## Consolidated Financial Results Bulletin for the 3rd Quarter Ended December 31, 2023 (J-GAAP)

Tokyo Gas Co., Ltd.

Securities code: 9531 **Stock listings:** 

(URL https://www.tokyo-gas.co.jp/en/IR/index.html) Tokyo Stock Exchange, Nagoya Stock Exchange

Mr. SASAYAMA Shinichi, Representative Representative:

Corporate Executive Officer, President and CEO

Contact: Mr. KOMORI Rikiya, Chief Manager,

Location of head office: Tokyo

Consolidated Settlements Sect. Scheduled date of the filing of quarterly report: February 14, 2024

Scheduled date of the start of dividend payments:

Preparation of 3Q earnings presentation material (yes/no): Yes

Holding of 3Q earnings announcement (yes/no): **Yes** (for institutional investors)

(Amounts are rounded down to the nearest million yen)

#### 1. Consolidated Performance for 3rd Quarter (from April 1, 2023 to December 31, 2023)

(Unit: million yen)

(1) Consolidated B	usiness Perforr	nance		(% of change from the corresponding period of previous year)						
	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent			
Nine months ended Dec. 31, 2023	1,902,621	-17.3%	162,868	-30.9%	170,545	-28.4%	115,555	-31.3%		
Nine months ended Dec. 31, 2022	2,300,194	63.9%	235,692	341.5%	238,298	283.6%	168,097	264.7%		

Note: Total comprehensive income

Nine months ended December 31, 2023: 243,633 million yen (-3.6%) Nine months ended December 31, 2022: 252,736 million yen (666.8%)

	Profit per share	Diluted profit per share
Nine months ended Dec. 31, 2023	277.04 yen	_
Nine months ended Dec. 31, 2022	386.93 yen	_

#### (2) Consolidated Financial Position

(Unit: million yen)

	Total assets	Total net assets	Equity ratio
As of Dec. 31, 2023	3,901,004	1,699,958	42.7%
As of Mar. 31, 2023	3,581,425	1,589,301	43.5%

Reference: Shareholders' equity

As of December 31, 2023: 1,666,285 million yen As of March 31, 2023: 1,558,404 million yen

#### 2. Dividend

	Dividend per share (Unit: yen)								
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Annual				
FY2022 ended Mar. 31, 2023	_	32.50	_	32.50	65.00				
FY2023 ending Mar. 31, 2024		32.50							
FY2023 ending Mar. 31, 2024 (Forecast)				37.50	70.00				

Note: Revision to the dividend forecast that has been disclosed lastly: No

#### 3. Consolidated Results Forecast for FY2023 ending March 31, 2024 (April 1, 2023 - March 31, 2024)

(Unit: million yen)

(% of change from the corresponding period of previous year)

	Net	sales	Operatio	ng profit	Ordinar	y profit	Net profit a to owners		Profit per share
Full-year	2,720,000	-17.3%	182,000	-56.8%	190,000	-53.5%	141,000	-49.8%	341.75 yen

Note: Revision to the consolidated results forecast that has been disclosed lastly: No

#### \*Notes

(1) Significant changes in consolidated subsidiaries (changes in specified subsidiaries resulting in change of scope of consolidation during the quarter) (yes/no): Yes

Newly included: 2 (names) Rockcliff Energy II LLC, Rockcliff Energy Operating LLC

Excluded: 2 (names) TGBI 1.LLC, TG Barnett Resources LP

Reference: Scope of consolidation and application of equity method

Number of consolidated subsidiaries: 107 (Increased by 10 companies and decreased by 5 companies) Number of subsidiaries and affiliates accounted for by equity method: 23 (Increased by 8 companies)

- (2) Application of accounting treatment peculiar to quarterly consolidated financial statement preparation (yes/no): *Yes*Note: Please see page 10 of the Attachment, "2. Consolidated Financial Statements and Main Notes: (3) Notes on consolidated financial statements (Application of accounting treatment peculiar to quarterly consolidated financial statement preparation)" for details.
- (3) Change in accounting policies or estimates and retrospective restatements
  - 1) Change in accounting policies in accordance with revision of accounting standards: No
  - 2) Change in accounting policies other than item 1) above: No
  - 3) Change in accounting estimates: No
  - 4) Retrospective restatements: No
- (4) Number of issued shares (common stock)

(Unit: share)

<ol> <li>Number of issued shares at end of period (including treasury stock):</li> </ol>	Dec. 31, 2023	434,875,059	Mar. 31, 2023	434,875,059
2) Number of shares of treasury stock at end of period:	Dec. 31, 2023	33,304,032	Mar. 31, 2023	1,455,205
3) Average number of shares during period:	Apr. – Dec. 2023	417,107,224	Apr. – Dec. 2022	434,443,941

<sup>\*</sup> Quarterly review procedures by a certified public accountant or an audit firm do not apply to quarterly consolidated financial results bulletins.

- 1. The consolidated and non-consolidated earnings forecasts include elements of great uncertainty, including the impact of the state of affairs between Russia and Ukraine. The forecasts may change significantly depending on future developments. For details of the above forecasts, please refer to "1. Overview of Business Performance, etc. (2) Future outlook" on page 3 of the Attachment and "1. Overview of Business Performance, etc. (3) Revisions to FY2023 results forecasts" on page 4 of the Attachment.
- 2. The information related to this Financial Results will be posted on the Web site of the Company.

<sup>\*</sup> Explanation related to appropriate use of results forecasts and other items warranting special mention

# Non-Consolidated Results Forecast for FY2023 ending March 31, 2024 (April 1, 2023 - March 31, 2024)

(Unit: million yen)

(% of change from the corresponding period of previous year)

	Net sales		Ordinary profit		Net income		Profit per share		
Full-year	2,408,200	-19.7%	102,000	-66.2%	140,000	-53.9%	113,300	-44.8%	274.61 yen

Note: Revision to the non-consolidated results forecast that has been disclosed lastly: No

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#### 1. Overview of Business Performance, etc.

(1) Overview of business performance of the 3rd quarter <Summary by segment>

(Unit: million yen)

		Energy solution	Network	Overseas	Urban development
	FY2023	1,735,319	215,538	99,187	53,089
	(% of total)	(82.6%)	(10.2%)	(4.7%)	(2.5%)
C - 1	FY2022	2,131,107	222,976	128,191	46,264
Sales	(% of total)	(84.3%)	(8.8%)	(5.1%)	(1.8%)
	Amount of change	-395,788	-7,438	-29,004	6,825
	Rate of change	-18.6%	-3.3%	-22.6%	14.8%
	FY2023	1,577,690	237,033	68,244	37,436
	(% of total)	(82.2%)	(12.3%)	(3.6%)	(1.9%)
Operating	FY2022	1,928,011	236,455	69,777	33,862
expenses	(% of total)	(85.0%)	(10.4%)	(3.1%)	(1.5%)
	Amount of change	-350,321	578	-1,533	3,574
	Rate of change	-18.2%	0.2%	-2.2%	10.6%
	FY2023	158,904	-21,495	32,599	16,214
	(% of total)	(85.3%)	(-11.5%)	(17.5%)	(8.7%)
Segment	FY2022	203,126	-13,479	63,994	12,996
profit/loss	(% of total)	(76.2%)	(-5.1%)	(24.0%)	(4.9%)
	Amount of change	-44,222	-8,016	-31,395	3,218
	Rate of change	-21.8%		-49.1%	24.8%

#### Notes:

- 1. Figures for sales include internal transactions. Figures for operating expenses do not include expenses that cannot be allocated to specific segments.
- 2. Figures for segment profit/loss are adjusted against the amount based on operating profit/loss of consolidated financial statements plus or minus investment income or loss on equity method.
- 3. From the third quarter of the consolidated fiscal year ending March 31, 2024, in tandem with a review of our system for providing services to regional administrations and local governments, we revised a portion of the revenues and expenses related to businesses previously included in the Network business segment, and are now including them into the Energy Solutions business segment and/or corporate expenses that are not allocated to any reporting segment in particular. Note that the segment information for performance in the first nine months of the fiscal year ended March 31, 2023 and for the first nine months of the fiscal year ending March 31, 2024 are presented based on segment classifications that has been revised.

#### <Consolidated City Gas Sales Volume, etc.>

	consolidated City Gas Said	,	Apr. – Dec. 2023	Apr. – Dec. 2022	Change	% change
No. of customers for city gas retail sales		Thousands	8,779	8,688	91	1.0
No	o. of customers (meters)	Thousands	12,411	12,289	122	1.0
ne	Residential	Mil. m <sup>3</sup>	1,679	1,834	-155	-8.5
volume	Commercial	Mil. m <sup>3</sup>	1,609	1,579	30	1.9
sales v	Industrial	Mil. m <sup>3</sup>	3,542	4,509	-967	-21.4
~	Subtotal	Mil. m <sup>3</sup>	5,150	6,088	-938	-15.4
y ga		Mil. m <sup>3</sup>	1,127	1,162	-35	-3.0
City	Total	Mil. m <sup>3</sup>	7,956	9,084	-1,128	-12.4
A	verage temperature	°C	20.6	19.5	1.1	_

#### Notes:

- 1. No. of customers for city gas retail sales indicates the number of billed customers for city gas retail sales.
- 2. No. of customers (meters) indicates the number of meters as a gas pipeline service provider.
- 3. "Commercial" indicates sales to commercial, public and medical institutions.
- 4. City gas sales volumes are on the basis of 45MJ/m<sup>3</sup>.

#### < Consolidated Electric Power Sales Volume, etc.>

			Apr. – Dec. 2023	Apr. – Dec. 2022	Change	% change
	stomers for ower retail sales	Thousands	3,766	3,314	452	13.7
Electric	Retail	million kWh	9,446	8,202	1,244	15.2
power sales	Wholesale etc.	million kWh	8,951	17,202	-8,251	-48.0
volume	Total	million kWh	18,397	25,404	-7,007	-27.6

Note: No. of customers for electric power retail sales indicates the number of billed customers for electric power retail sales.

### <Foreign Exchange Rate and Crude Oil Price>

¥/\$ rate	Apr. – Dec. 2023	Apr. – Dec. 2022	Change	Crude oil price	Apr. – Dec. 2023	Apr. – Dec. 2022	Change
	143.33	136.50	6.83	(\$/bbl)	86.57	107.87	-21.30

#### (2) Future outlook

a. Consolidated city gas sales volume forecast for FY2023

	, <u>, , , , , , , , , , , , , , , , , , </u>		FY2023 (Forecast)	FY2022 (Results)	Change	% change
City gas	Residential	Mil. m <sup>3</sup>	2,749	2,802	-53	-1.9
sales	Others	Mil. m <sup>3</sup>	8,745	9,772	-1,027	-10.5
volume	Total	Mil. m <sup>3</sup>	11,494	12,574	-1,080	-8.6
Average	temperature	°C	17.4	16.8	0.6	_

Note: City gas sales volumes are on the basis of 45MJ/m<sup>3</sup>.

b. Consolidated electric power sales volume forecast for FY2023

		FY2023 (Forecast)	FY2022 (Results)	Change	% change
Total electric power sales volume	million kWh	26,132	34,445	-8,313	-24.1

c. Consolidated earnings forecast for FY2023

(Unit: hundred million yen)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent
FY2023 (forecast)	27,200	1,820	1,900	1,410
FY2022 (results)	32,896	4,214	4,088	2,809
Change	-5,696	-2,394	-2,188	-1,399
% change	-17.3	-56.8	-53.5	-49.8

< Foreign exchange rate and crude oil price forecast for FY2023>

		- I					
	FY2023	FY2022	Change	Crude oil	FY2023	FY2022	Change
¥/\$ rate	(Forecast)	(Results)	Change	price	(Forecast)	(Results)	Change
	143.74	135.50	8.24	(\$/bbl)	84.93	102.67	-17.74

#### (3) Revisions to FY2023 results forecasts

In line with the notification in our timely disclosure on January 31, 2024, we made the following revisions to the consolidated and non-consolidated results forecasts for FY2023, which we disclosed on October 26, 2023.

#### < FY2023 consolidated results forecasts>

	Net sales (hundred million yen)	Operating profit (hundred million yen)	Ordinary profit (hundred million yen)	Profit attributable to owners of parent (hundred million yen)	Profit per share (yen per share)
Forecast announced on October 26, 2023 (A)	27,610	1,540	1,580	1,160	281.11
Revised forecast (B)	27,200	1,820	1,900	1,410	341.75
Difference (B-A)	-410	280	320	250	
Percentage difference (%)	-1.5	18.2	20.3	21.6	_
(Reference) FY2022 results	32,896	4,214	4,088	2,809	646.99

#### < FY2023 non-consolidated results forecasts>

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	Net sales (hundred million yen)	Operating profit (hundred million yen)	Ordinary profit (hundred million yen)	Profit (hundred million yen)	Profit per share (yen per share)
Forecast announced on October 26, 2023 (A)	24,216	696	1,026	872	211.31
Revised forecast (B)	24,082	1,020	1,400	1,133	274.61
Difference (B-A)	-134	324	374	261	
Percentage difference (%)	-0.6	46.6	36.5	29.9	
(Reference) FY2022 results	29,998	3,014	3,036	2,051	472.54

We have revised our earnings results forecast for FY2023 mainly to reflect the financial results of the third quarter ended December 2023 and recent energy price trends. Accordingly, we estimate that our non-consolidated forecasts for net sales, operating profit, ordinary profit and profit will differ from the forecasts we announced on October 26, 2023.

We have also revised our consolidated forecasts disclosed on October 26, 2023, to reflect the same factors.

Note: The above forecasts are based on information available at the time of the release of this document. Therefore, the actual results may differ from the stated forecast figures depending on various factors going forward.

# 2. Consolidated Financial Statements and Main Notes (1) Consolidated balance sheets

		(Millions of yen)
	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	453,502	237,802
Notes and accounts receivable - trade, and contract assets	460,111	397,473
Lease receivables and investments in leases	17,125	17,70
Securities	10	
Merchandise and finished goods	6,030	51,37
Work in process	15,653	20,97
Raw materials and supplies	135,769	111,76
Other current assets	131,832	226,29
Allowance for doubtful accounts	-2,122	-2,56
Total current assets	1,217,914	1,060,83
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	346,262	318,98
Machinery, equipment and vehicles, net	921,572	900,34
Tools, furniture and fixtures, net	10,714	9,73
Land	197,245	181,09
Leased assets, net	8,231	9,77
Construction in progress	98,878	152,40
Total property, plant and equipment	1,582,904	1,572,35
Intangible assets		
Goodwill	6,410	5,82
Mining rights	145,567	556,57
Other intangible assets	162,554	151,26
Total intangible assets	314,533	713,66
Investments and other assets		
Investment securities	278,497	354,43
Long-term loans receivable	56,550	56,40
Retirement benefit asset	8,809	10,10
Deferred tax assets	32,849	31,45
Other investments	93,649	105,67
Allowance for doubtful accounts	-4,283	-3,92
Total investments and other assets	466,073	554,14
Total non-current assets	2,363,511	2,840,16
Total assets	3,581,425	3,901,004

	As of March 31, 2023	As of December 31, 2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	79,041	103,775
Short-term borrowings	6,674	7,120
Current portion of bonds payable	20,000	10,000
Current portion of long-term borrowings	59,973	49,729
Income taxes payable	118,636	19,564
Other current liabilities	321,832	518,073
Total current liabilities	606,158	708,263
Non-current liabilities		
Bonds payable	548,976	639,588
Long-term borrowings	607,262	619,300
Deferred tax liabilities	33,901	48,043
Retirement benefit liability	64,570	63,871
Provision for share awards for directors (and other officers)	183	214
Provision for gas holder repairs	3,444	3,331
Provision for safety measures	527	444
Provision for contract loss in regards to appliance warranties	5,176	4,753
Provision for point card certificates	654	634
Asset retirement obligations	27,559	32,812
Other noncurrent liabilities	93,709	79,788
Total non-current liabilities	1,385,965	1,492,783
Total liabilities	1,992,124	2,201,046
Net assets		
Shareholders' equity		
Share capital	141,844	141,844
Capital surplus	-	4,285
Retained earnings	1,310,908	1,398,144
Treasury shares	-3,658	-107,904
Total shareholders' equity	1,449,094	1,436,370
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	30,954	57,050
Deferred gains or losses on hedges	-9,626	15,796
Foreign currency translation adjustment	86,226	156,581
Remeasurements of defined benefit plans	1,754	486
Total accumulated other comprehensive income	109,309	229,915
Non-controlling interests	30,896	33,672
Total net assets	1,589,301	1,699,958
Total liabilities and net assets	3,581,425	3,901,004

# (2) Consolidated statements of income and comprehensive income Consolidated statement of income(Nine months ended December 31, 2023)

	, ,	(Millions of yen)
	For the nine months ended December 31, 2022	For the nine months ended December 31, 2023
Net sales	2,300,194	1,902,621
Cost of sales	1,869,341	1,559,721
Gross profit	430,853	342,900
Selling, general and administrative expenses	195,161	180,032
Operating profit	235,692	162,868
Non-operating income		
Interest income	1,460	6,289
Dividend income	2,547	1,310
Share of profit of entities accounted for using equity method	6,206	3,494
Foreign exchange gains	7,771	8,039
Miscellaneous income	13,739	12,743
Total non-operating income	31,724	31,876
Non-operating expenses		
Interest expenses	11,037	13,938
Miscellaneous expenses	18,079	10,261
Total non-operating expenses	29,117	24,199
Ordinary profit	238,298	170,545
Extraordinary income		
Gain on sale of investment securities	3,785	2,499
Gain on sale of businesses	3,506	-
Gain on valuation of long-term loans receivable	-	2,573
Total extraordinary income	7,292	5,073
Extraordinary losses		
Loss on valuation of investment securities	2,595	-
Total extraordinary losses	2,595	-
Profit before income taxes	242,996	175,618
Income taxes	74,185	59,486
Profit	168,810	116,131
Profit attributable to non-controlling interests	713	576
Profit attributable to owners of parent	168,097	115,555
-		

# Consolidated statement of comprehensive income(Nine months ended December 31, 2023)

		(Millions of yen)
	For the nine months ended December 31, 2022	For the nine months ended December 31, 2023
Profit	168,810	116,131
Other comprehensive income		
Valuation difference on available-for-sale securities	12,008	26,105
Deferred gains or losses on hedges	-24,627	28,487
Foreign currency translation adjustment	85,205	70,444
Remeasurements of defined benefit plans, net of tax	2,344	-1,267
Share of other comprehensive income of entities accounted for using equity method	8,995	3,731
Total other comprehensive income	83,925	127,502
Comprehensive income	252,736	243,633
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	252,272	236,161
Comprehensive income attributable to non-controlling interests	464	7,472

#### (3) Notes on consolidated financial statements

(Note on going concerns' premise)

Not applicable

#### (Additional information)

<Accounting estimates following the situation between Russia and Ukraine>

Although the Company procures raw materials from Russia, it is difficult to accurately forecast the impact of the current international situation surrounding Russia and Ukraine on our procurement of raw materials.

The Group has made accounting estimates by assuming that the procurement transactions will continue.

#### <Transfer of shares in our subsidiaries>

Plans, announced in our timely disclosure on October 7, 2022, to transfer (this "initial transfer") five subsidiaries (four projects) at our Australian subsidiary, Tokyo Gas Australia Pty Ltd, to MidOcean Energy Holdings Pty Ltd (this "MidOcean"), a subsidiary of the US-based EIG Global Energy Partners, LLC, were published as additional information in our securities report for the previous fiscal year. As we announced in our timely disclosure on January 11, 2024, we signed a memorandum regarding the transfer of assets to whereby the upstream interests and shares in the liquefaction business interests held by the two companies involved in the Ichthys Project, which are to be initially transferred to MidOcean, are to be transferred to INPEX Ichthys Pty Ltd, INPEX Browse E&P Pty Ltd, and INPEX Holdings Australia Pty Ltd (this "transfer"). The execution of this share transfer is scheduled to take place at the end of February 2024. The impact of this transfer and the initial transfer to consolidated earnings in the fiscal year ending March 31, 2024 is currently being calculated.

The contract amount for initial transfer remains unchanged from the US\$2.15 billion. There is a possibility that the initial transfer and this transfer may not be executed depending on the status of future approvals by the Australian government and related parties, and due to other contractual conditions. Moreover, the actual amount of the transfer may differ from the contract amount. We note that the net income attributable to Tokyo Gas that is generated from the four Australian projects by the time the transfer is completed, including earnings in consolidated FY2023, will be deducted from the gain or loss on sale (the cumulative amount of net income attributable to Tokyo Gas from the four Australian projects as of the end of the third quarter of the current fiscal year is approximately US\$500 million).

That being said, the impact from this transfer and the initial transfer has not been factored into consolidated performance and forecasts for the current consolidated fiscal year.

#### (Significant changes in shareholders' equity)

<Purchase of treasury stock>

The acquisition of treasury shares is being carried out as follows in the open market in accordance with Article 156 of the Companies Act as applied mutatis mutandis to Article 165. Paragraph 3 of the Act.

The following purchase was made during the third-quarter period under review:

(1) Purchase period May 8 – December 31, 2023 (contract basis)

(2) Number of shares purchased
 (3) Total amount of purchase
 31,871,700 shares
 ¥104,279,828,300

(4) Purchase method Market purchase on the Tokyo Stock Exchange

We note that share buybacks as of January 23, 2024, including the shares stipulated above, has completed the acquisition of treasury stock pursuant to a resolution passed by the Board of Directors at a meeting held on April 26, 2023.

(1) Purchase period May 8, 2023 – January 23, 2024 (contract basis)

(2) Number of shares purchased
 (3) Total amount of purchase
 34,422,900 shares
 ¥112,999,799,700

(4) Purchase method Market purchase on the Tokyo Stock Exchange

### (Application of accounting treatment peculiar to quarterly consolidated financial statement preparation)

<Calculation of taxes>

Taxes are calculated by multiplying profit before income taxes for the third-quarter period under review by the reasonably estimated effective tax rate subsequent to the application of tax effect accounting to the profit income before income taxes for the current consolidated fiscal year ending March 31, 2024 including the third quarter under review.

#### (Changes in presentation)

<Quarterly consolidated balance sheets>

In the previous consolidated fiscal year (FY2022), "mining rights," which was previously presented as a part of "other intangible assets" under "intangible asset," has increased in monetary importance, therefore it is now being presented as an independent accounting item from the third quarter of the current consolidated fiscal year. To reflect this change in presentation method, the accounting items in the consolidated financial statements for the previous consolidated fiscal year have been rearranged.

Consequently, the 145,567 million yen disclosed as "other intangible assets" under "intangible asset" in the consolidated balance sheets for the previous consolidated fiscal year have been rearranged into "mining rights."

In the previous consolidated fiscal year, a portion of receivables related to overseas businesses was presented and included in "other current assets" under "current assets." Starting from the third-quarter period under review, this portion is now included and presented as "notes and accounts receivable - trade, and contract assets" under "current assets." This change was brought about by the acquisition of Rockcliff Energy. This has led to a redefinition of accounting items. Accounting items with similar characteristics have been rearranged to give a more appropriate presentation of conditions of the group.

Accordingly, the 14,049 million yen in receivables related to sales transactions incurred by overseas businesses and presented as "other current assets" under "current assets" in the consolidated balance sheets for the previous consolidated fiscal year have been rearranged into "notes and accounts receivable - trade, and contract assets."

In the previous consolidated fiscal year, a portion of liabilities related to overseas businesses was presented and included in "other current liabilities" under "current liabilities." Starting from the third-quarter period under review, this portion is now included and presented as "notes and accounts payable - trade" under "current liabilities." This change was brought about by the acquisition of Rockcliff Energy. This has led to a redefinition of accounting items. Accounting items with similar characteristics have been rearranged to give a more appropriate presentation of conditions of the group.

Extrapolating from this, the 15,196 million yen in liabilities related to purchase transactions that were incurred by overseas businesses and presented as "other current liabilities" under "current liabilities" in the consolidated balance sheets for the previous consolidated fiscal year have been rearranged into "notes and accounts payable - trade."