# Consolidated Financial Results Bulletin for the 1st Quarter Ended June 30, 2018 (J-GAAP)

Tokyo Gas Co., Ltd.

Securities code: 9531 Stock listings:

(URL http://www.tokyo-gas.co.jp/IR/english/index.html)

Tokyo Stock Exchange, Nagoya Stock Exchange

Representative: Mr. Takashi UCHIDA, President Contact: Mr. Masami ADACHI, General Manager,

Consolidated Settlements Group

Location of head office: Tokyo

Scheduled date of the filing of quarterly report: August 10, 2018

Scheduled date of the start of dividend payments: — Preparation of 1Q earnings presentation material (yes/no): **Yes** 

Holding of 1Q earnings announcement (yes/no): Yes (for institutional investors)

(Amounts are rounded down to the nearest million yen)

### 1. Consolidated Performance for 1st Quarter (from April 1, 2018 to June 30, 2018)

(Unit: million yen)

(1) Consolidated Business Performance

(% of change from the corresponding period of previous year)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Three months ended Jun. 30, 2018	401,434	-0.7%	23,274	-32.9%	24,028	-33.0%	37,713	35.4%
Three months ended Jun. 30, 2017	404,100	7.6%	34,673	-26.4%	35,887	-24.0%	27,855	-28.9%

Note: Total comprehensive income

Three months ended June 30, 2018: 21,682 million yen (3.1%)

Three months ended June 30, 2017: 21,024 million yen (-22.4%)

	Profit per share	Diluted profit per share
Three months ended Jun. 30, 2018	83.25 yen	_
Three months ended Jun. 30, 2017	60.88 yen	_

Note: As of October 1, 2017, the Company carried out a share consolidation at a ratio of 5 common shares to 1. "Profit per share" is calculated on the assumption that the share consolidation took place at the beginning of the previous fiscal year.

#### (2) Consolidated Financial Position

(Unit: million ven)

	Total assets	Total net assets	Equity ratio	
As of Jun. 30, 2018	2,348,069	1,137,094	47.9%	
As of Mar. 31, 2018	2,334,316	1,148,433	48.7%	

Reference: Shareholders' equity

As of June 30, 2018: 1,124,917 million yen As of March 31, 2018: 1,136,027 million yen

#### 2. Dividend

	Dividend per share (Unit: yen)							
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Annual			
FY2017 ended Mar. 31, 2018	_	5.50	_	27.50	_			
FY2018 ending Mar. 31, 2019	_							
FY2018 ending Mar. 31, 2019 (Forecast)		27.50	_	27.50	55.00			

Note: Revision to the dividend forecast that has been disclosed lastly: No

Note: As of October 1, 2017, the Company carried out a share consolidation at a ratio of 5 common shares to 1. The dividend shown for the quarters prior to 2Q FY2017 are the actual dividend prior to the share consolidation. The full-year dividend per share, converted to factor in the share consolidation, is 55 yen.

### 3. Consolidated Results Forecast for FY2018 ending March 31, 2019 (April 1, 2018 - March 31, 2019)

(Unit: million yen)

(% of change from the corresponding period of previous year)

	Net	sales	Operatio	ng profit	Ordinar	y profit	Net profit a to owners	attributable of parent	Profit per share
Full-year	1,954,000	9.9%	93,000	-20.0%	93,000	-16.6%	88,000	17.4%	195.24 yen

Note: Revision to the consolidated results forecast that has been disclosed lastly: *No* 

#### \*Notes

- (1) Significant changes in consolidated subsidiaries (changes in specified subsidiaries resulting in change of scope of consolidation during the quarter) (yes/no): *No*
- (2) Application of accounting treatment peculiar to quarterly consolidated financial statement preparation (yes/no): *Yes*Note: Please see page 8 of the Attachment, "2. Consolidated Financial Statements and Main Notes: (3) Notes on consolidated financial statements (Application of accounting treatment peculiar to quarterly consolidated financial statement preparation)" for details.
- (3) Change in accounting policies or estimates and retrospective restatements
  - 1) Change in accounting policies in accordance with revision of accounting standards: No
  - 2) Change in accounting policies other than item 1) above: No
  - 3) Change in accounting estimates: No
  - 4) Retrospective restatements: No
- (4) Number of issued shares (common stock)

(Unit: share)

1) Number of issued shares at end of period (including treasury stock):	Jun. 30, 2018	458,073,259	Mar. 31, 2018	458,073,259
2) Number of shares of treasury stock at end of period:	Jun. 30, 2018	8,114,212	Mar. 31, 2018	1,393,435
3) Average number of shares during period:	Apr. – Jun. 2018	453,020,638	Apr. – Jun. 2017	457,537,486

Note: As of October 1, 2017, the Company carried out a share consolidation at a ratio of 5 common shares to 1. "Average number of shares during period" is calculated on the assumption that the share consolidation took place at the beginning of the previous fiscal year.

- \* Explanation related to appropriate use of results forecasts and other items warranting special mention
  - 1. The above forecasts are based on the information available at the time this report was prepared, and Tokyo Gas makes no guarantee that these figures will be achieved. Actual results may differ from these forecasts for a variety of reasons. Please see page 3 of the Attachment "1. Overview of Business Performance, etc.: (2) Future outlook" for matters concerning the above forecasts.
- 2. The information related to this Financial Results will be posted on the Web site of the Company.

<sup>\*</sup> Quarterly review procedures by a certified public accountant or an audit firm do not apply to quarterly consolidated financial results bulletins.

# Non-Consolidated Results Forecast for FY2018 ending March 31, 2019 (April 1, 2018 - March 31, 2019)

(Unit: million yen)

(% of change from the corresponding period of previous year)

	Net sales		Operating profit Ordi		Ordinar	y profit	Net income		Profit per share
Full-year	1,747,000	9.3%	64,000	-22.4%	66,000	-31.2%	49,000	-35.4%	108.71 yen

Note: Revision to the non-consolidated results forecast that has been disclosed lastly: No

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### 1. Overview of Business Performance, etc.

(1) Overview of business performance of the 1st quarter

<Summary by segment> (Unit: million yen)

		Gas	Electric power	Overseas	Energy- related	Real estate	Others
	FY2018	290,738	53,167	12,169	74,388	11,023	20,342
	(% of total)	(63.0%)	(11.5%)	(2.6%)	(16.1%)	(2.4%)	(4.4%)
Sales	FY2017	303,801	45,296	11,714	67,777	10,443	17,598
Sales	(% of total)	(66.5%)	(9.9%)	(2.6%)	(14.8%)	(2.3%)	(3.9%)
	Amount of change	-13,063	7,871	455	6,611	580	2,744
	(Rate of change)	-4.3%	17.4%	3.9%	9.8%	5.5%	15.6%
	FY2018	266,707	50,810	7,742	71,738	8,734	20,228
	(% of total)	(62.7%)	(11.9%)	(1.8%)	(16.8%)	(2.1%)	(4.7%)
Operating	FY2017	267,710	42,202	10,188	66,705	8,153	17,521
expenses	(% of total)	(64.9%)	(10.2%)	(2.5%)	(16.2%)	(2.0%)	(4.2%)
	Amount of change	-1,003	8,608	-2,446	5,033	581	2,707
	(Rate of change)	-0.4%	20.4%	-24.0%	7.5%	7.1%	15.4%
	FY2018	24,030	2,356	4,749	2,649	2,435	100
	(% of total)	(66.1%)	(6.5%)	(13.1%)	(7.3%)	(6.7%)	(0.3%)
Segment	FY2017	36,091	3,093	1,963	1,071	2,290	68
profit	(% of total)	(81.0%)	(6.9%)	(4.4%)	(2.4%)	(5.1%)	(0.2%)
_	Amount of change	-12,061	-737	2,786	1,578	145	32
	(Rate of change)	-33.4%	-23.8%	141.8%	147.2%	6.4%	46.3%

#### Notes:

- 1. Figures for sales include internal transactions. Figures for operating expenses do not include expenses that cannot be allocated to specific segments. Figures for segment profit are adjusted against the amount based on operating profit of consolidated financial statements plus or minus investment income or loss on equity method.
- 2. We have revised our reporting segments starting the three months ended June 30, 2018 due to the revision of business segments starting in FY2018 based on the "Tokyo Gas Group FY2018–2020 management plan GPS2020" that was announced on October 5, 2017.

We have renamed the city gas segment the gas segment, and transferred the liquid gas business (LPG, industrial gas) and LNG sales, etc., which were included in the energy-related segment, to the gas segment, and credit services, which were included in the others segment, to the energy-related segment, respectively.

Segment information for the three months ended June 30, 2017 have been restated based on the revised reporting segments.

< Consolidated City Gas Sales Volume for Three Months Ended June 30, 2018>

			Apr. – Jun. 2018	Apr. – Jun. 2017	Change	% change
N	No. of customers Thousand		11,702	11,553	149	1.3
me	Residential	Mil. m <sup>3</sup>	778	861	-83	-9.6
volume	Commercial	Mil. m <sup>3</sup>	549	590	-41	-7.0
sales 1	Industrial	Mil. m <sup>3</sup>	1,335	1,821	-486	-26.7
-	Subtotal	Mil. m <sup>3</sup>	1,884	2,412	-528	-21.9
ly ga		Mil. m <sup>3</sup>	483	437	46	10.5
Cit	Total	Mil. m <sup>3</sup>	3,145	3,710	-565	-15.2
Average temperature °C		17.9	16.7	1.2		

#### Notes:

- 1. No. of customers indicates the number of Tokyo Gas' city gas meters installed within the supply area as of end of June 2018.
- 2. "Commercial" indicates sales to commercial, public and medical institutions.
- 3. City gas sales volumes are on the basis of 45MJ/m<sup>3</sup>.
- 4. Average temperature is the average temperature during the period of use by each customer (from date of initial month's meter reading).

The aforementioned notes also apply to the relevant tables.

### <Consolidated Electric Power Sales Volume for Three Months Ended June 30, 2018>

			Apr. – Jun. 2018	Apr. – Jun. 2017	Change	% change
Electric	Retail	million kWh	1,136	785	351	44.7
power sales	Wholesale etc.	million kWh	2,120	2,587	-467	-18.1
volume	Total	million kWh	3,257	3,372	-115	-3.4

<Foreign Exchange Rate and Crude Oil Price>

¥/\$ rate	Apr. – Jun. 2018	Apr. – Jun. 2017	Change	Crude oil price	Apr. – Jun. 2018	Apr. – Jun. 2017	Change
	109.10	111.09	-1.99	(\$/bbl)	70.53	53.34	17.19

## (2) Future outlook

There are no changes to the previous forecast that was announced on April 27, 2018. The following information is of the previous forecast.

a. Consolidated city gas sales volume forecast for FY2018

			FY2018	FY2017	Change	% change
			(Forecast)	(Results)	Change	70 Change
City gas	Residential	Mil. m <sup>3</sup>	3,449	3,570	-121	-3.4
sales	Others	Mil. m <sup>3</sup>	12,092	11,998	94	0.8
volume	Total	Mil. m <sup>3</sup>	15,542	15,568	-26	-0.2
Average temperature °C		15.9	15.7	0.2	_	

b. Consolidated electric power sales volume forecast for FY2018

		FY2018 (Forecast)	FY2017 (Results)	Change	% change
Total electric power sales volume	million kWh	15,128	14,656	472	3.2

c. Consolidated ea	rnings forecast	for FY2018		(Unit: hu	indred million yen)	
	Net sales	Gas sales	Other sales	Operating profit	Ordinary profit	Profit attributable to owners of parent
FY2018 (forecast)	19,540	14,003	5,537	930	930	880
FY2017 (results)	17,773	13,048	4,725	1,163	1,115	749
Change	1,767	955	812	-233	-185	131
% change	9.9%	7.3%	17.2%	-20.0%	-16.6%	17.4%

Note: Internal sales between segments are adjusted in the "Other sales" column.

<Foreign Exchange Rate and Crude Oil Price>

Ī		FY2018	FY2017	~1	Crude oil	FY2018	FY2017	~1
	¥/\$ rate	(Forecast)	(Results)	Change	price	(Forecast)	(Results)	Change
		110.00	110.85	-0.85	(\$/bbl)	65.00	57.03	7.97

# 2. Consolidated Financial Statements and Main Notes

# (1) Consolidated balance sheets

		(Millions of yen)
	As of March 31, 2018	As of June 30, 2018
Assets		
Non-current assets		
Property, plant and equipment		
Production facilities	236,334	233,447
Distribution facilities	560,216	552,537
Service and maintenance facilities	52,244	51,086
Other facilities	406,221	407,818
Inactive facilities	316	316
Construction in progress	157,913	165,365
Total property, plant and equipment	1,413,246	1,410,573
Intangible assets		
Goodwill	1,254	1,156
Other intangible assets	92,167	94,741
Total intangible assets	93,422	95,898
Investments and other assets		·
Investment securities	239,379	237,864
Long-term loans receivable	27,929	29,825
Net defined benefit asset	17	22
Deferred tax assets	40,856	39,866
Other investments and other assets	36,693	41,715
Allowance for doubtful accounts	-378	-383
Total investments and other assets	344,497	348,911
Total non-current assets	1,851,165	1,855,383
Current assets	, , , , , , , , , , , , , , , , , , , ,	,,-
Cash and deposits	128,331	109,470
Notes and accounts receivable - trade	216,234	188,731
Lease receivables and investment assets	22,188	20,529
Securities	15	15
Merchandise and finished goods	2,494	2,566
Work in process	12,417	18,702
Raw materials and supplies	45,454	70,744
Other current assets	56,897	82,676
Allowance for doubtful accounts	-884	-749
Total current assets	483,150	492,686
Total assets	2,334,316	2,348,069
		2,2 . 0,007

		(Willions of yell)
	As of March 31, 2018	As of June 30, 2018
Liabilities		
Non-current liabilities		
Bonds payable	294,998	294,998
Long-term loans payable	358,680	359,253
Deferred tax liabilities	10,898	10,230
Net defined benefit liability	73,161	71,167
Provision for gas holder repairs	3,107	3,169
Provision for safety measures	3,115	2,741
Provision for appliance warranties	9,984	9,864
Provision for point card certificates	835	972
Asset retirement obligations	13,200	12,705
Other noncurrent liabilities	61,572	61,693
Total non-current liabilities	829,554	826,794
Current liabilities		
Current portion of non-current liabilities	58,094	18,559
Notes and accounts payable - trade	80,819	71,791
Short-term loans payable	7,800	7,088
Income taxes payable	30,237	20,351
Other current liabilities	179,376	266,390
Total current liabilities	356,328	384,180
Total liabilities	1,185,882	1,210,975
Net assets		
Shareholders' equity		
Capital stock	141,844	141,844
Capital surplus	1,898	1,901
Retained earnings	936,635	961,661
Treasury shares	-3,642	-23,651
Total shareholders' equity	1,076,736	1,081,755
Accumulated other comprehensive income		· · ·
Valuation difference on available-for-sale securities	30,282	30,937
Deferred gains or losses on hedges	-251	776
Foreign currency translation adjustment	33,206	14,569
Remeasurements of defined benefit plans	-3,945	-3,121
Total accumulated other comprehensive income	59,291	43,162
Non-controlling interests	12,405	12,176
Total net assets	1,148,433	1,137,094
Total liabilities and net assets	2,334,316	2,348,069
Total natifices and net assets	2,334,310	2,340,009

# Consolidated statements of income and comprehensive income (Consolidated statement of income : Three months ended June 30, 2018) **(2)**

(Millions of yen)

		(Millions of yell)
	Three months ended June 30, 2017	Three months ended June 30, 2018
Net sales	404,100	401,434
Cost of sales	264,032	268,640
Gross profit	140,067	132,794
Selling, general and administrative expenses		
Supply and sales expenses	90,596	94,093
General and administrative expenses	14,798	15,426
Total selling, general and administrative expenses	105,394	109,520
Operating profit	34,673	23,274
Non-operating income		
Interest income	271	333
Dividend income	2,140	1,719
Share of profit of entities accounted for using equity method	429	455
Gain on sales of investment securities	72	1,400
Miscellaneous income	2,248	1,499
Total non-operating income	5,162	5,408
Non-operating expenses		
Interest expenses	2,853	2,690
Miscellaneous expenses	1,094	1,963
Total non-operating expenses	3,947	4,654
Ordinary profit	35,887	24,028
Extraordinary income		
Gain on sales of non-current assets	3,214	29,172
Total extraordinary income	3,214	29,172
Profit before income taxes	39,102	53,201
Income taxes	11,055	15,273
Profit	28,047	37,927
Profit attributable to non-controlling interests	191	214
Profit attributable to owners of parent	27,855	37,713

		(Millions of yen)
	Three months ended June 30, 2017	Three months ended June 30, 2018
Profit	28,047	37,927
Other comprehensive income		
Valuation difference on available-for-sale securities	3,661	660
Deferred gains or losses on hedges	124	493
Foreign currency translation adjustment	-8,562	-15,202
Remeasurements of defined benefit plans, net of tax	-1,380	824
Share of other comprehensive income of entities accounted for using equity method	-865	-3,022
Total other comprehensive income	-7,022	-16,245
Comprehensive income	21,024	21,682
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	20,817	21,584
Comprehensive income attributable to non-controlling interests	207	98

#### (3) Notes on consolidated financial statements

(Note on going concerns' premise)

Not applicable

#### (Additional information)

Implementation of Partial Amendments to Accounting Standard for Tax Effect Accounting, etc.

The Company has implemented the Partial Amendments to Accounting Standard for Tax Effect Accounting (ASBJ Statement No. 28, February 16, 2018), etc. starting the first three months ended June 30, 2018. Deferred tax assets and deferred tax liabilities are shown under investments and other assets and non-current liabilities, respectively.

And the Company has implemented this standard etc. in consolidated financial position and balance sheets as of 31 March, 2018 retroactively.

As a result, total assets and total liabilities for the consolidated fiscal year ended March 31, 2018 decreased by ¥405 million. This does not have an impact on equity ratio figures.

### (Significant changes in shareholders' equity)

Purchase of treasury stock

The Company purchased treasury stock from the market as per the provisions of Article 156 of the Companies Act that is applied in an alternative interpretation of Article 165, Section 3 of the Companies Act.

• Purchase period May 8 – June 15, 2018 (contract basis)

Number of shares purchased
 Total amount of purchase
 46,717,500 shares
 ¥19,999 million

• Purchase method Market purchase on the Tokyo Stock Exchange

# (Application of accounting treatment peculiar to quarterly consolidated financial statement preparation) Calculation of taxes

Taxes are calculated by multiplying profit before income taxes for the first-quarter period under review by the reasonably estimated effective tax rate subsequent to the application of tax effect accounting to the profit income before income taxes for the current consolidated fiscal year ending March 31, 2019 including the first quarter under review.

#### (Material subsequent events)

In accordance with the resolution at the Board of Directors meeting held on March 23, 2018, the Company issued its 44th, 45th, and 46th domestic unsecured notes as below.

	44th	45th	46th
(1) Total value of notes	¥10,000,000,000	¥20,000,000,000	¥10,000,000,000
(2) Coupon rate	1.095%	0.876%	0.580%
(3) Denomination	¥100 per value	¥100 per value	¥100 per value
(4) Due date of payment	July 20th, 2018	July 20th, 2018	July 20th, 2018
(5) Maturity date	July 19th, 2058	July 17th, 2048	July 20th, 2038
(6) Term to maturity	40 years	30 years	20 years
(7) Method of redemption	Bullet payment	Bullet payment	Bullet payment
(8) Payment date	January 20th and July 20th every year	January 20th and July 20th every year	January 20th and July 20th every year
(9) Reason of issue of the note	Payment for the commercial paper	Payment for the commercial paper	Payment for the commercial paper