

Consolidated Financial Results Bulletin for 1st Quarter Ended June 30, 2012**(J-GAAP)****Tokyo Gas Co., Ltd.**

Securities code: 9531

(URL http://www.tokyo-gas.co.jp/index_e.html)

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Consolidated Settlements Group**Stock listings:**Tokyo Stock Exchange, Osaka Securities Exchange,
Nagoya Stock Exchange

Location of head office: Tokyo

Scheduled date of the filing of quarterly report: August 14, 2012

Scheduled date of the start of dividend payments: —

Preparation of 1Q earnings presentation material (yes/no): **Yes**Holding of 1Q earnings announcement (yes/no): **Yes** (for institutional investors)

(Amounts are rounded down to the nearest million yen)

1. Consolidated Performance for 1st Quarter (from April 1, 2012 to - June 30, 2012)

(Unit: million yen)

(1) Consolidated Business Performance

(% of change from the corresponding period of previous year)

	Net sales		Operating income		Ordinary income		Net income	
Three months ended Jun. 30, 2012	442,659	17.5%	45,810	175.4%	49,547	203.1%	31,790	254.2%
Three months ended Jun. 30, 2011	376,768	2.8%	16,631	-60.0%	16,344	-60.5%	8,974	-64.4%

Note: Total comprehensive income

Three months ended June 30, 2012: 35,756 million yen (250.9%)

Three months ended June 30, 2011: 10,191 million yen (-39.1%)

	Net income per share	Diluted net income per share
Three months ended Jun. 30, 2012	12.34 yen	—
Three months ended Jun. 30, 2011	3.38 yen	—

(2) Consolidated Financial Position

(Unit: million yen)

	Total assets	Net assets	Equity ratio
As of Jun. 30, 2012	1,846,607	873,118	46.4%
As of Mar. 31, 2012	1,863,885	855,100	45.0%

Reference: Shareholders' equity

As of June 30, 2012: 857,034 million yen

As of March 31, 2012: 839,166 million yen

2. Dividend

	Dividend per Share (Unit: yen)				
	End of 1Q	End of 2Q	End of 3Q	End of 4Q	Full-year
FY2011 ended Mar. 31, 2012	—	4.50	—	4.50	9.00
FY2012 ending Mar. 31, 2013	—				
FY2012 ending Mar. 31, 2013 (Forecast)		4.50	—	4.50	9.00

Note: Revision to the dividend forecast that has been disclosed lastly: *No*

3. Consolidated Results Forecast for FY2012 ending March 31, 2013 (April 1, 2012 - March 31, 2013)

(1) Consolidated Business Performance

(Unit: million yen)
(% of change from the corresponding period of previous year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
Half-year	863,000	15.3%	53,000	—	54,000	—	32,000	—	12.43 yen
Full-year	1,844,000	5.1%	140,000	81.6%	138,000	82.5%	88,000	91.1%	34.20 yen

(2) Consolidated Financial Position

(Unit: million yen)

	Total assets	Net assets	Equity ratio
Full-year	1,929,000	919,000	46.8%

Reference: Shareholders' equity 902,000 million yen

Note: Revision to the consolidated results forecast that has been disclosed lastly: *Yes*

Please refer to "Announcement of revision to forecast results" announced on July 31, 2012 for details.

*Notes

(1) Significant changes in consolidated subsidiaries (changes in specified subsidiaries resulting in change of scope of consolidation during the quarter) (yes/no): *No*

(2) Application of special accounting treatments in preparing quarterly consolidated financial statements (yes/no): *Yes*

Note: Please see page 5 of the Attachment, "2. Summary Information (Notes): (1) Accounting treatment peculiar to quarterly consolidated financial statement preparation" for details.

(3) Change in accounting policies or estimates and retrospective restatements

1) Change in accounting policies in accordance with revision of accounting standards: *Yes*

2) Change in accounting policies other than item 1) above: *Yes*

3) Change in accounting estimates: *Yes*

4) Retrospective restatements: *No*

Note: Please see page 5 of the Attachment, "2. Summary Information (Notes): (2) Change in accounting policies or estimates and retrospective restatements" for details.

(4) Number of issued shares (common stock)

(Unit: share)

1) Number of issued shares at end of period (including treasury stock):	June 30, 2012	2,577,919,295	Mar. 31, 2012	2,590,715,295
2) Number of shares of treasury stock at end of period:	June 30, 2012	6,017,899	Mar. 31, 2012	6,005,359
3) Average number of shares during period:	Apr. – Jun. 2012	2,576,169,830	Apr. – Jun. 2011	2,657,828,717

* Presentation of implementation status for quarterly review procedures

The quarterly review procedure based on the Financial Instruments and Exchange Act does not apply to this Consolidated Results Bulletin, and the quarterly review procedure based on the Financial Instruments and Exchange Act had not been completed as of the release of this Consolidated Financial Results Bulletin.

* Explanation related to appropriate use of results forecasts and other items warranting special mention

1. The above forecasts are based on the information available at the time this report was prepared, and Tokyo Gas makes no guarantee that these figures will be achieved. Actual results may differ from these forecasts for a variety of reasons. Please see page 3 of the Attachment, "1. Qualitative Information on 1st Quarter Results: (3) Qualitative information on

consolidated results forecast” for details.

2. The information related to this Financial Results will be posted on TDnet on the same date of this disclosure, and subsequently on the Web site of the Company.

Non-Consolidated Results Forecast for FY2012 ending March 2013 (April 1, 2012 - March 31, 2013)

(Unit: million yen)

(% of change from the corresponding period of previous year)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
		(% of change)		(% of change)		(% of change)		(% of change)	
Half-year	764,000	18.0%	38,000	—	51,000	—	32,000	—	12.43 yen
Full-year	1,631,000	5.2%	111,000	115.9%	122,000	103.5%	81,000	126.9%	31.48 yen

Note: Revision to the non-consolidated results forecast that has been disclosed lastly: Yes

Please refer to “Announcement of revision to forecast results” announced on July 31, 2012 for details.

Contents of Attachment

1. Qualitative Information on 1st Quarter Results	2
(1) Qualitative information on consolidated business performance	2
(2) Qualitative information on consolidated financial position.....	2
(3) Qualitative information on consolidated results forecast	3
2. Summary Information (Notes)	5
(1) Accounting treatment peculiar to quarterly consolidated financial statement preparation.....	5
(2) Change in accounting policies or estimates and retrospective restatements	5
3. Consolidated Financial Statements	6
(1) Consolidated balance sheets	6
(2) Consolidated statements of income and comprehensive income	8
Consolidated statement of income	8
(Three months ended June 30, 2012)	
Consolidated statement of comprehensive income	9
(Three months ended June 30, 2012)	
(3) Note on going concerns' premise.....	10
(4) Significant changes in shareholders' equity	10
(5) Segment information	10
4. Supplementary Information	12
(1) Non-consolidated 1st quarter business performance	12

1. Qualitative Information on 1st Quarter Results

(1) Qualitative information on consolidated business performance

Gas sales volume in the first quarter of FY2012 (April–June 2012) declined 1.0% year-on-year, to 3,496 million m³. Although residential and commercial demand grew in line with the recovery from the downturn due to the Great East Japan Earthquake, the industrial demand decline on a partial review of gas sales routes to our electric power business of the consolidated subsidiaries resulted in an overall decline. Despite this decline in gas sales volume, sales unit prices under the gas rate adjustment system rose in line with higher crude oil prices, for a 14.3% increase in city gas sales, to ¥328.5 billion.

In addition to this increase in city gas sales, other energy sales grew on increased electricity sales in response to a tighter balance of supply and demand for electric power, leading to a 17.5% increase in consolidated net sales, to ¥442.6 billion.

Despite efforts to further increase management efficiency and reduce expenses to the maximum extent possible, higher gas resource costs associated with high oil prices, combined with an increase in expenses at the other energy segment from higher fuel costs associated with increased electricity sales resulted in a 10.2% increase in operating expenses, to ¥396.8 billion.

As a result, operating income rose 175.4%, to ¥45.8 billion, and ordinary income grew 203.1%, to ¥49.5 billion. In addition, with extraordinary items including ¥3.5 billion gain on sales of subsidiaries and affiliates' stocks and ¥3.8 billion loss on valuation of investment securities, net income for the quarter rose 254.2%, to ¥31.7 billion after the recording of corporate income taxes.

Because the city gas business accounts for the majority of consolidated net sales, seasonal fluctuations at the business from factors including average temperatures may have a significant impact on net sales.

<Consolidated Gas Sales Volume for Three Months Ended June 30, 2012>

		Apr. – Jun. 2012	Apr. – Jun. 2011	Change	% change	
No. of customers	Thousand	10,874	10,757	117	1.1	
Gas sales volume	Residential	m ³	32.50	32.50	—	—
		Mil. m ³	895	887	8	0.9
	Commercial	Mil. m ³	608	581	27	4.7
	Industrial	Mil. m ³	1,525	1,601	-76	-4.7
	Subtotal	Mil. m ³	2,134	2,182	-48	-2.2
	Supplies to other utilities	Mil. m ³	467	463	4	1.0
	Total	Mil. m ³	3,496	3,532	-36	-1.0
Average temperature	°C	18.5	18.6	-0.1	—	

Notes:

1. The upper row of figures for residential demand indicates gas sales per meter read (m³/household, month).
2. “Commercial” indicates sales to commercial, public and medical institutions.
3. Gas sales volumes are on the basis of 45MJ/ m³.

The aforementioned notes also apply to the relevant tables.

(Crude Oil Price and Foreign Exchange Rate)

Crude oil price (\$/bbl)	Apr. – Jun. 2012	Apr. – Jun. 2011	Change	¥/\$ rate	Apr. – Jun. 2012	Apr. – Jun. 2011	Change
	122.57	115.00	7.57		80.18	81.71	-1.53

(2) Qualitative information on consolidated financial position

Total assets as of June 30, 2012, stood at ¥1,846.6 billion, marking a ¥17.2 billion decrease from March 31, 2012. This reflected a decrease in the amount of other current assets (transferable deposits) and a seasonal decrease in notes and accounts receivable-trade, which more than offset increases in raw materials and supplies, and in construction in progress associated with capital investment.

Net assets totaled ¥873.1 billion, on growth from the recording of net income for the quarter (¥31.7 billion) and despite decreases from the payment of dividends from surplus (¥11.6 billion) and purchases of treasury stock in the market (¥4.9 billion).

An increase in shareholders' equity (calculated as the total of shareholders' equity and accumulated amount of other comprehensive income) and decrease in total assets resulted in a 1.4 percentage-point rise in the shareholders' equity ratio, to 46.4%.

(3) Qualitative information on consolidated results forecast

Based on recent market prices, we have revised the economic frame assumptions used in the Consolidated Results Forecast for FY2012 included in the Consolidated Financial Results Bulletin for the Fiscal Year Ended March 31, 2012 announced on April 27, 2012. We have lowered our full-year crude oil price assumption to \$105.64/bbl (average \$100/bbl from July). We have also revised foreign exchange rate assumption from July to ¥80/\$, for a full-year rate assumption of ¥80.05/\$.

As a result, we have revised our consolidated results forecast to reflect changes in anticipated results at Tokyo Gas and consolidated subsidiaries, and lowered our net sales forecast by ¥70 billion compared with the previous forecast, to ¥1,844 billion. However, we have raised our forecasts for operating income by ¥41 billion, to ¥140 billion, for ordinary income by ¥42 billion, to ¥138 billion, and for net income by ¥25 billion, to ¥88 billion.

We have also revised our Non-consolidated Results Forecast for FY2012 announced on April 27, 2012, lowering our net sales forecast by ¥64 billion, to ¥1,631 billion. Although we see higher gas sales volume than previously forecast from increased utilization at existing industrial facilities, we anticipate lower sales unit prices under the gas rate adjustment system, associated with lower crude oil prices (the lower crude oil price and stronger yen in our revised economic frame assumptions). At the same time, with the decrease in resource costs expected to outpace the decrease in gas sales, we are forecasting higher gross profit, and have raised our forecasts for operating income by ¥39 billion, to ¥111 billion, for ordinary income by ¥47 billion, to ¥122 billion, and for net income by ¥29 billion, to ¥81 billion.

1) Consolidated Business Results

a. Gas sales volume forecast for FY2012

			FY2012 (Forecast)	FY2011 (Results)	Change	% change
Gas sales volume	Residential	Mil. m ³	3,491	3,538	-47	-1.3
	Commercial	Mil. m ³	2,780	2,827	-47	-1.7
	Industrial	Mil. m ³	6,796	6,856	-60	-0.9
	Subtotal	Mil. m ³	9,576	9,682	-106	-1.1
	Supplies to other utilities	Mil. m ³	1,951	1,970	-19	-1.0
	Total	Mil. m ³	15,018	15,190	-172	-1.1
Average temperature		°C	16.5	16.4	0.1	—

b. Forecast for FY2012

(Unit: hundred million yen)

	Net sales		Operating income	Ordinary income	Net income
	Gas sales	Other sales			
FY2012 (forecast)	18,440	13,410	1,400	1,380	880
FY2011 (results)	17,542	13,062	770	756	460
Change	898	348	630	624	420
% change	5.1%	2.7%	81.6%	82.5%	91.1%

Note: Internal sales between segments are adjusted in the "Other sales" column.

2) Non-consolidated Business Results
a. Gas sales volume forecast for FY2012

			FY2012 (Forecast)	FY2011 (Results)	Change	% change
Gas sales volume	Residential	Mil. m ³	3,385	3,429	-44	-1.3
	Commercial	Mil. m ³	2,624	2,672	-48	-1.8
	Industrial	Mil. m ³	5,748	5,446	302	5.5
	Subtotal	Mil. m ³	8,373	8,118	255	3.1
	Supplies to other utilities	Mil. m ³	2,190	2,212	-22	-1.0
	Total	Mil. m ³	13,947	13,759	188	1.4

b. Forecast for FY2012

(Unit: hundred million yen)

	Net sales		Operating income	Ordinary income	Net income
	Gas sales	Other sales			
FY2012 (forecast)	16,310	12,660	1,110	1,220	810
FY2011 (results)	15,503	12,165	514	599	357
Change	807	495	596	621	453
% change	5.2%	4.1%	115.9%	103.5%	126.9%

(Crude Oil Price and Foreign Exchange Rate)

Crude oil price (\$/bbl)	FY2012 (Forecast)	FY2011 (Results)	Change	¥/\$ rate	FY2012 (Forecast)	FY2011 (Results)	Change
		105.64	114.17		-8.53		80.05

2. Summary Information (Notes)

(1) Accounting treatment peculiar to quarterly consolidated financial statement preparation

Computation of tax expenses

After application of tax effect accounting to income before income taxes for the fiscal year, which includes the first quarter under review, we estimate the effective tax rate rationally and multiply income before income taxes (cumulative) by that rate.

(2) Change in accounting policies or estimates and retrospective restatements

Changes in accounting policies for items presenting difficulty in terms of classifying as change in accounting estimates

1) As per revisions to the corporate tax code, the depreciation method for property, plant and equipment acquired by Tokyo Gas and its consolidated subsidiaries on or after April 1, 2012, has been changed to the method stipulated in the revised code from the first quarter of FY2012.

The effect of this change on profit and loss is negligible.

2) Previously, the declining balance method of depreciation was applied for property, plant and equipment owned by the consolidated subsidiary ENERGY ADVANCE CO., LTD. (excluding buildings (excluding attached equipment) acquired on or after April 1, 1998 and lease assets), but this has been changed to the straight-line method from the first quarter of FY2012.

The reason for the change was that with the effect caused by the Great East Japan Earthquake on its operating environment, the company incurred large capital expenses and used this occasion to review the actual utilization of its assets. As a result, it was determined that facilities for the company's core onsite energy service and district energy service businesses are used with long-term stability, and therefore the straight-line method more rationally represents the relationship between income and expenses.

This change had the effect of increasing consolidated operating income, ordinary income, and net income before income tax for the first quarter of FY2012 by ¥466 million each, compared with the previous depreciation method.

3. Consolidated Financial Statements

(1) Consolidated balance sheets

(Unit: million yen)

Account	FY2011 (as of Mar. 31, 2012)	1st Quarter of FY2012 (as of Jun. 30, 2012)
ASSETS		
Noncurrent assets		
Property, plant and equipment		
Production facilities	171,318	169,337
Distribution facilities	475,262	472,157
Service and maintenance facilities	62,740	62,634
Other facilities	304,245	300,294
Inactive facilities	316	316
Construction in progress	91,705	106,388
Total property, plant and equipment	1,105,587	1,111,129
Intangible assets		
Goodwill	741	698
Other	47,987	52,211
Total intangible assets	48,729	52,909
Investments and other assets		
Investment securities	131,305	131,323
Long-term loans receivable	24,164	25,369
Deferred tax assets	35,060	36,206
Other	28,926	36,164
Allowances for doubtful accounts	(750)	(724)
Total investments and other assets	218,706	228,339
Total noncurrent assets	1,373,023	1,392,379
Current assets		
Cash and deposits	80,149	77,242
Notes and accounts receivable-trade	211,969	177,096
Lease receivables and investment assets	27,751	27,395
Short-term investment securities	44,006	11
Merchandise and finished goods	3,538	4,146
Work in process	10,734	17,072
Raw materials and supplies	42,700	71,123
Deferred tax assets	12,499	13,850
Other	58,161	66,891
Allowances for doubtful accounts	(649)	(600)
Total current assets	490,861	454,228
Total assets	1,863,885	1,846,607

(Unit: million yen)

Account	FY2011 (as of Mar. 31, 2012)	1st Quarter of FY2012 (as of Jun. 30, 2012)
LIABILITIES		
Noncurrent liabilities		
Bonds payable	331,493	351,494
Long-term loans payable	231,520	239,874
Deferred tax liabilities	12,229	12,216
Provision for retirement benefits	85,578	84,101
Provision for gas holders repairs	3,268	3,383
Provision for safety measure	2,217	2,173
Asset retirement obligations	4,679	4,778
Other	24,931	24,665
Total noncurrent liabilities	695,920	722,686
Current liabilities		
Current portion of noncurrent liabilities	43,631	8,575
Notes and accounts payable-trade	92,660	62,189
Short-term loans payable	16,599	26,332
Income taxes payable	30,479	20,435
Deferred tax liabilities	6	6
Asset retirement obligations	199	100
Other	129,288	133,163
Total current liabilities	312,864	250,802
Total liabilities	1,008,785	973,489
NET ASSETS		
Shareholders' equity		
Capital stock	141,844	141,844
Legal capital surplus	2,065	2,065
Retained earnings	706,620	721,881
Treasury stock	(2,196)	(2,303)
Total shareholders' equity	848,333	863,487
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	14,853	12,803
Deferred gains or losses on hedges	(1,370)	(4,088)
Foreign currency translation adjustment	(22,649)	(15,167)
Total valuation and translation adjustments	(9,166)	(6,452)
Minority interests	15,933	16,083
Total net assets	855,100	873,118
Total liabilities and net assets	1,863,885	1,846,607

(2) Consolidated statements of income and comprehensive income
(Consolidated statement of income)
(Three months ended June 30, 2012)

(Unit: million yen)

Account	Three Months of FY2011 (Apr. - Jun., 2011)	Three Months of FY2012 (Apr. - Jun., 2012)
Net Sales	376,768	442,659
Cost of sales	250,387	288,945
Gross profit	126,381	153,713
Selling, general and administrative expenses		
Supply and sales expenses	93,933	91,326
General and administrative expenses	15,816	16,577
Total selling, general and administrative expenses	109,750	107,903
Operating income	16,631	45,810
Non-operating income		
Interest income	304	440
Dividends income	873	1,632
Equity in earnings of affiliates	899	711
Revenue from dedicated equipment	—	2,595
Miscellaneous income	2,167	2,477
Total non-operating income	4,244	7,857
Non-operating expenses		
Interest expenses	2,336	2,710
Miscellaneous expenses	2,194	1,410
Total non-operating expenses	4,530	4,120
Ordinary income	16,344	49,547
Extraordinary income		
Gain on sales of subsidiaries and affiliates' stock	—	3,501
Total extraordinary income	—	3,501
Extraordinary loss		
Loss on valuation of investment securities	—	3,851
Total extraordinary losses	—	3,851
Income before income taxes	16,344	49,197
Total income taxes	6,820	16,157
Income before minority interests	9,524	33,039
Minority interests in income	549	1,249
Net income	8,974	31,790

(Consolidated statement of comprehensive income)
(Three months ended June 30, 2012)

(Unit: million yen)

Account	Three Months of FY2011 (Apr. - Jun., 2011)	Three Months of FY2012 (Apr. - Jun., 2012)
Income before minority interests	9,524	33,039
Other comprehensive income		
Valuation difference on available-for-sale securities	(1,668)	(2,070)
Deferred gains or losses on hedges	(459)	(2,814)
Foreign currency translation adjustment	1,958	5,976
Share of other comprehensive income of associates accounted for using equity method	836	1,625
Total other comprehensive income	666	2,716
Comprehensive income	10,191	35,756
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	9,634	34,503
Comprehensive income attributable to minority interests	556	1,252

(3) Note on going concerns' premise

Not applicable

(4) Significant changes in shareholders' equity

1) Purchase of treasury stock

The Company purchased treasury stock from the market as per the provisions of Article 156 of the Companies Act that is applied in an alternative interpretation of Article 165, Section 3 of the Companies Act. The acquisition of treasury stock as per the resolution passed by the Board of Directors on April 27, 2012, was completed with the purchases made by May 15, 2012.

- Purchase period May 2 – May 15, 2012 (contract basis)
- Number of shares purchased 12,796 thousand shares
- Total amount of purchase ¥4,999 million
- Purchase method Market purchases at the Tokyo Stock Exchange by specified fund trusts

2) Cancellation of treasury stock

The Company cancelled treasury stock as follows, based on a resolution of the Board of directors passed on May 21, 2012, as per Article 178 of the Companies Act:

- Type of shares cancelled Tokyo Gas Common Stock
- Number of shares cancelled 12,796 thousand shares
- Effective date of cancellation June 6, 2012

(5) Segment information

(Information related to net sales and profit and loss amounts by reporting segment)

Three months ended June 30, 2011 (from Apr. 1 – Jun. 30, 2011)

(Unit: million yen)

	Reporting segment					Others (Note 1)	Total	Adjustments (Note 2)	Amount recorded on consolidated statement of income (Note 3)
	City gas	Gas appliances and installation work	Other energy	Real estate	Total				
Net sales									
External sales	269,312	30,368	53,973	2,646	356,301	20,466	376,768	—	376,768
Intersegment sales & transfers	18,122	3,479	3,770	4,651	30,023	14,875	44,898	(44,898)	—
Total	287,434	33,847	57,744	7,298	386,325	35,342	421,667	(44,898)	376,768
Segment income	24,910	34	121	1,301	26,367	392	26,759	(10,128)	16,631

Notes:

1. The "Others" segment indicates businesses not included in the reporting segments, including construction business, information processing service, shipping business, and credit/lease financial services.
2. The ¥(10,128) million segment income adjustment includes ¥857 million in eliminations for intersegment transactions and ¥(10,985) million of companywide expenses not allocated to the respective reporting segments. Companywide expenses are primarily, general and administrative expenses that are not assignable to a reporting segment.
3. Segment income is adjusted to reflect operating income as recorded on the Consolidated Statements of Income.

Three months ended June 30, 2012 (from Apr. 1 – Jun. 30, 2012)

(Unit: million yen)

	Reporting segment					Others (Note 1)	Total	Adjustments (Note 2)	Amount recorded on consolidated statement of income (Note 3)
	City gas	Gas appliances and installation work	Other energy	Real estate	Total				
Net sales									
External sales	306,132	39,317	66,393	2,598	414,441	28,217	442,659	—	442,659
Intersegment sales & transfers	22,418	3,170	8,799	4,906	39,293	16,874	56,167	(56,167)	—
Total	328,550	42,487	75,192	7,505	453,735	45,091	498,826	(56,167)	442,659
Segment income	48,193	486	2,897	1,695	53,272	2,966	56,238	(10,428)	45,810

Notes:

1. The “Others” segment indicates businesses not included in the reporting segments, including construction business, information processing service, shipping business, and credit/lease financial services.
2. The ¥(10,428) million segment income adjustment includes ¥859 million in eliminations for intersegment transactions and ¥(11,287) million of companywide expenses not allocated to the respective reporting segments. Companywide expenses are primarily, general and administrative expenses that are not assignable to a reporting segment.
3. Segment income is adjusted to reflect operating income as recorded on the Consolidated Statements of Income.

4. Supplementary Information

(1) Non-consolidated 1st quarter business performance

<Gas Sales Volume for Three Months Ended June 30, 2012>

		Apr. – Jun. 2012	Apr. – Jun. 2011	Change	% change	
No. of customers	Thousand	10,576	10,460	116	1.1	
Gas sales volume	Residential	m ³	32.35	32.34	0.01	0.0
		Mil. m ³	867	858	9	1.0
	Business	Mil. m ³	577	550	27	4.8
	Industrial	Mil. m ³	1,283	1,276	7	0.6
	Subtotal	Mil. m ³	1,859	1,826	33	1.8
	Supplies to other utilities	Mil. m ³	519	513	6	1.2
	Total	Mil. m ³	3,245	3,197	48	1.5
Average temperature	°C	18.5	18.6	-0.1	—	

<Balance of Payments for Three Months Ended June 30, 2012>

(Unit: hundred million yen)

Income			Change from First 3M of FY2011	Rate (%)	Expenses			Change from First 3M of FY2011	Rate (%)
Product sales	Gas sales	3,085	406	15.2	Operating expenses	Cost of sales	1,809	201	12.5
						Sales and administrative expenses	962	-22	-2.2
						Subtotal	2,771	179	6.9
Other sales	Installation work	79	18	29.5	Other expenses	Installation work	82	16	24.2
	Gas appliances, etc.	270	52	23.8		Gas appliances	240	42	21.1
	Incidental businesses	501	204	68.4		Incidental businesses	480	176	57.8
	Subtotal	851	274	47.4		Subtotal	803	234	41.1
Total net sales		3,936	680	20.9	Total expenses		3,575	413	13.1
					Operating income		361	267	281.7
Non-operating income		106	1	1.1	Non-operating expenses		36	—	—
					Ordinary income		432	268	163.2
Extraordinary income		—	—	—	Extraordinary loss		38	38	—
					Net income		271	157	137.3

Notes:

- 1 Cost of sales includes gas resource cost is ¥175.5 billion (increased by ¥ 20.8 billion, or 13.5%, year on year).
- 2 Non-operating expenses include interest expenses of ¥2.3 billion (increased by ¥ 0.3 billion, or 11.7%, year on year).