

Consolidated Financial Results Bulletin for the Fiscal Year Ended March 31, 2012 (J-GAAP)

Tokyo Gas Co., Ltd.

Securities code: 9531
 (URL <http://www.tokyo-gas.co.jp/index-e.html>)
 Representative: Mr. Tsuyoshi OKAMOTO, President
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 Consolidated Settlements Sect

Stock listings:
 Tokyo Stock Exchange, Osaka Securities Exchange,
 Nagoya Stock Exchange
 Location of head office: Tokyo

General shareholders' meeting schedule: June 28, 2012
 Scheduled date of the filing of securities report: June 28, 2012
 Scheduled date of the start of dividend payments: June 29, 2012
 Preparation of earnings presentation material (yes/no): **Yes**
 Holding of earnings announcement (yes/no): **Yes** (for institutional investors)

(Amounts are rounded down to the nearest million yen)

1. Consolidated Performance for FY2011 ended March 2012 (April 1, 2011 - March 31, 2012)

(Unit: million yen)

(1) Consolidated Business Performance (% of change from the corresponding period of previous year)

| | Net sales | | Operating income | | Ordinary income | | Net income | |
|-------------------------------|-----------|-------|------------------|--------|-----------------|--------|------------|--------|
| FY2011 ended Mar. 31, 2012 | 1,754,257 | 14.3% | 77,075 | -37.1% | 75,620 | -37.8% | 46,060 | -51.8% |
| FY2010 ended Mar. 31, 2011 | 1,535,242 | 8.4% | 122,451 | 43.7% | 121,548 | 45.5% | 95,467 | 77.5% |

Note: Total comprehensive income
 FY2011 ended March 2012: 39,237million yen (-51.2%) FY2010 ended March 2011: 80,440million yen (15.7%)

| | Net income per share | Diluted net income per share | Ratio of net income to shareholders' equity | Ratio of ordinary income to total assets | Ratio of operating income to net sales |
|-------------------------------|----------------------|------------------------------|---|--|--|
| FY2011 ended Mar. 31, 2012 | 17.70 yen | — | 5.4% | 4.1% | 4.4% |
| FY2010 ended Mar. 31, 2011 | 35.63 yen | — | 11.4% | 6.6% | 8.0% |

Note: Income or loss on investment accounted for by equity method:
 FY2011 ended March 2012: 4,989 million yen FY2010 ended March 2011: 3,605 million yen

(2) Consolidated Financial Position

(Unit: million yen)

| | Total assets | Net assets | Equity ratio | Net assets per share |
|---------------------|--------------|------------|--------------|----------------------|
| As of Mar. 31, 2012 | 1,863,885 | 855,100 | 45.0% | 324.67 yen |
| As of Mar. 31, 2011 | 1,829,661 | 874,094 | 46.9% | 320.70 yen |

Note: Shareholders' equity
 As of Mar. 31, 2012: 839,166 million yen As of Mar. 31, 2011: 858,920 million yen

(3) Consolidated Cash Flows

(Unit: million yen)

| | Cash flows from operating activities | Cash flows from investment activities | Cash flows from financing activities | Cash and cash equivalents at end of year |
|-------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|--|
| FY2011 ended Mar. 31, 2012 | 149,818 | (101,810) | (16,454) | 122,083 |
| FY2010 ended Mar. 31, 2011 | 162,345 | (172,305) | (7,212) | 92,048 |

2. Dividends

| | Dividend per share (Unit: yen) | | | | | Total dividend payments (Full-year) | Payout ratio (Consolidated) | Dividend on equity |
|--|--------------------------------|-----------|-----------|-----------|------------|-------------------------------------|-----------------------------|--------------------|
| | End of 1Q | End of 2Q | End of 3Q | End of 4Q | Full- year | | | |
| FY2010 ended Mar. 31, 2011 | — | 4.50 | — | 4.50 | 9.00 | 24,108 yen | 25.3% | 2.9% |
| FY2011 ended Mar. 31, 2012 | — | 4.50 | — | 4.50 | 9.00 | 23,262 yen | 50.8% | 2.8% |
| FY2012 ending Mar. 31, 2013 (Forecast) | — | 4.50 | — | 4.50 | 9.00 | | 36.9% | |

3. Consolidated Results Forecast for FY2012 ending March 31, 2013 (April 1, 2012 - March 31, 2013)

(1) Consolidated Business Performance

(Unit: million yen)
(% of change from the corresponding period of previous year)

| | Net sales | | Operating income | | Ordinary income | | Net income | | Net income per share |
|-----------|-----------|-------|------------------|-------|-----------------|-------|------------|-------|----------------------|
| Half-year | 859,000 | 14.8% | 30,000 | — | 29,000 | — | 19,000 | — | 7.35 yen |
| Full-year | 1,914,000 | 9.1% | 99,000 | 28.4% | 96,000 | 26.9% | 63,000 | 36.8% | 24.37 yen |

| | Ratio of net income to shareholders' equity | Ratio of ordinary income to total assets | Ratio of operating income to net sales |
|-----------|---|--|--|
| Full-year | 7.4% | 5.0% | 5.2% |

(2) Consolidated Financial Position

(Unit: million yen)

| | Total assets | Net assets | Equity ratio | Net assets per share |
|-----------|--------------|------------|--------------|----------------------|
| Full-year | 1,948,000 | 891,000 | 44.9% | 338.14 yen |

Note: Shareholders' equity 874,000 million yen

4. Notes

(1) Changes in significant consolidated subsidiaries (yes/no): *No*

(Reference) Scope of consolidation and application of equity method

Number of consolidated subsidiaries: 66 (Increased by 4 companies and decreased by 1 company)

Number of subsidiaries and affiliates accounted for by equity method: 5 (No change)

(2) Change in accounting policies or estimates and retrospective restatements

1) Change in accounting policies in accordance with revision of accounting standards: *No*

2) Change in accounting policies other than item 1) above: *No*

3) Change in accounting estimates: *No*

4) Retrospective restatements: *No*

(3) Number of issued shares (common stock)

(Unit: share)

| | | | | |
|---|----------------|---------------|----------------|---------------|
| 1) Number of issued shares at end of period (including treasury stock): | March 31, 2012 | 2,590,715,295 | March 31, 2011 | 2,684,193,295 |
| 2) Number of shares of treasury stock at end of period: | March 31, 2012 | 6,005,359 | March 31, 2011 | 5,899,491 |

| | | | | |
|---|----------------|---------------|----------------|---------------|
| 3) Average number of shares during period | March 31, 2012 | 2,603,014,578 | March 31, 2011 | 2,679,294,182 |
|---|----------------|---------------|----------------|---------------|

(Reference)

1. Non-Consolidated Business Results for FY2011 ended March 2012 (April 1, 2011 - March 31, 2012)

(Unit: million yen)

(1) Non-Consolidated Business Performance (% of change from the corresponding period of previous year)

| | Net sales | | Operating income | | Ordinary income | | Net income | |
|----------------------------|-----------|-------|------------------|--------|-----------------|--------|------------|--------|
| FY2011 ended Mar. 31, 2012 | 1,550,343 | 16.6% | 51,403 | -42.1% | 59,943 | -39.5% | 35,700 | -47.1% |
| FY2010 ended Mar. 31, 2011 | 1,329,834 | 9.8% | 88,845 | 50.3% | 99,107 | 68.2% | 67,491 | 73.6% |

| | Net income per share | Diluted net income per share |
|----------------------------|----------------------|------------------------------|
| FY2011 ended Mar. 31, 2012 | 13.72 yen | — |
| FY2010 ended Mar. 31, 2011 | 25.19 yen | — |

(2) Non-Consolidated Financial Position

(Unit: million yen)

| | Total assets | Net assets | Equity ratio | Net assets per share |
|---------------------|--------------|------------|--------------|----------------------|
| As of Mar. 31, 2012 | 1,543,598 | 690,732 | 44.7% | 267.24 yen |
| As of Mar. 31, 2011 | 1,501,164 | 713,980 | 47.6% | 266.58 yen |

Note: Shareholders' equity

As of Mar. 31, 2012:

690,732 million yen

As of Mar. 31, 2011:

713,980 million yen

2. Non-Consolidated Results Forecast for FY2012 ending March 2013 (April 1, 2012 - March 31, 2013)

(Unit: million yen)

(% of change from the corresponding period of previous year)

| | Net sales | | Operating income | | Ordinary income | | Net income | | Net income per share |
|-----------|-----------|-------|------------------|-------|-----------------|-------|------------|-------|----------------------|
| Half-year | 756,000 | 16.7% | 18,000 | — | 21,000 | — | 15,000 | — | 5.80 yen |
| Full-year | 1,695,000 | 9.3% | 72,000 | 40.1% | 75,000 | 25.1% | 52,000 | 45.7% | 20.12 yen |

* Presentation of implementation status for auditing procedures

The auditing procedure based on the Financial Instruments and Exchange Act does not apply to this Consolidated Results Bulletin, and the auditing procedure based on the Financial Instruments and Exchange Act had not been completed as of the release of this Consolidated Financial Results Bulletin.

* Explanation related to appropriate use of results forecasts and other items warranting special mention

1. The forecast above was prepared on the basis of information available at the time of the release of this document. Due to various factors, the actual result may vary from these forecast data. Please see page 5, "I. Business performance and financial position: (1) Analysis on business performance: <Forecast for FY2012>" for details.

2. The information related to this Financial Results will be posted on TDnet on the same date of this disclosure, and subsequently on the Web site of Tokyo Gas Co., Ltd. ("the Company").

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I. Business Performance and Financial Position

(1) Analysis on business performance

<Results of FY2011>

Although the Japanese economy was severely affected by the Great East Japan Earthquake that struck on March 11, 2011, it has sustained a moderate recovery driven primarily by domestic demand. Since the earthquake, Japan's energy market has sought to address near-term shortages of electrical power in the Tokyo metropolitan area, and with the country reviewing its energy policies from a medium- to long-term perspective, society's expectations for natural gas have increased, based on the economy, stability of supply, convenience, and environmental-friendliness of natural gas.

Against the backdrop of this economic situation and operating environment, the Tokyo Gas Group formulated "The Tokyo Gas Group's Vision for Energy and the Future-Challenge 2020 Vision-" (the "Challenge 2020 Vision"), under which the Group is "Enhancing the LNG Value Chain" by enhancing added value and expanding area coverage.

Thanks to these intense efforts, gas sales volume grew year-on-year, and gas unit price adjustments under the gas rate adjustment system led to higher sales of city gas, and as a result consolidated net sales rose 14.3% from the previous year, to ¥1,754.2 billion.

In terms of operating expenses, the Group strove to further raise management efficiency and made maximum efforts to contain expenses, but nevertheless gas resource costs rose on high crude oil prices, and combined with an increase in costs from actuarial differences in retirement benefit accounting, operating expenses rose 18.7%, to ¥1,677.1 billion.

As a result, operating income declined 37.1%, to ¥77.0 billion, and ordinary income was 37.8% lower, at ¥75.6 billion. With extraordinary items including a ¥3.0 billion gain on sales of noncurrent assets and a ¥3.9 billion loss on reduction of noncurrent assets, and after the recording of income taxes, net income declined 51.8%, to ¥46.0 billion.

<Segment summary>

1) City gas

Gas sales volume for the term grew 3.0% from the previous year, to 15,190 million m³. Of this amount, residential demand increased 0.5%, to 3,538 million m³. Although demand for hot water declined in the early spring because of high temperatures, cold weather resulted in increased demand for hot water and heating during the winter months.

Commercial demand declined 7.1%, to 2,827 million m³, on decreased demand for air conditioning during the relatively cool summer and from lower utilization rates at existing facilities from the effects of the earthquake and energy conservation efforts.

Industrial demand grew 9.9%, to 6,856 million m³, on higher utilization rates at existing facilities, combined with increased demand for power generation associated with the effects of the earthquake and the full-year contribution from operations at Ohgishima Power Station Unit 2.

Wholesale supplies to other gas utilities rose 1.2%, to 1,970 million m³, on increased customer demand due to cold winter temperatures.

Reflecting the increase in gas sales volume and gas unit price adjustments under the gas rate adjustment system, city gas sales grew ¥169.2 billion, or 14.9%, to ¥1,306.2 billion.

With a rise in LNG prices from high crude oil prices, higher resource costs from the increase in gas sales volume, and an increase in costs from actuarial differences in retirement benefit accounting, total operating expenses rose 20.8%, by ¥208.0 billion.

As a result, segment profit declined ¥38.7 billion, or 28.5%, to ¥97.4 billion.

<Consolidated Gas Sales Volume for FY2011 Ended March 31, 2012>

| | | | FY2011 | FY2010 | Change | % change |
|---------------------|-----------------------------|---------------------|--------|--------|--------|----------|
| No. of customers | Thousand | | 10,855 | 10,739 | 116 | 1.1 |
| Gas sales volume | Residential | m ³ | 32.39 | 32.48 | -0.09 | -0.3 |
| | | Mil. m ³ | 3,538 | 3,520 | 18 | 0.5 |
| | Business | Mil. m ³ | 2,827 | 3,042 | -215 | -7.1 |
| | Industrial | Mil. m ³ | 6,856 | 6,237 | 619 | 9.9 |
| | Subtotal | Mil. m ³ | 9,682 | 9,278 | 404 | 4.4 |
| | Supplies to other utilities | Mil. m ³ | 1,970 | 1,947 | 23 | 1.2 |
| | Total | Mil. m ³ | 15,190 | 14,745 | 445 | 3.0 |
| Average temperature | °C | | 16.4 | 16.7 | -0.3 | — |

Notes:

1. The upper row of figures for residential demand indicates gas sales per meter read (m³/household, month).
2. "Business" indicates sales to commercial, public and medical institutions.
3. Gas sales volumes are on the basis of 45MJ/ m³.

The aforementioned notes also apply to the relevant tables.

(Crude Oil Price and Foreign Exchange Rate)

| Crude oil price (\$/bbl) | FY2011 | FY2010 | Change | | FY2011 | FY2010 | Change |
|-----------------------------|--------|--------|--------|-------|-----------|--------|--------|
| | | 114.16 | 84.15 | 30.01 | ¥/\$ rate | 79.08 | 85.74 |

2) Gas appliances and installation work

Sales increased by ¥10.2 billion or 5.7% compared to the previous year to ¥187.6 billion. Operating expenses increased by ¥8.8 billion or 5.1%. As a result, segment income increased by ¥1.3 billion or 67.2% to ¥3.1 billion.

3) Other energy

Sales increased by ¥81.3 billion or 36.7% compared to the previous year to ¥302.5 billion. Operating expenses increased by ¥81.5 billion or 38.8%. As a result, segment income fell by ¥0.2 billion or 2.2% to ¥10.9 billion.

4) Real estate rental

Sales declined by ¥3.1 billion or 9.5% compared to the previous year to ¥29.6 billion. Operating expenses declined by ¥0.7 billion or 2.6%. As a result, segment income fell ¥2.4 billion or 42.2% to ¥3.3 billion.

5) Other business

Sales at other business grew ¥19.5 billion or 12.1% to ¥181.8 billion. Operating expenses grew ¥22.5 billion or 14.7%. As a result, segment profit fell ¥2.9 billion or 28.7% to ¥7.0 billion.

<Summary by segment>

(Unit: billion yen)

| | | City Gas | Gas appliances and installation work | Other energy | Real estate rental | Other business |
|-----------------------|--------------------------------------|--------------------|--|------------------|-----------------------|-------------------|
| Sales | FY2011 (% of total) | 1,306.2 (65.0%) | 187.6 (9.3%) | 302.5 (15.1%) | 29.6 (1.5%) | 181.8 (9.1%) |
| | FY2010 (% of total) | 1,137.0 (65.6%) | 177.4 (10.3%) | 221.2 (12.8%) | 32.7 (1.9%) | 162.3 (9.4%) |
| | Amount of change (Rate of change) | 169.2 (14.9%) | 10.2 (5.7%) | 81.3 (36.7%) | -3.1 (-9.5%) | 19.5 (12.1%) |
| Operating expenses | FY2011 (% of total) | 1,208.8 (64.0%) | 184.4 (9.8%) | 291.6 (15.5%) | 26.3 (1.4%) | 174.8 (9.3%) |
| | FY2010 (% of total) | 1,000.8 (64.0%) | 175.6 (11.2%) | 210.1 (13.4%) | 27.0 (1.7%) | 152.3 (9.7%) |
| | Amount of change (Rate of change) | 208.0 (20.8%) | 8.8 (5.1%) | 81.5 (38.8%) | -0.7 (-2.6%) | 22.5 (14.7%) |
| Segment income | FY2011 (% of total) | 97.4 (79.9%) | 3.1 (2.6%) | 10.9 (9.0%) | 3.3 (2.7%) | 7.0 (5.8%) |
| | FY2010 (% of total) | 136.1 (82.6%) | 1.8 (1.1%) | 11.1 (6.8%) | 5.7 (3.5%) | 9.9 (6.0%) |
| | Amount of change (Rate of change) | -38.7 (-28.5%) | 1.3 (67.2%) | -0.2 (-2.2%) | -2.4 (-42.2%) | -2.9 (-28.7%) |

Note: Figures for sales include internal transactions. Figures for operating expenses do not include expenses that cannot be allocated to specific segments.

<Forecast for FY2012>

We are forecasting a 2.0% decline from the previous year in consolidated gas sales volume for FY2012, to 14,886 million m³, as a result of a partial review of gas sales channels at subsidiaries. We are projecting a ¥159.8 billion, or 9.1%, increase in consolidated net sales to ¥1,914.0 billion, with a ¥22.0 billion, or 28.4%, increase in operating income to ¥99.0 billion, a ¥20.4 billion, or 26.9% increase in ordinary income to ¥96.0 billion, and a ¥17.0 billion, or 36.8%, increase in net income to ¥63.0 billion.

On a non-consolidated basis, although we expect less of a positive temperature-related effect that was seen in FY2011, we are forecasting a 0.8% increase in gas sales volume, to 13,871 million m³, on a contribution from growth in industrial demand. Although city gas sales are set to be negatively impacted by rate reductions, we are forecasting a ¥119.5 billion, or 9.8%, increase in city gas sales, to ¥1,336.0 billion, from gas unit price adjustments under the gas rate adjustment system. In terms of operating expenses, we expect gas resource costs to rise on higher crude oil prices and a weaker yen, but on the other hand the effect of tax code revisions is set to reduce expenses for depreciation and amortization. Also taking into account other operations and supplementary income, we are forecasting a ¥20.6 billion, or 40.1%, increase in operating income to ¥72.0 billion, a ¥15.1 billion, or 25.1%, increase in ordinary income to ¥75.0 billion, and a ¥16.3 billion, or 45.7%, increase in net income, to ¥52.0 billion.

The economic frame assumed for FY2012 is \$120.00/bbl for crude oil price and ¥85.0/\$ for foreign exchange rate.

1) Consolidated Business Results

a. Gas sales volume forecast for FY2012

| | | | FY2012 (Forecast) | FY2011 (Actual) | Change | % change |
|---------------------|-----------------------------|---------------------|----------------------|--------------------|--------|----------|
| Gas sales volume | Residential | Mil. m ³ | 3,464 | 3,538 | -74 | -2.1 |
| | Business | Mil. m ³ | 2,763 | 2,827 | -64 | -2.3 |
| | Industrial | Mil. m ³ | 6,694 | 6,856 | -162 | -2.4 |
| | Subtotal | Mil. m ³ | 9,457 | 9,682 | -225 | -2.3 |
| | Supplies to other utilities | Mil. m ³ | 1,965 | 1,970 | -5 | -0.3 |
| | Total | Mil. m ³ | 14,886 | 15,190 | -304 | -2.0 |
| Average temperature | | °C | 16.7 | 16.4 | 0.3 | — |

b. Forecast for FY2012

(Unit: hundred million yen)

| | Net sales | | | Operating income | Ordinary income | Net income |
|-------------------|----------------|-------------|-------|---------------------|--------------------|------------|
| | City gas sales | Other sales | | | | |
| FY2012 (forecast) | 19,140 | 14,107 | 5,033 | 990 | 960 | 630 |
| FY2011 (results) | 17,542 | 13,062 | 4,479 | 770 | 756 | 460 |
| Change | 1,598 | 1,045 | 554 | 220 | 204 | 170 |
| % change | 9.1% | 8.0% | 12.3% | 28.4% | 26.9% | 36.8% |

Note: Internal sales between segments are adjusted in the "Other sales" column.

2) Non-consolidated Business Results

a. Gas sales volume forecast for FY2012

| | | | FY2012 (Forecast) | FY2011 (Actual) | Change | % change |
|------------------|-----------------------------|---------------------|----------------------|--------------------|--------|----------|
| Gas sales volume | Residential | Mil. m ³ | 3,358 | 3,429 | -71 | -2.1 |
| | Business | Mil. m ³ | 2,620 | 2,672 | -52 | -2.0 |
| | Industrial | Mil. m ³ | 5,684 | 5,446 | 238 | 4.4 |
| | Subtotal | Mil. m ³ | 8,304 | 8,118 | 186 | 2.3 |
| | Supplies to other utilities | Mil. m ³ | 2,209 | 2,212 | -3 | -0.1 |
| | Total | Mil. m ³ | 13,871 | 13,759 | 112 | 0.8 |

b. Forecast for FY2012

(Unit: hundred million yen)

| | Net sales | | Operating income | Ordinary income | Net income |
|-------------------|-----------|-------------|---------------------|--------------------|------------|
| | Gas sales | Other sales | | | |
| FY2012 (forecast) | 16,950 | 13,360 | 720 | 750 | 520 |
| FY2011 (results) | 15,503 | 12,165 | 514 | 599 | 357 |
| Change | 1,447 | 1,195 | 206 | 151 | 163 |
| % change | 9.3% | 9.8% | 40.1% | 25.1% | 45.7% |

(Crude Oil Price and Foreign Exchange Rate)

| Crude oil price (\$/bbl) | Forecast for FY2012 | Results of FY2011 | Change | ¥/\$ rate | Forecast for FY2012 | Results of FY2011 | Change |
|--------------------------------|------------------------|----------------------|--------|-----------|------------------------|----------------------|--------|
| | 120.00 | 114.16 | 5.84 | | 85.00 | 79.08 | 5.92 |

(2) Analysis on financial position

<Analysis on assets, debt, shareholders' equity and cash flows>

1) Situation of Assets, debt and shareholders' equity

Assets as of March 31, 2012, totaled ¥1,863.8 billion, for a ¥34.2 billion increase from March 31, 2011, with an increase in notes and accounts receivable-trade (¥51.8 billion) absorbing a decrease in property, plant and equipment as a result of depreciation (-¥14.7 billion).

Liabilities increased ¥53.2 billion, to ¥1,008.7 billion, with increases in interest-bearing debt (¥41.7 billion) and notes and accounts payable-trade (¥16.5 billion) more than offsetting a decrease in the provision for retirement benefits (-¥11.3 billion).

Net assets decreased ¥18.9 billion, to ¥855.1 billion. Despite the recording of positive net income (¥46.0 billion), purchases of treasury stock in the market (-¥33.9 billion) and the payment of dividends from surplus (-¥23.6 billion) resulted in an overall decrease.

Our shareholders' equity ratio declined by 1.9 percentage points from the end of March 2011, to 45.0%, as a result of the decline in shareholders' equity (calculated as the total of shareholders' equity and accumulated amount of other comprehensive income) relative to the decline in total assets.

2) Situation of cash flow

(Unit: billion yen)

| | FY2011 | FY2010 | Change |
|--|--------|--------|--------|
| Cash flow from operating activities | 149.8 | 162.3 | -12.5 |
| Cash flow from investing activities | -101.8 | -172.3 | 70.5 |
| Cash flow from financing activities | -16.4 | -7.2 | -9.2 |
| Exchange difference of cash and cash equivalents | -1.5 | -3.7 | 2.2 |
| Cash and cash equivalents during FY2008 | -30.0 | -20.8 | 50.8 |
| Cash and cash equivalents at beginning of year | 92.0 | 112.8 | -20.8 |
| Cash and cash equivalents at end of year | 122.0 | 92.0 | 30.0 |

a) Cash flow from operating activities

Cash and cash equivalents obtained as a result of operating activities totaled ¥149.8 billion. This was derived mainly from net income before adjustment for tax and etc. [¥74.6 billion] and depreciation of noncurrent assets [¥144.4 billion], despite an increase in notes and accounts receivable-trade [-¥52.3 billion].

b) Cash flow from investing activities

Cash and cash equivalents as a result of investing activities totaled ¥101.8 billion. Despite proceeds from sales of noncurrent assets [¥46.4 billion], outlays for the purchase of gas supply facilities and other property, plant and equipment [-¥124.0 billion] resulted in an overall decrease.

c) Cash flow from financing activities

Cash and cash equivalents as a result of financing activities totaled ¥16.4 billion. Despite proceeds from long-term loans payable [¥68.2 billion] and the issuance of bonds [¥40.0 billion], outlays for the purchase of treasury stock [-¥34.0 billion], redemption of bonds [-¥30.0 billion], and cash dividends paid [-¥23.6 billion] resulted in an overall decrease.

<Cash Flow Indicators>

| | FY2007 | FY2008 | FY2009 | FY2010 | FY2011 |
|--|--------|--------|--------|--------|--------|
| Equity ratio | 45.1% | 43.8% | 44.2% | 46.9% | 45.0% |
| Equity ratio based on market value | 62.8% | 53.0% | 60.4% | 55.6% | 54.1% |
| Rate of cash flow to interest-bearing debt | 3.1 | 3.7 | 1.9 | 3.6 | 4.2 |
| Interest coverage ratio | 17.9 | 14.0 | 27.3 | 16.4 | 14.6 |

Equity ratio: Equity capital / total assets

Equity ratio based on market value: total market capitalization / total assets

Ratio of cash flow to interest-bearing debt: interest-bearing debt / cash flow

Interest coverage ratio: cash flow / interest payments

- Notes:
1. All calculation based on consolidated financial figures.
 2. Total market capitalization is calculated based on the number of shares as of the end of fiscal year (excluding treasury stocks).
 3. Cash flow means cash flow from operating activities.
 4. Interest bearing debt covers bonds, convertible bonds, long-term bank loan payable (all including debts due within one year), short-term bank loan payable and commercial papers out of the interest bearing debt recorded on the balance sheet.

(3) Basic policy on the corporate profit allocation and dividend

Cash flow generated under the Challenge 2020 Vision will be invested for LNG enhancement that will lead to new growth, while at the same time the successful results of our operations will be distributed to shareholders in an appropriate and timely manner.

More specifically, the Company emphasizes the acquisition of treasury stock with the intention of its retirement as a form of returns to shareholders in addition to dividends, and we have set a target for the total payout ratio to shareholders (dividends plus treasury stock acquisition as a percentage of consolidated net income) of roughly 60% in each year to fiscal 2020.

With regard to distributions to shareholders, the Company will maintain a stable dividend while carrying out a gradual increase in dividends in accordance with the growth of the Company by taking into comprehensive consideration medium- to long-term profit levels.

Total payout ratio of year n = [(total annual dividends in year n) + (amount of treasury stocks acquired in year n + 1)] / (consolidated net income in year n)

Based on the total payout policy outlined above, the Company intends to pay a dividend of ¥9 per share for the term, the same amount as in the previous term. In addition, considering the current share price level, the Board of Directors resolved at its meeting held on April 27, 2012, to carry out a stock repurchase of up to 14 million shares or ¥5.0 billion.

The Company intends to maintain a stable and continuous dividend going forward, and plans to pay a dividend of ¥9 per share for FY2012.

(4) Risks of businesses

Of the items related to business results and financial position in the financial results, the following ones could possibly exert a major influence on decisions by investors. It should be noted that statements concerning the future in this document are judgments made by the Company based on information available at the end of the term.

A Risks associated with accidents, disasters, etc.

(a) Gas resource procurement difficulties

The Group depends on import from other countries for most of natural gas and other gas resources used to produce city gas. The supply of city gas therefore could possibly be impaired in the event of inability to procure gas resources for a long period of time owing to country risks at import sources, troubles affecting gas fields or LNG liquefaction terminals, difficulties in the process of LNG carrier transport, or restriction on entry into port at Tokyo Bay. It is making efforts to spread procurement risks to achieve stable and flexible procurement of LNG through such activities as diversifying suppliers by importing LNG from six countries and 10 projects and allocating ships flexibly using its own LNG ships.

(b) Natural disasters

The Group is an equipment-intensive industry whose business activities are grounded in facilities for the production and supply of city gas. It therefore is enforcing countermeasures to keep the aftermath of natural disasters minimal. Some examples of the countermeasures include a, provision to produce and supply city gas even in the event of large-scale earthquakes with a magnitude of the Great Hanshin-Awaji Earthquake, preparation of countermeasures against earthquake, contingency plan to prevent second disasters, and a BCP (Business Continuity Plan) prepared for such large-scale earthquakes as the Cabinet Office assumes and improvement of contingency plan and execution of regular drills for natural disasters including earthquakes, typhoons and tsunamis. Despite all this, however, the supply of city gas could possibly be impaired in the event of large-scale natural disasters due to damage inflicted on its plants or other production facilities and pipelines or other supply facilities. In such a case, the cost required for resumption of normal production and supply could possibly affect the Group's profitability.

(c) Accidents accompanying gas manufacture and supply, and supply impairments

The production and supply of city gas and electricity that is essential to the life of customers and industries is at the foundation of the Group's business activities. For this reason, it is implementing measures to prevent accidents and supply impairments through systematic implementation of BCP to prepare for significant troubles which may shut off gas supply, various security measures, preparation of business contingency plan and execution of regular drills. However, in the event of large-scale leakage, explosions, or supply difficulties in the process of city gas production or supply, it could possibly result in tangible and intangible loss in aspects including social responsibility, in addition to the direct loss. In the event supply impairment occurs to power supply, it may result in additional loss to fix the problem.

(d) Unforeseen, large-scale power outages

The Company's plants receive electricity from highly reliable grids, and the possibility of an interruption in the supply of electricity to plants is deemed low. Nevertheless, we have prepared for the possibility of an unforeseen, large-scale power outage in the Kanto area by formulating a BCP and other measures designed to minimize the effect of the outage. In addition, if the supply of electricity from the grid source were to be interrupted, demand for gas would be expected to decline because of the outage. At the same time, it would be possible to operate production equipment using the Company's own generators and supply a certain amount of gas even in the event of a power outage. However, the production and supply of gas could be impeded depending on the amount of demand for gas and the status of production and supply equipment.

However, even if one of the Company's three plants were to cease operating, the other two plants could act as a backup, making it possible to generally manufacture and supply the volume of gas required even if one of the plants were to cease operating.

(e) Problems in securing the safety of city gas and quality of gas appliances

As it is responsible for the safety of city gas supply, it is implementing safety measures including strengthening of our efforts to perform regular checks for customers, introducing wider range of check items, and promotion of exchange to safer appliances. It has also been involved in the development of gas appliances with advanced functions for safety because it sells gas appliances and other products under its own brand through consolidated subsidiaries and cooperating firms. In the event of accidents involving gas city supply or caused by gas appliances, however, it could possibly incur both direct and indirect loss associated with response to such incidents.

- (f) Damage due to rumors caused by city gas accidents at other firms
City gas accidents at other firms could possibly have an immense impact on the entire city gas industry and breed circumstances in which it would incur tangible and intangible loss.
- B Market fluctuation risk
- (a) Risk of changes in market prices and interest rates
The Group could possibly incur losses due to fluctuations in the market price of its real estate, stocks and pension assets. With regard to interest-bearing debt, its interest payment could possibly increase in the event interest rates rise. However, the impact from fluctuations in interest rates is expected to be limited as most of its interest-bearing debts are long-term fixed rate debts.
- C Risks accompanying business execution
- (a) Risks related to existing businesses
- a) Changes in gas resource costs
Changes in terms of contracts and negotiations with suppliers of LNG, of which city gas is produced, may affect its profitability. Also, as price of LNG is linked with that of crude oil and crude oil is denominated in U.S. dollar under the sales contract, changes in the price of crude oil as well as exchange rate between Japanese yen and U.S. dollar can have an impact on its profitability.
In the event of such developments as demand exceeding the volume of procurement from LNG projects resting on long-term contracts, incidence of trouble in shipment terminals or transport, and delays in the start of supply from new LNG projects, the gas resource costs associated with spot LNG purchasing undertaken in response may possibly affect its profitability.
On the other hand, under the provisions for adjustment for gas resource costs on gas tariffs, changes in gas resource prices are reflected in gas tariffs within five months at maximum. However, if the amount of such changes exceeds 160% of the standard resource price, the amount by which it exceeds will not be collected. In case such changes are reflected in gas tariffs beyond the current fiscal term, it may affect the bottom line of the next fiscal term because of the uncollected and over-collected amounts of the resource costs.
- b) Changes in gas sales due to climate change
As consolidated net sales of city gas accounts for about 70% of the Group's sales, the occurrence of abnormal weather such as unusually hot summers or warm winters could possibly affect the bottom line due to the resulting reduction of gas sales in the residential use, where gas is used mainly for heating water and air conditioning, and gas sales in the business use, where gas is used mainly for air conditioning.
- c) Decrease in demand accompanying intensified competition
There is a risk of decline in demand and effect on the balance of payments in the event of intensified competition with electric power companies or other enterprises newly entering the wholesale gas business, or a loss of competitiveness on the part of LNG itself relative to other forms of energy due to factors such as a fluctuation in crude oil prices.
- d) Reduction in the existing demand
Part of the existing demand in the industrial and commercial uses could possibly be reduced by factors such as the decrease in facility operating rates due to the recession, the progress of energy-conserving activities, and changes in the industrial structure. In addition, developments such as decreased numbers in one household and changes in lifestyle and wider use of energy-saving appliances could possibly reduce part of the existing demand in the residential use.
- e) Interruption of telephone service at call centers
The Group receives most requests from customers by telephone. An interruption of telephone service at call centers therefore could possibly not only delay accommodation of customer needs over large areas but also cause tangible and intangible loss in forms such as detraction from the image of the Group's name.
- f) Delay in the development of new technologies
Although the Group has been engaged in the development of new products and technologies with environmentally-enhancing designs and high level of safety, it may not be able to develop and deliver these products and technologies on a timely manner. In such cases, it may lose competitiveness against other forms of energy and affect its execution of businesses.

g) Changes in laws, regulations, institutions, and national/local energy policy

The Group executes its business in accordance with the Gas Utility Industry Law, Companies Act, Financial Instruments and Exchange Law, other laws and regulations, and the energy policy of national and local governments. Changes in such policy consequently could affect its execution of business.

(b) Delayed cultivation of new markets

The Group is cultivating new markets by promoting the expansion of ENE-FARM residential fuel cells and services using renewable energy, including solar light and heat. However, changes in energy policy by national and local governments as well as other changes in the operating environment could delay these efforts, which could force the Group to change its business strategy and impede the recovery of its investments.

(c) Inability to recover investments

The Group continues to make large-scale investments to enhance the LNG value chain as outlined in the Challenge 2020 Vision. We evaluate profitability and risks of all investments, capital contributions, loans and debt guarantees at an investment evaluation committee, and we make investment decisions based on a conclusion from the committee while consulting with the management council and the board of directors' meeting, if necessary, from a standpoint of comprehensive management judgment. These large-scale investments include the laying of pipelines and reinforcement of the foundation for stable supply by constructing LNG terminals and other facilities, as well as investments related to the electric power business, the energy services business, overseas businesses including gas field development, and the LNG transport business, investment for IT and other backbone facilities for existing businesses, and investment to make active use of real estate holdings. Nevertheless, subsequent changes in economic conditions could prevent the sufficient recovery or intended effect of these investments, thereby affecting the balance of investment income and expenditures.

D Risks related to information management and system operation

(a) Leakage of personal information

For its execution of business as a public utility, the Group collects and manages personal information on its customers. It has implemented measures to prevent leakage of personal information through construction of a group-wide information security system, execution of education on information security and voluntary monitoring while internal audit ensures its construction and operation to enforce necessary changes. In case the external leakage of personal information occurs, it could possibly cause tangible and intangible loss in forms such as a loss of credibility among customers that is more serious than in the case of other corporate groups, in addition to the direct cost required for response.

(b) Shutdown or malfunction of IT systems

Because the Group relies on IT systems for customer service work and calculation of gas tariffs, it has implemented measures to keep the impact on the operation from unexpected events minimal through building a robust data center superior in fault-resilience and disaster-tolerance and preparation and execution of various security measures and regular drills required for stable operation of the systems. The shutdown or malfunction of these systems could possibly cause delay accommodation of customer needs but also cause tangible and intangible loss in forms such as detraction from the image of the Group's name.

Please note, however, that it is unlikely that malfunction of IT system will have any serious impact on the production and supply of city gas because its IT system for the production and supply adjustment of city gas has its own security measures in place including a backup system and wireless network operated by the Group.

E Risks related to corporate social responsibility

(a) Conformance with new environmental regulations etc.

The emergence of additional obligations for compliance with new environmental legislation or environmental improvement could possibly affect the Group's conduct of business and its balance of payments.

(b) Compliance violations

Since compliance forms a basis of operation, the Group has established a committee on management ethics chaired by the president. This committee sets out the basic policies under which the Group executes actions to improve compliance and the internal audit confirms the Group's compliance with laws and regulations and corporate ethics.

The occurrence of acts that are improper in the context of laws and regulations, or the articles of association; improper acts in information disclosure; or acts in violation of corporate ethics could possibly cause tangible and intangible damage in forms such as the imposition of social sanctions in addition to the direct cost required for response.

(c) Insufficient CS or customer services

The Group thinks CS (Customer Satisfaction) is one of the key issues for its management. The Group is pursuing the CS improvement program under the basic policies set out by the CS improvement committee chaired by the president. However, the occurrence of insufficient satisfaction or defective treatment of customers could possibly result in tangible and intangible loss in forms such as a decline in corporate competitiveness and detraction from the image of the Group's name.

II. Scope of Consolidated Subsidiaries and Affiliates and Application of Equity Method

1) The scope of consolidation

- Newly included subsidiaries in scope of consolidation: four companies

Tokyo Gas Shale Investment Ltd.

TG Europower B.V.

Tokyo Gas Ichthys Pty Ltd.

Tokyo Gas WA285P Pty Ltd.

[Every company is newly consolidated]

- Excluded: 1 company

Tokyo Gas Customer Service Co., Ltd. (liquidation)

2) Equity method affiliates

- Newly included equity method affiliates: None

Information about other consolidated subsidiaries and affiliates are not disclosed because there are no significant changes from articles of “business diagram” and “situation of subsidiaries and affiliates” in the latest securities report. [filed on 29 June, 2011]

III. Management Policy

(1) Basic policy on corporate management

The Great East Japan Earthquake of March 11, 2011, had a major impact on Japanese society and the economy, and raised a number of issues. In particular, problems related to nuclear power and the balance of electrical power supply and demand brought about a reexamination of the country's energy policies. The major issues identified were: (1) the strengthening of energy security to support safety and security in people's daily lives; (2) energy cost reductions to support Japan's early recovery and continuous growth; and (3) innovation in energy systems to support energy conservation and reductions in CO2 emissions.

Against this backdrop, the Tokyo Gas Group formulated "The Tokyo Gas Group's Vision for Energy and the Future-Challenge 2020 Vision-" in November 2011, with a firm commitment to contribute to the resolution of these issues by promoting the spread and expansion of natural gas use. Under the Challenge 2020 Vision, we are working to enhance the LNG value chain by:

- Enhancing the added value delivered through the LNG value chain, and
- Expanding the areas covered by the LNG value chain.

Through these efforts, the Tokyo Gas Group will work to satisfy the needs of customers, society, and the times, and strive to realize a prosperous, fulfilling way of life, competitive domestic industries, and an environmentally friendly society where people can live in peace of mind. We will remain keenly aware of our corporate social responsibility and pursue sustained growth for the Group by engaging in transparent, fair management while aiming for harmonious coexistence with local communities.

(2) Issues to be addressed by the Company

The Tokyo Gas Group is addressing the following issues with a view toward enhancing the LNG value chain.

1) Reduce raw material prices and expand overseas operations

We will work to further diversify and expand procurement and overseas upstream projects and reduce raw material prices through activities in CBM, shale gas, and other unconventional gas projects, and small- and medium-scale LNG projects, while balancing the stability, price, and flexibility of supplies.

We will also work to construct an LNG value chain overseas by expanding the overseas natural gas-fired thermal power generation business. This will ensure flexible procurement of raw materials for Japan and contribute to the stable supply of energy in overseas countries, and also lead to earnings growth for the Group.

In addition, we will develop our energy services and engineering business overseas, utilizing the Group's strengths with natural gas at the core.

2) Deliver a safe and stable supply of energy

With the construction of the Hitachi LNG Terminal we are enhancing the stability of our overall supply infrastructure, and this, combined with the construction of manufacturing and supply infrastructure to address growth in demand for gas, will contribute to the energy security of the entire Kanto region.

By consolidating pipelines to build a reciprocal gas supply structure for emergency situations, and expanding our own infrastructure, we are further strengthening eastern Japan's natural gas supply network.

We will also minimize areas subject to supply disruption in the event of an earthquake through measures including an increase in the number of high-earthquake-resistance blocks and the formation and subdivision of tsunami and liquefaction blocks, reduce the time required for restoration, and pursue measures to address risks from earthquakes and tsunamis at LNG terminals and from flash flooding in urban areas.

In addition, we will strive to ensure security through measures including accelerated maintenance of older pipes, beginning with older cast-iron pipes.

3) Provide energy solutions adapted to a variety of needs

We will promote the increased use of distributed energy systems (residential fuel cell ENE-FARM and cogeneration systems), gas air conditioning, and other systems that contribute to peak saving, energy conservation, and reduced CO2 emissions.

We will build smart energy networks that make optimal use of energy throughout entire regions to conserve energy, reduce CO2 emissions, and deliver a stable supply, while at the same time utilize HEMS and BEMS and smart meters to achieve smart energy utilization in homes, offices, and factories.

We will contribute to the resolution of electrical power supply-and-demand problems by utilizing the Group's strengths in LNG procurement and LNG terminals and pipeline facilities to expand the natural gas-fired thermal power generation business.

At the same time, we will pursue the use of renewable energy, promote the advanced utilization of natural gas and fuel conversion, and promote the spread and expansion of natural gas use and nationwide development of energy services.

4) Pursue technical development and IT utilization with a focus on the future

We will engage in the technical development of distributed energy systems, renewable energy, smart energy and other innovations, and with a view to the 2020's and beyond, we will develop technologies related to hydrogen and CO2, and carry out research and development related to methane hydrate.

We will also use IT to enable closer communication with customers.

5) Achieve a leaner, stronger business structure

We will build an optimal business performance organization comprising the entire Tokyo Gas Group, including affiliates, Lifeval and other business partners, to realize the Group's collective strength.

(3) Key management indicators (Consolidated)

| | FY2020(target) | FY2011(results) |
|--|---|-----------------|
| Operating cash flow ₁ (billion yen) | 250 per year <Nine-year total from FY2012 to FY2020 : 2,240> | 194.5 |
| Return on Equity (ROE) (%) | Around 8.0 | 5.4 |
| Return on Asset (ROA) (%) | Around 4.0 | 2.5 |
| D/E ratio | Around 0.8(each year) | 0.75 |

Note: Operating cash flow = net income + depreciation

IV. Consolidated Financial Statements
(1) Consolidated Balance Sheets

(Unit: million yen)

| Account | FY2010 (as of Mar. 31, 2011) | FY2011 (as of Mar. 31, 2012) |
|---|---------------------------------|---------------------------------|
| ASSETS | | |
| Noncurrent assets | | |
| Property, plant and equipment | | |
| Production facilities | 180,446 | 171,318 |
| Distribution facilities | 461,109 | 475,262 |
| Service and maintenance facilities | 62,149 | 62,740 |
| Other facilities | 318,239 | 304,245 |
| Inactive facilities | 447 | 316 |
| Construction in progress | 97,850 | 91,705 |
| Total property, plant and equipment | 1,120,243 | 1,105,587 |
| Intangible assets | | |
| Goodwill | 1,198 | 741 |
| Other | 39,944 | 47,987 |
| Total intangible assets | 41,143 | 48,729 |
| Investments and other assets | | |
| Investment securities | 137,456 | 131,305 |
| Long-term loans receivable | 21,340 | 24,164 |
| Deferred tax assets | 39,085 | 35,060 |
| Other | 31,928 | 28,926 |
| Allowances for doubtful accounts | (909) | (750) |
| Total investments and other assets | 228,900 | 218,706 |
| Total noncurrent assets | 1,390,286 | 1,373,023 |
| Current assets | | |
| Cash and deposits | 90,302 | 80,149 |
| Notes and accounts receivable-trade | 160,128 | 211,969 |
| Lease receivables and investment assets | 26,789 | 27,751 |
| Merchandise and finished goods | 3,591 | 3,538 |
| Work in process | 8,937 | 10,734 |
| Raw materials and supplies | 36,451 | 42,700 |
| Deferred tax assets | 15,624 | 12,499 |
| Other | 98,096 | 102,167 |
| Allowances for doubtful accounts | (546) | (649) |
| Total current assets | 439,374 | 490,861 |
| Total assets | 1,829,661 | 1,863,885 |

(Unit: million yen)

| Account | FY2010 (as of Mar. 31, 2011) | FY2011 (as of Mar. 31, 2012) |
|---|---------------------------------|---------------------------------|
| LIABILITIES | | |
| Noncurrent liabilities | | |
| Bonds payable | 311,492 | 331,493 |
| Long-term loans payable | 188,239 | 231,520 |
| Deferred tax liabilities | 17,330 | 12,229 |
| Provision for retirement benefits | 96,870 | 85,578 |
| Provision for gas holders repairs | 3,565 | 3,268 |
| Provision for safety measures | — | 2,217 |
| Asset retirement obligations | 3,679 | 4,679 |
| Other | 25,535 | 24,931 |
| Total noncurrent liabilities | 646,713 | 695,920 |
| Current liabilities | | |
| Current portion of noncurrent liabilities | 48,765 | 43,631 |
| Notes and accounts payable-trade | 76,180 | 92,660 |
| Short-term loans payable | 17,825 | 16,599 |
| Income taxes payable | 32,795 | 30,479 |
| Deferred tax liabilities | 6 | 6 |
| Asset retirement obligations | 77 | 199 |
| Other | 133,203 | 129,288 |
| Total current liabilities | 308,853 | 312,864 |
| Total liabilities | 955,567 | 1,008,785 |
| NET ASSETS | | |
| Shareholders' equity | | |
| Capital stock | 141,844 | 141,844 |
| Legal capital surplus | 2,065 | 2,065 |
| Retained earnings | 718,439 | 706,620 |
| Treasury stock | (2,355) | (2,196) |
| Total shareholders' equity | 859,994 | 848,333 |
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | 14,788 | 14,853 |
| Deferred gains or losses on hedges | 1,145 | (1,370) |
| Foreign currency translation adjustment | (17,008) | (22,649) |
| Total valuation and translation adjustments | (1,073) | (9,166) |
| Minority interests | 15,174 | 15,933 |
| Total net assets | 874,094 | 855,100 |
| Total liabilities and net assets | 1,829,661 | 1,863,885 |

(2) Consolidated Statements of Income and Comprehensive Income
(Consolidated Statement of Income)

(Unit: million yen)

| Account | FY2010 (Apr. 2010 – Mar. 2011) | FY2011 (Apr. 2011 – Mar. 2012) |
|--|-----------------------------------|-----------------------------------|
| Net Sales | 1,535,242 | 1,754,257 |
| Cost of sales | 974,781 | 1,215,427 |
| Gross profit | 560,460 | 538,829 |
| Selling, general and administrative expenses | | |
| Supply and sales expenses | 374,919 | 393,689 |
| General and administrative expenses | 63,090 | 68,064 |
| Total selling, general and administrative expenses | 438,009 | 461,754 |
| Operating income | 122,451 | 77,075 |
| Non-operating income | | |
| Interest income | 1,215 | 1,368 |
| Dividends income | 1,541 | 1,798 |
| Equity in earnings of affiliates | 3,605 | 4,989 |
| Rent income | 1,641 | 1,628 |
| Miscellaneous income | 8,891 | 5,783 |
| Total non-operating income | 16,895 | 15,568 |
| Non-operating expenses | | |
| Interest expenses | 9,689 | 10,184 |
| Balance on commissioned construction | 2,361 | 2,567 |
| Miscellaneous expenses | 5,747 | 4,272 |
| Total non-operating expenses | 17,798 | 17,023 |
| Ordinary income | 121,548 | 75,620 |
| Extraordinary income | | |
| Gain on sales of noncurrent assets | 39,927 | 3,010 |
| Gain on sales of investment securities | 726 | — |
| Total extraordinary income | 40,653 | 3,010 |
| Extraordinary losses | | |
| Impairment loss | 834 | 1,143 |
| Loss on disaster | 3,268 | — |
| Loss on reduction of noncurrent assets | — | 2,833 |
| Loss on valuation of investment securities | 2,100 | — |
| Expenses for product compensation | 503 | — |
| Total extraordinary losses | 6,707 | 3,977 |
| Income before income taxes | 155,494 | 74,654 |
| Income taxes-current | 27,522 | 22,704 |
| Income taxes-deferred | 31,901 | 4,620 |
| Total income taxes | 59,424 | 27,324 |
| Income before minority interests | 96,070 | 47,329 |
| Minority interests in income | 603 | 1,268 |
| Net income | 95,467 | 46,060 |

(Consolidated Statement of Comprehensive Income)

(Unit: million yen)

| Account | FY2010 (Apr. 2010 – Mar. 2011) | FY2011 (Apr. 2011 – Mar. 2012) |
|--|-----------------------------------|-----------------------------------|
| Income before minority interests | 96,070 | 47,329 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | (5,375) | 86 |
| Deferred gains or losses on hedges | (604) | (1,783) |
| Foreign currency translation adjustment | (7,095) | (4,266) |
| Share of other comprehensive income of associates accounted for using equity method | (2,554) | (2,129) |
| Total other comprehensive income | (15,630) | (8,092) |
| Comprehensive income | 80,440 | 39,237 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of the parent | 79,818 | 37,967 |
| Comprehensive income attributable to minority interests | 622 | 1,269 |

(3) Consolidated Statements of Changes in Net Assets

(Unit: million yen)

| | FY2010 (Apr.2010 – Mar. 2011) | FY2011 (Apr.2011 – Mar. 2012) |
|--|----------------------------------|----------------------------------|
| Shareholders' equity | | |
| Paid-in capital | | |
| Balance at the beginning of current period | 141,844 | 141,844 |
| Changes of items during the period | | |
| Total changes of items during the period | — | — |
| Balance at the end of current period | 141,844 | 141,844 |
| Capital surplus | | |
| Balance at the beginning of current period | 2,065 | 2,065 |
| Changes of items during the period | | |
| Total changes of items during the period | — | — |
| Balance at the end of current period | 2,065 | 2,065 |
| Retained surplus | | |
| Balance at the beginning of current period | 657,387 | 718,439 |
| Changes of items during the period | | |
| Dividends from surplus | (25,549) | (23,683) |
| Net income | 95,467 | 46,060 |
| Disposal of treasury stock | (1) | — |
| Cancellation of treasury stock | (7,919) | (34,196) |
| Change of subsidiaries | (943) | — |
| Total changes of items during the period | 61,052 | (11,819) |
| Balance at the end of current period | 718,439 | 706,620 |
| Treasury stock | | |
| Balance at the beginning of current period | (1,986) | (2,355) |
| Changes of items during the period | | |
| Repurchase of treasury stock | (8,314) | (34,046) |
| Disposal of treasury stock | 25 | 8 |
| Cancellation of treasury stock | 7,919 | 34,196 |
| Total changes of items during the period | (369) | 158 |
| Balance at the end of current period | (2,355) | (2,196) |
| Total shareholders' equity | | |
| Balance at the beginning of current period | 799,310 | 859,994 |
| Changes of items during the period | | |
| Dividends from surplus | (25,549) | (23,683) |
| Net income | 95,467 | 46,060 |
| Repurchase of treasury stock | (8,314) | (34,046) |
| Disposal of treasury stock | 23 | 8 |
| Change of subsidiaries | (943) | — |
| Total changes of items during the period | 60,683 | (11,661) |
| Balance at the end of current period | 859,994 | 848,333 |

(Unit: million yen)

| | FY2010 (Apr.2010 – Mar. 2011) | FY2011 (Apr.2011 – Mar. 2012) |
|--|----------------------------------|----------------------------------|
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | | |
| Balance at the beginning of current period | 20,175 | 14,788 |
| Changes of items during the period | | |
| Changes of items during the period other than shareholders' equity | (5,386) | 64 |
| Total changes of items during the period | (5,386) | 64 |
| Balance at the end of current period | 14,788 | 14,853 |
| Deferred gains or losses on hedges | | |
| Balance at the beginning of current period | 1,690 | 1,145 |
| Changes of items during the period | | |
| Changes of items during the period other than shareholders' equity | (544) | (2,516) |
| Total changes of items during the period | (544) | (2,516) |
| Balance at the end of current period | 1,145 | (1,370) |
| Translation adjustments | | |
| Balance at the beginning of current period | (7,290) | (17,008) |
| Changes of items during the period | | |
| Changes of items during the period other than shareholders' equity | (9,717) | (5,640) |
| Total changes of items during the period | (9,717) | (5,640) |
| Balance at the end of current period | (17,008) | (22,649) |
| Total valuation and translation adjustment | | |
| Balance at the beginning of current period | 14,575 | (1,073) |
| Changes of items during the period | | |
| Changes of items during the period other than shareholders' equity | (15,649) | (8,092) |
| Total changes of items during the period | (15,649) | (8,092) |
| Balance at the end of current period | (1,073) | (9,166) |
| Minority interests | | |
| Balance at the beginning of current period | 12,404 | 15,174 |
| Changes of items during the period | | |
| Changes of items during the period other than shareholders' equity | 2,769 | 759 |
| Total changes of items during the period | 2,769 | 759 |
| Balance at the end of current period | 15,174 | 15,933 |
| Total net assets | | |
| Balance at the beginning of current period | 826,291 | 874,094 |
| Changes of items during the period | | |
| Dividends from surplus | (25,549) | (23,683) |
| Net income | 95,467 | 46,060 |
| Repurchase of treasury stock | (8,314) | (34,046) |
| Disposal of treasury stock | 23 | 8 |
| Change of subsidiaries | (943) | — |
| Changes of items during the period other than shareholders' equity | (12,879) | (7,333) |
| Total changes of items during the period | 47,803 | (18,994) |
| Balance at the end of current period | 874,094 | 855,100 |

(4) Consolidated Statements of Cash Flows

(Unit: million yen)

| Account | FY2010 (Apr.2010 – Mar. 2011) | FY2011 (Apr.2011 – Mar. 2012) |
|--|----------------------------------|----------------------------------|
| Net cash provided by (used in) operating activities | | |
| Income before income taxes | 155,494 | 74,654 |
| Depreciation and amortization | 145,389 | 144,438 |
| Impairment loss | 834 | 1,143 |
| Amortization of long-term prepaid expenses | 3,946 | 4,067 |
| Loss on retirement of property, plant and equipment | 3,248 | 2,917 |
| Loss (gain) on sales of noncurrent assets | (39,849) | (2,920) |
| Loss on reduction of noncurrent assets | — | 2,833 |
| Increase (decrease) in provision for retirement benefits | (34,104) | (11,291) |
| Increase (decrease) in provision for safety measures | (184) | 2,217 |
| Interest and dividends income | (2,757) | (3,166) |
| Interest expenses | 9,689 | 10,184 |
| Equity in (earnings) losses of affiliates | (3,605) | (4,989) |
| Decrease (increase) in notes and accounts receivable-trade | (7,095) | (52,333) |
| Decrease (increase) in inventories | 8,181 | (7,960) |
| Increase (decrease) in notes and accounts payable-trade | (52,523) | 21,887 |
| Increase (decrease) in consumption tax payable | (5,260) | 1,111 |
| Decrease (increase) in accounts receivable – other | 24,227 | (7,180) |
| Decrease (increase) in lease receivables and lease asset | (871) | (1,175) |
| Other, net | (7,512) | 5,323 |
| Subtotal | 197,248 | 179,759 |
| Interest and dividends income received | 6,900 | 10,140 |
| Interest expenses paid | (9,840) | (10,217) |
| Income taxes paid | (31,963) | (29,864) |
| Net cash provided by (used in) operating activities | 162,345 | 149,818 |
| Net cash provided by (used in) investment activities | | |
| Payments into time deposits | (5,847) | (2,247) |
| Proceeds from withdrawal of time deposits | 7,115 | 3,435 |
| Purchase of investment securities | (21,737) | (1,133) |
| Purchase of property, plant and equipment | (137,624) | (124,063) |
| Purchase of intangible assets | (13,191) | (16,323) |
| Payments for transfer of business | (47) | (1,550) |
| Purchase of long-term prepaid expenses | (2,814) | (1,354) |
| Proceeds from sales of noncurrent assets | 653 | 46,488 |
| Payment of long-term loans receivable | (3,188) | (7,053) |
| Collection of long-term loans receivable | 1,719 | 1,710 |
| Other, net | 2,656 | 280 |
| Net cash provided by (used in) investment activities | (172,305) | (101,810) |
| Net cash provided by (used in) financing activities | | |
| Net increase (decrease) in short-term loans payable | 8,915 | (1,225) |
| Increase (decrease) in commercial papers | 15,000 | (15,000) |
| Proceeds from long-term loans payable | 17,339 | 68,258 |
| Payments for long-term loans payable | (33,541) | (19,555) |
| Proceeds from issuance of bonds | 40,000 | 40,000 |
| Redemption of bonds | (20,000) | (30,000) |
| Purchase of treasury stock | (8,314) | (34,046) |
| Cash dividends paid | (25,524) | (23,671) |
| Other, net | (1,087) | (1,213) |
| Net cash provided by (used in) financing activities | (7,212) | (16,454) |
| Effect of exchange rate change on cash and cash equivalents | (3,716) | (1,518) |
| Net increase (decrease) in cash and cash equivalents | (20,889) | 30,034 |
| Cash and cash equivalents at beginning of year | 112,868 | 92,048 |
| Increase in cash and cash equivalents from newly consolidated subsidiary | 68 | — |
| Cash and cash equivalents at end of period | 92,048 | 122,083 |

(5) Note on going concerns' premise:

Not applicable

(6) Basis of preparation of consolidated financial statements

Disclosure is omitted because there are no significant changes since the publication of the most recent securities report (filed June 29, 2011).

(7) Supplementary information

The Accounting Standard for Accounting Changes and Error Corrections (ASBJ Statement No.24; December 4, 2009) and the Guidance on Accounting Standard for Accounting Changes and Error Corrections (ASBJ Guidance No.24; December 4, 2009) are being applied as a result of accounting changes and restatements carried out during the term.

(8) Notes on consolidated financial statement

1) (Segment information)

1. Overview of reporting segments

The Group's reporting segments are regularly reviewed by the Board of Directors using the segregated financial information available within each segment to determine the allocation of management resources and evaluate business results.

The Group is pursuing integrated energy business with natural gas at its core into wider geographical areas. The Group's main products and services are "city gas" and "other energy," representing energy created using natural gas as the raw material, and "gas appliances and installation work."

In addition, businesses involving the efficient utilization of the Group's real estate holdings represent another earnings base, and the Group therefore uses the four reporting segments of "city gas," "gas appliances and installation work," "other energy," and "real estate."

The main products and services of each reporting segment are as follows:

| | |
|---------------------------------------|--|
| City gas: | City gas |
| Gas appliances and installation work: | Gas appliances and installation work |
| Other energy: | Energy services, liquefied petroleum gas, electric power, industrial gases, etc. |
| Real estate: | Leasing, management, etc. of land and buildings |

2. Calculation of net sales, profit and loss, and assets, etc.

The same accounting method with which is applied to the consolidated financial statements is applied to segment accounting.

Income of reporting segment is calculated based on operating income.

Intersegment sales and transfers are attributable to transactions within group companies, and calculated based on market value

3. Information related to net sales, profit and loss, and assets, etc. by reporting segment

Fiscal year ended March 31, 2011 (from Apr. 1, 2010 - Mar. 31, 2011)

(Unit: million yen)

| | Reporting segment | | | | | Others (Note 1) | Total | Adjustments (Note 2) | Amount recorded on consolidated income statement (Note 3) |
|---|-------------------|--|--------------|-------------|-------------------|--------------------|-----------|-------------------------|--|
| | City Gas | Gas appliances and installation work | Other energy | Real estate | Other business | | | | |
| Net sales | | | | | | | | | |
| (1) External sales | 1,077,221 | 164,814 | 208,329 | 11,715 | 1,462,081 | 73,161 | 1,535,242 | — | 1,535,242 |
| (2) Intersegment sales & transfers | 59,856 | 12,658 | 12,962 | 21,081 | 106,558 | 89,140 | 195,699 | (195,699) | — |
| Total | 1,137,077 | 177,472 | 221,292 | 32,797 | 1,568,639 | 162,302 | 1,730,942 | (195,699) | 1,535,242 |
| Segment income (loss) | 136,181 | 1,872 | 11,166 | 5,713 | 154,933 | 9,907 | 164,841 | (42,389) | 122,451 |
| Segment Assets | 981,747 | 57,125 | 163,400 | 196,567 | 1,398,840 | 161,588 | 1,560,429 | 269,232 | 1,829,661 |
| Others | | | | | | | | | |
| (1) Depreciation expenses | 114,435 | 1,048 | 16,454 | 8,716 | 140,654 | 7,167 | 147,822 | (2,432) | 145,389 |
| (2) Increase in property, plant, equipment, and intangible assets | 105,880 | 1,111 | 21,054 | 2,940 | 130,987 | 19,485 | 150,472 | (3,084) | 147,388 |

Notes:

- The "Others" segment indicates businesses not included in the reporting segments, including construction, information processing, shipping, and credit and leasing.
- The "Adjustments" indicates as follows;
 - The ¥42,389 million segment income adjustment includes ¥1,295 million in eliminations for intersegment transactions and ¥43,684 million of companywide expenses not allocated to the respective reporting segments. Companywide expenses are primarily, general and administrative expenses that are not assignable to a reporting segment.
 - The ¥269,232 million segment assets adjustment includes ¥315,275 million of companywide assets not allocated to the respective reporting segments, and ¥46,042 million of net eliminations for intersegment obligations. Companywide assets are primarily, financial assets that are not assignable to a reporting segment.
- Segment income is adjusted to reflect operating income as recorded on the Consolidated Statements of Income.

| | Reporting segment | | | | | Others (Note 1) | Total | Adjustments (Note 2) | Amount recorded on consolidated income statement (Note 3) |
|---|-------------------|--|--------------|-------------|-------------------|--------------------|-----------|-------------------------|--|
| | City Gas | Gas appliances and installation work | Other energy | Real estate | Other business | | | | |
| Net sales | | | | | | | | | |
| (1) External sales | 1,220,499 | 172,986 | 259,811 | 10,589 | 1,663,886 | 90,371 | 1,754,257 | — | 1,754,257 |
| (2) Intersegment sales & transfers | 85,762 | 14,642 | 42,781 | 19,086 | 162,273 | 91,509 | 253,782 | (253,782) | — |
| Total | 1,306,262 | 187,628 | 302,593 | 29,675 | 1,826,159 | 181,880 | 2,008,040 | (253,782) | 1,754,257 |
| Segment income (loss) | 97,404 | 3,129 | 10,924 | 3,301 | 114,760 | 7,066 | 121,826 | (44,751) | 77,075 |
| Segment Assets | 1,023,440 | 64,350 | 174,270 | 151,231 | 1,413,293 | 179,270 | 1,592,564 | 271,321 | 1,863,885 |
| Others | | | | | | | | | |
| (1) Depreciation expenses | 114,256 | 1,081 | 15,769 | 8,482 | 139,590 | 7,396 | 146,987 | (2,549) | 144,438 |
| (2) Increase in property, plant, equipment, and intangible assets | 118,526 | 796 | 7,963 | 3,651 | 130,937 | 17,119 | 148,057 | (2,998) | 145,058 |

Notes:

- The "Others" segment indicates businesses not included in the reporting segments, including construction, information processing, shipping, and credit and leasing.
- The "Adjustments" indicates as follows;
 - The ¥44,751 million segment income adjustment includes ¥1,758 million in eliminations for intersegment transactions and ¥46,509 million of companywide expenses not allocated to the respective reporting segments.
Companywide expenses are primarily, general and administrative expenses that are not assignable to a reporting segment.
 - The ¥271,321 million segment assets adjustment includes ¥335,101 million of companywide assets not allocated to the respective reporting segments, and ¥63,780 million of net eliminations for intersegment obligations. Companywide assets are primarily, financial assets that are not assignable to a reporting segment.
- Segment income is adjusted to reflect operating income as recorded on the Consolidated Statements of Income.

2) (Per share information)

| | FY2010 | FY2011 |
|-----------------------------------|-------------|-------------|
| | (Unit: yen) | (Unit: yen) |
| 1. Shareholders' equity per share | 320.70 | 324.67 |
| 2. Net income per share | 35.63 | 17.70 |

Notes:

1. Diluted net income per share is not disclosed as no latent shares exist.
2. Basis for calculation of net income per share is as follows.

| | FY2010 | FY2011 |
|--|-----------|-----------|
| Net income (million yen) | 95,467 | 46,060 |
| Not attributable to common shareholders (million yen) | — | — |
| Net income attributable to common shareholders (million yen) | 95,467 | 46,060 |
| Average number of common shares outstanding (thousand shares) | 2,679,294 | 2,603,015 |

3. Basis for calculation of BPS is as follows.

| | FY2010 | FY2011 |
|--|-----------|-----------|
| Shareholders' equity (million yen) | 874,094 | 855,100 |
| Deduction from shareholders' equity (million yen) | 15,174 | 15,933 |
| -Shares of minority shareholders (million yen) | 15,174 | 15,933 |
| Net shareholders' equity attributable to common shares (million yen) | 858,920 | 839,166 |
| Number of shares to calculate BPS (thousand shares) | 2,678,294 | 2,584,710 |

3) (Material subsequent events)

Fiscal year ended March 31, 2012 (from Apr. 1, 2011 - Mar. 31, 2012)

The Company resolved at the meeting of Board of Directors held on April 27, 2012 that it would acquire its own shares of stock based on the provisions of Article 156 of the Companies Act that is applied in an alternative interpretation of Article 165, Section 3 of the Companies Act.

The repurchases of shares are to be carried out as described below:

| | |
|-----------------------------------|--------------------------------|
| Type of shares: | Ordinary shares of the Company |
| No. of shares to be repurchased: | Up to 14 million shares |
| Total value of stock repurchased: | Up to ¥5,000 million |
| Period of acquisitions: | May 2, 2012 – March 31, 2013 |

V. Non-Consolidated Financial Statements

(1) Balance Sheets

(Unit: million yen)

| Account | FY2010 (as of Mar. 31, 2011) | FY2011 (as of Mar. 31, 2012) |
|--------------------------------------|---------------------------------|---------------------------------|
| ASSETS | | |
| Fixed assets | | |
| Tangible fixed assets | | |
| Production facilities | 180,967 | 172,382 |
| Distribution facilities | 439,887 | 454,569 |
| Business facilities | 56,986 | 57,584 |
| Other facilities | 2,881 | 2,920 |
| Suspended facilities | 447 | 316 |
| Construction in progress | 67,221 | 58,216 |
| Total tangible fixed assets | 748,391 | 745,989 |
| Intangible fixed assets | | |
| Leaseholds | 1,500 | 1,519 |
| Software | 17,911 | 17,857 |
| Other intangible fixed assets | 4,617 | 7,013 |
| Total intangible fixed assets | 24,029 | 26,389 |
| Investments, etc. | | |
| Investment securities | 62,694 | 60,596 |
| Investments in affiliates | 194,655 | 217,010 |
| Long-term loans receivable | 100 | 90 |
| Long-term loans to affiliates | 136,952 | 92,360 |
| Investments in partnership | 13 | 13 |
| Long-term prepaid expenses | 18,445 | 15,908 |
| Deferred tax assets | 34,137 | 27,016 |
| Miscellaneous investments | 4,005 | 4,125 |
| Allowances for doubtful accounts | (753) | (928) |
| Total investments, etc. | 450,251 | 416,194 |
| Total fixed assets | 1,222,673 | 1,188,573 |
| Current assets | | |
| Cash and deposits | 40,290 | 16,005 |
| Notes and accounts receivable | 900 | 1,520 |
| Accounts receivable | 99,026 | 136,363 |
| Accounts receivable from affiliates | 30,380 | 44,900 |
| Uncollected accounts | 9,507 | 11,284 |
| Negotiable securities | 5,001 | 44,001 |
| Finished products | 106 | 132 |
| Raw materials | 22,215 | 26,363 |
| Supplies | 8,710 | 8,024 |
| Advance payments-other | 4,912 | 1,848 |
| Prepaid expenses | 1,044 | 969 |
| Short-term CMS lending to affiliates | 19,528 | 20,515 |
| Short-term credits affiliates | 2,503 | 2,549 |
| Deferred tax assets | 8,594 | 8,704 |
| Other current assets | 26,485 | 32,620 |
| Allowances for doubtful accounts | (716) | (778) |
| Total current assets | 278,491 | 355,025 |
| Total Assets | 1,501,164 | 1,543,598 |

(Unit: million yen)

| Account | FY2010 (as of Mar. 31, 2011) | FY2011 (as of Mar. 31, 2012) |
|---|---------------------------------|---------------------------------|
| LIABILITIES | | |
| Fixed liabilities | | |
| Straight bonds | 297,692 | 317,693 |
| Long-term bank loans payable | 120,531 | 165,553 |
| Long-term obligations to affiliates | 373 | 366 |
| Retirement benefit reserve | 86,677 | 75,023 |
| Allowances for repairs of gas holders | 3,072 | 2,933 |
| Reserve for safety measures | — | 2,217 |
| Other fixed liabilities | 4,377 | 5,215 |
| Total fixed liabilities | 512,724 | 569,003 |
| Current liabilities | | |
| Fixed liabilities due within one year | 34,480 | 30,599 |
| Accounts payable | 50,163 | 48,434 |
| Short-term loans payable | 5,000 | — |
| Other accounts payable | 27,771 | 35,999 |
| Accrued expenses | 33,117 | 32,883 |
| Corporation tax payable, etc. | 19,429 | 23,502 |
| Advances received | 3,605 | 5,242 |
| Deposits received | 2,620 | 3,476 |
| CMS short-term borrowings from affiliates | 45,816 | 60,654 |
| Accounts payable from subsidiaries and affiliates | 10,844 | 18,059 |
| Accrued expenses to subsidiaries and affiliates | 20,344 | 19,960 |
| Short-term obligations to affiliates | 1,144 | 1,188 |
| Other current liabilities | 20,121 | 3,864 |
| Total current liabilities | 274,459 | 283,862 |
| Total liabilities | 787,183 | 852,866 |
| NET ASSETS | | |
| Shareholders' Equity | | |
| Common stock | 141,844 | 141,844 |
| Capital surplus | | |
| Capital reserve | 2,065 | 2,065 |
| Total Capital surplus | 2,065 | 2,065 |
| Earned surplus | | |
| Earned surplus reserve | 35,454 | 35,454 |
| Other retained earnings | | |
| Expropriation etc. compression reserve | 909 | 856 |
| Reserve against loss of investment abroad, etc. | 6,104 | 9,693 |
| Raw material cost fluctuation adjustment reserve | 141,000 | 141,000 |
| General reserves | 299,000 | 299,000 |
| Earned surplus carried forward | 74,327 | 48,611 |
| Total Earned surplus | 556,795 | 534,616 |
| Treasury Stock | (2,355) | (2,196) |
| Total shareholders' Equity | 698,350 | 676,329 |
| Variance of the estimate and the exchange rate | | |
| Unrealized gains on other securities | 14,388 | 14,412 |
| Gain or loss on deferred hedge | 1,242 | -9 |
| Total Variance of the estimate and the exchange rate | 15,630 | 14,402 |
| Total net asset | 713,980 | 690,732 |
| Total liabilities, minority interest and shareholders' equity | 1,501,164 | 1,543,598 |

(2) Statements of Income

(Unit: million yen)

| Account | FY2010 (Apr. 2010 – Mar. 2011) | FY2011 (Apr. 2011 – Mar. 2012) |
|--|-----------------------------------|-----------------------------------|
| Product Sales | | |
| Gas sales | 1,071,635 | 1,216,536 |
| Total product sales | 1,071,635 | 1,216,536 |
| Cost of sales | | |
| Beginning inventories | 102 | 106 |
| Cost of goods manufactured | 591,889 | 756,566 |
| Cost of goods purchased | 11,213 | 13,249 |
| Cost of goods self-consumed | 2,433 | 2,916 |
| Ending inventories | 106 | 132 |
| Total Cost of sales | 600,665 | 766,874 |
| Gross profit | 470,969 | 449,662 |
| Supply and sales expenses | 329,525 | 345,060 |
| General and administrative expenses | 64,995 | 69,557 |
| Total supply and sales expenses and general and administrative expenses | 394,520 | 414,618 |
| Profit on gas sales | 76,448 | 35,044 |
| Miscellaneous operating revenues | | |
| Income of construction work received | 37,283 | 37,528 |
| Revenues from sales of gas appliances | 100,449 | 108,426 |
| Income from third party access | 257 | 261 |
| Other revenues | 6,924 | 7,732 |
| Total miscellaneous operating revenues | 144,914 | 153,949 |
| Miscellaneous operating expenses | | |
| Cost of construction work | 37,625 | 37,532 |
| Cost of sales of gas appliances | 100,275 | 108,201 |
| Total miscellaneous operating expenses | 137,900 | 145,734 |
| Revenues from associated business | | |
| Revenue from LNG sales | 35,604 | 75,904 |
| Revenue from power sales | 52,928 | 79,108 |
| Revenue from other associated business | 24,751 | 24,843 |
| Total revenues from associated business | 113,284 | 179,857 |
| Expenses for associated business | | |
| Expense for LNG sales | 33,888 | 74,501 |
| Expense for power sales | 49,641 | 72,095 |
| Expenses for other associated business | 24,371 | 25,115 |
| Total expenses for associated business | 107,901 | 171,712 |
| Operating income | 88,845 | 51,403 |

(Unit: million yen)

| Account | FY2010 (Apr. 2010 – Mar. 2011) | FY2011 (Apr. 2011 – Mar. 2012) |
|--|-----------------------------------|-----------------------------------|
| Non-operating income | | |
| Interest income | 2,146 | 1,760 |
| Interest on securities | 4 | 6 |
| Dividend income | 1,254 | 1,498 |
| Dividends from subsidiaries and affiliates | 9,621 | 6,827 |
| Rental income | 4,554 | 4,412 |
| Advanced repayment and settlements | — | 2,480 |
| Miscellaneous revenues | 6,576 | 5,503 |
| Total non-operating income | 24,157 | 22,490 |
| Non-operating expenses | | |
| Interest paid | 2,364 | 2,790 |
| Interest on bonds | 5,770 | 5,936 |
| Amortization of bond issue expenses | 190 | 178 |
| Balance on commissioned construction | 2,458 | 2,639 |
| Miscellaneous expenditure | 3,111 | 2,405 |
| Total non-operating expenses | 13,895 | 13,949 |
| Ordinary income | 99,107 | 59,943 |
| Extraordinary income | | |
| Gain on sales of noncurrent assets | 826 | 2,974 |
| Gain on sales of investment securities | 726 | — |
| Gain on extinguishment of tie-in shares | 3,653 | — |
| Total extraordinary income | 5,205 | 2,974 |
| Extraordinary loss | | |
| Impairment loss | 385 | 204 |
| Loss on disaster | 3,168 | — |
| Loss on reduction of noncurrent assets | — | 2,833 |
| Loss on valuation of investment securities | 2,098 | — |
| Total of extraordinary losses | 5,651 | 3,038 |
| Net income before income tax | 98,661 | 59,880 |
| Corporate taxes, etc. | 12,630 | 14,670 |
| Adjustment for corporate taxes, etc. | 18,540 | 9,510 |
| Total corporate tax, etc. | 31,170 | 24,180 |
| Net income | 67,941 | 35,700 |

(3) Non-Consolidated Statements of Changes in Net Assets

(Unit: million yen)

| Account | FY2010 (Apr.2010 to Mar. 2011) | FY2011 (Apr.2011 to Mar. 2012) |
|---|-----------------------------------|-----------------------------------|
| Shareholders' equity | | |
| Paid-in capital | | |
| Balance at the beginning of current period | 141,844 | 141,844 |
| Changes of items during the period | | |
| Total changes of items during the period | — | — |
| Balance at the end of current period | 141,844 | 141,844 |
| Capital surplus | | |
| Legal capital surplus | | |
| Balance at the end of previous period | 2,065 | 2,065 |
| Changes of items during the period | | |
| Total changes of items during the period | — | — |
| Balance at the end of period | 2,065 | 2,065 |
| Total Capital surplus | | |
| Balance at the beginning of current period | 2,065 | 2,065 |
| Changes of items during the period | | |
| Total changes of items during the period | — | — |
| Balance at the end of current period | 2,065 | 2,065 |
| Retained surplus | | |
| Legal reserve | | |
| Balance at the beginning of current period | 35,454 | 35,454 |
| Changes of items during the period | | |
| Total changes of items during the period | — | — |
| Balance at the end of current period | 35,454 | 35,454 |
| Other Retained surplus | | |
| Compression reserve | | |
| Balance at the beginning of current period | 909 | 909 |
| Changes of items during the period | | |
| Provision of reserve for advanced depreciation of noncurrent assets | — | 77 |
| Reversal of reserve for advanced depreciation of noncurrent assets | — | (130) |
| Total changes of items during the period | — | (53) |
| Balance at the end of current period | 909 | 856 |
| Reserve against loss of investment on abroad, etc. | | |
| Balance at the beginning of current period | 4,011 | 6,104 |
| Changes of items during the period | | |
| Reserve against loss of investment abroad, etc. | 2,092 | 3,588 |
| Total changes of items during the period | 2,092 | 3,588 |
| Balance at the end of current period | 6,104 | 9,693 |
| Raw material cost fluctuation adjustment reserve | | |
| Balance at the beginning of current period | 141,000 | 141,000 |
| Changes of items during the period | | |
| Total changes of items during the period | — | — |
| Balance at the end of current period | 141,000 | 141,000 |

(Unit: million yen)

| Account | FY2010 (Apr.2010 to Mar. 2011) | FY2011 (Apr.2011 to Mar. 2012) |
|---|-----------------------------------|-----------------------------------|
| General reserves | | |
| Balance at the beginning of current period | 299,000 | 299,000 |
| Changes of items during the period | | |
| Total changes of items during the period | — | — |
| Balance at the end of current period | 299,000 | 299,000 |
| Deferred retained earnings | | |
| Balance at the beginning of current period | 42,399 | 74,327 |
| Changes of items during the period | | |
| Provision of reserve for advanced depreciation of noncurrent assets | — | (77) |
| Reversal of reserve for advanced depreciation of noncurrent assets | — | 130 |
| Reserve against loss of investment abroad, etc. | (2,092) | (3,588) |
| Dividends from surplus | (25,549) | (23,683) |
| Net income | 67,491 | 35,700 |
| Disposal of treasury stock | (1) | — |
| Cancellation of treasury stock | (7,919) | (34,196) |
| Total changes of items during the period | 31,927 | (25,715) |
| Balance at the end of current period | 74,327 | 48,611 |
| Total Retained surplus | | |
| Balance at the beginning of current period | 522,775 | 556,795 |
| Changes of items during the period | | |
| Provision of reserve for advanced depreciation of noncurrent assets | — | — |
| Reversal of reserve for advanced depreciation of noncurrent assets | — | — |
| Reserve against loss of investment abroad, etc. | — | — |
| Dividends from surplus | (25,549) | (23,683) |
| Net income | 67,491 | 35,700 |
| Disposal of treasury stock | (1) | — |
| Cancellation of treasury stock | (7,919) | (34,196) |
| Total changes of items during the period | 34,020 | (22,179) |
| Balance at the end of current period | 556,795 | 534,616 |
| Treasury stock | | |
| Balance at the beginning of current period | (1,986) | (2,355) |
| Changes of items during the period | | |
| Repurchase of treasury stock | (8,314) | (34,046) |
| Disposal of treasury stock | 25 | 8 |
| Cancellation of treasury stock | 7,919 | 34,196 |
| Total changes of items during the period | (369) | 158 |
| Balance at the end of current period | (2,355) | (2,196) |
| Total shareholders' equity | | |
| Balance at the beginning of current period | 664,699 | 698,350 |
| Changes of items during the period | | |
| Dividends from surplus | (25,549) | (23,683) |
| Net income | 67,491 | 35,700 |
| Repurchase of treasury stock | (8,314) | (34,046) |
| Disposal of treasury stock | 23 | 8 |
| Cancellation of treasury stock | — | — |
| Total changes of items during the period | 33,651 | (22,021) |
| Balance at the end of current period | 698,350 | 676,329 |

(Unit: million yen)

| Account | FY2010 (Apr.2010 to Mar. 2011) | FY2011 (Apr.2011 to Mar. 2012) |
|--|-----------------------------------|-----------------------------------|
| Valuation and translation adjustments | | |
| Valuation difference on available-for-sale securities | | |
| Balance at the beginning of current period | 16,791 | 14,388 |
| Changes of items during the period | | |
| Changes of items during the period other than shareholders' equity | (2,402) | 24 |
| Total changes of items during the period | (2,402) | 24 |
| Balance at the end of current period | 14,388 | 14,412 |
| Deferred gains or losses on hedges | | |
| Balance at the beginning of current period | 2,505 | 1,242 |
| Changes of items during the period | | |
| Changes of items during the period other than shareholders' equity | (1,263) | (1,251) |
| Total changes of items during the period | (1,263) | (1,251) |
| Balance at the end of current period | 1,242 | (9) |
| Valuation and translation adjustments | | |
| Balance at the beginning of current period | 19,296 | 15,630 |
| Changes of items during the period | | |
| Changes of items during the period other than shareholders' equity | (3,666) | (1,227) |
| Total changes of items during the period | (3,666) | (1,227) |
| Balance at the end of current period | 15,630 | 14,402 |
| Total net assets | | |
| Balance at the beginning of current period | 683,995 | 713,980 |
| Changes of items during the period | | |
| Dividends from surplus | (25,549) | (23,683) |
| Net income | 67,491 | 35,700 |
| Repurchase of treasury stock | (8,314) | (34,046) |
| Disposal of treasury stock | 23 | 8 |
| Changes of items during the period other than shareholders' equity | (3,666) | (1,227) |
| Total changes of items during the period | 29,985 | (23,248) |
| Balance at the end of current period | 713,980 | 690,732 |

(4) Note of going concerns' premise:

Not applicable

VI. Others

(1) Management reshuffle

Management reshuffle has been disclosed on February 23, 2012.

(2) Non-consolidated operating results

<Gas Sales Volume for FY2011>

| | | | FY2011 (actual) | FY2010 (actual) | Change | % change |
|---------------------|-----------------------------|---------------------|--------------------|--------------------|--------|----------|
| No. of customers | | Thousand | 10,557 | 10,441 | 116 | 1.1 |
| Gas sales volume | Residential | m ³ | 32.28 | 32.37 | -0.09 | -0.3 |
| | | Mil. m ³ | 3,429 | 3,412 | 17 | 0.5 |
| | Business | Mil. m ³ | 2,672 | 2,875 | -203 | -7.1 |
| | Industrial | Mil. m ³ | 5,446 | 4,963 | 483 | 9.7 |
| | Subtotal | Mil. m ³ | 8,118 | 7,839 | 279 | 3.6 |
| | Supplies to other utilities | Mil. m ³ | 2,212 | 2,191 | 21 | 0.9 |
| | Total | Mil. m ³ | 13,759 | 13,441 | 318 | 2.4 |
| Average temperature | | °C | 16.4 | 16.7 | -0.3 | — |

<FY2011 Balance of Payments>

(Unit: hundred million yen)

| Income | | Change from previous year | Rate (%) | Expenses | | Change from previous year | Rate (%) | | |
|----------------------|-----------------------|------------------------------|----------|----------|-----------------------------------|------------------------------|----------|-------|------|
| | | | | | | | | | |
| Product sales | Gas sales | 12,165 | 1,449 | 13.5 | Operating expenses | 7,668 | 1,662 | 27.7 | |
| | | | | | Sales and administrative expenses | 4,146 | 201 | 5.1 | |
| | | | | | Subtotal | 11,814 | 1,863 | 18.7 | |
| Other sales | Installation work | 375 | 3 | 0.7 | Other expenses | Installation work | 375 | -1 | -0.2 |
| | Gas appliances, etc. | 1,164 | 88 | 8.2 | | Gas appliances | 1,082 | 80 | 7.9 |
| | Incidental businesses | 1,798 | 666 | 58.8 | | Incidental businesses | 1,717 | 638 | 59.1 |
| | Subtotal | 3,338 | 757 | 29.3 | | Subtotal | 3,174 | 716 | 29.1 |
| Total net sales | | 15,503 | 2,205 | 16.6 | Total expenses | 14,989 | 2,580 | 20.8 | |
| | | | | | Operating income | 514 | -374 | -42.1 | |
| Non-operating income | | 224 | -17 | -6.9 | Non-operating expenses | 139 | 1 | 0.4 | |
| | | | | | Ordinary income | 599 | -392 | -39.5 | |
| Extraordinary income | | 29 | -23 | -42.9 | Extraordinary loss | 30 | -26 | -46.2 | |
| | | | | | Net income | 357 | -317 | -47.1 | |

Notes:

- 1 Cost of sales includes gas resource cost is ¥740.2 billion (increased by ¥ 165.7 billion, or 28.8%, year on year).
- 2 Non-operating expenses include interest expenses of ¥8.7 billion (increased by ¥ 0.5 billion, or 6.7%, year on year).

<Capital expenses>

(Unit: hundred million yen)

| | FY2010 (Actual) | | FY2011 (Actual) | | FY2012 (Projection) | |
|--------------------------------|-----------------|-------|-----------------|-------|---------------------|-------|
| | | (%) | | (%) | | (%) |
| Production facilities | 91 | 9.0 | 187 | 16.5 | 286 | 20.6 |
| Distribution facilities | 742 | 72.5 | 744 | 65.3 | 864 | 62.1 |
| Business facilities | 181 | 17.8 | 201 | 17.7 | 232 | 16.7 |
| Associated business facilities | 8 | 0.7 | 5 | 0.5 | 8 | 0.6 |
| Total | 1,023 | 100.0 | 1,139 | 100.0 | 1,390 | 100.0 |

(Unit: hundred million yen)

| Terminal-related facilities (production facilities) | FY2010 (Actual) | | FY2011 (Actual) | | FY2012 (Projection) | |
|--|-----------------|-----|-----------------|-----|---------------------|-----|
| Sodegaura Terminal | | 17 | | 23 | | 39 |
| Negishi Terminal | | 38 | | 30 | | 48 |
| Ohgishima Terminal | | 24 | | 56 | | 60 |
| Hitachi LNG terminal | | — | | 56 | | 96 |
| Total | | 79 | | 165 | | 243 |
| Mains and branches (distribution facilities) | FY2010 (Actual) | | FY2011 (Actual) | | FY2012 (Projection) | |
| Demand-development mains and branches | (642km) | 311 | (609km) | 266 | (646km) | 246 |
| Safety measure mains and branches | (273km) | 173 | (258km) | 173 | (283km) | 193 |
| Planned mains and branches | (51km) | 93 | (47km) | 126 | (54km) | 228 |
| Urban development mains and branches | (48km) | 12 | (42km) | 10 | (49km) | 11 |
| Total | (1,013km) | 591 | (956km) | 576 | (1,032km) | 680 |