## Summary of Consolidated $2^{\text {nd }}$ Quarter Results

FY2009 ending March 2010
Tokyo Gas Co., Ltd.

Code No.: 9531
Stock listings: Tokyo Stock Exchange, Osaka Securities Exchange, Nagoya Stock Exchange
(URL http://www.tokyo-gas.co.jp/index_e.html)
Representative: Mr. Mitsunori TORIHARA, President
Contact: Mr. Masato AIZAWA, General Manager, Consolidated Tax Group
Starting date of dividend: November 24, 2009

1. Summary of $2^{\text {nd }}$ Quarter Results for FY2009 ending March 2010 (April 1, 2009 - Sept. 30, 2009)
(1) Consolidated Business Results
(Rounded down to the nearest million yen)

|  | Sales | Operating Income | Ordinary Income | Net Income |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | (Unit: million yen) (\%) | (Unit: million yen) (\%) | (Unit: million yen) (\%) | (Unit: million yen) (\%) |  |
| 2nd Quarter of FY2009 | 632,074 | -14.6 | 46,444 | - | 50,594 |
| 2nd Quarter of FY2008 | 740,057 | - | $-9,555$ | - | $-11,462$ |


|  | Net Earnings per Share | Net Earnings per Share <br> Adjusted for Latent <br> Shares |
| :--- | ---: | :---: |
| 2nd Quarter of FY2009 | (Unit: yen) | (Unit: yen) |
| 2nd Quarter of FY2008 | 12.07 | - |

(2) Changes in Consolidated Financial Position

|  | Total Assets | Net Asset | Equity Ratio | Book-value per Share |
| :---: | :---: | :---: | :---: | :---: |
|  | (Unit: million yen) | (Unit: million yen) | (Unit: \%) | (Unit: yen) |
| 2nd Quarter of FY2009 | $1,722,234$ | 816,113 | 46.7 | 296.69 |
| FY2008 | $1,764,185$ | 784,616 | 43.8 | 284.72 |

Reference: Shareholder's equity $\quad 2^{\text {nd }}$ Quarter of FY 2009 ending March 2010: 804,815 million yen
FY 2008 ending March 2009: 772,365 million yen
2. Dividend

|  | Dividend per share |  |  |  |  |
| :---: | :---: | ---: | ---: | ---: | :---: |
| Record date | End of 1 ${ }^{\text {st }}$ Quarter | End of 2 ${ }^{\text {nd }}$ Quarter | End of 3 ${ }^{\text {rd }}$ Quarter | End of 4 ${ }^{\text {th }}$ Quarter | Full year |
|  | (Unit: yen) | (Unit: yen) | (Unit: yen) | (Unit: yen) | (Unit: yen) |
| FY2008 | - | 4.00 | - | 4.00 | 8.00 |
| FY2009 | - | 4.00 | - | - | - |
| FY 2009 (Forecast) |  |  | - | 4.00 | 8.00 |

* Revisions to the quarter's dividend forecasts: No

3. Consolidated results forecast for the year ending March 2010 (April 1, 2009 - March 31, 2010)

|  | Sales | Operating Income | Ordinary Income | Net Income | Net earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Unit: million yen) (\%) | (Unit: million yen) (\%) | (Unit: million yen) (\%) | (Unit: million yen) (\%) | (Unit: yen) |
| Full year | 1,407,000 -15.2 | 72,000 10.4 | 72,000 23.4 | 48,000 15.1 | 17.70 |

[^0]
## 4. Note

(1) Changes in major consolidated subsidiaries (yes/no): No
(2) Application of simple accounting treatment and accounting treatment peculiar to quarterly consolidated financial statement preparation: Yes
*Please see page 7, [Quantitative information and financial statements, etc.] 4. Note in detail.
(3) Changes in accounting treatment principles, procedures and expressions related to quarterly consolidated financial statement preparation (entries of changes in material matters that are basic to preparation of quarterly consolidated financial statements)
-Changes accompanied by reform of accounting standards: Yes
-Other changes: Yes
*Please see page 7, [Quantitative information and financial statements, etc.] 4. Note in detail.
(4) Number of outstanding shares
-Number of outstanding shares at year end (Treasury stocks are included):
2nd Quarter of FY2009 ended Sept. 2009 2,717,571,295 shares
FY 2008 ended March 2009 2,717,571,295 shares

- Number of treasury stocks at year end :

2nd Quarter of FY2009 ended Sept. 2009 4,966,880 shares
FY 2008 ended March 2009 4,884,659 shares

- Average number of shares outstanding :

2nd Quarter of FY2009 ended Sept. 2009 2,712,633,766 shares
2nd Quarter of FY2008 ended Sept. 2008 2,646,424,434 shares

* Explanations and other matters of special note in regard to appropriate use of business results forecasts

Consolidated business results forecasts released on July 30, 2009 are revised. The above forecasts were prepared based on information obtainable as of the date of release of this document. Going forward, due to a variety of factors actual results may differ from the estimated values. In regard to matters related to the above forecasts, refer to Page 5, [Quantitative information and financial statements, etc.] 3. Quantitative information about consolidated business results forecast.
*Reference: Non-consolidated Forecast for the Year Ending March 2010 (April 1, 2009 - March 31, 2010)

| Sales | Operating Income | Ordinary Income | Net Income | Net earnings per <br> share |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | (Unit: billion yen) | (Unit: billion yen) | (Unit: billion yen) | (Unit: billion yen) | (Unit: yen) <br> 13.27 |

Non-consolidated business results forecasts are revised. In this material revised forecasts are described.

## < Business performance and financial position, etc.>

## 1. Qualitative information about consolidated business performance

Demand in industrial sector decreased due to low operation of existing facilities and decreased hot water demand in residential sector owing to higher average temperature from April to June compared to the second quarter of fiscal 2008. The gas sales volume decreased $8.4 \%$ compared to the same quarter of fiscal 2008 to 6,166 million m 3 . In addition, due to gas rate adjustment system etc., gas sales decreased by $15.7 \%$ to $¥ 466.5$ billion.
With the decrease in gas sales, consolidated sales fell $14.6 \%$ to $¥ 632.0$ billion.
On the other hand, operating expenses decreased $21.9 \%$ to $¥ 585.6$ billion because of the decrease in gas resource costs and our continuous efforts to control costs in order to promote even greater business efficiency.
Overall, operating income increased $¥ 55.9$ billion over the same quarter of fiscal 2008 to $¥ 46.4$ billion, and ordinary income increased $¥ 61.9$ billion to $¥ 50.5$ billion.
Deduction of corporate and other taxes resulted in a quarterly net profit increased $¥ 34.3$ billion to $¥ 32.7$ billion.
Since gas is characterized by clear seasonal fluctuations and accounts for a high proportion of group sales,group sales fluctuates greatly by season.
(Gas Sales Volume for $2^{\text {nd }}$ Quarter, FY2009)


## Note:

1. The upper row of figures for residential demand indicates gas sales per meter read ( $\mathrm{m}^{3} /$ household, month)
2. "Other" for business demand indicates sales to public and medical institutions.
3. Gas sales volumes are on the basis of $45 \mathrm{MJ} / \mathrm{m}^{3}$
(Crude-oil price and Foreign Exchange Rate)

| Crude-oil price (\$/bbl) | $\begin{aligned} & \text { 2nd Quarter, } \\ & \text { FY2009 } \\ & \text { (Apr. - Sept. } \\ & \text { 2009) } \\ & \text { (Forecast) } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { 2nd Quarter, } \\ & \text { FY2008 } \\ & \text { (Apr. - Sept. } \\ & \text { 2008) } \\ & \text { (Actual) } \\ & \hline \end{aligned}$ | Change | ¥/\$ rate | 2nd Quarter, <br> FY2009 <br> (Apr. - Sept. 2009) (Forecast) | $\begin{aligned} & \text { 2nd Quarter, } \\ & \text { FY2008 } \\ & \text { (Apr. - Sept. } \\ & \text { 2008) } \\ & \text { (Actual) } \end{aligned}$ | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 61.81 | 119.71 | -57.90 |  | 95.53 | 106.12 | -10.59 |

## 2. Qualitative information about consolidated financial position

Relative to end of March 2009, there were increase in the balance of investment securities, but the balances of notes and accounts receivable decreased due to seasonal influence, net assets totaled $¥ 1,722.2$ billion, a decrease of $¥ 41.9$ billion.
Net assets increased to $¥ 816.1$ billion because of input of net profit of $¥ 32.7$ billion and increase in valuation on available for sale securities by $¥ 6.1$ billion, despite of decrease surplus by $¥ 10.8$ billion due to dividend payout.
As for equity ratio, with the decrease in total assets and increase in shareholders' equity(total of capital stock and valuation adjustment), the ratio rose by $2.9 \%$ to $46.7 \%$.
Net assets per share increased by $¥ 11.97$ to $¥ 296.69$.

## 3. Qualitative information about consolidated results forecast

No changes have been made to the economic framework assumed for the consolidated business results forecast presented in the preliminary business results for the first quarter of FY2009 announced on July 30, 2009, that is, an average crude oil price of $\$ 70 / \mathrm{bbl}$ and a foreign exchange rate of $¥ 95 / \$$ from October forward. The projections for the full fiscal year FY2009 (ending March 31, 2010) are an average crude oil price of $\$ 65.91 / \mathrm{bbl}$ and a foreign exchange rate of $¥ 95.27 / \$$.
With this framework and revisions to the business results forecasts for Tokyo Gas Co., Ltd. and its subsidiaries, on a consolidated basis for FY2009 we now project total sales to decline $¥ 7.0$ billion to $¥ 1.407$ trillion, with ordinary income to increase by $¥ 8.0$ billion to $¥ 72.0$ billion and net income to rise by $¥ 6.0$ billion to $¥ 48.0$ billion, both surpassing the prior forecasts.

As for the FY2009 non-consolidated business results forecast for Tokyo Gas Co., Ltd., also compared with the forecast presented in the preliminary business results for the first quarter of FY2009 announced July 30, 2009, the projected gas sales volume has been increased. While industrial gas sales volume is projected to exceed the prior forecast (up $0.8 \%$ ) from the recovery of industrial demand, the projected residential and business sector sales volumes have been reduced.
As a result of these lower gas sales, total sales are projected to decline $¥ 10.0$ billion to $¥ 1.202$ trillion, but with projections for reduced expenses, this should not affect operating income. Combined with projected dividend receipts and other non-operating income, ordinary income is now projected to increase $¥ 4.0$ billion to $¥ 54.0$ billion and net income to rise $¥ 3.0$ billion to $¥ 36.0$ billion, both surpassing the prior forecasts.
(1) Consolidated Business Results
(1) Forecast for FY2009 and results of FY2008
(Unit: billion yen)

|  | Sales | Operating income | Ordinary income | Net income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| FY2009 (forecast) | $1,407.0$ | $1,038.8$ | 368.2 | 72.0 | 48.0 |  |
| FY2008 (results) | $1,660.1$ | $1,257.5$ | 402.5 | 65.2 | 58.3 | 41.7 |
| Change | -253.1 | -218.7 | -34.3 | 6.8 | 13.7 |  |
| Rate of change | $-15.2 \%$ | $-17.4 \%$ | $-8.5 \%$ | $10.4 \%$ | $23.4 \%$ | $15.1 \%$ |

(2) Gas Sales Forecast for FY2009 and results of FY2008

|  |  |  |  | $\begin{gathered} \text { FY2009 } \\ \text { (Forecast) } \end{gathered}$ | $\begin{aligned} & \text { FY2008 } \\ & \text { (Actual) } \end{aligned}$ | Change | Rate of change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \ddot{B} \\ & \ddot{Z} \\ & 0 \\ & \tilde{y} \\ & \tilde{\sim} \\ & \tilde{n} \\ & 0 \end{aligned}$ | Residential |  | Mil. m ${ }^{3}$ | 3,422 | 3,468 | -46 | -1.3 |
|  | $\begin{aligned} & \ddot{0} \\ & \stackrel{0}{n} \\ & \stackrel{y}{0} \end{aligned}$ | Commercial | Mil. $\mathrm{m}^{3}$ | 1,992 | 2,032 | -40 | -2.0 |
|  |  | Other | Mil. $\mathrm{m}^{3}$ | 948 | 979 | -31 | -3.1 |
|  |  | Industrial | Mil. $\mathrm{m}^{3}$ | 5,345 | 5,623 | -278 | -4.9 |
|  |  | Sub total | Mil. $\mathrm{m}^{3}$ | 8,285 | 8,634 | -349 | -4.0 |
|  | Wholes |  | Mil. $\mathrm{m}^{3}$ | 1,791 | 1,840 | -49 | -2.7 |
|  | Total |  | Mil. $\mathrm{m}^{3}$ | 13,498 | 13,942 | -444 | -3.2 |

(2) Non-consolidated Business Results
(1) Forecast for FY2009 and results of FY2008
(Unit: billion yen)

|  | Sales | Gas sales | Other sales | Operating income | Ordinary income | Net income |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY2009 (forecast) |  | $1,005.0$ | 197.0 |  |  |  |
| FY2008 (results) | $1,448.1$ | $1,225.7$ | 222.4 | 42.5 | 39.8 |  |
| Change | -246.1 | -220.7 | -25.4 | 9.5 | 14.2 | 15.0 |
| Rate of change | $-17.0 \%$ | $-18.0 \%$ | $-11.4 \%$ | $22.2 \%$ | $35.5 \%$ | $43.5 \%$ |

(2) Gas Sales Forecast for FY2009 and results of FY2008

|  |  |  |  | FY2009 <br> (Forecast) | FY2008 <br> (Actual) | Change | Rate of change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \tilde{B} \\ & 0 \\ & 0 \\ & \vdots \\ & \tilde{0} \\ & \tilde{\sim} \\ & \tilde{n} \\ & 0 \end{aligned}$ | Residential |  | Mil. m ${ }^{3}$ | 3,316 | 3,368 | -52 | -1.5 |
|  | $\sim$ | Commercial | Mil. m ${ }^{3}$ | 1,901 | 1,952 | -51 | -2.6 |
|  | 気 | Other | Mil. m ${ }^{3}$ | 887 | 916 | -29 | -3.1 |
|  |  | Industrial | Mil. m ${ }^{3}$ | 4,842 | 5,280 | -438 | -8.3 |
|  |  | Sub total | Mil. $\mathrm{m}^{3}$ | 7,631 | 8,148 | -517 | -6.3 |
|  | Supplie | to other utilities | Mil. $\mathrm{m}^{3}$ | 2,020 | 2,073 | -53 | -2.6 |
|  | Total |  | Mil. ${ }^{3}$ | 12,967 | 13,589 | -622 | -4.6 |

(Crude-oil price and Foreign Exchange Rate)

| Crude-oil price (\$/bbl) | FY2009 (Forecast) | FY2008 (Actual) | Change | ¥/\$ rate | FY2009 (Forecast) | $\begin{aligned} & \text { FY2008 } \\ & \text { (Actual) } \end{aligned}$ | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 65.91 | 90.52 | -24.61 |  | 95.27 | 100.71 | -5.44 |

## 4. Note

(1) Changes in principal subsidiaries during the period (changes in designated subsidiaries due to changes in scope of consolidation):None applicable
(2) Application of simple accounting treatment and accounting treatment peculiar to quarterly consolidated financial statement preparation

1) Simple accounting treatment

Calculation of default estimate for general obligations (loans to debtors with no serious management problems)

When it is deemed that there is no material change in the default ratio and other calculations vs. the previous consolidated accounting year end, we adopt the method of computation of the general obligation default estimate using rational standards for the ratio computed in the previous consolidated fiscal year.
Valuation of inventory assets
We estimate net sale prices only when profitability clearly declines due to inventory asset book value reductions, and adopt the book value reduction method.
Calculation of corporate and other taxes, deferred tax assets and deferred tax liabilities
In judging the recoverability of deferred tax assets, when it is deemed that there are no material changes in the management environment and temporary variances since the previous consolidated fiscal year end, we use the previous year's future business results forecasts and tax planning.
2) Accounting treatment peculiar to quarterly consolidated financial statement preparation Computation of tax expenses

After application of tax effect accounting to the year's net profit before tax and other adjustments, including the second consolidated accounting quarter, we estimate the effective tax rate rationally and multiply the pretax quarterly net profit (cumulative) by that rate.
(3) Changes in accounting treatment principles, procedures and expressions related to quarterly consolidated financial statement preparation

1) Changes to the accounting standards for revenue from completed works and cost of completed works Regarding the accounting standards for subcontracted works, in the past the completed contract method has mostly applied, but with the application from the first quarter of the Accounting Standards Concerning Construction Contracts (Corporate Accounting Standards No. 15 of Dec. 27, 2007) and of the Application Guidelines for Accounting Standards Concerning Construction Contracts (Corporate Accounting Standards Application Guidelines No. 18 of Dec. 27, 2007), beginning with construction contacts initiated from this first quarter consolidated accounting period, the construction works progress standards (with the construction progress rate estimated in proportion to costs) will be applied to construction works with certain results recognized in areas with substantial progress by the end of second quarter while the completed contract method will be applied to other construction works.
The impact of this change on the business performance of the Tokyo Gas group is minimal.
2) Changes to posting items for semi-completed construction works

In the past, semi-completed construction works at Tokyo Gas Co., Ltd. and its subsidiaries have been posted as other current assets in accordance with the provisions of the Gas Business Accounting Standards. However, as a result of the change in the nature of that accounting with the application of the Accounting Standards Concerning Construction Contracts (Corporate Accounting Standards No. 15 of Dec. 27, 2007) and the Application Guidelines for Accounting Standards Concerning Construction Contracts (Corporate Accounting Standards Application Guidelines No. 18 of Dec. 27, 2007) from this quarter, and for better clarity, semi-completed construction works will now be posted as partly work in process.
The amount of semi-completed construction works included in other current assets as of the end of the previous consolidated accounting year was $¥ 15,984$ million.
5. Consolidated 2nd Quarter financial results
(1) Balance Sheet

| (Unit: million yen) |  |  |
| :---: | :---: | :---: |
| Account | 2nd Quarter of FY2009 (as of Sept. 30, 2009) | FY2008 (as of Mar. 31, 2009) |
| ASSETS |  |  |
| Noncurrent assets |  |  |
| Property, plant and equipment |  |  |
| Production facilities | 188,233 | 193,613 |
| Distribution facilities | 475,186 | 490,809 |
| Service and maintenance facilities | 58,400 | 60,510 |
| Other facilities | 305,152 | 297,643 |
| Inactive facilities | 316 | 316 |
| Construction in progress | 72,664 | 67,957 |
| Total property, plant and equipment | 1,099,954 | 1,110,852 |
| Intangible assets |  |  |
| Goodwill | 1,680 | 1,233 |
| Other | 24,000 | 24,816 |
| Total intangible assets | 25,681 | 26,049 |
| Investments and other assets |  |  |
| Investment securities | 130,141 | 109,173 |
| Long-term loans receivable | 33,990 | 24,839 |
| Deferred tax assets | 42,916 | 46,212 |
| Other | 34,530 | 35,847 |
| Allowances for doubtful accounts | -908 | -906 |
| Total investments and other assets | 240,669 | 215,166 |
| Total noncurrent assets | 1,366,305 | 1,352,068 |
| Current assets |  |  |
| Cash and deposits | 84,702 | 66,905 |
| Notes and accounts receivable - trade | 115,319 | 166,542 |
| Lease receivables and leasing |  |  |
| investment assets | 26,417 | 25,594 |
| Merchandise and finished goods | 4,140 | 3,807 |
| Work in process | 24,791 | 43 |
| Raw materials and supplies | 43,540 | 56,905 |
| Deferred tax assets | 14,545 | 13,461 |
| Other | 42,925 | 79,431 |
| Allowances for doubtful accounts | -454 | -574 |
| Total current assets | 355,928 | 412,117 |
| Total assets | 1,722,234 | 1,764,185 |


| Account | 2nd Quarter of <br> FY2009 <br> (as of Sept. 30, 2009) | $\begin{gathered} \text { FY2008 } \\ \text { (as of Mar. 31, 2009) } \end{gathered}$ |
| :---: | :---: | :---: |
| LIABILITIES |  |  |
| Noncurrent Liabilities |  |  |
| Bonds payable | 271,591 | 291,490 |
| Long-term loans payable | 189,045 | 207,741 |
| Deferred tax liabilities | 4,134 | 3,654 |
| Provision for retirement benefits | 115,554 | 100,734 |
| Provision for gas holders repairs | 3,399 | 3,555 |
| Provision for safety measures | 773 | 1,450 |
| Other | 23,894 | 24,597 |
| Total noncurrent liabilities | 608,393 | 633,223 |
| Current liabilities |  |  |
| Current portion of noncurrent liabilities | 91,067 | 88,169 |
| Notes and accounts payable - trade | 78,596 | 103,319 |
| Short-term loans payable | 7,425 | 5,910 |
| Income taxes payable | 23,694 | 34,894 |
| Deferred tax liabilities | 3 | 2 |
| Other | 96,939 | 114,048 |
| Total current liabilities | 297,727 | 346,345 |
| Total liabilities | 906,121 | 979,568 |
| NET ASSETS |  |  |
| Shareholders' equity |  |  |
| Capital stock | 141,844 | 141,844 |
| Legal capital surplus | 2,065 | 2,065 |
| Retained earnings | 652,559 | 631,045 |
| Treasury stock | -2,372 | -2,361 |
| Total Shareholder's equity | 794,096 | 772,594 |
| Value and translation adjustments |  |  |
| Valuation difference on |  |  |
| available-for-sale securities | 17,531 | 11,466 |
| Deferred gains or losses on hedges | 842 | 920 |
| Foreign currency translation adjustment | -7,655 | -12,615 |
| Total valuation and translation adjustments | 10,719 | -228 |
| Minor interests | 11,297 | 12,250 |
| Total net asset | 816,113 | 784,616 |
| Total liabilities and net assets | 1,722,234 | 1,764,185 |


| Account | 2nd Quarter of FY2008 <br> (Apr.- Sept. 2008) | 2nd Quarter of FY2009 <br> (Apr.- Sept. 2009) |
| :---: | :---: | :---: |
| Net Sales | 740,057 | 632,074 |
| Cost of sales | 531,721 | 359,992 |
| Gross profit | 208,335 | 272,082 |
| Selling, general and administrative expenses |  |  |
| Supply and sales expenses | 182,558 | 191,317 |
| General and administrative expenses | 35,333 | 34,320 |
| Total selling, general and administrative expenses | 217,891 | 225,637 |
| Operating income | -9,555 | 46,444 |
| Non-operating income |  |  |
| Interest income | 574 | 570 |
| Dividend income | 911 | 688 |
| Equity in earnings of affiliates | 3,164 | 1,876 |
| Foreign exchange gains | - | 5,560 |
| Miscellaneous income | 4,354 | 3,510 |
| Total non-operating income | 9,005 | 12,206 |
| Non-operating expenses |  |  |
| Interest expenses | 5,391 | 5,400 |
| Miscellaneous expenses | 5,520 | 2,655 |
| Total non-operating expenses | 10,912 | 8,056 |
| Ordinary income | -11,462 | 50,594 |
| Extraordinary income |  |  |
| Gain on adjustment for changers of 'Accounting |  |  |
| Standards for Lease Transactions’ | 7,846 | - |
| Gain on transfer of benefit obligation relating to employees' pension fund | 1,559 | - |
| Total extraordinary income | 9,406 | - |
| Income before income taxes | -2,056 | 50,594 |
| Income taxes - current | -578 | 16,661 |
| Income taxes - deferred | -281 | 762 |
| Total income taxes | -860 | 17,423 |
| Minority interests in income | 479 | 426 |
| Net income | -1,675 | 32,743 |


| Account | $\begin{array}{r}\text { (Unit: million yen) }\end{array}$ |
| :--- | ---: | ---: |
|  | $\begin{array}{r}\text { 2nd Quarter of FY2008 } \\ \text { (Apr.- Sept. 2008) }\end{array}$ |
| (Apr.- Sept. 2009) |  |$]$


| (Unit: million yen) |  |  |
| :---: | :---: | :---: |
| Account | $\begin{gathered} \text { 2nd Quarter of FY2008 } \\ \text { (Apr.- Sept. 2008) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { 2nd Quarter of FY2009 } \\ \text { (Apr.- Sept. 2009) } \\ \hline \end{gathered}$ |
| Net cash provided by (used in) financing activities |  |  |
| Net increase (decrease) in short-term loans payable | -1,709 | 1,009 |
| Increase (decrease) in commercial papers | 84,000 | - |
| Repayments of lease obligations | -1 | -364 |
| Proceeds from long-term loans payable | 40,300 | 7,697 |
| Payments for long-term loans payable | -20,673 | -14,971 |
| Proceeds from issuance of bonds | 20,000 | - |
| Redemption of bonds | - | -30,050 |
| Payments for withdrawals to minority shareholders | - | -904 |
| Proceeds from sales of treasury stock | 127 | 47 |
| Purchase of treasury stock | -10,248 | -76 |
| Cash dividends paid | -10,621 | -10,845 |
| Cash dividends paid to minority shareholders | -243 | -352 |
| Net cash provided by (used in) financing activities | 100,929 | -48,813 |
| Effect of exchange rate change on cash and cash equivalents | -1,569 | 1,263 |
| Net increase (decrease) in cash and cash equivalents | 5,024 | 16,286 |
| Cash and cash equivalents at beginning of year | 43,706 | 64,009 |
| Increase in cash and cash equivalents from newly consolidated subsidiary | 1 | 349 |
| Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation | -45 | - |
| Cash and cash equivalents at end of term | 48,686 | 80,645 |

(4) Note of going concerns' premise: No

## (5) Segment information

a. Segment information by category of business

Second quarter consolidated total period of previous year (Apr. - Sept. 2008)

|  | Gas | Gas appliances | Installation work | Real estate rental (See Note) | Other business | Total | Corporate or eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales <br> (1) External sales <br> (2) Inter segment sales \& transfers | 534,817 <br> 18,973 | 55,858 <br> 1,505 | $\begin{array}{r} 19,280 \\ 1,488 \\ \hline \end{array}$ | $\begin{array}{r} 6,452 \\ 11,389 \\ \hline \end{array}$ | 123,649 <br> 44,850 | 740,057 <br> 78,207 | $(78,207)$ | 740,057 |
| Total | 553,790 | 57,364 | 20,768 | 17,841 | 168,499 | 818,265 | $(78,207)$ | 740,057 |
| Operating profit (loss) | 11,808 | 1,879 | (930) | 4,880 | 4,604 | 22,243 | $(31,799)$ | $(9,555)$ |

Second quarter consolidated total period of current year (Apr. - Sept. 2009)

| (Unit: million yen) |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Gas | Gas <br> appliances | Installation <br> work | Real estate <br> rental <br> (See Note) | Other <br> business | Total | Corporate or <br> eliminations | Consolidated |
| Sales <br> (1) External sales <br> (2) Inter segment <br> sales \& transfers | 453,278 | 51,278 | 17,358 | 6,318 | 103,840 | 632,074 |  | - |
| Total | 13,292 | 3,387 | 1,403 | 10,605 | 37,875 | 66,564 | $(66,564)$ | - |
| Operating profit (loss) | 66,181 | 1,179 | $(751)$ | 4,227 | 6,267 | 77,105 | $(30,661)$ | 46,444 |

b. Geographic segment information

Second quarter consolidated total period of previous year (Apr. - Sept. 2008) and Second quarter consolidated total period of current year (Apr. - Sept. 2009)

Not shown due to the amount of sales in Japan is over $90 \%$ of total.
c. Overseas sales

Second quarter consolidated total period of previous year (Apr. - Sept. 2008) and Second quarter consolidated total period of current year (Apr. - Sept. 2009)

Not included due to insignificance of overseas sales as a proportion is below $10 \%$ of consolidated sales.
(6) Significant change in the number of shareholders' equity :No

## 6. Other information

Non-consolidated Second-quarter Results
(Gas Sales Volume for 2nd Quarter, FY2009)


Notes: 1. The upper row of figures for residential demand indicates gas sales per meter read ( $\mathrm{m}^{3} /$ household,month)
2. "Other" for business demand indicates sales to public and medical institutions.
3. Gas sales volume are on the basis of $45 \mathrm{MJ} / \mathrm{m}^{3}$
(Income and Expenditure for 2nd Quarter, FY2009)
(Unit: billion yen)

| Income |  |  | Change from 2nd Quarter of FY 2008 | Rate of change (\%) | Expenditure |  |  | Change from 2nd Quarter of FY2008 | Rate of change (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gas sales | 451.8 | -88.2 | -16.3 |  | Cost of sales | 214.7 | -150.3 | -41.2 |
|  |  |  |  |  |  | Sales and administrative expenses | 205.4 | 8.5 | 4.3 |
|  |  |  |  |  |  | Sub total | 420.2 | -141.7 | -25.2 |
|  | Installation Work | 15.8 | -2.1 | -11.9 |  | Installation Work | 16.6 | -2.1 | -10.8 |
| त్జ | Gas Appliance Sales. | 43.0 | -6.1 | -12.5 |  | Gas Appliance Sales | 39.7 | -6.0 | -13.1 |
| $\stackrel{\text { ¢ }}{ \pm}$ | Incidental businesses | 30.2 | -11.9 | -28.3 |  | Incidental businesses | 28.0 | -13.7 | -32.9 |
|  | Sub total | 89.0 | -20.2 | -18.5 |  | Sub total | 84.4 | -21.8 | -20.5 |
| Total sales |  | 540.9 | -108.4 | -16.7 | Total expenses |  | 504.7 | -163.5 | -24.5 |
|  |  |  |  |  | Ope | ing income | 36.2 | 55.0 | - |
| Non-operating income |  | 9.1 | 2.4 | 35.1 | Non | perating expenses | 6.3 | -2.7 | -29.1 |
|  |  |  |  |  | Ordi | ary income | 38.9 | 60.0 | - |
| Extraordinary income |  | - | - | - | Extr | rdinary loss | - | - | - |
|  |  |  |  |  | Net | come | 25.3 | 38.6 | - |

Notes: 1. Cost of sales includes gas resource cost of $¥ 201.2$ billion (decreased by $¥ 150.9$ billion, or $-42.9 \%$ from 2 nd Quarter of FY2008).
2. Non-operating expenses include interest expenses of $¥ 4.3$ billion (decreased by $¥ 1.0$ billion, or $-3.1 \%$ from 2 nd Quarter of FY2008).


[^0]:    * Revisions to the quarter's consolidated forecasts: Yes

