Consolidated Results for the FY2007 1Q-3Q (April 1 - Dec. 31, 2007)
Tokyo Gas Co., Ltd.

Code No.: 9531 Tokyo Stock Exchange (1st section)
(URL http://www.tokyo-gas.co.jp/)
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1. Summary of 3rd Quarter Results for FY2007 ending March 2008 (April 1, 2007 - Dec. 31, 2007)
(1) Consolidated Business Results

|  | Sales | Operating Income | Ordinary Income | Net Income |
| :---: | :---: | :---: | :---: | :---: |
|  | (Unit: million yen) (\%) | (Unit: million yen) (\%) | (Unit: million yen) (\%) | (Unit: million yen) (\%) |
| 3rd Quarter of FY2007 | 1,000,925 6.7 | 23,461-75.2 | 22,224 -74.8 | 12,786 -78.5 |
| 3rd Quarter of FY2006 | 938,051 12.1 | 94,553 105.4 | 88,183 119.0 | 59,587 116.7 |
| Reference: FY2006 <br> (full year) | 1,376,958 | 162,315 | 156,039 | 100,699 |


|  | Net Earnings per Share | Net Earnings per Share <br> Adjusted for Latent <br> Shares |
| :--- | ---: | ---: |
| 3rd Quarter of FY2007 <br> 3rd Quarter of FY2006 | (Unit: yen) <br> 4.79 <br> Reference: FY2006 <br> (full year) | 22.21 |

(2) Changes in Consolidated Financial Position

|  | Total Assets | Shareholders' Equity | Shareholders’ <br> Equity Ratio | Shareholders’ <br> Equity per Share |
| :--- | :---: | :---: | :---: | :---: |
| 3rd Quarter of FY2007 | (Unit: million yen) <br> $1,730,504$ <br> 3rd Quarter of FY2006 | (Unit: million yen) | (Unit: $\%$ ) <br> (Unit: <br> Reference: FY2006 <br> (full year) | $1,692,635$ |

(3) Consolidated Cash Flow
\(\left.$$
\begin{array}{|l|c|c|c|c|}\hline & \begin{array}{c}\text { Cash flow from } \\
\text { operating activities }\end{array} & \begin{array}{c}\text { Cash flow from } \\
\text { investment activities }\end{array} & \begin{array}{c}\text { Cash flow from } \\
\text { financing activities }\end{array} & \begin{array}{c}\text { Balance of cash and } \\
\text { cash equivalents as of } \\
\text { end of term }\end{array} \\
\hline \text { 3rd Quarter of FY2007 } & \begin{array}{c}\text { (Unit: million yen) } \\
\text { 3rd Quarter of FY2006 }\end{array} & \begin{array}{c}\text { (Unit: million yen) } \\
\text { Reference: FY 2006 } \\
\text { (full year) }\end{array} & 190,148 & -107,071\end{array}
$$ \begin{array}{c}(Unit: million yen) \\
\hline (Unit: million yen) \\

47,451\end{array}\right]\)| 43,926 |
| :---: |

2. Consolidated results forecast for the year ending March 2008 (April 1, 2007 - March 31, 2008)
(\% of Full year is versus previous fiscal year)

| Sales | Operating Income | Ordinary Income | Net Income | Net earnings per <br> share |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | (Unit: billion yen) (\%) <br> $1,469.0$ <br> 6.7 | (Unit: billion yen) (\%) <br> $62.0 \quad-61.8$ | (Unit: billion yen) (\%) <br> 57.0 | -63.5 | (Unit: billion yen) <br> $(\%)$ |
| (Unit: yen) <br> 13.93 |  |  |  |  |  |

## 3. Note

(1) Changes in major consolidated subsidiaries (yes/no): No
(2) Changes in scope of consolidated subsidiaries and application of equity method

Consolidated subsidiaries: 55
-Newly added: 4
-Excluded: 1
Equity method affiliates: 3
-Newly added: 2
-Excluded: nil
(3) Use of compendium method in accounting procedure (yes/no): Yes
(4) Any change in the accounting methods used here from those used in preparing consolidated accounts for the previous business year (yes/no): No
*Please see page 4, Note in detail.
Reference 1: Summary of Non-consolidated 3rdQuarter Results (April 1, 2007 - December 31, 2007)

|  | Sales | Operating Income | Ordinary Income | Net Income |
| :--- | :---: | :---: | :---: | :---: |
|  | (Unit: million yen) | (Unit: million yen) | (Unit: million yen) | (Unit: million yen) |
| 3rd Quarter of FY2007 | 852,636 | 5,861 | 8,069 | 4,791 |
| 3rd Quarter of FY2006 | 801,621 | 76,499 | 77,256 | 53,660 |


|  | Total Assets | Shareholders' Equity |
| :---: | :---: | :---: |
|  | (Unit: million yen) | (Unit: million yen) |
| 3rd Quarter of FY2007 | $1,425,617$ | 643,099 |
| 3rd Quarter of FY2006 | $1,391,096$ | 648,683 |

Reference 2: Non-consolidated Forecast for the Year Ending March 2008 (April 1, 2007 - March 31, 2008)

| Sales | Operating Income | Ordinary Income | Net Income | Nernings per <br> share |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | (Unit: billion yen) (\%) | (Unit: billion yen) (\%) | (Unit: billion yen) (\%) | (Unit: billion yen) <br> (\%) | (Unit: yen) <br> 9.255 .0 |
|  | 38.0 | 39.0 | 25.0 |  |  |

[^0]
## < Business performance and financial position, etc.>

## 1. Qualitative information about consolidated business performance

An increased demand in industrial sector and wholesale market has made up for decreasing in residential use and also contributed to a steady growth of gas sales volume for the third-quarter (Apr.-Dec. 2007). The gas sales volume increased $5.4 \%$ compared to the first quarter of fiscal 2006 to 9,923 million $\mathrm{m}^{3}$, and gas sales increased by $6.3 \%$ to $¥ 726.7$ billion. With the increase in gas sales, consolidated sales overall rose $6.7 \%$ to $¥ 1,000.9$ billion.
On the other hand, operating expenses rose $15.9 \%$ to $¥ 977.4$ billion because of the increase in gas resource costs and depreciation due to tax revision despite our continuous efforts to control costs in order to promote even greater business efficiency.
Overall, operating income decreased $75.2 \%$ over the same quarter of fiscal 2006 to $¥ 23.4$ billion, and ordinary income was down $74.8 \%$ to $¥ 22.2$ billion, and net income for the quarter decreased by $78.5 \%$ to $¥ 12.7$ billion.
Since gas is characterized by clear seasonal fluctuations and accounts for a high proportion of group sales, we expect larger sales in winter.

## 2. Qualitative information about consolidated financial position

Despite the decrease in tangible fixed assets due to progress in depreciation, etc., the increase in inventory of LNG and others, Long term loans receivable has increased total assets, up $¥ 37.9$ billion compared with the year ended March 2007 to $¥ 1,730.5$ billion.
Although there were payments for purchase of treasury stock which was canceled in Oct. 2007(¥38.9 billion) and dividends ( $¥ 22.8$ billion), net income for the quarter has been decreased in shareholders’ equity to $¥ 760.1$ billion.
Also, despite the increase in total assets, our shareholders' equity ratio down by 3.7 percentage points to $43.3 \%$, resulting from a decrease in net assets (the sum of Shareholders' Equity, Value Adjustment of Securities, etc.).
In addition, shareholders' equity per share declined by $¥ 11.30$ to $¥ 281.81$

## 3. Qualitative information about consolidated results forecast

Based on current trends such as an increase in current gas resource cost standards and business environment, we expect full-year sales to increase $¥ 6.0$ billion to $¥ 1,469.0$ billion compared with our consolidated results forecast published our FY2007 Interim Results Bulletin released on October 29, 2007. We forecast operating income of $¥ 62.0$ billion (down by $¥ 19.0$ billion), ordinary income of $¥ 57.0$ billion (down by $¥ 19.0$ billion), and net income of $¥ 37.0$ billion (down by $¥ 17.0$ billion).
4. Note
(1)The scope of consolidated subsidiaries and affiliates and application of the equity method
a) The scope of consolidation
-Newly included subsidiaries in scope of consolidation: 4 companies
Tokyo Gas International Holdings B.V. , Tokyo Gas Bajio B.V. , TOKYO GAS-MITSUI \& CO.HOLDINGS SDN. BHD. , TK customer service Co., Ltd. (Every company is newly consolidated)
-Excluded: 1 company
TG IT Service Co., Ltd. was merged into TG Information Network Co., Ltd.
b) Equity method affiliates
-Newly included equity method affiliates: 2 companies TOKYO TIMOR SEA RESOURCES INC. , Bajio Generating VOF (Every company is newly included)
(2) Use of compendium method in accounting procedure
-Basis of posting corporate tax, etc.: Corporate tax, etc. is equal to multiplication of net income
before adjustment for tax, etc. and estimate effective tax rate at the end of FY2007.
5. Consolidated 3rd Quarter financial results
(1) Balance Sheet

| Account | 3rd Quarter of FY2007 (as of Dec. 31, 2007) | $\begin{gathered} \text { FY2006 } \\ \text { (as of Mar. 31, 2007) } \\ \hline \end{gathered}$ | Change | 3rd Quarter of FY2006 (as of Dec. 31, 2006) |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Fixed assets | 1,366,558 | 1,371,576 | -5,018 | 1,375,882 |
| Tangible fixed assets | 1,113,264 | 1,130,480 | -17,216 | 1,133,153 |
| Production facilities | 204,168 | 207,751 | -3,583 | 209,043 |
| Distribution facilities | 485,889 | 503,547 | -17,658 | 502,393 |
| Business facilities | 61,539 | 64,012 | -2,473 | 69,787 |
| Other facilities | 295,219 | 301,503 | -6,284 | 304,267 |
| Suspended facilities | 316 | 874 | -558 | 901 |
| Construction in progress | 66,131 | 52,790 | 13,341 | 46,759 |
| Intangible fixed assets | 22,843 | 24,068 | -1,225 | 23,138 |
| Goodwill | 2,007 | 1,396 | 611 | 23,465 |
| Other intangible fixed assets | 20,836 | 22,671 | -1,835 | 21,672 |
| Investments, etc. <br> Investment securities | 230,449 | 217,027 | 13,422 | 219,591 |
|  | 137,644 | 144,666 | -7,022 | 140,577 |
| Long-term loans receivable Deferred tax assets | 18,444 | 3,778 | 14,666 | 14,528 |
| Miscellaneous investments | 29,154 | 28,043 | 1,111 | 35,209 |
| Allowances for doubtful accounts | 45,970 | 41,289 | 4,681 | 41,081 |
|  | -763 | -750 | -13 | -805 |
| Current assets |  |  |  |  |
| Cash and deposits | 363,946 | 321,058 | 42,888 | 330,512 |
| Notes and accounts receivable | 45,712 | 42,616 | 3,096 | 38,537 |
| Inventories | 169,987 | 166,382 | 3,605 | 157,098 |
| Deferred tax assets | 57,032 | 36,132 | 20,900 | 151,690 |
| Other current assets | 15,173 | 11,989 | 3,184 | 9,583 |
| Allowances for doubtful accounts | 76,976 | 64,868 | 12,108 | 74,570 |
|  | -936 | -929 | -7 | -967 |
| Total Assets | 1,730,504 | 1,692,635 | 37,869 | 1,706,395 |


| Account | $\begin{gathered} \hline \text { 3rd Quarter of } \\ \text { FY2007 } \\ \text { (as of Dec. 31, 2007) } \\ \hline \end{gathered}$ | $\begin{array}{\|c\|} \text { FY2006 } \\ \text { (as of Mar. 31, 2007) } \end{array}$ | Change | 3rd Quarter of FY2006 (as of Dec, 31, 2006) |
| :---: | :---: | :---: | :---: | :---: |
| LIABILITIES |  |  |  |  |
| Fixed liabilities | 654,779 | 601,454 | 53,325 | 613,409 |
| Straight bonds | 335,489 | 305,500 | 29,989 | 305,500 |
| Convertible bonds | 28,341 | 32,618 | -4,277 | 39,094 |
| Long-term bank loans payable | 161,587 | 127,778 | 33,809 | 129,565 |
| Deferred tax liabilities | 3,673 | 4,716 | -1,043 | 5,122 |
| Retirement benefit reserve | 91,816 | 92,947 | -1,131 | 101,008 |
| Allowances for repairs of gas holders | 3,382 | 3,437 | 1 -55 | 3,300 |
| Reserve for safety measures | 3,161 | 5,427 | -2,266 | 1,426 |
| Other fixed liabilities | 27,327 | 29,029 | -1,702 | 28,391 |
| Current liabilities | 315,589 | 285,135 | 30,454 | 344,120 |
| Fixed liabilities due within one year | 26,631 | 42,742 | -16,111 | 55,897 |
| Notes and accounts payable | 82,881 | 59,728 | 23,153 | 49,012 |
| Corporation tax payable, etc. | 7,886 | 10,954 | -3,068 | 12,512 |
| Deferred tax liabilities | 6,884 | 43,854 | -36,970 | 16,691 |
| Commercial paper | 1 1 | 106 | -105 | 8 |
| Other current liabilities | 101,000 | - | 101,000 | 112,000 |
|  | 90,303 | 127,748 | -37,445 | 97,997 |
| Total Liabilities | 970,368 | 886,589 | 83,779 | 957,530 |
| NET ASSETS |  |  |  |  |
| Shareholders' Equity | 705,397 | 743,997 | -38,600 | 689,405 |
| Paid in Capital | 141,844 | 141,844 |  | 141,844 |
| Capital Surplus | 2,065 | 2,065 |  | 2,065 |
| Retained earnings | 604,489 | 644,652 | -40,163 | 608,273 |
| Treasury Stock | -43,001 | -44,564 | 1,563 | -62,778 |
| Value Adjustments of Securities | 43,151 | 51,103 | -7,952 | 48,666 |
| Unrealized gains on other securities | 40,890 | 49,706 | -8,816 | 47,464 |
| Deferred loss on hedging instruments | 1,294 | 1,095 | 199 | 1,088 |
| Foreign currency translation adjustment | 966 | 302 | 664 | 113 |
| Shares of Minor Shareholders | 11,586 | 10,944 | 642 | 10,793 |
| Total Net Asset | 760,135 | 806,045 | -45,910 | 748,865 |
| Total Liabilities, Minority Interest and Shareholders' Equity | 1,730,504 | 1,692,635 | 37,869 | 1,706,395 |

(2)Consolidated 3rd Quarter Statement of Income
(Unit: million yen)

| Account | $\begin{gathered} \hline \text { 3rd Quarter of } \\ \text { FY2007 } \\ \text { (Apr.-Dec. 2007) } \end{gathered}$ | 3rd Quarter of FY2006 (Apr.-Dec. 2006) | Change | FY2006 <br> (Apr. 2006- <br> Mar. 2007) |
| :---: | :---: | :---: | :---: | :---: |
| Sales | 1,000,925 | 938,051 | 62,874 | 1,376,958 |
| Cost of sales | 651,979 | 546,333 | 105,646 | 799,468 |
| (Gross profit) | $(348,946)$ | $(391,717)$ | $(-42,771)$ | $(577,489)$ |
| Supply and sales expenses | 272,991 | 245,351 | 27,640 | 343,962 |
| General and administrative expenses | 52,493 | 51,812 | 681 | 71,211 |
| (Operating income) | $(23,461)$ | $(94,553)$ | $(-71,092)$ | $(162,315)$ |
| Non-operating income | 10,926 | 7,880 | 3,046 | 13,100 |
| Interest income | 274 | 90 | 184 | 155 |
| Dividend income | 1,394 | 1,205 | 189 | 1,895 |
| Return on investment accounted for by equity method | 2,229 | 514 | 1,715 | 1,347 |
| Rental income | 1,153 | 1,141 | 12 | 1,500 |
| Balance on commodities derivatives | 1,213 |  | 1,213 |  |
| Balance on weather derivatives | - | - |  | 1,620 |
| Contribution for gas pipeline construction for wholesale supply | - | 1,095 | -1,095 | 1,488 |
| Miscellaneous revenues | 4,660 | 3,834 | 826 | 5,092 |
| Non-operating expenses | 12,163 | 14,251 | -2,088 | 19,375 |
| Interest paid | 7,670 | 7,876 | -206 | 10,369 |
| Balance on commissioned construction | 1,595 | - | 1,595 |  |
| Miscellaneous expenditure | 2,897 | 6,374 | -3,477 | 9,005 |
| (Ordinary income) | $(22,224)$ | $(88,183)$ | $(-65,959)$ | $(156,039)$ |
| Extraordinary income |  | 6,847 | -6,847 | 13,750 |
| Gain on sales of fixed assets | - | 639 | -639 | 7,899 |
| Gain on sales of investment securities | - | 6,208 | -6,208 | 5,851 |
| Extraordinary losses | 559 | - | 559 | 7,257 |
| Loss from sale of fixed assets | - | - |  | 29 |
| Losses on compression of fixed assets | - | - | - | 7,227 |
| Losses on impairment fixed assets | 559 |  | 559 |  |
| Net income before adjustment for tax, etc. | 21,665 | 95,030 | -73,365 | 162,533 |
| Corporation tax, residence tax, \& business tax | 8,495 | 25,763 | -17,268 | 49,335 |
| Adjustment for corporate taxes, etc. | -455 | 9,068 | -9,523 | 11,711 |
| Minority shareholder income (loss) | 838 | 610 | 228 | 786 |
| Net income | 12,786 | 59,587 | -46,801 | 100,699 |

(3) Consolidated Statements of Changes in Net Assets

Current interim period (From April 1, 2007 to December 31, 2007)
(Unit: million yen)

|  | Shareholders' equity |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Paid-in <br> capital | Capital <br> surplus | Retained <br> surplus | Treasury <br> stock | Total <br> shareholders' <br> equity |
| Balance at March 31, 2007 | 141,844 | 2,065 | 644,652 | $-44,564$ | 743,997 |
| Changes of items during the 3 ${ }^{\text {rd }}$.Quarter period |  |  |  |  |  |
| Dividends from surplus |  |  | $-22,831$ |  | $-22,831$ |
| Net income |  |  | 12,786 |  | 12,786 |
| Repurchase of treasury stock |  |  |  | $-39,513$ | $-39,513$ |
| Disposal o treasury stock |  |  | $-2,024$ | 6,536 | 4,512 |
| Cancellation of treasury stock |  |  | $-34,539$ | 34,539 | -1 |
| Increase of subsidiaries |  |  | 113 |  | 113 |
| Increase of equity method affiliates |  |  |  |  | 6,332 |
| Net changes of items other than shareholders' <br> equity |  |  |  |  |  |
| Total changes of items during the $3^{\text {rd }}$. Quarter <br> period |  | - | $-40,163$ | 1,563 | $-38,599$ |
| Balance at December 31, 2007 | 141,844 | 2,065 | 604,489 | $-43,001$ | 705,397 |


|  | Valuation and translation adjustments |  |  |  | Minority interests | Total net assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valuation difference on available-forsale securities | Deferred gains or losses on hedges | Translation adjustments | Total valuation and translation adjustment |  |  |
| Balance at March 31, 2007 | 49,706 | 1,095 | 302 | 51,103 | 10,944 | 806,045 |
| Changes of items during the $3^{\text {rd }}$. Quarter period |  |  |  |  |  |  |
| Dividends from surplus |  |  |  |  |  | -22,831 |
| Net income |  |  |  |  |  | 12,786 |
| Repurchase of treasury stock |  |  |  |  |  | -39,513 |
| Disposal of treasury stock |  |  |  |  |  | 4,512 |
| Cancellation of treasury stock |  |  |  |  |  | - |
| Increase of subsidiaries |  |  |  |  |  | 113 |
| Increase of equity method affiliates |  |  |  |  |  | 6,332 |
| Net changes of items other than shareholders’ equity | -8,816 | 198 | 664 | -7,952 | 642 | -7,310 |
| Total changes of items during the $3^{\text {rd }}$.Quarter period | -8,816 | 198 | 664 | -7,952 | 642 | -45,910 |
| Balance at Dec.31, 2007 | 40,890 | 1,294 | 966 | 43,151 | 11,586 | 760,135 |

Previous $3^{\text {rd }}$. Quarter period (From April 1 to December 31, 2006)
(Unit: million yen)

|  | Shareholders' equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Paid-in capital | Capital surplus | Retained surplus | Treasury stock | Total shareholders' equity |
| Balance at March 31, 2006 | 141,844 | 2,065 | 572,599 | -44,840 | 671,669 |
| Changes of items during the interim period |  |  |  |  |  |
| Dividends from surplus |  |  | -18,772 |  | -18,772 |
| Directors' and corporate auditors bonuses |  |  | -67 |  | -67 |
| Net income |  |  | 59,587 |  | 59,587 |
| Repurchase of treasury stock |  |  |  | -34,454 | -34,454 |
| Disposal of treasury stock |  |  | -3,669 | 16,515 | 12,846 |
| Increase of subsidiaries |  |  | -1,404 |  | -1,404 |
| Net changes of items other than shareholders’ equity |  |  |  |  |  |
| Total changes of items during $3^{\text {rd }}$. Quarter period | - | - | 35,674 | -17,938 | 17,735 |
| Balance at Dec. 31, 2006 | 141,844 | 2,065 | 608,273 | -62,778 | 689,405 |


|  | Valuation and translation adjustments |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\begin{array}{c}\text { Valuation } \\ \text { difference } \\ \text { on } \\ \text { available-fo } \\ \text { r-sale } \\ \text { securities }\end{array}$ | $\begin{array}{c}\text { Deferred } \\ \text { gains or } \\ \text { losses on } \\ \text { hedges }\end{array}$ | $\begin{array}{c}\text { Translation } \\ \text { adjustments }\end{array}$ | $\begin{array}{c}\text { Total } \\ \text { valuation } \\ \text { and } \\ \text { translation } \\ \text { adjustment }\end{array}$ | $\begin{array}{c}\text { Minority } \\ \text { interests } \\ \text { net }\end{array}$ |
| assets |  |  |  |  |  |$\}$

(Unit: million yen)

| Account | $\begin{gathered} \hline \text { 3rd Quarter of } \\ \text { FY2007 } \\ \text { (Apr.-Dec.2007) } \end{gathered}$ | 3rd Quarter of FY2006 (Apr.-Dec.2006) | $\begin{gathered} \text { FY2006 } \\ \text { (Apr.'06-Mar.'07) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| I. Cash flow from operating activities |  |  |  |
| Net income before adjustment for tax, etc. | 21,665 | 95,030 | 162,533 |
| Depreciation | 101,905 | 95,640 | 128,998 |
| Loss on impairment fixed assets | 559 |  |  |
| Amortization goodwill | 511 |  | - |
| Amortization of long-term prepaid expenses | 3,218 | 3,076 | 4,144 |
| Loss on retirement of tangible fixed assets | 996 | 1,738 | 3,156 |
| Gain/ Loss on sale of fixed assets |  | -692 | -7,903 |
| Loss on compression of fixed assets |  |  | 7,227 |
| Gain/loss on sale of investment securities |  | -6,208 | -5,851 |
| Gain/loss on revaluation of investments in securities |  |  | 595 |
| Change in provision for retirement benefits | -1,131 | -29,213 | -37,274 |
| Change in prepaid pension expense | -6,515 |  |  |
| Increase or decrease in reserve for safety measure | -2,265 | 1,426 | 5,427 |
| Interest and dividends earned | -1,669 | -1,295 | -2,050 |
| Interest paid | 7,670 | 7,876 | 10,369 |
| Income from a company by equity method | -2,229 | -514 | -1,347 |
| Change in accounts receivable | 7,765 | 3,177 | -17,369 |
| Change in inventories | -20,899 | -17,093 | -1,535 |
| Change in accounts payable | -1,366 | -49,472 | -14,075 |
| Change in consumption tax payable | -4,843 | 2,524 | 4,450 |
| Change in prepaid expenses | -3,672 | -3,555 |  |
| Change in uncollected balance | 3,495 | 5,758 |  |
| Other | -22,154 | -22,027 | -1,339 |
| Sub-total | 81,039 | 86,176 | 238,156 |
| Proceeds from interest and dividends | 1,820 | 1,310 | 2,010 |
| Payment of interest | -8,985 | -9,024 | -10,243 |
| Payment of corporate tax, etc. | -41,895 | -39,314 | -39,326 |
| Cash flow from operating activities | 31,978 | 39,148 | 190,597 |
| II. Cash flow from investing activities |  |  |  |
| Payments for a fixed deposits | -3,751 | -5,001 | -5,517 |
| Proceed from drawing fixed deposits | 4,351 | 4,801 | 6,616 |
| Purchases of investment securities | -6,208 | -9,786 | -12,625 |
| Proceeds from sale of investment securities, etc. | 1,065 | 7,086 | 9,911 |
| Purchases of tangible fixed assets | -89,494 | -95,992 | -124,173 |
| Purchases of intangible fixed assets | -3,549 | -5,705 | -8,611 |
| Spending on long-term prepaid expenses | -1,924 | -1,062 | -2,471 |
| Proceeds from sale of fixed assets | 1,024 | 5,009 | 5,985 |
| Expenditures based on lending for long-term loans receivable | -9,803 | -526 | -840 |
| receivable ${ }_{\text {Proceed }}$ from collecting of long-term loans receivable | 1,101 |  |  |
| Proceed from collecting of long-term loans receivable Other | 119 | 688 | 803 |
| Cash flow from investing activities | -107,071 | -100,490 | -130,922 |
| III. Cash flow from financing activities |  |  |  |
| Net change in short-term debt | -3,068 | -4,964 | -6,522 |
| Net change in commercial paper | 95,000 | 112,000 | 6,000 |
| Proceeds from long-term debt | 58,590 | 13,964 | 14,934 |
| Payments for long-term debt | -40,766 | -18,166 | -26,790 |
| Proceeds from issue of bond | 29,989 |  | - |
| Payments for redemption of bonds | - |  | -196 |
| Payment to minority shareholders on account of |  | 9 |  |
| Payment for share payback to minapital reduction |  | -70 | -70 |
| Payment for share payback to minority shareholders |  | 288 | -70 |
| Proceeds from sales of treasury stock | 235 | -34,454 | 323 |
| Payments for acquiring treasury stock | -39,513 | -18,709 | -34,658 |
| Dividend payments Payment of dividends to minority shareholders | -22,739 | -92 | -18,780 |
| Payment of dividends to minority shareholders | -274 |  | -92 |
| Cash flow from financing activities | 77,451 | 49,803 | -65,843 |
| IV. Difference due to conversion of cash and cash equivalents | 34 | - | 9 |

V. Change in cash and cash equivalents
VI. Cash and cash equivalents at beginning of term
VII. Increase in cash and cash equivalents due to new consolidation
VIII. Decrease in cash and cash equivalents excluding subsidiaries

IX Cash and cash equivalents at end of term

| 2,393 | $-11,538$ | $-6,159$ |
| ---: | ---: | ---: |
| 40,231 | 45,633 | 45,633 |
|  | 799 | 799 |
| 1,301 | -42 | -42 |
| $-33,926$ | 34,852 | 40,231 |

(5) Segment information by category of business
(Unit: million yen)

|  |  | Gas | Gas appliances | Contracted construction work | Real estate leases | Other business | Total | Corporate and eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| N | I. Sales <br> (1) External sales <br> (2) Inter segment sales \& transfers | $\begin{array}{r} 704,333 \\ 22,464 \end{array}$ | $\begin{array}{r} 91,736 \\ 2,029 \end{array}$ | $\begin{array}{r} 34,056 \\ 2,947 \end{array}$ | $\begin{array}{r} 9,270 \\ 17,032 \end{array}$ | $\begin{array}{r} 161,528 \\ 57,217 \end{array}$ | $\begin{array}{r} 1,000,925 \\ 101,691 \end{array}$ | $(101,691)$ | 1,000,925 |
| \% | Total | 726,797 | 93,765 | 37,004 | 26,303 | 218,745 | 1,102,617 | $(101,691)$ | 1,000,925 |
| 0 | Operating expenses | 674,084 | 89,453 | 37,767 | 19,971 | 210,964 | 1,032,241 | $(54,777)$ | 977,464 |
| - | Operating profit (loss) | 52,712 | 4,312 | (762) | 6,331 | 7,781 | 70,375 | $(46,914)$ | 23,461 |
|  | I. Sales <br> (1) External sales <br> (2) Inter segment sales \& transfers | $\begin{array}{r} 666,261 \\ 17,354 \\ \hline \end{array}$ | $\begin{array}{r} 91,507 \\ 1,873 \\ \hline \end{array}$ | $\begin{array}{r} 33,522 \\ 2,593 \\ \hline \end{array}$ | $\begin{array}{r} 8,866 \\ 16,647 \\ \hline \end{array}$ | $\begin{array}{r} 137,893 \\ 58,137 \\ \hline \end{array}$ | $\begin{gathered} 938,051 \\ 96,607 \\ \hline \end{gathered}$ | $(96,607)$ | $938,051$ |
| ¢ | Total | 683,616 | 93,381 | 36,116 | 25,514 | 196,030 | 1,034,659 | $(96,607)$ | 938,051 |
|  | Operating expenses | 561,140 | 89,845 | 36,648 | 19,772 | 187,241 | 894,648 | $(51,151)$ | 843,497 |
| 号 | Operating profit (loss) | 122,476 | 3,535 | (532) | 5,742 | 8,789 | 140,010 | $(45,456)$ | 94,553 |
| 2010 | I. Sales <br> (1) External sales <br> (2) Inter segment sales \& transfers | $\begin{array}{r} 976,358 \\ 23,162 \end{array}$ | $\begin{array}{r} 132,741 \\ 2,665 \end{array}$ | 55,526 <br> 3,702 | $\begin{aligned} & 11,933 \\ & 22,101 \end{aligned}$ | $\begin{array}{r} 200,397 \\ 85,009 \end{array}$ | $\begin{array}{r} 1,376,958 \\ 136,641 \end{array}$ | $(136,641)$ | 1,376,958 |
| $\bigcirc$ | \% Total | 999,521 | 135,407 | 59,229 | 34,034 | 285,407 | 1,513,599 | $(136,641)$ | 1,376,958 |
| - | Operating expenses | 795,954 | 134,237 | 57,478 | 27,303 | 271,559 | 1,286,534 | $(71,891)$ | 1,214,643 |
| 无 | $\begin{aligned} & \text { Operating profit } \\ & \text { (loss) } \end{aligned}$ | 203,566 | 1,169 | 1,750 | 6,731 | 13,847 | 227,065 | $(64,750)$ | 162,315 |

1. Geographic Segment information

Not shown due to the amount of sales in Japan is over $90 \%$ of total.
2. Overseas sales

Not included due to insignificance of overseas sales as a proportion is below $10 \%$ of consolidated sales.
(7) Non-consolidated 3 ${ }^{\text {rd }}$ Quarter Results

Gas Sales Volume for 3rd Quarter, FY2007

|  |  |  |  | 3rd Quarter, FY2007 <br> (Apr.-Dec.2007) | 3rd Quarter, FY2006 <br> (Apr.-Dec.2006) | Change | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of Customers |  |  | Thousand | 10,052 | 9,879 | 173 | 1.8 |
|  | Residential |  | $\mathrm{m}^{3}$ (Note 1) | 26.88 | 27.77 | -0.89 | -3.2 |
|  |  |  | Mil. $\mathrm{m}^{3}$ | 2,061 | 2,093 | -32 | -1.5 |
|  | Business | Commercia 1 | Mil. m ${ }^{3}$ | 1,502 | 1,459 | 43 | 2.9 |
|  |  | Other(Note2) | Mil. m ${ }^{3}$ | 643 | 614 | 29 | 4.8 |
|  |  | ustrial | Mil. $\mathrm{m}^{3}$ | 4,162 | 3,915 | 247 | 6.3 |
|  | Bus./ Ind | Sub total | Mil. $\mathrm{m}^{3}$ | 6,307 | 5,988 | 319 | 5.3 |
|  | Wholesales | supply | Mil. $\mathrm{m}^{3}$ | 1,446 | 1,256 | 190 | 15.2 |
|  | Total |  | Mil. $\mathrm{m}^{3}$ | 9,814 | 9,337 | 477 | 5.1 |
| Average temperature |  |  | ${ }^{\circ} \mathrm{C}$ | 19.6 | 19.5 | 0.1 | - |

Notes: 1. The upper row of figures for residential demand indicates gas sales per meter read ( $\mathrm{m}^{3} / \mathrm{household}$, month)
2. "Other" for business demand indicates sales to public and medical institutions.

Income and Expenditure for 3rd Quarter, FY2007
(Unit: billion yen)


Notes:1. Cost of sales includes gas resource cost of $¥ 398.3$ billion (increased by $¥ 83.5$ billion, or $26.5 \%$ from $3^{\text {rd }}$ Quarter of FY2006).
2. Non-operating expenses include interest expenses of $¥ 5.9$ billion (increased by $¥ 0.2$ billion, or $3.1 \%$ from $3^{\text {rd }}$ Quarter of FY2006).


[^0]:    * The forecast above was prepared on the basis of information available at the time of the release of this document. Due to various factors, the actual result may vary from the forecast data. Full year consolidated results forecast is revised. Regarding to the notice about forecast results and premises, please refer page 3 "Qualitative information about consolidated business performance".

