



# FY2025 1Q Financial Results

ended June, 2025

July 30, 2025



# 01

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## Executive Summary

\*Tokyo Gas America Ltd., and its affiliated consolidated subsidiaries have adopted Generally Accepted Accounting Principles in the U.S. (U.S. GAAP) in place of International Financial Reporting Standards (IFRS) from the end of FY2024. Accordingly, the results for FY2024 1Q have been restated after the retrospective application of the change in accounting policies.

# Progress Toward Achieving 8% ROE

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## FY2024 results

## FY2025 forecast

ROE	4.3%		11.1%		
PL	Adjusted ordinary profit	741 million yen	1,830 million yen Increase in profits from US shale gas business and extraordinary profit, etc.		
BS	D/E ratio	0.77	0.82		
	<div><div>Total assets 38,550 million yen</div><div><div>Other liabilities</div><div>Interest-bearing debt 13,362 million yen</div><div>Equity 17,254 million yen</div></div></div>	<div><div>&lt; Total Assets &gt;</div><div><div>Advancing business portfolio management</div><div><ul style="list-style-type: none"><li>Investments 3,724 million yen (portion for Growth investments 2,638 million yen)</li><li>Asset sales/divestitures, etc. 353 million yen Eagle Ford asset divestitures, Real estate divestment, Sale of cross-shareholdings, etc.</li></ul></div><div>&lt; Equity &gt;</div><div><div>Equity control to improve capital efficiency</div><div><ul style="list-style-type: none"><li>Basic return<sup>※1</sup> Dividends: 304 million yen<sup>※3</sup> (JPY 80/share)</li><li>Additional return<sup>※2</sup> Share buyback: 1,200 million yen</li><li>Reduction in Foreign currency translation adjustments due to winding up of Tokyo Gas Australia Pty Ltd.: 680 million yen</li></ul></div></div></div></div>			
		Average for FY2023-2024	17,094 million yen		
		Non-controlling interests	760 million yen		
BS	<div><div>Total assets 36,670 million yen</div><div><div>Other liabilities</div><div>Interest-bearing debt 12,880 million yen</div><div>Equity 15,790 million yen</div></div></div>	<div><div>&lt; Total Assets &gt;</div><div><div>Advancing business portfolio management</div><div><ul style="list-style-type: none"><li>Investments 3,724 million yen (portion for Growth investments 2,638 million yen)</li><li>Asset sales/divestitures, etc. 353 million yen Eagle Ford asset divestitures, Real estate divestment, Sale of cross-shareholdings, etc.</li></ul></div><div>&lt; Equity &gt;</div><div><div>Equity control to improve capital efficiency</div><div><ul style="list-style-type: none"><li>Basic return<sup>※1</sup> Dividends: 304 million yen<sup>※3</sup> (JPY 80/share)</li><li>Additional return<sup>※2</sup> Share buyback: 1,200 million yen</li><li>Reduction in Foreign currency translation adjustments due to winding up of Tokyo Gas Australia Pty Ltd.: 680 million yen</li></ul></div></div></div></div>			
		Average for FY2023-2024	16,522 million yen		
		Non-controlling interests	793 million yen		
	CF	Cash flows from operating activities <sup>※4</sup>	4,500 million yen		
	Cash flows from investing activities (Net)	-3,371 million yen			
	FCF	1,129 million yen			

※1 Basic return: In line with the shareholder return policy, returns are to be provided at around 40% of profit attributable to owners of parent (consolidated)

※2 Additional return: Flexibly implemented as part of capital policy; to be reviewed in the second half depending on business results and market environment

※3 Current forecast

※4 Operating cash flow: Profit attributable to owners of parent + Depreciation and amortization

**FY2025 1Q Results (vs. FY2024 1Q Results): Profit attributable to owners of parent increased by 829 million yen YoY due to higher sales in Energy solution and Overseas business segments, and extraordinary profit.**

	FY2025 1Q Results	FY2024 1Q Results	Change	Main factors
<b>Segment Profit</b>	617	280	337	
Energy solution	555	253	302	City gas: Increase in profit by the change in city gas unit prices due to the impact from economic framework, etc. Electricity: Increase in profit driven by growth in sales volume from a higher number of customer acquisition and the absence of one-time costs, etc.
Network	14	11	3	Increase in profit due to increase in third-party access revenue, etc.
Overseas business	119	40	79	Increase in profit of US shale gas business due to higher sales unit price, etc.
Urban Development	35	38	-3	Decrease in profit of hotel business due to temporary close, etc.
<b>Ordinary profit</b>	571	257	314	—
<b>Extraordinary profit/loss</b>	748	20	728	Increase in profit due to the recognition of a foreign currency translation adjustment gain associated with the resolution to wind up Tokyo Gas Australia Pty Ltd.
<b>Profit attributable to owners of parent</b>	1,017	188	829	—

(unit: 100 million yen)

**FY2025 Forecast (vs. FY2024 Results): The only change from the previous forecast (as of April) is to extraordinary profit/loss. The forecast for profit attributable to owners of parent and ROE are 1,830 million yen and 11.1%, respectively.**

	FY2025 Forecast	FY2024 Results	Change	Main factors
<b>Segment Profit</b>	1,680	1,386	294	—
Energy solution	1,226	1,217	9	City gas: Increased profits driven by growth in residential sales volume from lower temperatures. Electricity: Higher profits buoyed by drop in electric power fixed costs, increase in demand for high-voltage and extra-high-voltage electricity, and growth in low-voltage retail contracts, etc.
Network	5	-31	36	Increase in profit due to increase in third-party access revenue, etc.
Overseas business	671	228	443	Increase in profit of US shale gas business due to higher sales unit price, etc.
Urban Development	125	240	-115	Rise in Shinjuku Park Tower renovation costs, etc.
<b>Ordinary profit</b>	1,470	1,135	335	—
<b>Extraordinary profit/loss</b>	1,064	-73	1,137	FY2025: (Extraordinary profit) Gain on a foreign currency translation adjustment 680, Gain on sale of real estate 225, Gain on sale of fixed assets, Gain on sales of investment securities, etc. FY2024: (Extraordinary profit) Gain on sales of investment securities 48, Compensation for damages received 20 (Extraordinary loss) Loss on valuation of investment securities -141
<b>Profit attributable to owners of parent</b>	1,830	741	1,089	ROE FY2025: 11.1%, FY2024: 4.3%



# 02

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## FY2025 Consolidated Financial Results ended June, 2025

\*Tokyo Gas America Ltd., and its affiliated consolidated subsidiaries have adopted Generally Accepted Accounting Principles in the U.S. (U.S. GAAP) in place of International Financial Reporting Standards (IFRS) from the end of FY2024. Accordingly, the results for FY2024 1Q have been restated after the retrospective application of the change in accounting policies.

# FY2025 1Q Consolidated Results: Sales, Profit, etc. (Apr. 1, 2025-June 30, 2025)

vs. FY2024 1Q

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(+/- indicate impact on profit, 100 million yen)

	FY2025 1Q Results	FY2024 1Q Results	Change	%
<b>Net Sales</b>	<b>6,473</b>	5,868	605	10.3
<b>Operating profit</b>	<b>625</b>	258	367	141.4
<b>Segment Profit</b> (operating profit + equity income of subsidiaries)	<b>617</b>	280	337	120.2
<b>Ordinary profit</b>	<b>571</b>	257	314	122.3
<b>Extraordinary profit/loss</b>	<b>748</b>	20	728	—
<b>Profit attributable to owners of parent</b>	<b>1,017</b>	188	829	438.7
<b>Temperature effect</b>	<b>0</b>	-47	47	—
<b>Timelag effect</b>	<b>189</b>	104	85	
<b>(Adjustment items)</b>	City gas	65	48	—
	LNG sales	20	7	
	Electric Power	19	30	
	Amortization of actuarial differences	25	15	
<b>City gas sales volume</b> (million m <sup>3</sup> , 45MJ)	<b>2,480</b>	2,428	52	2.1
<b>Electricity sales volume</b> (million kWh)	<b>5,932</b>	5,002	930	18.6

## 【Reference: Economic framework】

	FY2025 1Q	FY2024 1Q
<b>Exchange rate</b> (¥/\$)	<b>144.60</b> (-11.26)	155.86
<b>Crude oil price</b> (\$/bbl)	<b>75.12</b> (-12.36)	87.48
<b>Avg. temperature</b> (°C)	<b>19.7</b> (-0.3)	20.0

## 【Reference: Pension assets (expected annual rate of return: 2%)】

	FY2025 1Q
<b>Investment yield</b> (costs deducted)	<b>0.86%</b>
<b>Year-end assets</b> (100 million yen)	<b>2,330</b>

## FY2025 1Q Consolidated Results: Sales and Operating Profit/Loss by Business Segments

(unit: 100 million yen)

	Net sales* <sup>5</sup>				Segment Profit (Operating profit+Equity income/loss of subsidiaries)			
	FY2025 1Q Results	FY2024 1Q Results	Change	%	FY2025 1Q Results	FY2024 1Q Results	Change	%
<b>Energy solution*<sup>1</sup></b> (including equity method profit/loss)	<b>5,668</b>	5,203	465	8.9	<b>555</b>	253	302	118.7
City gas* <sup>2</sup>	<b>3,639</b>	3,841	-202	-5.3	<b>402</b>	182	220	120.6
Electric Power	<b>1,425</b>	1,235	190	15.4	<b>85</b>	23	62	266.5
<b>Network</b>	<b>801</b>	791	10	1.3	<b>14</b>	11	3	25.8
<b>Overseas business</b>	<b>578</b>	416	162	38.9	<b>119</b>	40	79	191.5
(equity method profit/loss)	—	—	—	—	<b>-9</b>	15	-24	—
<b>Urban Development</b> (including equity method profit/loss)* <sup>3</sup>	<b>145 (152)</b>	153 (162)	-8 (-10)	-5.6 (-6.5)	<b>35 (40)</b>	38 (45)	-3 (-5)	-8.5 (-11.2)
Real estate sales	— (7)	— (9)	— (-2)	— (-22.0)	— (5)	— (7)	— (-2)	— (-24.9)
<b>Adjustment*<sup>4</sup></b>	<b>-720</b>	-696	-24	—	<b>-106</b>	-64	-42	—
<b>Consolidated</b>	<b>6,473</b>	5,868	605	10.3	<b>617</b>	280	337	120.2
(equity method profit/loss)	—	—	—	—	<b>-7</b>	21	-28	—

\*1 Includes city gas, LNG sales, trading, electric power, engineering solutions, etc.

\*2 Includes city gas, LNG sales, and trading.

\*3 Amounts in parentheses include fixed assets sale amount and profit/loss (real estate) recorded in non-operating profit and extraordinary profit/loss.

\*4 Adjustments in segment profits include mainly corporate expenses not allocated to the segments.

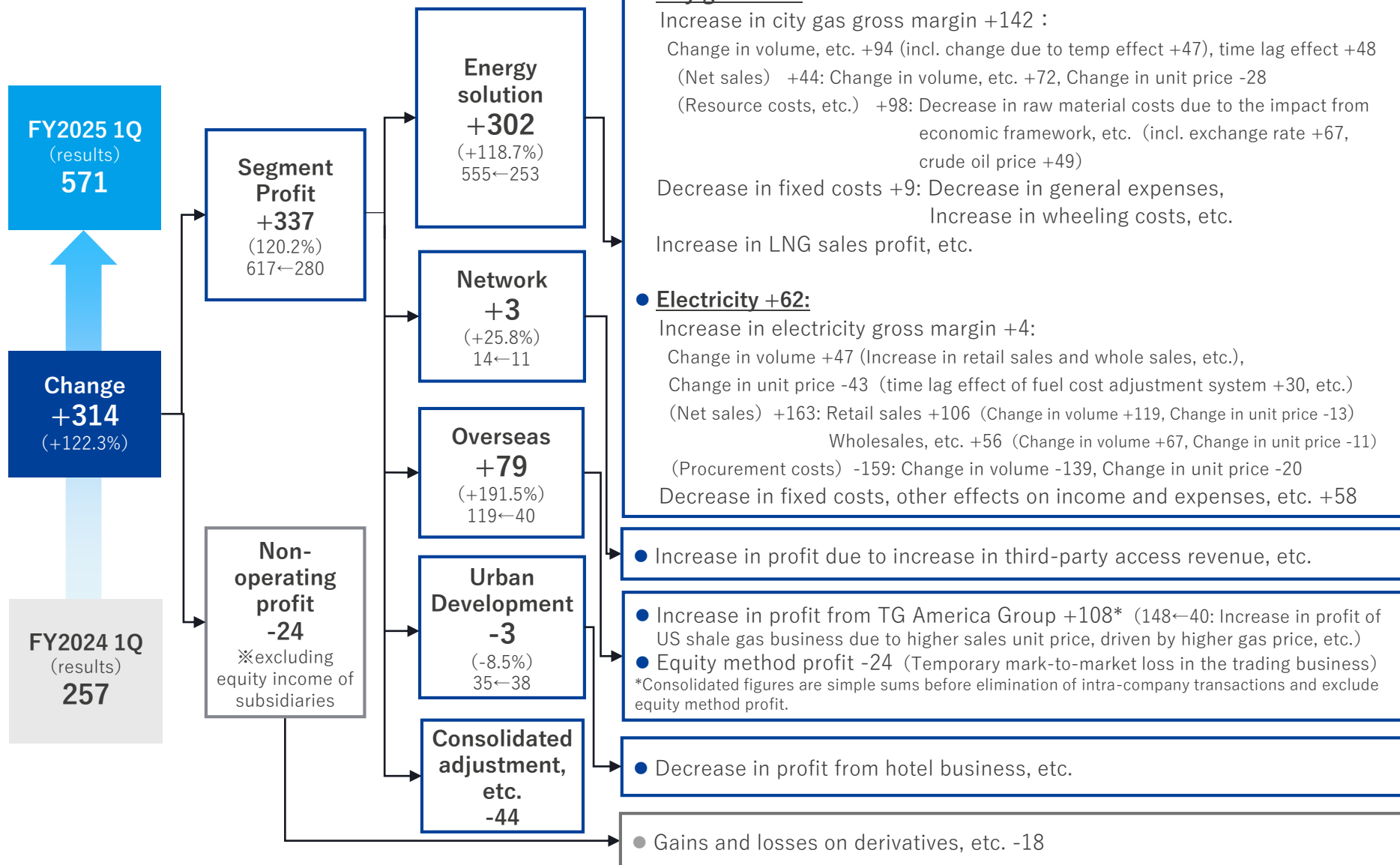
\*5 Segment sales include internal transactions made between business units.

# FY2025 1Q Consolidated Results: Ordinary Profit Analysis

vs. FY2024 1Q

8

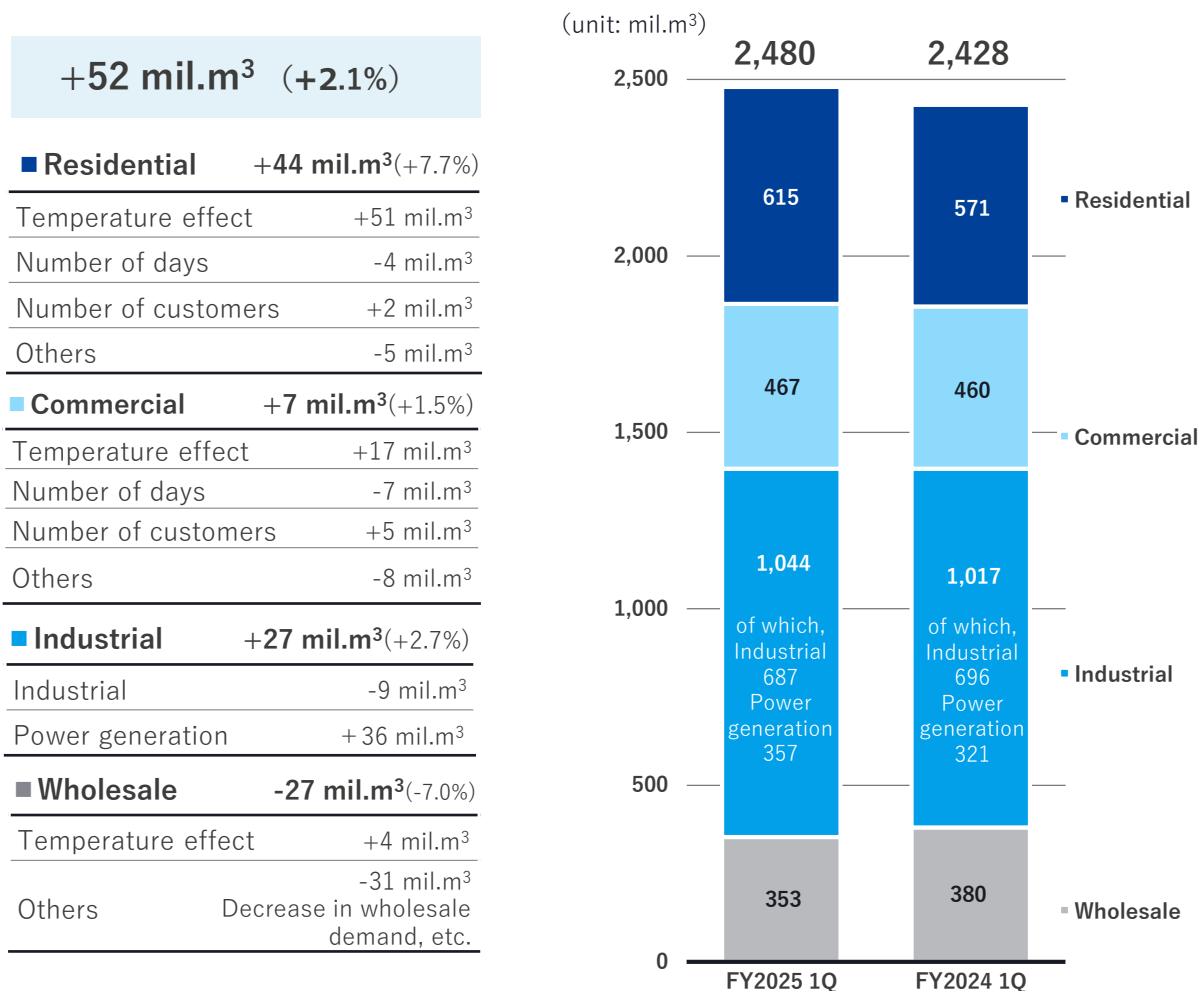
(unit: 100 million yen)



\*+/- indicate contributions to profit.



## City Gas sales volume: Increase in sales volume, led by residential demand, due to colder weather



## Number of customers (City Gas), LNG sales volume

	FY2025 1Q Results	FY2024 1Q Results	Change
Number of customers (meters) (10 thousands)*	1,258.7	1,247.0	11.7 (+0.9%)
LNG sales volume (thousands t)	506	520	-14 (-2.8%)

\*Number of meters installed for gas supply

## Gas sales volume, Gas volume used in-house (unit: million m<sup>3</sup>)

	FY2025 1Q Results	FY2024 1Q Results	Change
City gas sales volume	2,480	2,428	52 (+2.1%)
Gas volume used in-house under tolling arrangement	428	514	-86 (-16.8%)
LNG sales volume (m <sup>3</sup> basis)	632	650	-18 (-2.8%)
Total	3,541	3,593	-52 (-1.5%)

\*Figures have been rounded.

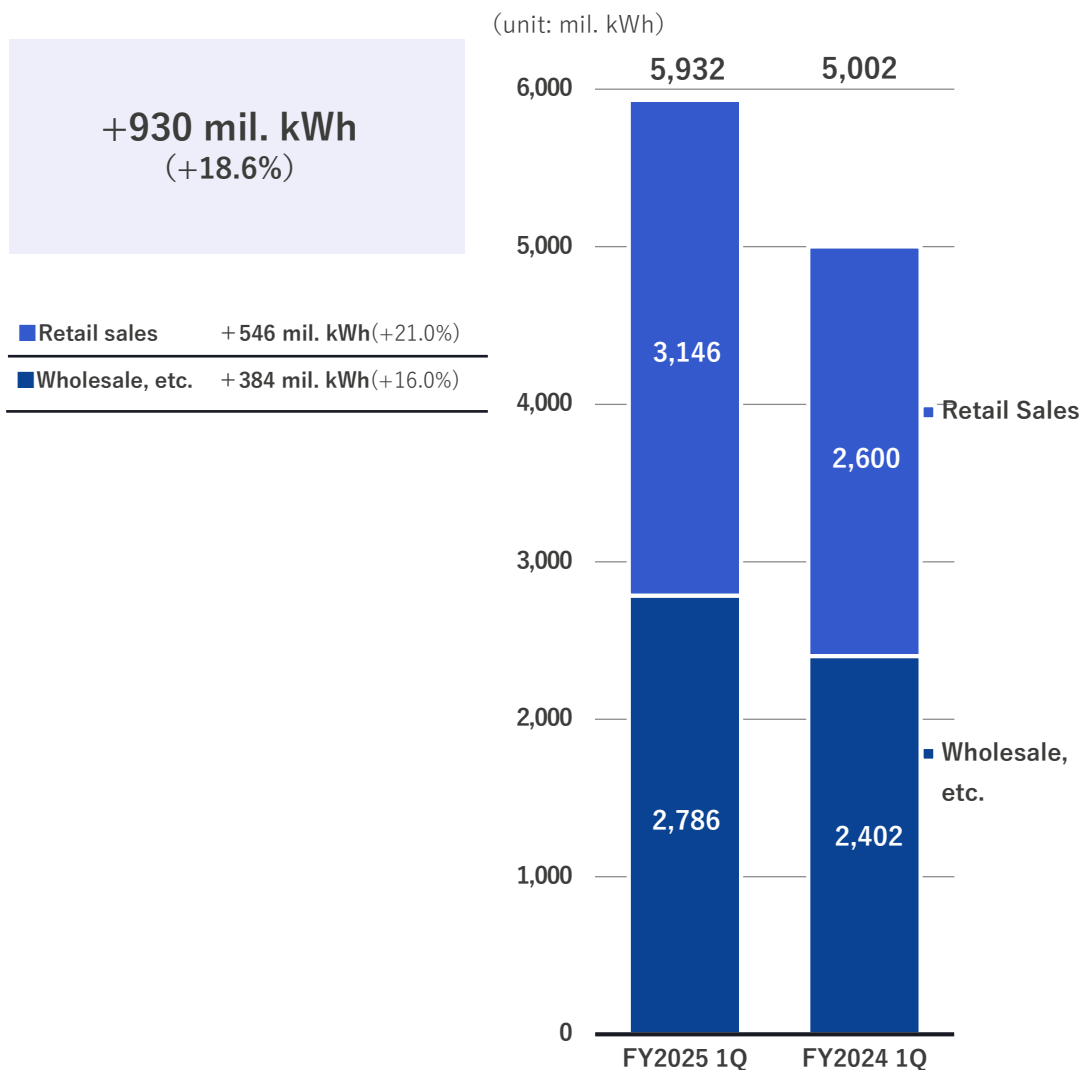
## Number of customers for city gas retail sales (Tokyo gas consolidated, 10 thousands)

	2017.3	2018.3	2019.3	2020.3	2021.3	2022.3	2023.3	2024.3	2025.3	2025.6
Number (Change)	1,026.9 (—)	1,020.9 (▲6.0)	982.1 (▲38.8)	912.9 (▲69.2)	886.3 (▲26.6)	868.8 (▲17.5)	870.1 (+1.3)	878.9 (+8.8)	882.6 (+3.7)	885.9 (+3.3)

Full deregulation of the retail market (2017.4)

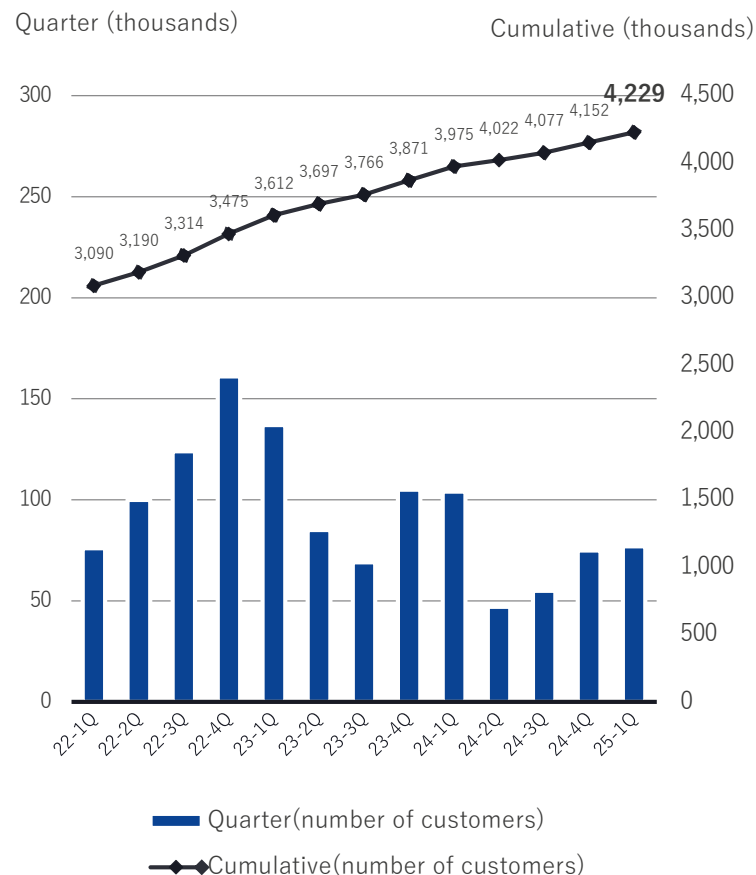
## Electricity sales volume:

Increase in sales volume, led by growth in retail customer base and sales expansion in the wholesale business



## New electricity retail customers

\*Number of billed customers for electric power retail sales.



\*Figures have been rounded.



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## FY2025 Full Year Forecast

# FY2025 Consolidated Forecast: Sales, Profit, etc. (Apr. 1, 2025-Mar. 31, 2026)

vs. Previous Forecast  
vs. FY2024

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(unit: 100 million yen)

	FY2025 Forecast	Previous Forecast (as of April)	Change	%	FY2024 Results	Change	%
<b>Net sales</b>	<b>27,540</b>	27,540	0	0.0	26,368	1,172	4.4
<b>Operating profit</b>	<b>1,590</b>	1,590	0	0.0	1,330	260	19.5
<b>Segment profit</b> (operating profit + equity method profit/loss)	<b>1,680</b>	1,680	0	0.0	1,386	294	21.2
<b>Ordinary profit</b>	<b>1,470</b>	1,470	0	0.0	1,135	335	29.4
<b>Extraordinary profit/loss</b>	<b>1,064</b>	384	680	177.1	-73	1,137	—
<b>Profit attributable to owners of parent</b>	<b>1,830</b>	1,340	490	36.6	741	1,089	146.6
<b>(Adjustment items)</b>	<b>Temperature effect</b>	0	0	—	-120	120	—
	<b>Timelag effect</b>	134	134	0	101	33	—
	City gas	88	88	0	73	15	—
	Electric Power	22	22	0	8	14	—
	LNG sales	24	24	0	20	4	—
	<b>Amortization of actuarial differences</b>	161	161	0	103	58	—
<b>City gas sales volume</b> (mil.m <sup>3</sup> , 45MJ)	<b>11,024</b>	11,024	0	0.0	11,215	-191	-1.7
<b>Electricity sales volume</b> (mil. kWh)	<b>27,582</b>	27,582	0	0.0	23,440	4,142	17.7

## 【Reference: Economic framework】

	Forecast	Previous Forecast (as of April)	FY2024 Results
<b>Exchange rate</b> (¥/\$)	<b>150.00</b> (± 0.00)	150.00	152.62
<b>Crude oil price</b> (\$/bbl)	<b>75.00</b> (± 0.00)	75.00	82.41
<b>Avg. temperature</b> (°C)	<b>16.5</b> (± 0.0)	16.5	17.6

## 【Reference: Pension assets (expected annual rate of return: 2%)】

	FY2024	FY2023	FY2022
<b>Investment yield</b> (cost deducted)	<b>0.01%</b>	2.21%	-1.90%
<b>Discount rate</b>	Annuity portion	1.151%	0.809%
	Lump-sum portion	0.634%	0.373%
<b>Year-end assets</b> (100 million yen)	<b>2,330</b>	2,400	2,430

# FY2025 Consolidated Full Year Forecast: Operating Profit/Loss by Business Segments

vs. Previous Forecast  
vs. FY2024

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(unit: 100 million yen)

## vs. Previous Forecast (as of April)

	Net sales*5				Segment Profit (Operating profit+Equity income/loss of subsidiaries)			
	FY2025 Forecast	Previous Forecast (as of April)	Change	%	FY2025 Forecast	Previous Forecast (as of April)	Change	%
<b>Energy solution*1</b> (including equity method profit/loss)	23,699	23,699	0	0.0	1,226	1,226	0	0.0
City gas*2	14,196	14,196	0	0.0	846	846	0	0.0
Electric Power	6,698	6,698	0	0.0	262	262	0	0.0
<b>Network</b>	3,371	3,371	0	0.0	5	5	0	0.0
<b>Overseas business</b>	2,354	2,354	0	0.0	671	671	0	0.0
(equity method profit/loss)	—	—	—	—	73	73	0	0.0
<b>Urban Development*3</b> (including equity method profit/loss)	832 (1,108)	832 (1,108)	0	0.0 (0.0)	125 (343)	125 (343)	0.0 (0.0)	0.0 (0.0)
Real estate sales	214 (490)	214 (490)	0	0.0 (0.0)	89 (307)	89 (307)	0.0 (0.0)	0.0 (0.0)
<b>Adjustment*4</b>	-2,716	-2,716	0	—	-347	-347	0	—
<b>Consolidated</b>	27,540	27,540	0	0.0	1,680	1,680	0	0.0
(equity method profit/loss)	—	—	—	—	87	87	0	0.0

(unit: 100 million yen)

## vs. FY2024 Results

	Net sales*5				Segment Profit (Operating profit+Equity income/loss of subsidiaries)			
	FY2025 Forecast	FY2024 Results	Change	%	FY2025 Forecast	FY2024 Results	Change	%
<b>Energy solution*1</b> (including equity method profit/loss)	23,699	23,404	295	1.3	1,226	1,217	9	0.7
City gas*2	14,196	16,164	-1,968	-12.2	846	715	131	18.2
Electric Power	6,698	5,981	717	12.0	262	241	21	8.4
<b>Network</b>	3,371	3,278	93	2.8	5	-31	36	—
<b>Overseas business</b>	2,354	1,812	542	29.9	671	228	443	193.4
(equity method profit/loss)	—	—	—	—	73	39	34	85.8
<b>Urban Development*3</b> (including equity method profit/loss)	832 (1,108)	778 (798)	54 (310)	6.9 (38.8)	125 (343)	240 (254)	-115 (89)	-48.0 (34.9)
Real estate sales	214 (490)	190 (210)	24 (280)	12.2 (132.7)	89 (307)	114 (128)	-25 (179)	-22.2 (139.0)
<b>Adjustment*4</b>	-2,716	-2,905	189	—	-347	-268	-79	—
<b>Consolidated</b>	27,540	26,368	1,172	4.4	1,680	1,386	294	21.2
(equity method profit/loss)	—	—	—	—	87	55	32	57.3

\*1 Includes city gas, LNG sales, trading, electric power, engineering solutions, etc.

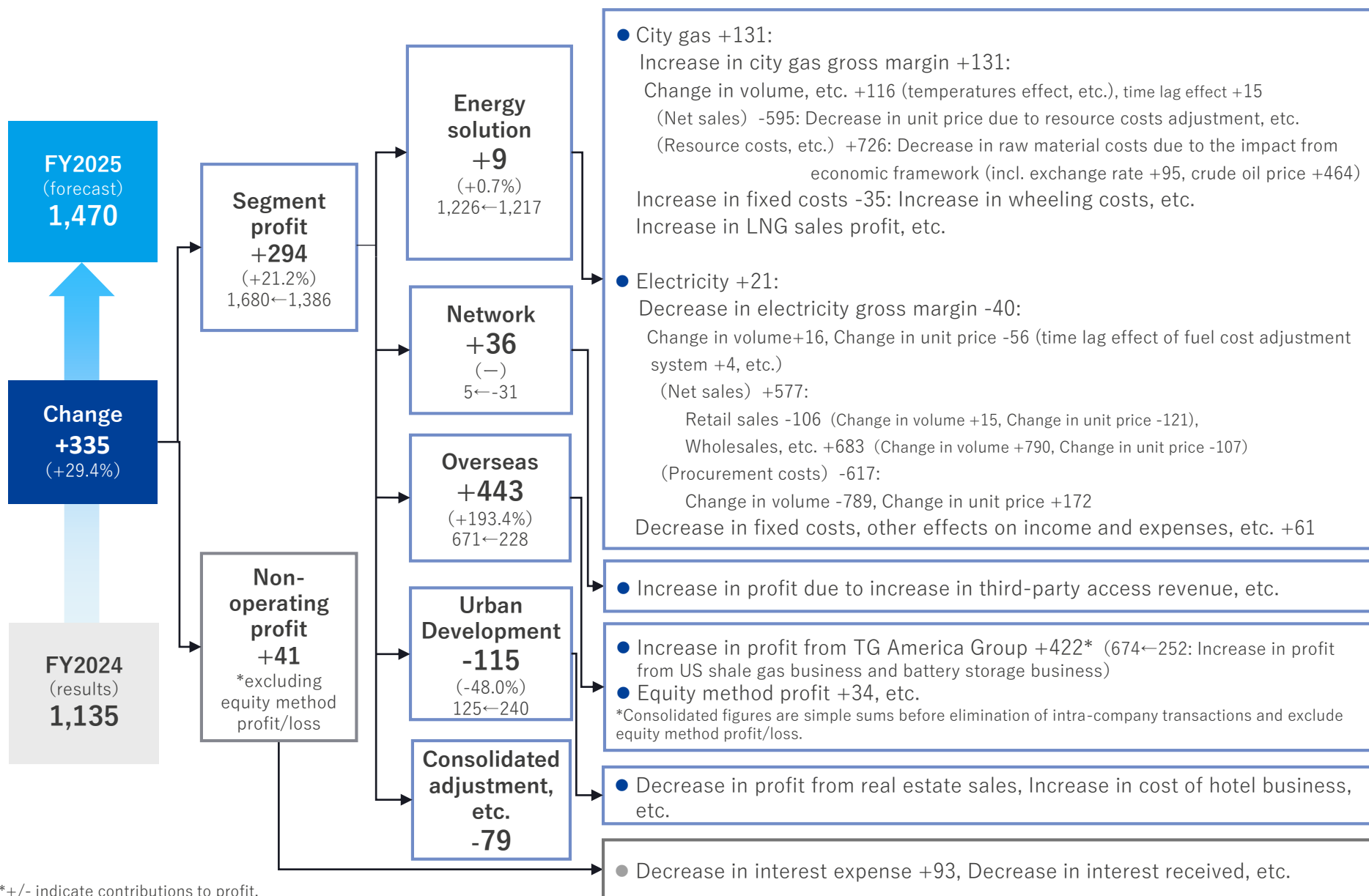
\*2 Includes city gas, LNG sales, and trading.

\*3 Amounts in parentheses include fixed assets sale amount and profit/loss (real estate) to be recorded in non-operating profit and extraordinary profit/loss.

\*4 Adjustments in segment profits include mainly corporate expenses not allocated to the segments.

\*5 Segment sales include internal transactions made between business units.

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\*+/- indicate contributions to profit.

## Summary

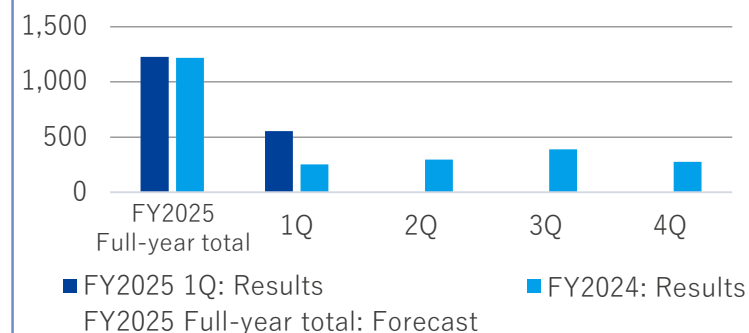
(unit: 100 million yen)

		FY2025 Forecast	Previous Forecast (as of April)	Change	%	FY2024 Results	Change	%
Net sales		23,699	23,699	0	—	23,404	295	1.3
	City gas	14,196	14,196	0	—	16,164	-1,968	-12.2
	Electric Power	6,698	6,698	0	—	5,981	717	12.0
Segment Profit (Operating profit + Equity income/loss of subsidiaries)		1,226	1,226	0	—	1,217	9	0.7
	City gas	846	846	0	—	715	131	18.2
	Electric Power	262	262	0	—	241	21	8.4
Segment Assets		15,830	15,830	0	—	15,918	-88	-0.6
ROA (%)		7.7	7.7	0.0	—	7.7	0.0	—
Depreciation*		734	734	0	—	705	29	4.1
Capital Expenditure	Total	908	908	0	—	785	123	15.7
	portion for Growth investments	571	571	0	—	482	89	18.6
	City gas	373	373	0	—	323	50	15.6
	Electric Power	183	183	0	—	186	-3	-1.7
Investments and financing (before offset)	Total (Growth investments)	234	234	0	—	287	-53	-18.5
	City gas	—	—	—	—	—	—	—
	Electric Power	100	100	0	—	246	-146	-59.1

\*Depreciation includes amortization of long-term prepaid expenses.

(unit: 100 million yen)

## Change in segment profits



## Action strategies and focuses

### ● Grow customer base

- Product: Expand our solution services lineup
- Marketing: **Establish a sales unit within TGES dedicated to data centers.**  
Accelerate online sales and digital marketing (Installing Kraken system)
- Area: Expand Services outside the Tokyo metropolitan area
- Utilize digital marketing, cross-sell electricity and solutions, and develop new accounts
- Drive new revenue streams in the LNG trading and electricity markets. **Commence operation of Sodegaura Bay Power Station, a 100,000 kW-class gas-fired power plant, in July 2025.**

**City Gas sales volume:** Expect steady progress, largely in line with the previous forecast, throughout the year

(unit: mil.m<sup>3</sup>)

15,000

### vs. Previous Forecast

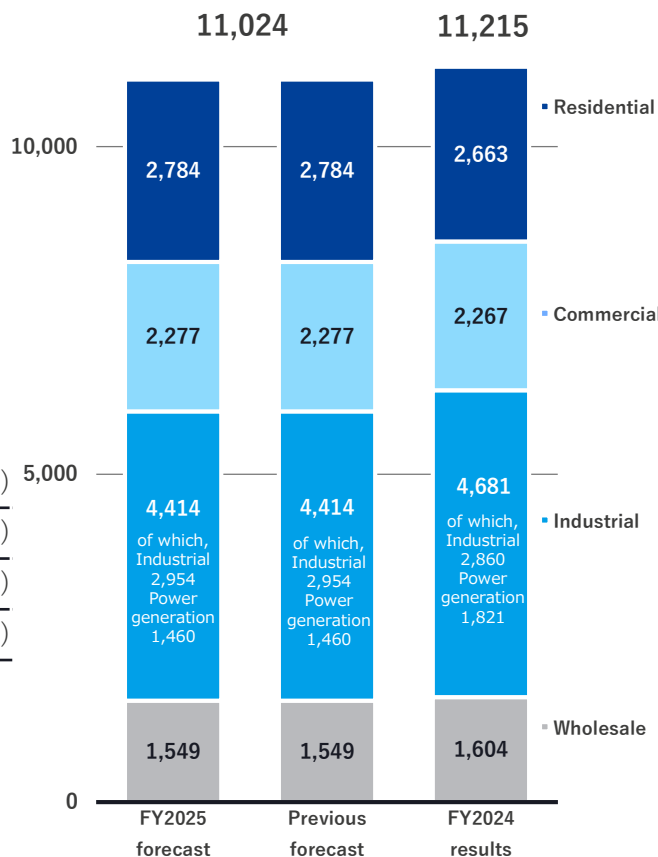
$\pm 0$  mil.m<sup>3</sup>  
(—)

### vs. FY2024 Results

**-191 mil.m<sup>3</sup>**  
(-1.7%)

including temperature effect  
+155 mil.m<sup>3</sup>, +1.3%

■ Residential	+121 mil.m <sup>3</sup> (+4.6%)
■ Commercial	+10 mil.m <sup>3</sup> (+0.4%)
■ Industrial	-267 mil.m <sup>3</sup> (-5.7%)
■ Wholesale	-55 mil.m <sup>3</sup> (-3.4%)



### Number of customers (City Gas), LNG sales volume

	FY2025 Forecast	Previous Forecast (as of April)	Change	FY2024 Results	Change
Number of customers (meters) (10 thousands)*	1,268.7	1,268.7	0.0 (—)	1,256.4	12.3 (+1.0%)
LNG sales volume (thousands t)	1,571	1,571	0 (—)	1,696	-125 (-7.4%)

\*Number of meters installed for gas supply

### Gas sales volume, Gas volume used in-house (unit: million m<sup>3</sup>)

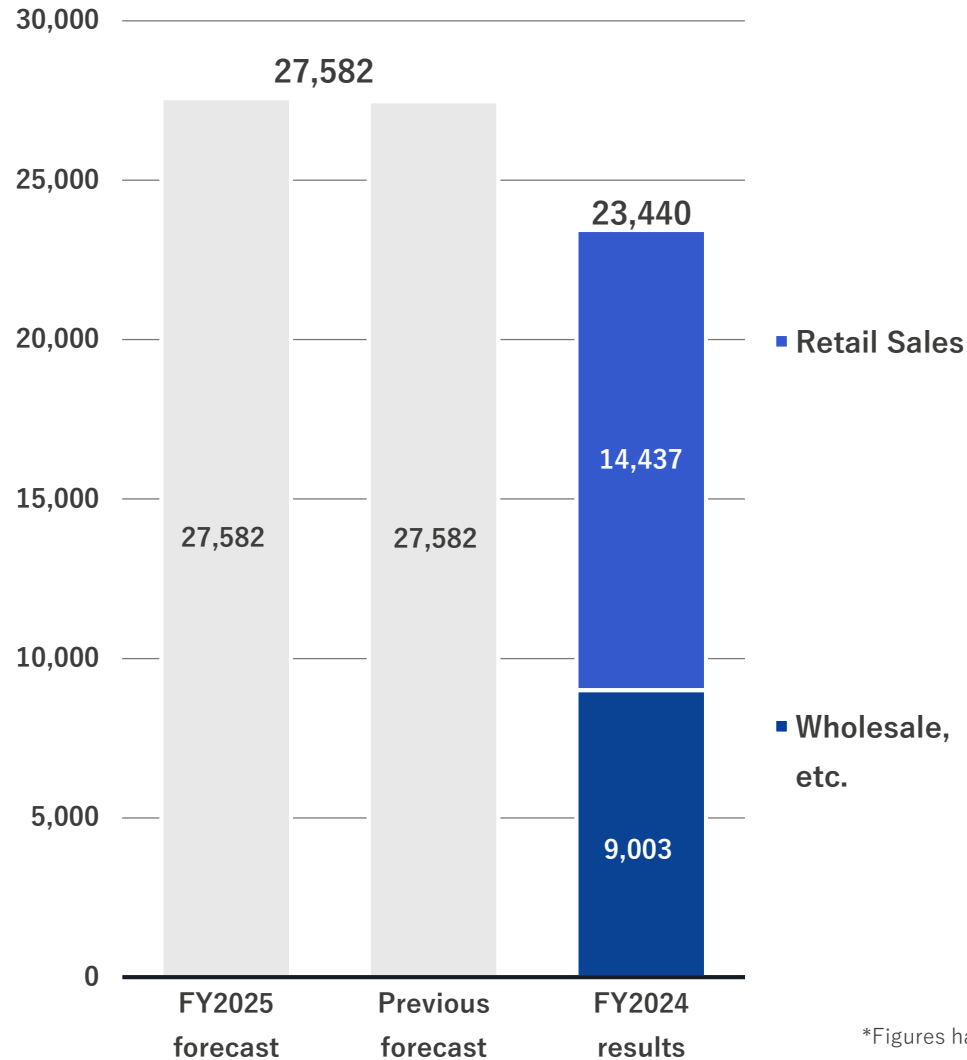
	FY2025 Forecast	Previous Forecast (as of April)	Change	FY2024 Results	Change
City gas sales volume	11,024	11,024	0 (—)	11,215	-191 (-1.7%)
Gas volume used in-house under tolling arrangement	2,677	2,677	0 (—)	2,350	327 (+13.9%)
LNG sales volume (m <sup>3</sup> basis)	1,964	1,964	0 (—)	2,121	-157 (-7.4%)
Total	15,665	15,665	0 (—)	15,686	-21 (-0.1%)

\*Figures have been rounded.



**Electricity sales volume:** Expect steady progress, largely in line with the previous forecast, throughout the year

(unit: mil. kWh)



**vs. Previous Forecast**

$\pm 0$  mil. kWh  
(—)

**vs. FY2024 Results**

+4,142 mil. kWh  
(+17.7%)

\*Figures have been rounded.

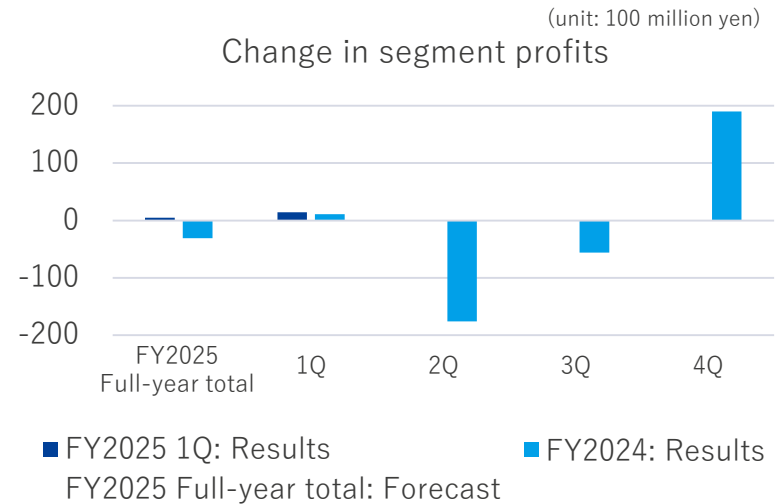
## Summary

	FY2025 Forecast	Previous Forecast (as of April)	Change	%	FY2024 Results	Change	%
(unit: 100 million yen)							
<b>Net sales</b>	<b>3,371</b>	3,371	0	0.0	3,278	93	2.8
<b>Segment Profit</b> (Operating profit + Equity method profit/loss)	<b>5</b>	5	0	0.0	-31	36	—
<b>Segment Assets</b>	<b>6,220</b>	6,220	0	0.0	6,373	-153	-2.4
<b>ROA (%)</b>	<b>0.1</b>	0.1	0	—	-0.5	0.6	—
<b>Depreciation*</b>	<b>961</b>	961	0	0.0	984	-23	-2.4
<b>Capital Expenditure</b> (Infrastructure investments)	<b>808</b>	808	0	0.0	862	-54	-6.2

\*Depreciation includes amortization of long-term prepaid expenses.

### Action strategies and focuses

- Strengthen resilience of existing infrastructure (addressing earthquake resistance and aging)
  - Expansion of customer base
  - Ensuring safe and stable supply
  - Completion of foundation for business continuity, including completion of measures addressing gray cast-iron pipes (scheduled for FY2025) and steady progress in smart meter installation



## Summary

(unit: 100 million yen)

	FY2025 Forecast	Previous Forecast (as of April)	Change	%	FY2024 Results	Change	%
<b>Net sales</b>	2,354	2,354	0	0.0	1,812	542	29.9
<b>Segment Profit</b> (Operating profit + Equity method profit/loss)	671	671	0	0.0	228	443	193.4
<b>Segment Assets</b>	11,240	*1 11,240	0	0.0	11,953	-713	-6.0
<b>ROA (%)</b>	5.8	5.8	0.0	—	1.9	3.9	—
<b>Depreciation*2</b>	893	893	0	0.0	845	48	5.6
<b>Capital Expenditure</b> (Growth investments)	1,354	1,354	0	0.0	1,306	48	3.7
<b>Investments and financing</b> (before offset) (Growth investments)	177	177	0	0.0	58	119	202.1

\*1 Reflecting the impact of an unbudgeted decrease in cash and deposits.

\*2 Depreciation includes amortization of long-term prepaid expenses.

## Action strategies and focuses

- Expand and maintain area-focused production in US shale projects to contain unit cost of production
  - Realization of low-cost operation by local management team well-versed in upstream operations
- Leveraging shale gas projects to expand business scope to midstream/downstream businesses in the US and trading of US-produced LNG
  - Expansion into midstream/downstream businesses such as gas marketing & trading, gas liquefaction, and thermal power generation; **commencement of commercial operation of Longbow battery storage business in May 2025**; linkage with LNG trading business.

## Reference data for US shale gas business

Proved Reserves (Tcfe)\*1 4.3

\*1 as of December 31, 2024

	Budget (Latest)	Budget (as of April)	Actual (2024)
Production (Bcfe/日)	1.2	1.2	1.2
Operation Cost (\$/mcf)*2	1.0	1.0	1.0
Capex (\$MM/yr)	870	870	650

\*2 Operation Cost is Sum of LOE, MGT, Prod/Ad Val Taxes and G&A

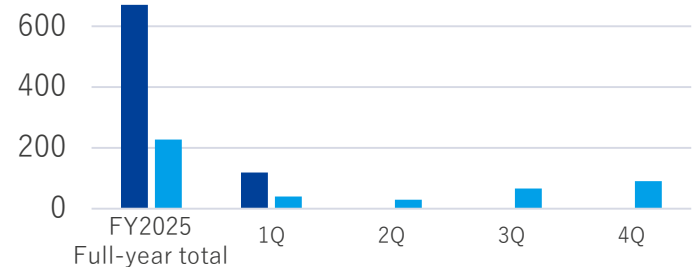
	Budget (Latest)	Budget (as of April)
HH Price Assumption (\$/MMBtu)*3	3.2	3.2
Gas Hedge (%)	Approx. 80	Approx. 80
Price Sensitivity (EBIT \$MM ±\$0.1/MMBtu)*4	±5	±6

\*3 1MMBtu ≈ 900 cf

\*4 Sensitivity since the initial forecast

(unit: 100 million yen)

## Change in segment profits



■ FY2025 1Q: Results

■ FY2024: Results

FY2025 Full-year total: Forecast

## Summary

(unit: 100 million yen)

		FY2025 Forecast	Previous Forecast (as of April)	Change	%	FY2024 Results	Change	%
Net sales* <sup>1</sup>	Total	832 (1,108)	832 (1,108)	0 (0)	0 (0)	778 (798)	54 (310)	6.9 (38.8)
	Real estate sales	214 (490)	214 (490)	0 (0)	0 (0)	190 (210)	24 (280)	12.2 (132.7)
Segment Profit* <sup>1</sup> (Operating profit + Equity method profit/loss)	Total	125 (343)	125 (343)	0 (0)	0 (0)	240 (254)	-115 (89)	-48.0 (34.9)
	Real estate sales	89 (307)	89 (307)	0 (0)	0 (0)	114 (128)	-25 (179)	-22.2 (139.0)
Segment Assets		3,510	3,510	0	0.0	3,279	231	7.0
	Real estate for sale	520	520	0	0.0	400	120	30.9
ROA (%)		10.1	10.1	0.0	—	7.6	2.5	—
Depreciation* <sup>2</sup>		130	130	0	0.0	115	15	13.3
Capital Expenditure (Growth investments)* <sup>3</sup>		247	247	0	0.0	258	-11	-4.5
Investments and financing (before offset) (Growth investments)		52	52	0	0.0	76	-24	-30.9

\*1 Amounts in parentheses include fixed assets sale amount and profit/loss (real estate) to be recorded in non-operating profit and extraordinary profit/loss.

\*2 Depreciation includes amortization of long-term prepaid expenses.

\*3 FY2025 forecast is 501 million yen, including investments in real estate for sale (inventory).

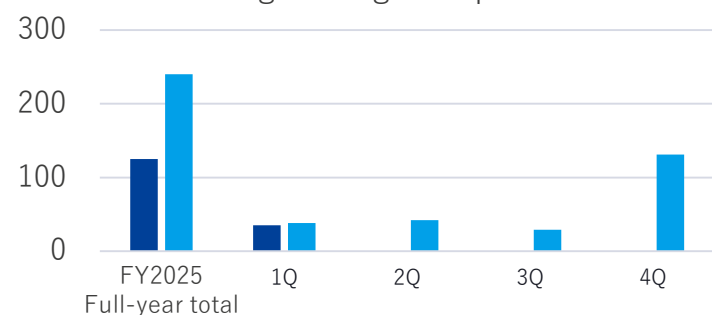
### Action strategies and focuses

- Promote value enhancement cycle for urban development
  - Enhance real estate value by providing the community with increased resilience and reduced ESG impact, Realize Synergies by integrating building development/operations with energy systems
- Improve profits and asset efficiency
  - Assuming positive FCF, strike a balance between growth investments and capital recycling – using private REITs, etc.

### Project updates

- Park Hyatt Tokyo renovation and reopening scheduled for fall 2025
- Private REIT-managed assets are expected to total over 500 million yen in FY2025 (end-FY2024: 376 million yen)

(unit: 100 million yen)  
Change in segment profits



■ FY2025 1Q: Results

■ FY2024: Results

FY2025 Full-year total: Forecast

- As part of our actions for advancing business portfolio management, we have introduced a management approach based on individual ROA targets set for each internal company and core business subsidiary.

\*Segment ROA = segment profit (operating profit + equity income of subsidiaries) / segment assets (average of the amounts as of the end of the previous period and end of the current period)

Segment	Business areas in 23-25 Medium-term Management Plan	FY2025 Forecast (as of April)		FY2024 Results
		ROA	Assets	
Energy solution	Energy (gas • electricity, etc.)	7.7%	15,830	7.7%
	Solutions (environment, DX, etc.)			
	GX (e-methane, hydrogen, etc.) (renewables)			
Network	Energy (Network)	0.1%	6,220	-0.5%
Overseas business	Overseas (shale + renewables, etc.)	*1 5.8%	*2 11,240	1.9%
Urban Development	Real Estate (ESG-oriented development, etc.)	10.1%	3,510	7.6%

\*1 Revised to reflect changes in the segment asset forecast.

\*2 Reflecting the impact of an unbudgeted decrease in cash and deposits.

		Targets of Medium-term Management Plan for FY2023-2025	FY2025 Forecast		FY2024 Results	FY2023 Results
			FY23-FY25	FY2025		
Investments (100 million yen)	<b>Growth investments</b> (portion for decarbonization-related investments)	6,500 2,300 (FY23-FY25)	8,910 1,341	2,638 265	2,470 371	3,801 703
	<b>Infrastructure investments</b>	3,500 (FY23-FY25)	3,320	1,145	1,165	1,008
	<b>Consolidated adjustment</b>	—	-69	-59	-4	-5
	<b>Total (before offset)</b>	10,000 (FY23-FY25)	12,160	3,724	3,630	4,804
	<b>Total (offset)</b>	10,000 (FY23-FY25)	9,669	3,371	2,424	3,874



# Reference Materials

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### Impact of rising JCC (Japan Crude Cocktail Prices) by \$1/bbl

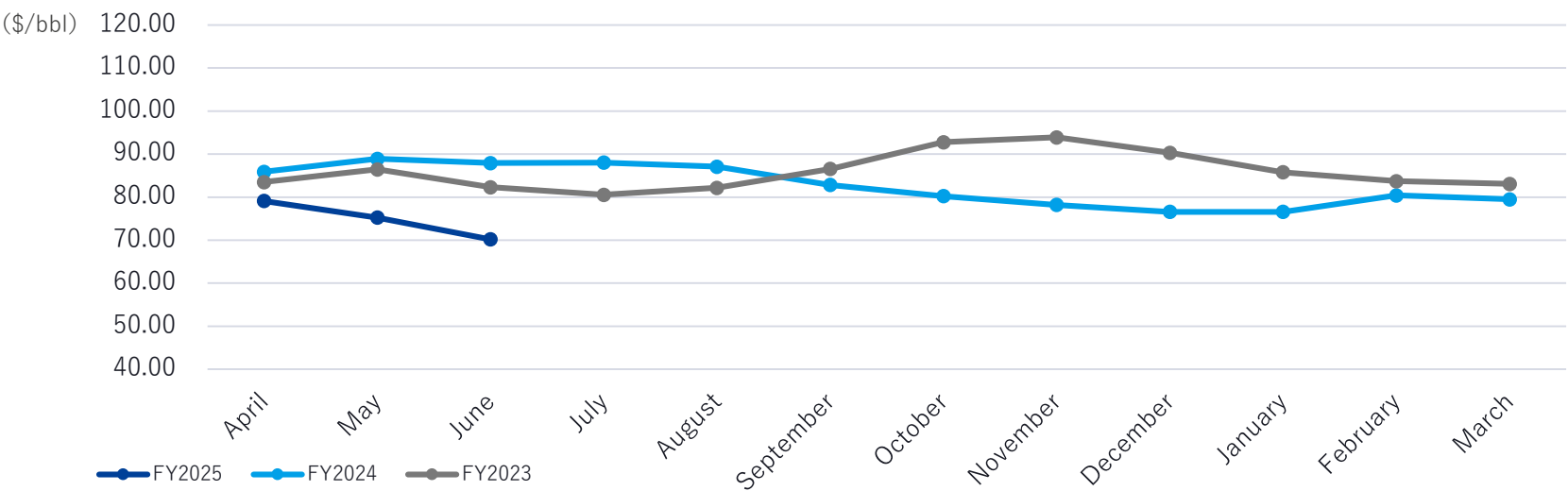
		Impact on earnings				(unit: 100 million yen)
		2Q	3Q	4Q	Full year	
Period	2Q	-2	-6	+5	-3	
	3Q	—	-2	-8	-10	
	4Q	—	—	-1	-1	
	Full year	-2	-8	-4	-14	

### Impact of depreciation of the yen by ¥1/\$

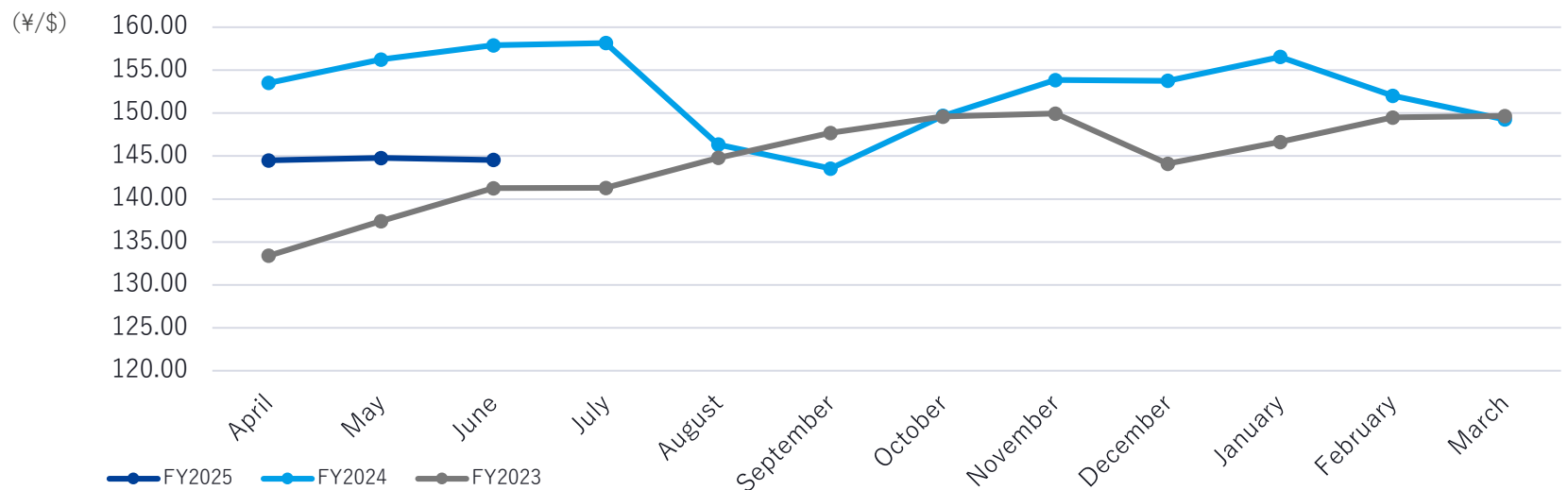
		Impact on earnings				(unit: 100 million yen)
		2Q	3Q	4Q	Full year	
Period	2Q	-5	+5	+2	+2	
	3Q	—	-7	+7	0	
	4Q	—	—	-9	-9	
	Full year	-5	-2	0	-7	



Crude oil price (Japan Crude Cocktail Prices)



Exchange rate





Area	No	Country	Subject	Main Business	Participation year
North America	①	U.S.A	TG Natural Resources	Shale gas	2017
			TGES America	Energy Service	2015
			Birdsboro	Natural gas power	2017
			Aktina	Solar power	2020
			Longbow	Battery Energy Storage System	2024
			ARM Energy Holdings	Marketing and Trading	2024
	②	Mexico	Bajio	Natural gas power	2004
Southeast Asia	③	Malaysia	GAS MALASIA Bhd.	Gas Supply	1992
			GAS MALASIA ENERGY ADVANCE Sdn.Bhd.	Energy Service	2014
	④	Thailand	One Bangkok	District Cooling Solutions and power distribution	2020
	⑤	Vietnam	PVGD	Gas Supply	2017
	⑥	Indonesia	PRA	Gas Supply	2017
			Super Energy	Gas Supply	2020
	⑦	Philippines	FGEN LNG	Construction, operation and maintenance of the LNG terminal	2020
Oceania	⑧	Australia	Darwin	Production, liquefaction and sales of LNG	2003
Europe	⑨	Denmark・Finland	TOWII Renewables	Onshore wind power	2022