

Main Q&As
At the Results Presentation for 1Q FY2023 (FY Ending March 2024)

Q1: Please explain why you changed your FY2023 profit forecast for the electricity business in the Energy Solution segment.

A1: The change mainly reflects a decrease in unit sales prices due to revisions to the economic framework and a reduction in electricity sales volume to wholesale customers.

Q2: What is the main factor for changing the FY2023 profit forecast for the Overseas segment?

A2: The change reflects a decrease in profits for projects in North America and Australia due to the trend and revisions of the economic framework. In particular, the reduction in sales of the North America projects due to the decline in HH prices has a significant impact.

Q3: Please explain the efforts of your Board of Directors, etc., in response to the TSE's request to improve your PBR that is below 1x and how you are considering the disclosure method of your improvement plans.

A3: Our Board of Directors and a committee by Corporate Executive Officers have been discussing the issue following confirmation of the status of our sub-1x PBR and our basic improvement policies. We plan to improve our PBR by increasing ROE through efficiency and profitability improvements by strengthening our business portfolio management and improving PER through higher market evaluation of our growth potential. At the Board of Directors meetings, a wide range of comments have been made by Outside Directors mainly on the mechanism and goals of portfolio management. The Board will continue to monitor the initiatives of the Execution System. We intend to disclose our PBR improvement efforts by reflecting them in our business plans.