

TEN-YEAR CONSOLIDATED STATEMENTS OF INCOME 連結損益計算書（10年分）

(¥ million/百万円)

Fiscal years ended March 31	3月31日に終了した1年間	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
Net sales	売上高	958,662	988,077	1,009,154	997,766	992,255	1,086,770	1,097,589	1,127,633	1,151,824	1,190,783
Cost of sales	売上原価	461,964	498,548	490,693	477,283	483,813	561,006	561,988	571,929	578,529	624,722
Gross profit	売上総利益	496,697	489,528	518,461	520,483	508,441	525,764	535,600	555,704	573,294	566,060
Selling, general and administrative expenses	供給販売費及び一般管理費	429,589	427,365	441,977	448,181	439,208	422,105	424,992	432,409	421,006	420,711
Selling expenses	供給販売費	340,596	339,500	352,269	350,068	344,675	348,624	353,977	359,999	345,572	346,617
General and administrative expenses	一般管理費	88,991	87,863	89,706	98,111	94,532	73,480	71,015	72,409	75,434	74,094
Operating income	営業利益	67,108	62,163	76,484	72,302	69,233	103,659	110,607	123,294	152,287	145,349
Non-operating income	営業外収益	9,170	14,041	6,860	7,877	10,202	8,372	7,605	7,441	9,131	12,114
Interest income	受取利息	578	542	261	182	210	205	187	239	346	144
Dividend income	受取配当金	1,291	1,308	1,279	1,182	1,072	1,190	833	849	1,051	941
Equity in net income of an affiliated company	持分法による投資利益	—	—	—	—	392	348	310	220	236	258
Exchange gains	為替差益	—	—	—	1,381	2,636	—	—	—	—	—
Gains from weather derivative transactions	天候デリバティブ精算差益	—	—	—	—	—	—	—	—	—	2,740
Miscellaneous revenue and others	雑収入ほか	7,301	12,191	5,320	5,129	5,890	6,629	6,275	6,133	7,498	8,029
Non-operating expenses	営業外費用	38,722	43,182	46,873	37,664	35,716	45,156	37,586	38,780	30,324	24,607
Interest expenses	支払利息	13,095	12,197	8,977	22,393	23,366	22,866	19,274	17,472	14,822	13,134
Bond interest expenses	社債利息	14,726	16,401	17,237	—	—	—	—	—	—	—
Bond issue cost amortization	社債発行費償却	774	2,609	—	—	—	—	—	—	—	—
Adjustments of charges for construction of distribution facilities	他受工事精算差額	6,978	6,742	7,266	8,546	7,837	6,271	6,827	4,648	4,144	4,042
Miscellaneous expenses and others	雑支出ほか	3,149	5,233	13,393	6,724	4,512	16,019	11,485	16,660	11,358	7,431
Ordinary income	経常利益	37,556	33,023	36,471	42,515	43,720	66,875	80,626	91,955	131,093	132,856
Extraordinary income	特別利益	2,588	873	924	750	514	163	4,200	8,699	8,413	5,734
Extraordinary expenses	特別損失	670	1,295	1,134	2,302	496	21,953	1,965	4,771	66,375	5,268
Income before income taxes	税金等調整前当期純利益	39,473	32,601	36,260	40,964	43,738	45,084	82,861	95,882	73,131	133,322
Income taxes	法人税・住民税及び事業税	22,524	17,095	18,940	23,498	16,064	25,436	31,507	43,621	44,266	45,073
Income taxes—deferred	法人税等調整額	—	—	—	—	713	-8,026	-741	-7,244	-16,366	3,534
Minority interest in net income and loss of consolidated subsidiaries	少数株主損益	187	73	78	-298	261	80	184	304	444	667
Net income	当期純利益	16,761	15,432	17,240	17,764	26,698	27,595	51,911	59,201	44,787	84,047

● Some items in the accompanying financial statements have been summarized to preserve simplicity. Such changes are unaudited.
上記の財務諸表については、各勘定科目の要約に当たっての監査は受けしておりません。

THREE-YEAR CONSOLIDATED STATEMENTS OF CASH FLOWS 連結キャッシュ・フロー計算書(3年分)

(¥ million/百万円)

Fiscal years ended March 31	3月31日に終了した1年間	2003	2004	2005		Fiscal years ended March 31	3月31日に終了した1年間	2003	2004	2005
1. Cash flows from operating activities:	営業活動によるキャッシュ・フロー					2. Cash flows from investing activities:	投資活動によるキャッシュ・フロー			
Income before income taxes and minority interest in net income of consolidated subsidiaries	税金等調整前当期純利益	95,882	73,131	133,322		Purchases of marketable and investment securities	投資有価証券の取得による支出	-7,297	-15,371	-14,118
Depreciation	減価償却費	137,299	143,128	136,420		Purchases of property, plant and equipment	有形固定資産の取得による支出	-98,148	-101,011	-94,083
Amortization of long-term prepayments	長期前払費用償却費	3,727	3,766	3,850		Purchases of intangible fixed assets	無形固定資産の取得による支出	-9,014	-12,211	-12,786
Loss on disposals of property, plant and equipment	有形固定資産除却損	2,481	3,790	3,388		Expenditure of long-term prepayment	長期前払費用の支出	-1,799	-2,103	-2,332
Loss on bond redemption	社債償還損	6,327	6,574	2,879		Proceeds from sale of tangible and intangible fixed assets	固定資産の売却による収入	6,888	1,234	4,028
Increase (Decrease) in allowance for doubtful accounts	貸倒引当金の増加(減少)	—	—	-1,292		Other	その他	-773	-3,424	11,916
Increase (Decrease) in employees' severance and retirement benefits	退職給付引当金の増加(減少)	-4,658	36,912	-17,455		Net cash used in investing activities	投資活動によるキャッシュ・フロー	-110,143	-126,038	107,375
Interest and dividend income	受取利息及び配当金	-1,088	-1,398	-1,085		3. Cash flows from financing activities:	財務活動によるキャッシュ・フロー			
Interest expense	支払利息	17,472	14,822	13,134		Increase (Decrease) in short-term bank loans	短期借入金の純増(減)額	-809	-11,870	-2,690
Increase in notes and accounts receivable	売上債権の減少(増加)	-6,777	5,156	-7,596		Increase (Decrease) in commercial paper	コマーシャル・ペーパーの純増(減)額	-12,000	—	—
Decrease (Increase) in inventories	たな卸資産の減少(増加)	7,633	-1,701	-778		Proceeds from long-term debt	社債および長期借入金による収入	37,340	87,789	60,565
Decrease in notes and accounts payable	仕入債務の増加(減少)	-1,784	—	6,057		Repayments of long-term debt	社債および長期借入金の償還・返済	-75,449	-131,041	-125,702
Increase (Decrease) in consumption taxes payable	未払消費税等の増加(減少)	—	-1,551	-1,139		Cash dividends paid	配当金の支払額	-16,777	-16,425	-20,068
Other	その他	10,426	-4,832	880		Cash dividends paid to minority shareholders	少数株主への配当金の支払額	-53	-56	-75
Subtotal	小計	266,940	277,797	270,585		Purchase of treasury stock and other	自己株式の取得による支出等	-10,769	-28,141	-20,188
Cash received for interest and dividends	利息及び配当金の受取額	1,166	1,380	1,057		Net cash provided by (used in) financing activities	財務活動によるキャッシュ・フロー	-78,517	-99,744	-108,160
Cash paid for interest	利息の支払額	-18,069	-15,053	-13,003		4. Effect of exchange rate changes on cash and cash equivalents	現金および現金同等物に係る換算差額	-2	5	-2
Cash paid for income taxes	法人税等の支払額	-36,504	-46,516	-43,601		5. Net increase (decrease) in cash and cash equivalents	現金および現金同等物の純増(減)額	24,869	-8,169	-500
Net cash provided by operating activities	営業活動によるキャッシュ・フロー	213,532	217,608	215,037		6. Increase due to addition of consolidated subsidiaries	新規連結に伴う現金および現金同等物の増加額	—	—	7,204
						7. Cash and cash equivalents at beginning of year	現金および現金同等物の期首残高	27,260	52,129	43,960
						8. Cash and cash equivalents at end of year	現金および現金同等物の期末残高	52,129	43,960	50,664

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