

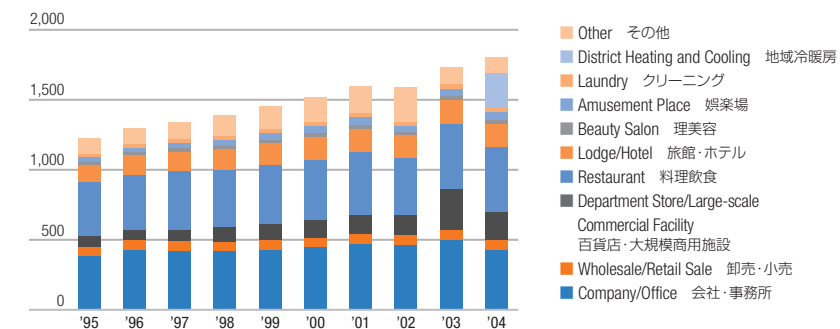
BREAKDOWN OF GAS SALES VOLUME 業種別ガス販売量



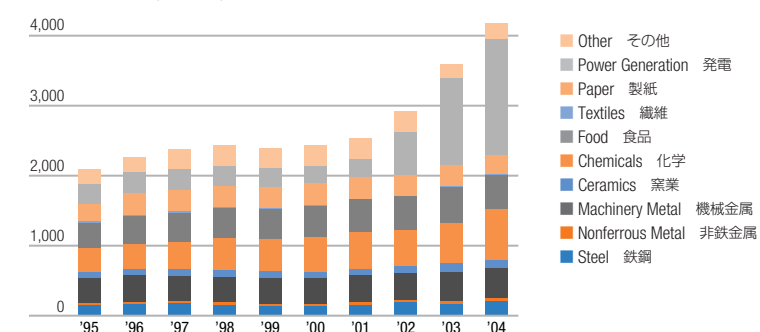
At March 31	各3月31日時点	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	Composition 構成比
<b>Commercial Use (Million m<sup>3</sup>)</b>	<b>商業用 (百万m<sup>3</sup>)</b>											
Company/Office	会社・事務所	381	425	416	416	427	444	467	464	494	420	23.3%
Wholesale/Retail Sale	卸売・小売	68	70	73	69	67	68	71	65	73	73	4.0%
Department Store/Large-scale Commercial Facility	百貨店・大規模商用施設	75	77	83	102	118	125	141	143	296	198	11.0%
Restaurant	料理飲食	385	392	415	413	422	432	445	412	461	470	26.1%
Lodge/Hotel	旅館・ホテル	124	136	142	143	153	165	169	159	173	164	9.1%
Beauty Salon	理美容	21	22	23	22	23	23	24	22	27	27	1.5%
Amusement Place	娯楽場	33	35	38	46	52	55	58	49	56	56	3.1%
Laundry	クリーニング	24	25	27	27	28	28	29	28	31	30	1.7%
District Heating and Cooling	地域冷暖房	—	—	—	—	—	—	—	—	—	255	14.1%
Other	その他	114	116	121	149	164	177	189	251	126	111	6.2%
<b>Total</b>	<b>合計</b>	<b>1,225</b>	<b>1,298</b>	<b>1,338</b>	<b>1,387</b>	<b>1,454</b>	<b>1,517</b>	<b>1,593</b>	<b>1,593</b>	<b>1,737</b>	<b>1,804</b>	<b>100%</b>
<b>Industrial Use (Million m<sup>3</sup>)</b>	<b>工業用 (百万m<sup>3</sup>)</b>											
Steel	鉄鋼	143	165	173	156	136	139	155	188	169	207	5.0%
Nonferrous Metal	非鉄金属	29	32	37	31	29	28	31	30	31	37	0.9%
Machinery Metal	機械金属	363	372	354	368	370	360	386	387	426	439	10.5%
Ceramics	窯業	83	90	94	100	93	87	95	106	118	109	2.6%
Chemicals	化学	342	363	387	455	466	502	524	512	585	727	17.4%
Food	食品	364	400	421	426	431	455	468	476	508	489	11.7%
Textiles	繊維	16	16	17	14	11	10	11	11	10	9	0.2%
Paper	製紙	249	301	308	305	293	301	305	293	310	275	6.6%
Power Generation	発電	290	305	302	282	278	245	259	617	1,240	1,658	39.7%
Other	その他	205	219	275	301	279	304	304	292	202	228	5.5%
<b>Total</b>	<b>合計</b>	<b>2,084</b>	<b>2,263</b>	<b>2,368</b>	<b>2,438</b>	<b>2,386</b>	<b>2,431</b>	<b>2,538</b>	<b>2,912</b>	<b>3,599</b>	<b>4,178</b>	<b>100%</b>

● Use for district heating and cooling systems is added to commercial use, beginning in the year ended March 31, 2004.  
2004年3月期より商業用途に地域冷暖房を新設しています。

Commercial Use (Million m<sup>3</sup>) 商業用 (百万m<sup>3</sup>)

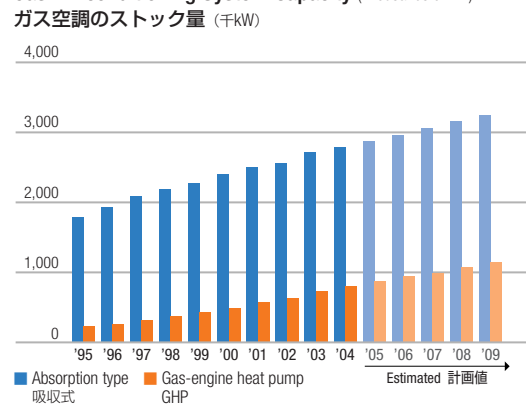


Industrial Use (Million m<sup>3</sup>) 工業用 (百万m<sup>3</sup>)

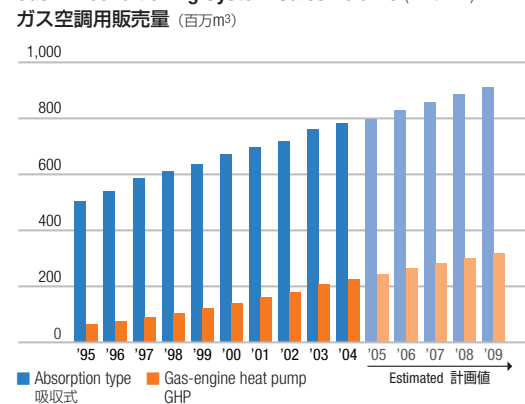


GAS DEMAND FOR AIR CONDITIONING 空調用途需要の動向

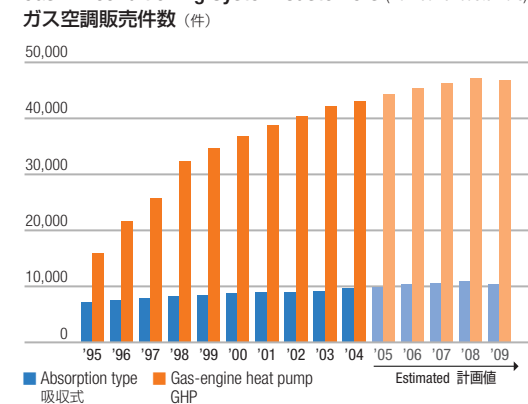
Gas Air-conditioning System Capacity (Thousands of kW)



Gas Air-conditioning System Sales Volume (Million m<sup>3</sup>)



Gas Air-conditioning System Customers (Number of customers)



Gas Air-conditioning System Installation Share

Large-scale buildings with floor space of 10,000 m <sup>2</sup> or more	58.4%
Small- and medium-scale buildings with floor space less than 10,000 m <sup>2</sup>	16.3%
<b>Overall Share</b>	<b>29.4%</b>

(Tokyo Gas survey conducted for formulation of Frontier 2007)  
(フロンティア2007策定時の当社調査値)



At March 31	各3月31日時点	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
<b>Gas Air-conditioning System Capacity (Thousands of kW)</b>	<b>ガス空調のストック量(千kW)</b>															
Absorption type	吸収式	1,801	1,941	2,090	2,193	2,275	2,405	2,506	2,570	2,718	2,798	2,866	2,968	3,067	3,153	3,254
Gas-engine heat pump	GHP	232	276	325	373	435	499	576	636	739	807	880	948	1,015	1,072	1,145
<b>Gas Air-conditioning System Sales Volume (Million m<sup>3</sup>)</b>	<b>ガス空調販売量(百万m<sup>3</sup>)</b>															
Absorption type	吸収式	504	543	585	614	637	674	702	720	761	783	802	831	859	883	911
Gas-engine heat pump	GHP	65	77	91	104	122	140	161	178	207	226	246	265	284	300	320
<b>Gas Air-conditioning System Customers (Number of customers)</b>	<b>ガス空調販売件数(件)</b>															
Absorption type	吸収式	7,219	7,596	7,922	8,224	8,498	8,762	8,945	9,052	9,202	9,705	10,025	10,328	10,625	10,885	10,425
Gas-engine heat pump	GHP	15,967	21,721	25,813	32,323	34,683	36,988	38,923	40,434	42,158	43,241	44,330	45,366	46,290	47,132	46,898

● Capacity is calculated into COP3.5 electric air-conditioners based on cooling installation capacity (equipment capacity) monitored by the company.  
ストック量は、当社で管理している冷房設備能力ベース(設備容量)をCOP3.5の電気空調機に換算したものです。