Deregulation of the Gas and Electric Industries

Overview of Gas Business Regulations

General gas utilities are granted the right to establish regional monopolies within their service area but are subject to regulation under the Gas Business Act in order to protect user interests. Large-scale users with an annual gas consumption of 100,000 m³ or more fall within the scope of deregulation. Users with an annual gas consumption of less than 100,000 m³ are subject to regulation. Details of typical regulations are presented briefly as follows.

1 Rate Regulations

- The Act states that "The rates consist of fair costs incurred as a result of efficient management and fair profits," and rates must undergo inspection by the Ministry of Economy, Trade and Industry.
- The production costs required to supply gas to customers and the costs required to fulfill safety responsibilities are considered necessary costs for gas utilities, and these costs may therefore be factored into gas rates to within an appropriate extent.
- In regard to profits, capital costs related to facilities necessary to operate a gas business, based on profit figures calculated using the total of shareholder capital cost and debt cost, may be factored into gas rates to within an appropriate extent. This provision is meant to allow gas utilities to operate their business in an appropriate manner.
- Approval from the Ministry of Economy, Trade and Industry is required to raise rates, but lowering rates only requires notification to be submitted.

Overview of electricity and gas system reforms and the main schedule for revising the Business Act

Revision of the Business Act is designed to provide users with an enhanced degree of freedom with respect to their choice of energy, suppress energy rates, and secure a safe and stable supply of energy thereby increasing benefits to consumers by creating a comprehensive energy market through integrated reform in the energy field.

The proposal to revise the Business Act was approved by Japan's Cabinet in March 2015 and enacted at an ordinary session of the Diet In June 2015.



Our Stance

Tokyo Gas has positioned electricity system reform as a significant opportunity to expand its business. Utilizing the following inherent strengths, the Company will take up the challenge of growing its power generation business.

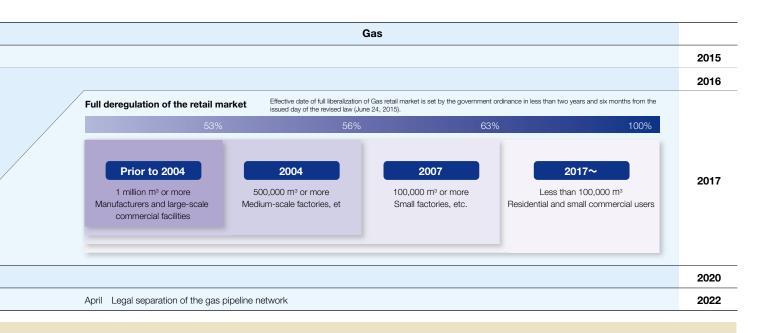
- ① Our superior LNG procurement capabilities
- ② Our competitive power sources namely, our natural gas-fired thermal power plants that employ highly efficient combined cycle generation methods, and
- ③ Frequent opportunities to meet directly with customers.

2 Obligation to Supply

 In exchange for receiving monopoly rights within their city gas supply area, gas utilities are required by principle to supply to any user upon request. Moreover, once supply has been commenced, the utility may not cease supply without justifiable grounds.

3 Safety Responsibilities

- Gas utilities are responsible for ensuring the safety of gas
 facilities, including users' assets. "Gas facilities" refers to all
 facilities installed for the purpose of supplying gas as well as
 auxiliary facilities and includes gas generating facilities, pipelines,
 gas meters, and gas taps. Gas utilities are required to maintain
 all gas facilities at levels safe for operation.
- If gas utilities manufacture their own gas facilities, they are required to ensure that these facilities conform to technical standards. Gas utilities are also obligated to inform users with regard to potential dangers that could arise from gas usage and conduct inspections to assess conformity to technical standards of certain gas facilities.



Against the backdrop of a fiercely competitive gas business environment attributable to full retail deregulation, the independence and autonomy of management is expected to rise. Under these circumstances, Tokyo Gas is harnessing the following unique attributes to take all appropriate measures from each of the strategic, financial, and IT system perspectives to address full deregulation as a priority issue and ensure that it remains the preferred choice of customers.

- ①Relationship with more than 11 million customers
- ②Advanced energy solution technologies provided as a leader in the field of natural gas
- 3 Robust infrastructure centered on the Tokyo metropolitan area, including LNG terminals and pipeline facilities