LNG Value Chain

Natural Gas Resource Development As well as ensuring the stable procurement of gas resources, we aim to lower procurement prices in a bid to ensure fair prices in the Asian market. To achieve these goals, in addition to conventional large-scale projects we are pursuing unconventional sources of natural gas and actively taking various upstream interests.

Overseas Mid-Downstream Operations generation businesses centered on natural gas and our proprietary know-how and pushing forward with energy

To allow for flexible resource procurement and to ensure fair prices in the Asian market, we are leveraging both our power generation businesses centered on natural gas and our services projects.

Developing Business through the LNG Value Chain

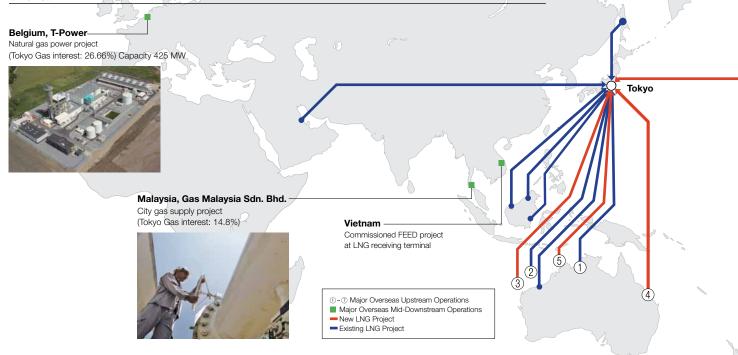
We aim to develop our business throughout the LNG value chain, maximizing value through linked business spanning the procurement and transportation of LNG, the production and supply of city gas, and the provision of energy solutions.

Overview of Major Overseas Upstream Operations

		,	ommencement of project	Duration	Contract type	Upstream interest (%)
	1,	000	2006	17 years (-2022)	FOB	3.07
	1,500-1	750	2012	15 years	Ex-Ship, FOB	5.0
	- 1	100	(2014)	25 years	FOB	1.0
	1	200	(2014)	20 years	Ex-Ship	1.25 (Upstream) 2.5 (Midstream)
L'ANC	1	050	(2016)	15 years	FOB	1.575
2	A P	25	Production	-	_	3.75
	64	_	Production	-	_	25.0
		(Thousands of 1 1, 1,500-1 1,500-1 1, 1,500-1	Annual contracted quantity C (Thousands of tons) 1,000 1,500–1,750 1,100 1,200 1,050	(Thousands of tons) of project 1,000 2006 1,500–1,750 2012 1,100 (2014) 1,200 (2014) 1,050 (2016) Production	(Thousands of tons) of project Duration 1,000 2006 17 years (-2022) 1,500-1,750 2012 15 years 1,100 (2014) 25 years 1,200 (2014) 20 years 1,050 (2016) 15 years Production - -	(Thousands of tons) of project Duration Contract type 1,000 2006 17 years (-2022) FOB 1,500-1,750 2012 15 years Ex-Ship, FOB 1,100 (2014) 25 years FOB 1,200 (2014) 20 years Ex-Ship 1,050 (2016) 15 years FOB Production — — —







Procurement and Transportation

We import more than 12 million tons of LNG per year, based on long-term contracts through 11 projects in 6 countries, centered on politically stable regions.

We strive to keep **transportation costs down** by using our own eight-tanker fleet efficiently to meet our own needs as well as by providing transportation for other companies.

Tokyo Gas LNG Imports by Country

Thousands of tons				FY
Location	2010	2011	2012	Composition
Malaysia	4,479	4,479	4,409	(34.7%)
Australia	2,297	2,264	3,379	(26.6%)
Brunei	1,155	1,362	1,439	(11.3%)
Indonesia	843	1,011	835	(6.5%)
Russia	1,605	1,678	1,682	(13.2%)
Qatar	358	290	235	(1.9%)
Alaska	139 🖉		—	- 7
Other	440	826	734	(5.8%)
Total	11,315	11,910	12,712	(100.0%)

 $\widehat{7}$

A carrier Tokyo Gas manages directly



Mexico, MT Falcon

Natural gas power generation (Tokyo Gas interest: 30%) Capacity 2,233 MW







Brazil, Ecogen — Energy services project

(6)



Brazil, Malhas Project Natural gas pipeline project (Tokyo Gas interest: 15%)



Production and Power Generation

With three plants in the Tokyo metropolitan area, our LNG storage and production facilities are some of the largest in the world. We are continuing to expand **our production system to meet growing demand** for city gas. We also operate highly efficient power generation facilities that employ leading-edge technology and **feature reduced environmental impact**. By fiscal 2020, we expect to increase our generation capacity of the current 2,000 MW to between 3,000 MW and 5,000 MW.

Supply

Tokyo Gas provides a **stable supply** of city gas via a pipeline network totaling 60,298 km (consolidated), centered on the Tokyo metropolitan area. Moving forward, we will extend our pipelines into regions of demand, promote earthquake preparedness measures, and **build supply networks that are highly resistant to disaster**.

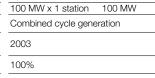
Power Generation Business





2 Tokyo Gas Baypower Co., Ltd. 3 Ohgishima Power Co., Ltd.

I lokyo Gas Yokosuka Power		
	Co., Ltd.	
Capacity	240 MW x 1 station	240 MW
Generation method	Combined cycle gene	eration
Start of operation	2006	
Tokyo Gas interest	75%	





3 Ohgishima Power Co., Ltd.

407 MW x 3 stations* 1,221 MW		
Combined cycle generation		
Rollout of operations since		
commencement in 2010		
75%		
* Unit 3 is scheduled to start up operations in		

* Unit 3 is scheduled to start up operations in fiscal 2015.



4 Kawasaki Natural Gas Power Generation Co., Ltd.			
420 MW x 2 stations	840 MW		
Combined cycle gener	ration		
2008			
49%			

Supply Networks









Conceptual drawing of completed terminal

1 Sodegaura	LNG Terminal
Import volume	4.942 million
FY2012	ton/year
Storage	1,610,000 kl
capacity	
Vaporization	1,310 t/h
capability	

Ohgishima LNG Terminal

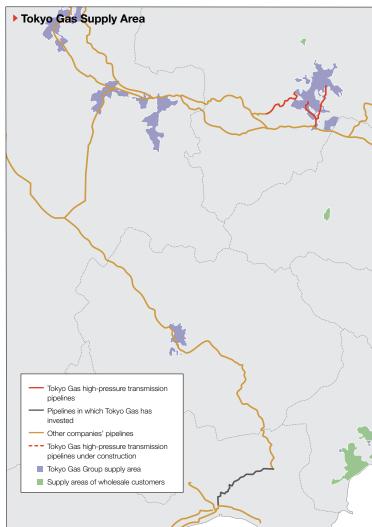
Import volume	3.991 million
FY2012	ton/year
Storage	600,000 kl
capacity	
Vaporization	1,115 t/h
capability	

3 Negishi LNG Terminal

Import volume	3.058 million
FY2012	ton/year
Storage	1,155,000 kl
capacity	
Vaporization	460 t/h
capability	

4 Hitachi LNG Terminal

Scheduled to commence		
operations in F	Y2015	
Storage	230,000 kl	
capacity		
Vaporization	_	
capability		



Gas Sales and Service

In the residential sector, spearheaded by Tokyo Gas LIFEVAL communitybased marketing systems, we are proposing lifestyle values based on gas. We are also working to promote "ENE-FARM" residential fuel cells and are **supplying electricity**. In the commercial and industrial sectors, we introduce cogeneration and air conditioning systems and promote fuel conversion from other sources. In these ways, we help to provide energy and contribute to reductions in CO₂ emissions.

