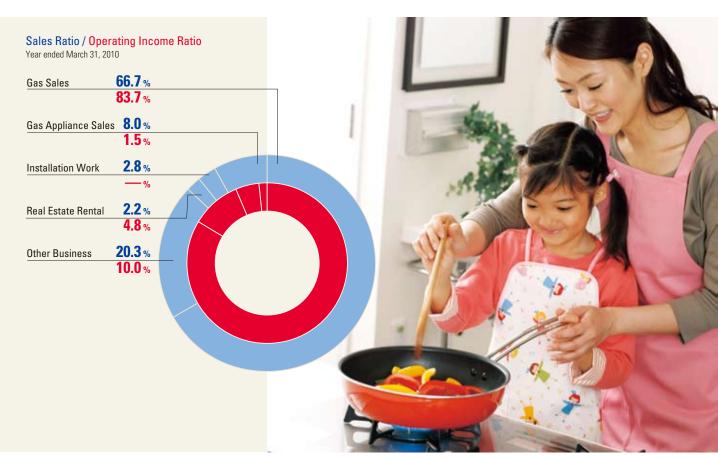
TOKYO GAS AT A GLANCE

Years ended March 31

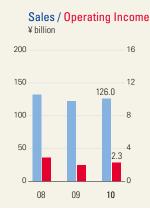




GAS APPLIANCE SALES

We sell gas cooktops, water heaters, gas air conditioning systems using hot water, "ENE-FARM" residential fuel cells, gas heat pump air conditioning systems, and other products. The sales are mainly handled by LIFEVAL, Enesta, and Enefit, which represent the core of Tokyo Gas' community-based marketing system. (External sales ratio: 94.1%)

The year under review saw increased sales of three newly consolidated LIFEVAL companies as well as higher sales of alarms due to a regulation requiring the installation of alarms, which comes into effect in June 2011. As a result, both sales and operating income recorded gains, with sales increasing 3.0% year on year, to ¥126.0 billion, and operating income increasing 12.0%, to ¥2.3 billion.





INSTALLATION WORK

This segment carries out construction, such as the installation of gas pipes and valves on the sites of customers in our service area. (External sales ratio: 93.2%)

Due to sluggish conditions in construction and to a decrease in new housing starts, sales decreased 9.6% year on year, to ¥44.3 billion, while operating loss improved ¥0.4 billion, to ¥0.6 billion. In the year under review, we recorded lower sales and reduced the scale of the loss.



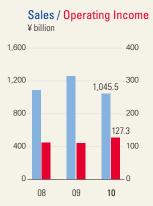
GAS SALES

Tokyo Gas uses its three LNG terminals along the shores of Tokyo Bay to gasify LNG, its main gas resource. The Company sells city gas to more than 10 million customers, primarily in the Kanto region, through a pipeline network of about 57,000 km. (External sales ratio: 97.3%)

The gas sales volume declined by 2.0% year on year, to 13,666 million m³.

Due to decreased unit prices under the gas rate adjustment system, sales fell by 16.9% year on year, to ¥1,045.5 billion.

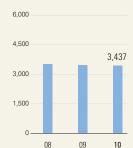
Operating income increased by 14.9% year on year, to ¥127.3 billion, due to a decrease in gas resource costs resulting from lower LNG prices.



Gas Sales Volume by Sector

Million m³

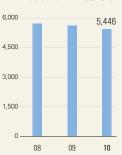
Residential 25.1 %







Industrial 39.9%







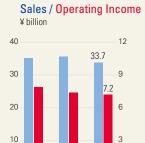
(Amounts less than one million m³ have been rounded to the nearest whole number.)



REAL ESTATE RENTAL

This segment is mainly involved in leasing, management, and related activities for the Shinjuku Park Tower and other office buildings. The Group's real estate rental activities are principally conducted by Tokyo Gas Urban Development Co., Ltd., which accounts for over 90% of the segment's sales. In addition, this subsidiary leases land in such areas as Ginza and Gofukubashi. (External sales ratio: 36.8%)

While the GINZA gCUBE building, a commercial facility that was opened in September 2008, contributed to sales throughout the year, this was not enough to offset the lower rents incurred due to the sluggish conditions in the real estate market. Accordingly, sales fell 5.4% year on year, to ¥33.7 billion, and operating income was down 2.0% year on year, to ¥7.2 billion.



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OTHER BUSINESS

This segment includes energy services, LPG, electric power, industrial gas, system integration, shipping, credit and leases, and facility construction and engineering. (External sales ratio: 71.1%)

Sales decreased 12.6% year on year, to ¥317.8 billion, due in part to reduced resource costs in energy services and LPG.

In shipping, a new vessel was put into service, resulting in an increase in depreciation. However, this was offset by a return to profitability in electric power operations due to decreased fuel expenses. Operating income increased 12.8% year on year, to ± 15.2 billion.

