Financial Section

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Management's Discussion and Analysis of Operations and Financial Position

Summary

- Consolidated sales increased steadily, reflecting stepped-up sales efforts and the expanded scope of consolidation.
- Operating income decreased owing to the impact of higher gas resource costs caused by a steep rise in crude oil prices and the gas rate reduction implemented in January 2005.
- Net income increased sharply in the absence of the one-time loss booked the previous period to alleviate the future cost burden from retirement benefit obligations.

SALES TRENDS IN THE CORE GAS BUSINESS

Sales Volume Increased Steadily Except in the Residential Sector

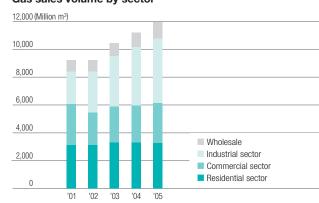
■ Residential Sector

Although the number of customers increased steadily, gas sales volume per household decreased. Overall sales volume declined 50 million m³, or 1.5%, to 3,242 million m³ year on year. Although low temperatures brought higher demand for hot water and heating in winter, this was not sufficient to offset a decrease in demand for hot water during a summer of record-breaking heat. The net decline in temperature-related demand was 84 million m³. A positive factor in residential sales was a year-on-year rise in demand of 51 million m³ due to growth of the customer base.

■ Commercial Sector

Demand for air conditioning increased due to high summer temperatures, and low winter temperatures brought increased demand for heating. Sales also rose due to customer-base expansion and increased operation at customers' existing facilities. In all, gas sales in this sector rose 207 million m³, or 7.7%, to 2,902 million m³ year on year. Temperature-related factors accounted for 100 million m³ of this increase, and growth in the number of customers accounted for 56 million m³.

Gas sales volume by sector



All graph data for years ended March 31

■ Industrial Sector

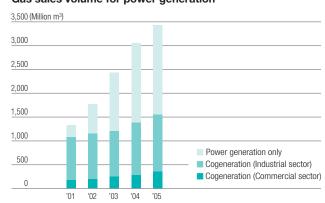
In fiscal 2004, demand for gas used specifically for power generation continued to surge. Non-generation use at existing facilities also grew, as did demand due to customer acquisitions. As a result, gas sales in this sector increased favorably by 436 million m³, or 10.4%, over the previous year's level to 4,637 million m³. Sales of gas to electric power companies and independent power producers (IPPs) accounted for 206 million m³ of the increase.

■ Wholesaling to Other Gas Companies

Sales expanded 141 million m³, or 13.8%, to 1,171 million m³ with increases both in the volume taken by the gas companies to which gas is supplied as well as the number of gas companies.

Total sales amounted to 11,952 million m³, an increase of 734 million m³, or 6.5%, over the previous year's level.

Gas sales volume for power generation



ANALYSIS OF INCOME

Despite a Sales Increase, Operating Income Declined on Rising Gas Resource Costs and Customer Rate Reductions

Although sales in some segments, including related construction and real estate rental business, decreased, higher gas sales and expansion of the scope of consolidation brought an increase in overall sales of \$3.9 billion, or 3.4%, to a new record of \$1,190.7 billion. The impact of the change in the scope of consolidation was \$43.1 billion.

Operating income fell ¥6.9 billion, or 4.6%, to ¥145.3 billion, affected by significant negative factors, including higher gas resource costs, pegged to the sharp rise in crude oil prices, and rate reductions implemented in January 2005. The Company succeeded in offsetting much of the decline through efforts to increase operating efficiency and reduce costs.

Business results by segment (¥ million)

Sales

Years ended March 31	2003	2004	2005
Gas Sales	792,454	831,115	834,658
Gas Appliance Sales	142,636	133,873	135,108
Related Construction	70,568	68,034	64,795
Real Estate Rental	36,346	35,444	34,701
Other Business	158,327	172,160	234,721
Operating income			
Years ended March 31	2003	2004	2005

Years ended March 31	2003	2004	2005
Gas Sales	160,224	189,366	182,685
Gas Appliance Sales	7,842	7,904	7,054
Related Construction	4,175	4,456	3,575
Real Estate Rental	7,623	7,883	6,503
Other Business	9,626	11,270	13,415

Note: Segment sales include intra-group transactions.

Expansion of the Scope of Consolidation

The construction of the group management system is one of the prime areas of focus set forth in Frontier 2007, the current mediumterm management plan. On April 1, 2004 Tokyo Gas introduced the strategic business unit system as a foundation to integrate the business operations of the Company and its affiliates. On this occasion, the Company also expanded its scope of consolidation for fiscal 2004, increasing the number of consolidated subsidiaries from 18 in the previous period to 52. The impact of the expansion of the scope of consolidation is as follows.

	Net Sales	Operating Income	Net Income
Impact (¥ billion)	43.1	2.5	(0.4)

■ Gas Sales

Higher Gas Resource Costs and Rate Reductions Bring Lower Income on Higher Sales

There was a 6.5% increase in gas sales volume, led by strong demand from commercial and industrial customers. The higher volume compensated for lower unit prices due to factors such as the rate reduction. As a result, sales in this segment increased \(\frac{\frac{3}}{3.5}\) billion, or 0.4%, to \(\frac{\frac{8}}{384.6}\) billion. Nonconsolidated sales increased \(\frac{\frac{1}}{1.8}\) billion, or 0.2%. Rising sales volume contributed \(\frac{\frac{2}}{20.4}\) billion, and lower unit prices had an adverse effect amounting to \(\frac{\frac{1}}{18.6}\) billion, including \(\frac{\frac{3}}{3.5}\) billion due to price adjustments under the "sliding rate" system, \(\frac{\frac{1}}{8.2}\) billion due to the impact of the rate revision, and \(\frac{\frac{1}}{46.9}\) billion due to other factors. The segment's contribution to total sales decreased from 66.9% to 63.9%.

Operating expenses rose slightly by 1.6%, to \$651.9 billion as cost reduction efforts and lower depreciation partially offset an increase in gas resource costs tied to a sharp rise in crude oil prices. Operating income fell \$6.7 billion, or 3.5%, to \$182.6 billion.

Rate Revision

In January 2005 the Company implemented a reduction in gas rates and expanded its rate options. Specifically, in Tokyo and neighboring areas, the Company lowered its rates an average of 5.18% from previous levels for customers under regulated tariffs (using less than 500,000 m³ annually), while at the same time expanding rate options to promote the use of gas. The Company also reviewed its third-party access agreements, reducing charges for third-party use for the purpose of direct sales by 6.04% and charges for third-party sale to other gas suppliers by 6.01%. The impact of the rate reduction on sales will be a decrease of about ¥30.0 billion annually from sales to regulated customers.

Tokyo Gas had two objectives in lowering gas rates: to return to customers profits earned through corporate efforts and to increase competitiveness. In Frontier 2007, the Company allocated ¥180 billion in capital resources over a five-year period for rate reductions and, as implementation of the plan was progressing well, had already announced that it would implement a rate revision during fiscal 2004.

■ Gas Appliance Sales

Sales Up Due to New High-performance Products and Investment in Demand Development, but Income Down

Tokyo Gas increased unit sales value by introducing high value-added appliances, including built-in home gas cooktops with greatly enhanced features and bathroom heater-dryers with a mist sauna function. This and the contribution from newly consolidated companies helped com-

pensate for a decrease in sales volumes. These developments brought a slight year-on-year increase in segment sales. However, an increase in selling expenses to counter the "all electric" promotion of electric power companies led to lower operating income.

Segment sales increased $\S1.2$ billion, or 0.9%, to $\S135.1$ billion, while operating expenses also increased $\S2.1$ billion, or 1.7%, to $\S128.0$ billion. Operating income decreased $\S0.9$ billion, or 10.8%, to $\S7.0$ billion. The segment's contribution to total sales declined marginally from 10.8% to 10.4%.

■ Related Construction

Drop in the Number of Installations Leads to Lower Sales and Income

There were declines in the number of new installations and safety upgrades, and segment sales fell \$3.3 billion, or 4.8%, year on year, to \$64.7 billion. Operating expenses decreased \$2.3 billion, or 3.7%, to \$61.2 billion, and operating income decreased \$0.9 billion, or 19.8%, to \$3.5 billion. The segment's contribution to total sales was lower at 5.0%, compared with 5.5% in the previous year.

■ Real Estate Rental

Lower Rents Bring Lower Sales and Income

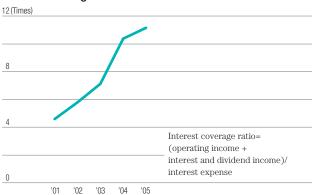
Segment sales declined, in part because of rent reductions to reflect the state of the real estate market, falling \$0.7 billion, or 2.1%, to \$34.7 billion. Operating expenses increased \$0.6 billion, or 2.3%, and operating income decreased \$1.3 billion, or 17.5%, to \$6.5 billion. The segment's contribution to total sales dropped from 2.9% to 2.7%.

■ Other Business

Expanding the Scope of Consolidation Raises Sales and Income

Nearly 80% of the impact from expansion of the scope of consolidation, which boosted total sales, occurred in this segment. Segment sales increased \$62.6 billion, or 36.3%, to \$234.7 billion. The breakdown of sales by category was \$32.8 billion from district heating and cooling systems, \$31.8 billion from the industrial gas business, and \$18.3 billion from LPG sales. The segment's contribution to total sales rose to 18.0%

Interest coverage ratio



from 13.9% in the previous year.

Operating expenses increased \$60.5 billion, or 37.6%, to \$221.3 billion, and operating income increased \$2.2 billion, or 19.0%, to \$13.4 billion.

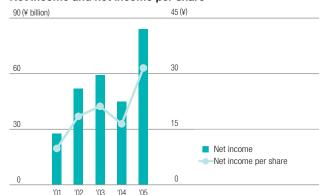
Net Income Increases Sharply in the Absence of Extraordinary Losses Recorded in the Previous Year

Other income totaled ¥17.8 billion, a year-on-year increase of ¥0.3 billion. No gain was recorded during the year under review from the liquidation of excess allowances for retirement benefits resulting from reform of the pension plan, a major component of other income the previous year. However, a ¥2.7 billion gain on weather derivatives and a ¥5.2 billion gain from the sale of securities were recorded.

Total other expenses decreased ¥66.8 billion to ¥29.8 billion. The principal reason for this was the absence of extraordinary factors including a ¥58.9 billion lump-sum write-off of actuarial differences in retirement benefits taken in the previous year in connection with the reform of the corporate pension plan. Interest expenses were reduced ¥1.6 billion through aggressive repayment of interest-bearing debt, and losses on the redemption of convertible bonds decreased ¥3.6 billion. On the other hand, premiums on retirement benefits of ¥3.4 billion were booked at consolidated subsidiaries.

As a consequence, other expenses, net amounted to \$12.0 billion, compared with \$79.1 billion in the previous year. Net income surged \$39.3 billion, or 87.7%, to \$84.0 billion.

Net income and net income per share



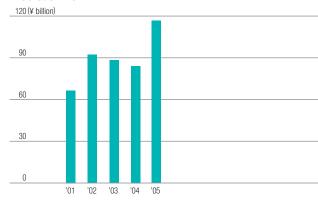
Free Cash Flow of ¥116.7 Billion Greatly Exceeds the Average Annual Target

Tokyo Gas has made free cash flow a key management indicator, which is calculated by adding depreciation* to net income and subtracting capital expenditures**. One of the goals set down in Frontier 2007 is the achievement of free cash flow averaging ¥96 billion per annum and totaling ¥480 billion over a five-year period. During the year under review,

free cash flow increased \$32.5 billion, or 38.6%, from the previous year to \$116.7 billion, greatly exceeding the annual target. Depreciation decreased 4.5% to \$140.2 billion, while capital expenditures increased 0.1% to \$107.5 billion.

*including amortization of long-term prepayments

Free cash flow



Increased Sales and Decreased Profits Projected for Fiscal 2005

Gas sales volume in the year ending March 31, 2006 is expected to increase 1.0% to 12.0 billion m^3 . Sales to the resi-

dential sector and commercial sector are expected to increase 2.4% and 1.7% respectively, a projection based on the assumptions of the leveling of temperatures and the acquisition of new demand. Sales to the industrial sector are estimated to decrease 0.7% owing to projected leveling of demand for use in electric power generation, which has grown dramatically for two consecutive years. However, wholesale gas sales are projected to rise 2.6%, reflecting an increase in the volume taken by gas companies to which gas was supplied.

In addition to an increase in gas sales volume, another positive factor is the anticipated improvement in revenue due to a unit price adjustment under the "sliding rate" system. However, lower unit prices are anticipated due to the rate reductions. Accordingly, the Company forecasts a slight increase in sales from the core gas business. Although management projects slightly lower sales from the gas appliance, related construction, and real estate rental businesses, it expects continued strong expansion from the other business segment, which showed dramatic growth during fiscal 2004. In line with these projections, the Company forecasts a 1.1% increase in total sales to ¥1,204.0 billion. Operating income is projected to fall 21.6% to ¥114.0 billion, due to factors including the impact of the rate reduction and an increase in depreciation on acquired facilities due to an increase in orders for energy services (other businesses segment), and net income is expected to decrease 19.1% to ¥68.0 billion.

CASH FLOWS AND FINANCIAL POSITION

Expansion of the Scope of Consolidation Increases Net Cash

■ Cash Flows from Operating Activities

Income before income taxes and minority interests in net income increased dramatically due to the absence of one-time losses recorded in the previous period, and there was an inflow of ¥136.4 billion from the ongoing depreciation of property, plant, and equipment. On the other hand, a reduction in employees' severance and retirement benefits and an increase in notes and accounts receivable resulted in cash outflows. Subsequently, net cash provided by operating activities decreased ¥2.6 billion year on year to ¥215.0 billion.

■ Cash Flows from Investing Activities

Net cash used in investing activities decreased \(\frac{\pmath{\text{\$\frac{4}}}}{18.7} \) billion to \(\frac{\pmath{\text{\$\frac{4}}}}{19.6} \) billion. The principal investment item was \(\frac{\pmath{\text{\$\frac{4}}}}{94.0} \) billion for acquisitions of gas supply facilities and other property, plant, and equipment.

■ Cash Flows from Financing Activities

			(¥ million)
Years ended March 31	2003	2004	2005
Net cash provided by operating activities	213,533	217,608	215,038
Net cash used in investing activities	(110,144)	(126,038)	(107,376)
Net cash used in financing activities	(78,517)	(99,744)	(108,160)

The year-end balance of cash and cash equivalents increased ¥6.7 billion from the previous year to ¥50.6 billion, in part due to a ¥7.2 billion increase attributable to expansion of the scope of consolidation.

^{**}purchases of tangible fixed assets + purchases of intangible fixed assets + long-term prepayments (accounting basis)

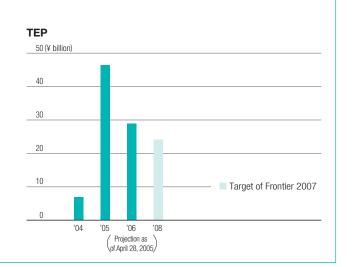
Tokyo Gas' Original Indicator: TEP

With the aim of generating profits that exceed the cost of capital, Tokyo Gas formulated Tokyo Gas Economic Profit (TEP)*, a key business performance indicator. TEP is a Tokyo Gas-specific variation of Economic Value Added (EVA).

In fiscal 2004, NOPAT** increased by ¥37.4 billion to ¥92.6 billion owing to the absence of factors that suppressed earnings the previous period, including an extraordinary loss (¥58.9 billion) from a lump-sum write-off of pension liabilities and an extraordinary gain (¥5.7 billion) attendant on the switch to a cash balance pension plan. Furthermore, the cost of capital decreased by ¥2.2 billion to ¥46.1 billion due to a lower weighted average cost of capital, resulting in a year-on-year increase in TEP of ¥39.6 billion to ¥46.5 billion.

Tokyo Gas uses TEP as a performance indicator for Group companies and as a gauge for decisions on business restructuring and integration.

- * TEP: NOPAT cost of capital
- ** NOPAT: Net operating profit after tax prior to interest payments



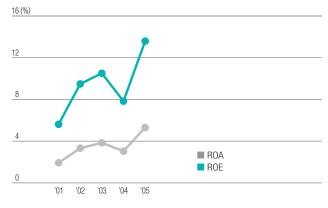
Substantial Improvement in ROA

Total assets at the end of the year under review amounted to \(\frac{\pmathbf{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\pmathbf{\frac{\pmath}{\frac{\pmathbf{\frac{\pmath}{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmath}{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathbf{\frac{\pmathr\frac{\pmathbf{\frac{\pmathr\frac{\pmathr{\pmathr}\frac{\pmathr{\frac{\pmathrac{\pmathr\end{\frac{\pmathr\frac{\pmathr\frac{\pmathr{\pmathr}\ta}\pmathrac{\pmathrac{\pmathrac{\pmathr{\pmathrac{\pmathrac{\pmathrac{\pm

Return on assets (ROA*), one of the management policies defined in Frontier 2007, was 5.0% for the year under review. This marked a substantial improvement from 2.7% in the previous year, when net income was low due to transient factors.

*ROA = net income/total assets (average of positions at start and end of fiscal year)

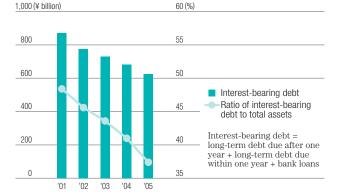
ROA and ROE



Target for Reduction of Interest-bearing Debt Achieved Ahead of Schedule

A reduction in interest-bearing debt to ¥627.0 billion by the end of fiscal 2007 is one target of Frontier 2007. This target was achieved ahead of schedule, and the balance of interest-bearing debt at the end of the year under review was ¥624.1 billion, a reduction of ¥58.6 billion from the previous year. A major factor in this success was the redemption and retirement of convertible bonds. The year-end ratio of interest-bearing debt to total assets improved from 41.0% to 37.4%. The debt to equity ratio fell below 1.0, improving from 1.14 to 0.96.

Interest-bearing debt and ratio to total assets



Continued Repurchases of Common Stock

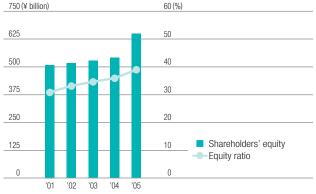
Shareholders' equity at the year-end totaled ¥648.7 billion, an increase of ¥50.3 billion over the previous year. While retained earnings increased ¥74.9 billion as a result of the sharp increase in net income, stock repurchases amounted to ¥20.3 billion. Frontier 2007 calls for the allocation of ¥100.0 billion, about 20% of free cash flow generated during the five-year period of the plan, for the repurchase of stock to

prevent dilution caused by the conversion of convertible bonds into shares. During fiscal 2003, the first year of the plan, 76.6 million shares were repurchased for ¥27.8 billion. During the year under review the Company repurchased 49.6 million shares during August and September of 2004 for ¥20.0 billion. Accordingly, a total of 126.2 million shares were repurchased at a cost of ¥47.8 billion during the two-year period.

The shareholders' equity ratio improved from 35.9% to 38.9%, and return on equity (ROE*) increased from 7.6% in the previous year to 13.5%.

*ROE=net income/shareholders' equity (average of positions at start and end of fiscal year)





EXTERNAL RISKS AFFECTING BUSINESS ACTIVITIES

■ Gas Rate Decline Risk

Progress in deregulation has caused competition to intensify among energy suppliers. There is a risk that the price of gas will need to be reduced to attract and retain customers in the face of price reductions by the Tokyo Electric Power Company (TEPCO), which is the greatest competitor of Tokyo Gas.

Tokyo Gas has reduced gas rates three times since 1999, by about 10% in total. TEPCO also reduced its electricity rates three times, by about 17% in total, during the same period. Tokyo Gas will continue to implement strategic rate reduction as necessary to prevail over competition.

■ Temperature Fluctuation Risk

Temperatures affect the volume of city gas sales, which account for around 70% of consolidated sales and 80% of income. Gas is used mainly for water heating and space heating, especially in residential use. Mild winter weather can erode revenues and income by reducing the volume of gas sold.

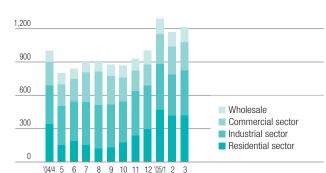
The average temperatures in fiscal 2004 were 23.4° C in the first half of the year, 10.7° C in the second half, and 17.1° C over the whole year. Forecasts for fiscal 2005 are based on an average of 17.0° C over the whole year.

Impact of 1°C temperature rise on gas sales volume

	Rate of change
Summer (June-September)	0.2%
Winter (December-March)	-2.3%
Intervening months (April, May, October, November)	-1.8%
Annual	-1.4%

Monthly gas sales volumes for fiscal 2004 (nonconsolidated)

1,500 (Million m³)



■ Gas Resource Cost Fluctuation Risk

City gas supplied by Tokyo Gas is produced mainly from imported LNG. Since contracts are denominated in U.S. dollars, earnings are at risk from fluctuations in the yendollar exchange rate. Also, the dollar-denominated LNG prices are linked to crude oil prices on a sliding scale, which exposes the Company to risk from changes in the international market price for crude oil.

The extent to which these fluctuations affect gas resource costs over a year is as follows.

Approx. ¥2.5 billion for each ¥1 movement in the yen-dollar exchange rate Approx. ¥4.0 billion for each \$1 movement in the per-barrel price of crude oil

Fluctuations in the cost of gas resources are reflected in gas rates after approximately six months under the "sliding rate" system*. Under this system, although earnings may be subject to temporary increases and decreases, crude oil prices and currency exchange rates have no net effect on results over the medium- to long-term perspective.

In fiscal 2004, the crude oil price averaged \$38.82 per barrel, and the average exchange rate was \$107.55 to one dollar. Forecasts for fiscal 2005 are based on an average crude oil price of \$38 per barrel and an exchange rate of \$105 to one dollar.

* Depending on the contract, changes may be reflected without a six-month time lag. Adjustment has an upper limit (please refer to the accompanying Investors' Guide 2005 P. 4).

■ Interest Rate Fluctuation Risk

Tokyo Gas negotiates fixed interest rates for both shortterm and long-term interest-bearing debt, which precludes risk of interest rate fluctuation during the term of an obligation. However, there may be risk of fluctuation when loans are refinanced.

■ Share Price Fluctuation Risk

Tokyo Gas primarily holds equities to maintain corporate relationships essential to the conduct of its business operations. Equity of publicly listed companies is subject to market risk. Tokyo Gas has established management policies and rules for handling of such equities.

Principal Management Risks

The level of business risk facing Tokyo Gas is expected to increase due to growing competition under industry deregulation and the Company's entry into new business fields. For this reason, in fiscal 2003 Tokyo Gas established an integrated risk management system and stipulated the principal forms of risk with which management should be involved. This makes it possible to systematically ascertain important risks and to disclose appropriate information on the risks to stakeholders. The important risks are reconfirmed and revised each year in meetings of management and the Board of Directors.

Details of the principal risks with which management should be involved are described below. Forward-looking statements contained herein are based on assessments of Tokyo Gas as of March 31, 2004.

1) Production and supply interruption risk

The production and supply of city gas are the foundation of Tokyo Gas' business, so a major gas leak or explosion attendant on the production or supply of gas or a major gas leak or explosion at a customer site might result not only in direct damages, but also in tangible and intangible damages such as the need to bear public responsibility.

2) Natural disaster risk

Tokyo Gas engages in facility-dependent businesses because city gas production and supply facilities are the foundation of its business. Accordingly, earthquakes, typhoons or other major natural disasters might cause damage to plants and other production facilities or pipelines and other supply facilities and disrupt the supply of city gas.

3) Resource procurement supply interruption risk

Because Tokyo Gas relies on imports for the majority of its natural gas and other city gas resources, supplier country risk, accidents at gas fields or LNG liquefaction plants, accidents to LNG vessels in transit or other situations preventing the smooth procurement of gas resources might disrupt the supply of natural gas.

4) Market risk

Tokyo Gas might incur losses in the event of changes in the market price of company-owned real estate, financial assets, pension assets or other assets.

5) Weather risk

Abnormal weather conditions, particularly summer heat waves and warm winters, reduce gas sales volume in the residential sector and affect revenues.

6) Risk faced by existing business

A. Competitive risk

As industry deregulation progresses, competition with electric power companies and new firms entering the gas business is becoming fierce. Competition might have an increased impact on Tokyo Gas' business performance. Specifically, demand might decrease or rates might fall owing to marketing offensives by electric power companies to promote electrification, electric power rate reductions or competition from new market entrants.

Amid ongoing market liberalization and intensified competition between energy sources, Tokyo Gas might lose a portion of existing demand should it become unable to purchase LNG at competitive prices due to problems concluding new resource procurement contracts or revising existing contracts or maintaining alliances for resource procurement, should competitors commence the supply of

more competitive LNG than the Tokyo Gas Group in the Group's existing markets, or should LNG lose competitiveness compared to other forms of energy.

B. Demand risk

Economic recession, changes in industry structure, progress with energy conservation activities or other factors might result in a partial decrease in existing demand.

C. Regulatory risk

Tokyo Gas manages its operations in compliance with the Gas Utility Industry Law and other laws, regulations and institutions. As deregulation progresses, any revisions to these laws, regulations or institutions that prove detrimental to the Tokyo Gas Group might affect business performance.

7) New-market risk

Industry deregulation entails increases in business opportunities such as the emergence of new markets in the future brought about by the fusion of energy-related markets. The Tokyo Gas Group sees this situation as a growing opportunity to enter into new businesses and is working to expand its business in energy-related fields, including gas-field development and other upstream development, LNG transport, city gas-related businesses overseas and new services for residential customers. Entry into these new businesses might involve new risks different from those Tokyo Gas has faced in the established gas business.

8) Risk of information leaks

Improper disclosure of customers' personal information gathered and managed in the conduct of business as a public utility might result not only in direct costs required to remedy the situation, but also in tangible and intangible damages, such as the need to bear public responsibility more serious than that required of other companies.

9) Risk of failure or malfunctioning of backbone systems

The failure or malfunctioning of backbone computer systems connected with the manufacture and supply of gas or the calculation of gas rates might result not only in a disruption in gas supply and delays in customer service, but also in tangible and intangible damages such as the need to bear public responsibility.

10) Environmental and compliance risks

The need to comply with new environmental laws or additional obligations to improve the environment might increase costs. Also, any violations of laws, rules and regulations or actions that contravene corporate ethics might result not only in direct costs required to remedy the situation, but also in tangible and intangible damages such as the need to bear public responsibility.

11) Risks associated with corporate responsibility and customer service

Inadequate responses to customer needs or inappropriate customer services might result in lowering corporate competitiveness and in tangible and intangible damages such as the need to bear public responsibility. Moreover, because Tokyo Gas regards the enhancement of customer satisfaction as an important means of fortifying corporate competitiveness, and the importance of customer satisfaction is increasing, Tokyo Gas recognizes it as a business risk should the Company be unable to increase customer satisfaction or fail to meet the level of satisfaction required by customers.

Frequently Asked Questions

Q1 What are some of the characteristics of city gas business in Japan?

Japan's mountainous terrain means there are few areas where the population and industry are concentrated in such a way as to be advantageous to gas suppliers. For this reason, only about 5% of Japan's land area currently has a ready supply of city gas.

Although about 220 city gas companies compete in this limited geographical area, three large companies account for about 80% of the total gas sales volume: Tokyo Gas, Osaka Gas Co., Ltd., and Toho Gas Co., Ltd. In addition to city gas suppliers, there are about 1,700 specific-area gas

suppliers and 30,000 liquefied petroleum gas (LPG) suppliers, most of which are small or medium-sized firms. The resource for approximately 90 percent of the city gas in Japan is natural gas, almost all of which is imported in the form of liquefied natural gas (LNG). Only a few companies import and regasify LNG to supply city gas. Unlike the United States and Europe, Japan does not have a nationwide pipeline network; each city gas company maintains a network of pipelines in its service area through which it supplies and markets gas.

$\mathbb{Q}2$ Does Tokyo Gas plan to acquire neighboring gas companies?

Tokyo Gas currently wholesales gas to 19 city gas companies around its service area. Wholesale volumes currently account for approximately 10% of total gas sales, and are expected to increase by an annual average of 3.2% over the next five years. The wholesale supply business allows Tokyo Gas to earn income without increasing assets, so its basic policy calls for an active development of this market. As hostile takeovers could have an adverse effect on the Company's wholesale business, it has no intention to aggressively pursue M&A.

On the other hand, Tokyo Gas purchased the municipal gas operation of Konosu City in Saitama Prefecture, when it was privatized in April 2002. It was also selected by Nagano Prefecture to be the new owner of the gas operation previously owned by the prefectural government, following the privatization in September 2004. Should there arise an optimal M&A opportunity with the potential to increase our corporate value and benefit our customers, Tokyo Gas will consider acting on the opportunity in accordance with the wishes of the other party.

Q3 How does Tokyo Gas set its rates?

Tokyo Gas' rates are divided into the following three categories:

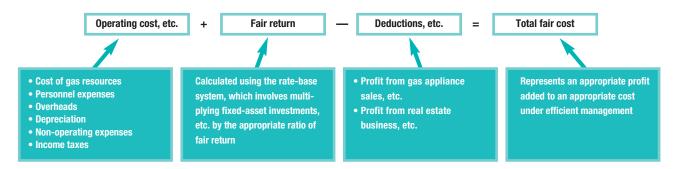
Service agreement Tokyo Gas uses "regulated" rates approved by the Minister of Economy, Trade and Industry (METI) to bill customers for gas supplied through pipelines to meet general demand. Under a May 1999 amendment to Japan's Gas Utility Industry Law, it became possible to reduce these rates simply by notifying METI, provided the change does not adversely affect any customers.

Optional agreements Tokyo Gas is permitted to offer rates and service terms other than those outlined in the above service agreement. This enables the Company to make efficient use of its gas production and supply facilities. These agreements have to be reported to METI and the selection of this option is up to the customer.

Large-volume supply A March 1995 amendment to the Gas Utility Industry Law deregulated tariffs and area of supply for customers with contract volumes of two billion m³ or more. Rates and other supply terms can be determined by agreement between gas suppliers and customers.

Since April 2004, large-volume customers have been defined as customers with yearly contract volumes of 500,000 m³ or more.

"Regulated" rates are calculated using a rate-base system. A simplified version of this calculation is shown in the following equation:



Q4 What is the definition of "energy service business"?

It is a business in which energy service providers offer onestop energy solutions that include the provision of electricity and heat through gas cogeneration systems and other energy facilities they build, own and operate on customer sites. The system offers benefits that are attracting an increasing number of potential customers, benefits that include virtually no initial investment (allowing swift installation), environmental friendliness and energy cost savings. This is a business that offers tremendous growth potential because increases in system efficiency have dramatically improved profitability.

In 2002, Tokyo Gas established a wholly owned subsidiary called ENERGY ADVANCE Co., Ltd. with the aim of expanding the energy services business. This company

takes advantage of the Tokyo Gas Group's LNG procurement capabilities and advanced engineering to maximize the added-value potential of gas cogeneration. It uses a highly effective marketing strategy, which targets environmentally conscious customers primarily in the Kanto region, where there is significant untapped demand.

ENERGY ADVANCE is now the leader in the cogeneration field. By March 31, 2005 the company had signed 67 contracts for systems that have a total capacity of approximately 140 MW. It has been selected for 32 projects subsidized by the New Energy and Industrial Technology Development Organization (NEDO), with a total capacity of approximately 120 MW.

Q5 What advantages does Tokyo Gas have in the electric power generation business?

Tokyo Gas has several strengths in the electric power generation business.

- 1) Competitive fuel procurement that takes advantage of strong bargaining power.
- 2) Power plant sites adjacent to demand areas that leverage existing infrastructure such as LNG terminals.
- 3) Potentially lower fixed costs per m³ and even more com-

petitive fuel procurement, resulting from the Company's involvement in the electric power business, which raises LNG transaction volumes.

At the business decision stage, Tokyo Gas will use a flexible approach, based on careful consideration of market trends, to determine project scales and approaches to marketing.

11-year Summary

Tokyo Gas Co., Ltd. and Consolidated Subsidiaries

	Millions of yen, except per share amounts										
For the years ended March 31	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Net sales	¥1,190,783	¥1,151,825	¥1,127,634	¥1,097,589	¥1,086,771	¥992,255	¥997,767	¥1,009,155	¥988,077	¥958,662	¥915,862
Gas sales	834,658	831,115	792,454	750,439	740,731	672,069	674,997	686,649	663,066	633,253	601,989
Gas appliance sales	135,109	133,873	142,636	149,203	146,517	127,916	133,925	127,880	135,057	136,344	138,557
Related construction	64,795	68,034	70,568	71,338	71,908	68,651	68,817	71,060	74,767	73,784	75,121
Real estate rental	34,701	35,444	36,346	37,551	37,601	37,841	37,616	38,978	40,916	40,568	_
Other business	234,721	172,160	158,327	156,011	159,578	158,819	155,045	154,602	144,032	143,931	167,206
Operating income	145,349	152,287	123,294	110,608	103,659	69,233	72,303	76,485	62,163	67,109	60,105
Net income	84,047	44,787	59,201	51,912	27,595	26,698	17,764	17,241	15,432	16,762	11,072
Depreciation*	140,271	146,895	141,027	145,564	150,374	140,306	143,009	_	<u> </u>	<u> </u>	_
Capital expenditures**	107,529	107,441	111,988	105,296	111,397	124,975	151,126	<u> </u>	<u> </u>	<u> </u>	_
Free cash flow	116,789	84,241	88,240	92,178	66,572	42,029	9,647	<u> </u>	<u> </u>	<u> </u>	_
Per share (yen)											
Net income (Basic)	¥31.47	¥16.44	¥21.18	¥18.47	¥9.82	¥9.50	¥6.32	¥6.14	¥5.49	¥5.97	¥3.94
Net income (Diluted)	28.24	14.98	19.11	16.66	9.13	8.84	5.94	5.76	5.37	_	_
Shareholders' equity	244.73	221.53	208.65	200.75	196.72	172.33	149.98	148.67	147.65	147.23	146.32
Cash dividends applicable for the year	7.00	7.00	6.00	6.00	6.00	5.00	5.00	5.00	5.00	5.00	5.00
At year-end (March 31)											
Total assets	¥1,668,734	¥1,666,828	¥1,676,064	¥1,702,713	¥1,797,669	¥1,805,086	¥1,707,446	¥1,720,684	¥1,772,132	¥1,657,176	¥1,608,244
Long-term debt due after one year	547,139	545,845	598,322	680,887	708,329	843,634	820,753	765,304	878,674	743,177	724,523
Total shareholders' equity	648,766	598,453	579,706	564,078	552,790	484,239	421,442	417,755	414,906	413,725	411,164
Ratios											
Operating income to net sales	12.2%	13.2%	10.9%	10.1%	9.5%	7.0%	7.2%	7.6%	6.3%	7.0%	6.6%
Net income to net sales	7.1%	3.9%	5.3%	4.7%	2.5%	2.7%	1.8%	1.7%	1.6%	1.7%	1.2%
ROE	13.5%	7.6%	10.4%	9.3%	5.3%	5.9%	4.2%	4.1%	3.7%	4.1%	2.7%
ROA	5.0%	2.7%	3.5%	3.0%	1.5%	1.5%	1.0%	1.0%	0.9%	1.0%	0.7%
Equity ratio	38.9%	35.9%	34.6%	33.1%	30.8%	26.8%	24.7%	24.3%	23.4%	25.0%	25.6%

Notes: 1. Segment sales include intra-group transactions.

^{2.} Free cash flow = net income + depreciation* - capital expenditures**

^{*}including amortization of long-term prepayments **purchases of tangible fixed assets + purchases of intangible fixed assets + long-term prepayments (accounting basis)

Consolidated Balance Sheets

Tokyo Gas Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2005 and 2004

	Millior	Thousands of U.S. dollars (Note 1)	
ASSETS	2005	2004	2005
Property, plant and equipment (Notes 3 and 4):			
Production facilities	¥ 714,527	¥ 713,910	\$ 6,677,822
Distribution facilities	2,069,325	2,018,459	19,339,487
Service and maintenance facilities	182,103	182,075	1,701,894
Other	673,327	611,749	6,292,774
Construction in progress	48,311	38,496	451,505
. 5	3,687,593	3,564,689	34,463,482
Accumulated depreciation	(2,528,076)	(2,394,260)	(23,626,874)
·	1,159,517	1,170,429	10,836,608
Intangibles:			
Consolidation difference	2,903	_	27,127
Other intangibles	19,877	18,856	185,769
	22,780	18,856	212,896
Investments and other non-current assets:			
Investment securities (Notes 4 and 5)	100,601	108,486	940,196
Long-term loans	4,047	13,230	37,826
Deferred tax assets (Note 10)	51,330	51,252	479,715
Other investments and non-current assets	45,503	47,131	425,263
Allowance for doubtful accounts	(1,711)	(1,659)	(15,993)
7 He Warloo To. Godzilar Goodillo	199,770	218,440	1,867,007
Current assets:			
Cash and cash equivalents	50,665	43,961	473,501
Marketable securities (Note 5)	8	1	77
Notes and accounts receivables:			
Trade	139,723	125,244	1,305,822
Allowance for doubtful accounts	(963)	(1,215)	(8,996)
Inventories (Note 6)	25,436	22,827	237,721
Deferred tax assets (Note 10)	12,075	11,588	112,851
Other current assets	59,723	56,697	558,159
Total current assets	286,667	259,103	2,679,135
	¥ 1,668,734	¥ 1,666,828	\$ 15,595,646

See accompanying notes.

	Million	s of yen	Thousands of U.S. dollars (Note 1)	
LIABILITIES, MINORITY INTEREST AND SHAREHOLDERS' EQUITY	2005	2004	2005	
Long-term debt due after one year (Note 7)	¥ 547,139	¥ 545,845	\$ 5,113,446	
Deferred tax liability (Note 10)	2,599	2,396	24,294	
Employees' severance and retirement benefits (Note 9)	141,480	157,808	1,322,243	
Allowance for repairs of gas holders	3,464	3,445	32,372	
Other non-current liabilities	24,196	24,853	226,135	
Current liabilities:				
Long-term debt due within one year (Note 7)	51,843	106,870	484,516	
Notes and accounts payable:				
Trade	60,564	35,747	566,015	
Other	29,065	36,902	271,631	
Bank loans (Note 7)	25,124	30,029	234,800	
Income taxes payable (Note 10)	41,690	32,808	389,630	
Accrued expenses	32,616	44,958	304,825	
Deferred tax liability (Note 10)	167	_	1,563	
Other current liabilities	51,390	42,456	480,280	
Total current liabilities	292,459	329,770	2,733,260	
Commitments and contingent liabilities (Note 14)				
Minority interest	8,631	4,258	80,660	
Shareholders' equity (Note 11):				
Common stock:				
Authorized: 6,500,000,000 shares				
Issued: 2,810,171,295 shares	141,844	141,844	1,325,649	
Capital surplus	2,067	2,065	19,320	
Retained earnings	532,810	457,924	4,979,533	
Net unrealized holding gains on securities	31,501	35,655	294,401	
Foreign currency translation adjustments	(311)	(227)	(2,908)	
•	707,911	637,261	6,615,995	
Treasury stock, at cost				
159,437,083 shares in 2005				
109,205,944 shares in 2004	(59,145)	(38,808)	(552,759)	
Total shareholders' equity	648,766	598,453	6,063,236	
	¥1,668,734	¥1,666,828	\$15,595,646	

Consolidated Statements of Income

Tokyo Gas Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2005 and 2004

	Millions	of ven	Thousands of U.S. dollars (Note 1)
	2005	2004	2005
Net sales (Note 12) Costs and expenses (Note 12):	¥1,190,783	¥1,151,825	\$11,128,814
Cost of sales	624,722	578,530	5,838,525
Selling, general and administrative	420,712	421,008	3,931,884
	1,045,434	999,538	9,770,409
Operating income (Note 12)	145,349	152,287	1,358,405
Other income (expenses):			
Interest and dividend income	1,086	1,399	10,146
Gains from settlement of weather derivatives	2,741	_	25,617
Exclusive facilities income	1,507	374	14,087
Reversal of environmental conditioning costs	_	1,650	_
Gains from sale of securities (Note 5)	5,262	589	49,182
Interest expense	(13,134)	(14,823)	(122,748)
Adjustments of charges for construction of distribution facilities	(4,043)	(4,145)	(37,783)
Losses on unsecured notes redemption	(2,879)	(6,575)	(26,907)
Gains resulting from changes to pension system (Note 2)	_	5,665	_
Losses on impairment of fixed assets (Note 12)	(1,198)	(3,322)	(11,200)
Write-off of unrecognized actuarial differences of pension plans (Note 2	<u>—</u>	(58,956)	_
Special severance payment	(3,487)	_	(32,587)
Foreign exchange losses	(52)	(15)	(490)
Equity in net income of an affiliated company	258	236	2,412
Other, net	1,913	(1,233)	17,874
	(12,026)	(79,156)	(112,397)
Income before income taxes and minority interest			
in net income of consolidated subsidiaries	133,323	73,131	1,246,008
Income taxes (Note 10):			
Current	45,074	44,266	421,248
Deferred	3,534	(16,367)	33,030
	84,715	45,232	791,730
Minority interest in net income of consolidated subsidiaries	(668)	(445)	(6,241)
Net income	¥ 84,047	¥ 44,787	\$ 785,489
		Yen	U.S. dollars (Note 1)
	2005	2004	2005
Amounts per share of common stock (Note 2):			
Net income	¥31.47	¥16.44	\$0.29
Diluted net income	28.24	14.98	0.26

7.00

7.00

See accompanying notes.

Cash dividends applicable to the year

Consolidated Statements of Shareholders' Equity

Tokyo Gas Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2005 and 2004

				Millions of yen			
	Number of shar of common stoo (Thousands)		Capital surplus	Retained earnings	Net unrealized holding gains on securities	Foreign currency translation adjustments	Treasury stock
Balance at March 31, 2003	2,810,171	¥141,844	¥2,065	¥429,653	¥ 17,003	¥ 4	¥(10,863)
Net income				44,787			
Net unrealized holding gains on securities					18,652		
Foreign currency translation adjustments						(231)	
Treasury stock				(1)			(27,945)
Cash dividends paid (¥6.00 per share)				(16,438)			
Bonuses to directors				(77)			
Balance at March 31, 2004	2,810,171	¥141,844	¥2,065	¥457,924	¥ 35,655	¥(227)	¥(38,808)
Net income				84,047			
Increase due to addition of consolidated subsidiaries				10,988			
Net unrealized holding gains on securities					(4,154)		
Foreign currency translation adjustments						(84)	
Treasury stock			2			, ,	(20,337)
Cash dividends paid (¥7.50 per share)				(20,084)			·
Bonuses to directors				(65)			
Balance at March 31, 2005	2,810,171	¥141,844	¥2,067	¥532,810	¥ 31,501	¥(311)	¥(59,145)

			Thousands of U.	S. dollars (Note 1)	
	Common stock	Capital surplus	Retained earnings	Net unrealized holding gains on securities	Foreign currency translation adjustments	Treasury stock
Balance at March 31, 2004	1,325,649	\$19,303	\$4,279,664	\$333,222	\$(2,125)	\$(362,691)
Net income			785,489			,
Increase due to addition of consolidated subsidiaries			102,692			
Net unrealized holding gains on securities				(38,821)		
Foreign currency translation adjustments					(783)	
Treasury stock		17				(190,068)
Cash dividends paid (\$0.07 per share)			(187,702)			
Bonuses to directors			(610)			
Balance at March 31, 2005	1,325,649	\$19,320	\$4,979,533	\$294,401	\$(2,908)	\$(552,759)

See accompanying notes.

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Consolidated Statements of Cash Flows

Tokyo Gas Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2005 and 2004

	Millions of yen		Thousands of U.S. dollars (Note 1)	
	2005	2004	2005	
Cash flows from operating activities:				
Income before income taxes and minority interest in net income				
of consolidated subsidiaries	¥ 133,323	¥ 73,131	\$ 1,246,008	
Adjustments to reconcile income before income taxes and minority	+ 100,020	+ 75,151	\$ 1,240,000	
interest in net income of consolidated subsidiaries to net cash provide	Ч			
by operating activities:	ч			
Depreciation (Note 12)	136,421	143,129	1 274 050	
Amortization of long-term prepayments		•	1,274,959	
Losses on impairment of fixed assets (Note 12)	3,851	3,766	35,989	
	1,198	3,322	11,200	
Loss on disposal of property, plant and equipment Gains from sale of securities	3,388	3,790	31,667	
	(5,262)	(589)	(49,182)	
Loss on unsecured notes redemption	2,879	6,575	26,907	
Increase (decrease) in allowance for doubtful accounts	(1,293)	(193)	(12,083)	
Increase (decrease) in employees' severance and retirement benefits		36,912	(163,139)	
Interest and dividend income	(1,086)	(1,399)	(10,145)	
Interest expense	13,134	14,823	122,748	
Changes in operating assets and liabilities:				
Decrease (increase) in notes and accounts receivable	(7,597)	5,157	(70,999)	
Decrease (increase) in inventories	(778)	(1,701)	(7,273)	
Increase (decrease) in notes and accounts payable	6,057	274	56,610	
Increase (decrease) in consumption taxes payable	(1,140)	(1,552)	(10,653)	
Bonuses paid to directors	(65)	(77)	(610)	
Other—net	5,011	(7,571)	46,830	
	270,585	277,797	2,528,834	
Cash received for interest and dividends	1,057	1,381	9,879	
Cash paid for interest	(13,003)	(15,053)	(121,528)	
Cash paid for income taxes	(43,601)	(46,517)	(407,478)	
Net cash provided by operating activities	215,038	217,608	2,009,698	
Cash flows from investing activities:				
Purchase of time deposits	(6,667)	(12,581)	(62,309)	
Proceeds from redemption of time deposits	9,123	11,629	85,262	
Purchases of investment securities	(14,119)	(15,371)	(131,950)	
Proceeds from sales of securities	6,263	7,683	58,535	
Purchases of property, plant and equipment	(94,084)	(101,012)	(879,288)	
Purchases of intangible fixed assets	(12,787)	(12,211)	(119,503)	
Long-term prepayments	(2,332)	(2,103)	(21,797)	
Proceeds from sale of tangible and intangible fixed assets	4,029	1,235	37,650	
Expenditure of long-term loans receivable	(1,610)	(3,886)	(15,048)	
Proceeds from long-term loans	4,428	894	41,381	
Other—net	380	(315)	3,556	
Net cash used in investing activities	(107,376)	(126,038)	(1,003,511)	
Cash flows from financing activities:	(-)	(-,,	(): : : /: /	
Net increase (decrease) repayments of short-term bank loans	(2,691)	(11,871)	(25,145)	
Proceeds from long-term debt	60,566	87,790	566,033	
Repayments of long-term debt	(125,703)	(131,042)	(1,174,790)	
Cash dividends paid	(20,144)	(16,482)	(188,263)	
Payments for acquiring treasury stock	(20,442)	(28,038)	(191,050)	
Other—net	254	(101)	2,370	
Net cash used in financing activities	(108,160)	(99,744)	(1,010,845)	
Effect of exchange rate changes on cash and cash equivalents	(100,100)	(99,744)	(1,010,843)	
Net increase (decrease) in cash and cash equivalents	(500)		(4,677)	
Cash and cash equivalents at beginning of year		(8,169) 52,130		
	43,961	JZ, I JU	410,848	
Increase in cash and cash equivalents due to addition of consolidated subsidiaries	7 204		67 220	
	7,204	V 42.061	67,330 \$ 473.501	
Cash and cash equivalents at end of year	¥ 50,665	¥ 43,961	\$ 473,501	

See accompanying notes.

Notes to Consolidated Financial Statements

Tokyo Gas Co., Ltd. and Consolidated Subsidiaries Years ended March 31, 2005 and 2004

1. Basis of presenting consolidated financial statements

Tokyo Gas Co., Ltd. (the "Company") and its consolidated domestic subsidiaries maintain their accounts and records in accordance with the provisions set forth in the Japanese Securities and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards. The Company, as a regulated company, also follows the Gas Business Law related accounting regulations for preparing such financial statements.

The accompanying consolidated financial statements have been restructured and translated into English (with some expanded descriptions and inclusion of consolidated statements of shareholders' equity) from the consolidated financial statements of the Company prepared in accordance with Japanese GAAP and filed with the appropriate Local Finance Bureau of the Ministry of Finance as required by the Securities and Exchange Law. Some supplementary information included in the statutory Japanese-language consolidated financial statements, but not required for fair presentation, is not presented in the accompanying consolidated financial statements.

The translation of the Japanese yen amounts into U.S. dollars are included solely for the convenience of readers outside Japan, using the prevailing exchange rate at March 31, 2005, which was \$107 to US\$1. The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

2. Significant accounting policies

Consolidation The consolidated financial statements include the accounts of the Company and all of its significant subsidiaries. For the years ended March 31, 2005 and 2004, 52 subsidiaries and 18 subsidiaries, respectively, were consolidated. All significant intercompany transactions and account balances are eliminated in consolidation.

In the elimination of investments in subsidiaries, the assets and liabilities of the subsidiaries, including the portion attributable to minority shareholders, are recorded based on their fair value at the time the Company acquired control of the respective subsidiary.

Consolidation differences are amortized on a straight-line basis over 10 years, except for minor amounts that are charged to income in the period of acquisition.

The Company implemented the strategic business unit system on April 1, 2004, based on its medium-term management plan "Frontier 2007," developed in October 2002, where the Company has set the establishment of a group management system as one of its major goals. Upon implementation of the new system, the Company has expanded its scope of consolidation, resulting in an increase in the number of consolidated subsidiaries from 18 companies in the year ended March 31, 2004, to 52 companies in the year ended March 31, 2005. As a result, the result figures for the year ended March 31, 2005 have been calculated based on the new scope of consolidation. The effects of expansion of the scope of consolidation are summarized as follows.

Increase (Decrease)

	Millions of yen	U.S. dollars
Sales	¥43,157	\$403,336
Operating income	2,567	23,991
Net income	(457)	(4,271)

Equity method Significant investments in unconsolidated subsidiaries and affiliates over which the Company has the ability to exercise significant influence with regard to operating and financial policies of the investees, are accounted for by the equity method. For the years ended March 31, 2005 and 2004, one affiliated company was accounted for by the equity method.

Property, plant and equipment Property, plant and equipment is generally stated at cost. Depreciation is determined mainly by the declining-balance method based on estimated useful life, except that buildings (excluding building equipment) acquired after March 31, 1998 are depreciated using the straight-line method.

As the accounting standard for impairment of fixed assets ("Opinion on Setting Accounting Standard for Impairment of Fixed Assets," issued by the Business Accounting Deliberation Council on August 9, 2002), and its implementation guidance (Financial Standards Implementation Guidance No. 6, "Implementation Guidance for Accounting Standard for Impairment of Fixed Assets," issued by the Accounting Standards Board of Japan on October 31, 2003) can be adopted in the year ended March 31, 2004, the Company adopted the standard and its implementation guidance commencing in the year ended March 31, 2004. As a result, income before income taxes and minority interest in net income of consolidated subsidiaries decreased by \(\frac{\pmax}{3}\),322 million.

The amounts of accumulated impairment losses are directly deducted from the acquisition costs of related fixed assets.

Software costs The Company and its consolidated subsidiaries include software in intangible assets and depreciate it using the straight-line method over the estimated useful life.

Cash and cash equivalents Cash and cash equivalents include cash on hand, readily-available deposits and short-term highly liquid investments with maturities not exceeding three months at the time of purchase, which are readily convertible to known amounts of cash that they present insignificant risk of change.

Securities The Company and its consolidated subsidiaries classify their securities in one of the following three categories, in accordance with the Japanese Accounting Standard for Financial Instruments.

- (a) Debt securities intended to be held to maturity (hereafter, "held-to-maturity debt securities") are stated at amortized cost.
- (b) Equity securities issued by unconsolidated subsidiaries and affiliated companies that are not accounted for using the equity method are stated at moving-average cost.
- (c) Available-for-sale securities, which are defined as securities other than held-to-maturity debt securities, equity securities issued by unconsolidated subsidiaries and affiliated companies, and securities held for trading purposes, are stated at fair market value at the year-end, if their fair market values are readily available. The difference between acquisition costs and book values of these securities are reported, net of applicable income taxes, as a separate component of shareholders' equity. Available-for-sale securities with no available fair market values are stated at moving-average cost.

If the fair market value of held-to-maturity debt securities, equity securities issued by unconsolidated subsidiaries and affiliated companies, and available-for-sale securities, declines significantly, unless the decline is considered recoverable, such securities are stated at fair market value and the difference between fair market value and the carrying amount is recognized as loss in the period of the decline.

Derivative financial instruments The Company and its consolidated subsidiaries use currency swap contracts, interest rate swaps, foreign exchange forward contracts, commodity swaps and weather derivatives only for the purpose of mitigating the risk of fluctuations in foreign exchange rates, interest rates, market prices of raw materials and finished products and affects of changes in temperature. The Company and its consolidated subsidiaries do not use derivative financial instruments for speculative trading purposes. The derivative financial instruments are executed with creditworthy financial institutions, and the Company's and its consolidated subsidiaries' management believes there is little risk of default by counterparties. The derivative financial instruments are used based on internal policies and procedures on risk control. Derivatives are stated at fair market value at the year-end. The Company and its consolidated subsidiaries use hedging accounting, provided that the conditions of the accounting were applicable to the rules.

Inventories Inventories are stated at cost, cost being determined by the moving-average method.

Allowance for doubtful accounts The Company and its consolidated subsidiaries provide for doubtful accounts at an estimated amount of probable bad debts.

Employees' severance and retirement benefits The Company and its consolidated subsidiaries provide post-employment benefit plans, an unfunded lump-sum payment plan and a funded pension plan, under which employees' severance and retirement benefits are based on the level of wages and salaries at the time of retirement or termination, length of service and certain other factors. The Company and its consolidated subsidiaries determine benefit obligation and expenses for employees' severance and retirement benefits based on the amounts actuarially calculated using certain assumptions.

The liability for employees' severance and retirement benefits is provided based on the estimated amounts of projected benefit obligation and the fair value of the plan assets.

The estimated amount of all retirement benefits to be paid at the future retirement date is assumed as generating equally to each service year using the estimated number of total service years. Past service costs are charged to income when incurred, and actuarial gains and losses are charged to income in the fiscal year following the year when they arise.

With enactment of the Defined Benefit Corporate Pension Plan Law in Japan, the Company carried out a revision in its pension plans during the year ended March 31, 2004, including a shift from the tax-qualified pension plan to the contract-type funded pension plan as well as introduction of a cash balance pension plan. As a result, the overall benefit ratio was lowered and, therefore, ¥5,665 million gain resulting from changes to pension system has been recorded as other income. In addition, upon this plan revision, the Company changed its accounting for unrecognized actuarial differences from amortizing them over ten years to writing them off in one year, resulting in write-off of ¥58,956 million in actuarial differences incurred in previous years. The purpose of this change is not only to timely reflect the funded status of the benefit obligation in the consolidated financial statements, but also to secure financial strength of the Company. As a result of the changes described above, income before income taxes and minority interest in net income of consolidated subsidiaries decreased by \footnote{5}2.640 thousand, compared with what would have been recorded under the previous plans and accounting method.

Allowance for repairs of gas holders The Company and certain consolidated subsidiaries provide for periodic repairs of gas holders by estimating future expenditures and charging them to income in equal annual amounts. The difference between the

actual expenditure and the amount provided is charged to income in the year repairs are completed.

Accounting for certain lease transactions Finance leases which do not transfer ownership to lessees are accounted for in the same manner as operating leases under accounting principles generally accepted in Japan.

Income taxes Income taxes comprise corporation tax, inhabitants' taxes and enterprise tax (excluding enterprise taxes based on "amount of added value" and "amount of capital"). The Company and its consolidated subsidiaries recognize tax effects of temporary differences between the financial statement basis and the tax basis of assets and liabilities.

Enterprise tax In the case of companies engaged in gas business, enterprise tax which is levied, not on taxable income, but on net sales, is accounted for in "Selling, general and administrative" expenses. With the promulgation of the "Revision of the Local Tax Law" (Legislation No. 9, 2003) on March 31, 2003, the tax bases for assessing enterprise taxes comprise "amount of income," "amount of added value" and "amount of capital" commencing April 1, 2004. Enterprise taxes based on "amount of added value" and "amount of capital" are included in "Selling, general and administrative expenses" commencing this fiscal year pursuant to "Practical Solutions on Presentation for Size-Based Components of Corporate Enterprise Tax on the Income Statement" (Accounting Standards

Board, Practical Solution Report No. 12 issued on February 13, 2004). The effect of the change was not significant.

In the accompanying consolidated statements of income, enterprise tax is accounted for in "Selling, general and administrative" expenses in the amount of \$11,607 million (US\$108,474 thousand) and \$11,145 million for the years ended March 31, 2005 and 2004, respectively.

Foreign currency translation Receivables and payables denominated in foreign currencies are translated into Japanese yen at the year-end rates, and the resulting translation gains or losses are charged to income currently.

Amounts per share of common stock Basic net income per share is computed based on the net income available for distribution to common shareholders and the weighted-average number of common shares outstanding for the period. Diluted net income per share reflects the potential dilution that could occur if convertible bonds were converted into common stocks.

Cash dividends per share have been presented on an accrual basis and include dividends approved or to be approved after the balance sheet dates, but applicable to the year then ended.

Reclassifications Certain prior year amounts have been reclassified to conform to 2005 presentation. These changes had no impact on previously reported results of operations.

3. Property, plant and equipment

Property, plant and equipment is generally recorded at cost. However, in cases where the Company and its consolidated subsidiaries receive government grants toward the cost of acquisition, such amounts are offset against the acquisition cost of the related asset. Such offsets recorded at March 31, 2005 and 2004 were \$259,241\$ million (US\$2,422,814 thousand) and <math>\$238,700\$ million, respectively.

4. Pledged assets

Pledged assets at March 31, 2005 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Distribution facilities	¥ 5,658	¥ 5,742	\$ 52,876
Service and maintenance facilities	141	142	1,322
Other	10,807	7,865	100,996
Investment securities	75	37	700
	¥16,681	¥13,786	\$155,894

Pledged as collateral for long-term debt and other liabilities at March 31, 2005 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2005 2004		2005
Long-term debt	¥5,299	¥9,073	\$49,519
Accounts payable	_	6	_
Bank loans	_	300	_
Other current liabilities	60	53	561
	¥5,359	¥9,432	\$50,080

5. Securities

Acquisition costs, book values and fair values of securities with available fair market values at March 31, 2005 and 2004 were as follows:

(a) Held-to-maturity debt securities

	Millions	Millions of yen			
	2005	2005 2004		2005 2004	
Securities with fair val	ue exceeding bo	ok value:			
Book value	¥45	¥35	\$416		
Fair value	47	36	435		
Difference	¥ 2	¥ 1	\$ 19		

	Millions	Millions of yen	
	2005		2005
Securities with fair val	ue not exceeding	book value:	
Book value	¥ —	¥10	\$ —
Fair value	_	10	_
Difference	¥ —	¥ —	\$ —

(b) Available-for-sale securities

	Millions of yen			
For 2005	Acquisition cost	Book value	Difference	
Securities with book va	alues exceeding ac	quisition cost		
Equity securities	¥12,454	¥62,578	¥50,124	
Securities with book va	alues not exceeding	g acquisition o	cost:	
Equity securities	2,324	2,126	(198)	
Total	¥14 778	¥64.704	¥49 926	

	Millions of yen			
For 2004	Acquisition cost	Book value	Difference	
Securities with book value	s exceeding ac	quisition cost:		
Equity securities	¥ 9,908	¥66,363	¥56,455	
Bonds	6	6	_	
Subtotal	9,914	66,369	56,455	
Securities with book value	s not exceeding	g acquisition c	ost:	
Equity securities	615	583	(32)	
Total	¥10,529	¥66,952	¥56,423	

	Thousands of U.S. dollars		
For 2005	Acquisition cost	Book value	Difference
Securities with book value	es exceeding ac	quisition cost:	:
Equity securities	\$116,393	\$584,844	\$468,451
Securities with book value	es not exceedin	g acquisition o	cost:
Equity securities	21,715	19,865	(1,850)
Total	\$138,108	\$604,709	\$466,601

Available for sale securities sold amounted to \$6,040 million (US\$56,447 thousand) and \$2,613 million for the years ended March 31, 2005 and 2004, respectively. Gains on available-for-sale securities amounted to \$5,398 million (US\$50,449 thousand) and \$597 million and losses on available-for-sale securities amounted to \$136 million (US\$1,267 thousand) and \$7 million for the years ended March 31, 2005 and 2004, respectively.

Available-for-sale securities with no available fair values, which were stated at moving-average cost, amounted to \$12,008 million (US\$112,223 thousand) and \$11,732 million at March 31, 2005 and 2004, respectively. Investments in unconsolidated subsidiaries and affiliated companies amounted to \$23,832 million (US\$222,726 thousand) and \$29,715 million for the years ended March 31, 2005 and 2004, respectively.

6. Inventories

Inventories at March 31, 2005 and 2004 were as follows:

Millions of yen		U.S. dollars	
2005	2004	2005	
¥ 3,173	¥ 1,949	\$ 29,658	
13,570	11,372	126,823	
8,604	8,177	80,409	
89	1,329	831	
¥25,436	¥22,827	\$237,721	
	2005 ¥ 3,173 13,570 8,604 89	2005 2004 ¥ 3,173 ¥ 1,949 13,570 11,372 8,604 8,177 89 1,329	

7. Bank loans and long-term debt

At March 31, 2005 and 2004, bank loans consisted of short-term notes, bearing interest at an average annual rate of 0.29%. Long-term debt at March 31, 2005 and 2004 was as follows:

				U.S. dollars
		2005	2004	2005
Domestic unsecured notes	Due 2016 at a rate of 4.0%	¥ 27,700	¥ 27,700	\$ 258,879
	Due 2018 at a rate of 2.625%	40,000	40,000	373,832
	Due 2009 at a rate of 1.68%	30,000	30,000	280,374
	Due 2009 at a rate of 1.73%	30,000	30,000	280,374
	Due 2010 at a rate of 2.01%	20,000	20,000	186,916
	Due 2011 at a rate of 1.39%	30,000	30,000	280,374
	Due 2012 at a rate of 1.35%	20,000	20,000	186,916
	Due 2023 at a rate of 1.01%	20,000	20,000	186,916
	Due 2013 at a rate of 1.41%	30,000	30,000	280,374
	Due 2014 at a rate of 1.59%	20,000	_	186,916
	Due 2024 at a rate of 2.29%	10,000	_	93,458
	Due 2025 at a rate of 2.14%	10,000	_	93,458
	Due 2015 at a rate of 4.1%	13,800	13,800	128,972
	Due 2004 at a rate of 1.03%	_	3,000	_
	Due 2009 at a rate of 1.18%	4,000	4,000	37,383
Domestic unsecured convertible bonds	3rd issue due 2005 at a rate of 1.5%	_	82,877	_
	5th issue due 2009 at a rate of 1.2%	39,929	49,963	373,168
	6th issue due 2007 at a rate of 1.1%	49,956	49,965	466,879
DM bearer bonds due 2005 at a rate of 7.0	9%	18,333	18,333	171,340
Loans from banks, insurance companies a through 2019 at rates of 0.174% to 6.40%	3			
Secured		5,299	9,074	49,519
Unsecured		179,965	174,003	1,681,914
		598,982	652,715	5,597,962
Less—Amounts due within one year		51,843	106,870	484,516
		¥547,139	¥545,845	\$5,113,446

The indentures covering the fifth and sixth domestic convertible bonds provide, among other conditions, for (1) conversion into shares of common stock at the conversion prices per share of \\$339.00 (US\\$3.17) and \\$339.00 (US\\$3.17), respectively (subject to adjustment in certain circumstances), (2) conversion periods through March 30, 2009 and March 29, 2007, respectively.

As is customary in Japan, a lending bank has the right to offset cash deposited with it against any debt or obligation that becomes due and, in the case of default or certain other specified events, against all debt payable to the bank. To date no such offset request has been made to the Company and its consolidated subsidiaries.

Certain loan agreements provide, among other things, that, upon request, the Company and its consolidated subsidiaries submit to the lenders for approval of their proposed appropriation of retained earnings (including dividends) before such appropriation is submitted to the shareholders. Neither the Company nor any of its consolidated subsidiaries has ever received any such request.

The annual maturities of long-term debt at March 31, 2005 were as follows:

Year ending March 31	Millions of yen	Thousands of U.S. dollars
2006	¥ 51,843	\$484,516
2007	75,987	710,162
2008	40,613	379,557
2009	71,756	670,618
2010	81,807	764,552
2011 and thereafter	276,976	2,588,557
	¥598,982	\$5,597,962
·		

8. Derivative transactions

Contract amounts, market values and recognized gains on the currency swap contracts, except those accounted for using hedge accounting, and weather derivatives at March 31, 2005 and 2004 were as follows:

	Millions of	f yen	
	At March 31	, 2005	
Contract amounts	Beyond one year	Market value	Recognized gains (losses)
icts:			
¥ 105	¥—	¥32	¥32
5,625	_	_	_
¥ —	¥ —	¥ —	¥ 32
	amounts acts: ¥ 105 5,625	At March 31 Contract amounts Beyond one year acts: ¥ 105	amounts one year value acts: \$\frac{105}{5,625} \frac{\frac{1}{3}}{-} \frac{\frac{1}{32}}{-} \frac{1}{32}

		Millions of	· ven	
		At March 31	,	
	Contract amounts	Beyond one year	Market value	Recognized gains (losses)
Currency swap contra	cts:			
Receive Euro, pay Japanese yen	¥ —	¥ —	¥ —	¥ —
Weather derivatives:	_	_	_	_
	V		V	V

	Thousands of U.S. dollars				
			At March 31	, 2005	
	_	Contract mounts	Beyond one year	Market value	Recognized gains (losses)
Currency swap contra	acts:				
Receive Euro, pay Japanese yen	\$	983	\$ —	\$302	\$302
Weather derivatives:	5	2,570	_	_	_
	\$	_	\$ —	\$ —	\$302

Market value of currency swap contracts were calculated based on the information presented by financial institution. Contract amounts of weather derivatives were stated at the maximum receivable amount under the contracts. Market value of weather derivatives were not stated because the calculation of the fair value was impossible.

9. Employees' severance and retirement benefits

Employees' severance and retirement benefits included in the liability section of the consolidated balance sheets as of March 31, 2005 and 2004 were as follows:

	Million	Thousands of U.S. dollars	
	2005	2004	2005
Projected benefit obligation	¥345,322	¥ 328,518	\$ 3,227,308
Unrecognized prior service costs	2,275	1,148	21,258
Unrecognized actuarial differences	(16,351)	(8,579)	(152,812)
Less fair value of pension assets	(190,056)	(163,350)	(1,776,224)
Prepaid pension costs	290	71	2,713
Employees' severance and retirement benefits	¥141,480	¥ 157,808	\$ 1,322,243

Included in the consolidated statements of income for the years ended March 31, 2005 and 2004 were severance and retirement benefit expenses comprised of the following:

	Millions	Thousands of U.S. dollars	
	2005	2004	2005
Service costs—benefits earned during the year	¥ 9,711	¥ 9,659	\$ 90,759
Interest cost on projected benefit obligation	7,475	8,182	69,861
Expected return on plan assets	(3,402)	(3,057)	(31,797)
Amortization of prior service costs	(155)	(3,761)	(1,446)
Amortization of actuarial differences	3,049	59,446	28,495
Other	1,038	101	9,697
Severance and retirement benefit expenses	¥17,716	¥70,570	\$165,569

The discount rate and the rate of expected return on plan assets used by the Company and its consolidated subsidiaries are approximately 2.1% and 2.0%, respectively, at March 31, 2005, and approximately 2.3% and 2.0%, respectively, at March 31, 2004.

10. Income taxes

The Company is subject to a number of taxes based on taxable income, which, in the aggregate, indicate a statutory rate in Japan of approximately 36.2% for the years ended March 31, 2005 and 2004.

It is not shown due to the difference between the statutory tax rate and the effective tax rate for financial statement purposes for the year ended March 31, 2005 being not significant. The significant differences between the statutory tax rate and the effective tax rate for financial statement purposes for the year ended March 31, 2004 was as follows.

	2004
Statutory tax rate	36.21%
Tax credit for R&D expenses	(1.43)
Unrecognized net operating loss of consolidated subsidiary	1.04
Items for which tax planning strategies have not been determined (for impairment of fixed assets)	0.93
Other—net	1.40
Effective tax rate	38.15%

Significant components of deferred tax assets and liabilities as of March 31,2005 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Deferred tax assets:			
Liabilities for retirement benefits	¥49,043	¥52,847	\$458,347
Other—net	37,999	33,731	355,128
Less valuation allowance	(1,227)	(2,030)	(11,465)
Subtotal	85,815	84,548	802,010
Deferred tax liabilities:			
Net unrealized holding gains on securities	18,396	20,734	171,925
Reserve for tax purposes cost reduction of certain pipelines	1,110	1,462	10,370
Other—net	5,672	1,908	53,010
Subtotal	25,178	24,104	235,305
Deferred tax assets—net	¥60,637	¥60,444	\$566,705

11. Shareholders' equity

At the current conversion prices, 365,512 thousand shares of common stock were issuable at March 31, 2005 upon full conversion of the outstanding convertible bonds (see Note 7).

Under the Commercial Code of Japan (the "Code"), the entire amount of the issue price of new shares is required to be designated as common stock, although a company may, by a resolution of its Board of Directors, designate an amount not exceeding one-half of the issue price of the new shares as additional paid-in capital.

The Code provides that an amount equivalent to at least 10% of cash dividends paid and other cash outlays shall be appropriated and set aside as legal reserve until the total amount of legal reserve and additional paid-in capital equals 25% of the stated capital. As of March 31, 2005, the total amount of legal reserve and additional paid-in capital has already exceeded 25% of the stated capital and, therefore, no additional provision is required.

And under the Code, the excess of the total additional paid-in capital and legal reserve over 25% of common stock is available for dividends by resolution of the general meeting of shareholders. Additional paid-in capital is included in capital surplus and legal

earnings reserve is included in retained earnings in the accompanying consolidated balance sheets.

The maximum amount that the Company can distribute as dividends is calculated based on the unconsolidated financial statements of the Company in accordance with the Japanese Commercial Code.

The Code provides that cash dividends may be approve semiannually by the resolution of the annual general shareholders' meeting after the end of each fiscal year or by the declaration of the Board of Directors after the end of each interim semi-annual period. Such dividends are payable to shareholders of record at the end of each fiscal year or semi-annual period. Appropriations are not accrued in the financial statements for the period to which they relate, but are recorded in the subsequent accounting period when the shareholders' approval has been obtained. Retained earnings at March 31, 2005 include amounts representing the year-end cash dividends and bonuses to directors and approved at the shareholders' meeting held on June 29, 2005 as discussed in Note 15 (2).

12. Segment information

The Company's and its consolidated subsidiaries' primary business activities include (1) gas sales, (2) gas appliance sales, (3) related construction, (4) real estate rental and (5) other business.

A summary of net sales, costs and expenses, operating income,

identifiable assets, depreciation, losses on impairment of fixed assets and capital expenditures by business segments for the years ended March 31,2005 and 2004 was as follows:

Part Part		Millions of yen												
Sales		Gas sales			Real estate			Consolidation						
Sales	For 2005		Sales	CONSTRUCTION	rentai	Dusiness	corporate							
Outside customers ¥ 826,683 ¥132,374 ¥60,831 ¥ 14,004 ¥156,991 ₹— ¥11,90,7 Intra group 8,075 2,735 3,964 20,697 77,730 (113,201) 1,190,7 Costs and expenses 651,973 128,055 61,220 28,198 221,306 (45,318) 1,045,4 Operating income ¥ 182,685 ¥ 7,054 ¥ 3,575 ¥ 6,503 ¥ 13,415 ¥ (68,83) ¥ 14,668,7 Depreciation 107,082 515 185 123,388 18,142 (1,861) 138,4 Losses on impairment of fixed assets — — — — — — 1,198 — — 1,168 — 1,168 — 1,168 — — 1,168 — 1,168 — 1,168 — — 1,11 1,168 — 1,168 — — — — — — — — — — — — — 1,15 . 1,														
Intra group		¥ 826 583	¥132 374	¥60.831	¥ 14 004	¥156 991	¥ _	¥1 190 783						
Total and expenses		,	-	•	-			-1,100,700						
Costs and expenses								1,190,783						
Operating income			*	•	-			1,045,434						
Identifiable assets	Operating income			· · · · · · · · · · · · · · · · · · ·				¥ 145,349						
Depreciation	<u> </u>				-,			¥1,668,734						
Capital expenditures	Depreciation		•	•	-		-	136,421						
Capital expenditures 74,980 534 297 3,218 29,621 (3,453) 105,11 For 2004 Sales: V 826,567 V132,254 V64,944 V 14,151 V113,909 V — V1,151,60 Intra group 4,548 1,619 3,090 21,293 58,251 (88,801) 1,151,60 Total 831,115 133,873 68,034 35,444 172,160 (88,801) 1,151,60 Costs and expenses 641,749 125,969 63,578 27,561 160,890 (20,209) 999,99,99,99,99,99,99,99,99,99,99,99,99	·	_	_	_	_		(1,000)	1,198						
For 2004 Sales Gas appliance Related construction Real estate Other business Elimination or Consolidate	•	74,980	534	297	3,218		(3,453)	105,197						
For 2004 Sales Gas appliance Related construction Real estate Other business Elimination or Consolidate					Millions of yen									
Sales: Outside customers ¥ 826,567 ¥132,254 ¥64,944 ¥ 14,151 ¥113,909 ¥ — ¥1,151,8 ¥1,151,8 11,210 11,21,8 11,21,8 11,21,8 11,21,8 11,21,8 11,21,2 11,21,8 11,21,2 11,2,2,2 11,2,2,2 11,2,2,2 11,2,2		Gas sales			Real estate			Consolidation						
Outside customers ¥ 826,567 ¥132,254 ¥64,944 ¥ 14,151 ¥113,909 ¥ — ¥1,151,61 ¥1,151,61 £1,151,61	For 2004													
Intra group	Sales:													
Total 831,115 133,873 68,034 35,444 172,160 (88,801) 1,151,65 Costs and expenses 641,749 125,969 63,578 27,561 160,890 (20,209) 999,55 Operating income	Outside customers	¥ 826,567	¥132,254	¥64,944	¥ 14,151	¥113,909	¥ —	¥1,151,825						
Costs and expenses 641,749 125,969 63,578 27,561 160,890 (20,209) 999.5 Operating income ¥ 189,366 ¥ 7,904 ¥ 4,456 ¥ 7,883 ¥ 11,270 ¥ (68,592) ¥ 152,2 Identifiable assets ¥1,027,776 ¥ 45,445 ¥23,137 ¥208,213 ¥184,816 ¥177,441 ¥1,666,8 Depreciation 117,150 506 136 13,370 13,516 (1,549) 143,1 Losses on impairment of fixed assets 1,652 — — 1,667 3 — 3,3 Capital expenditures 85,873 550 303 2,833 18,066 (2,287) 105,3 Thousands of U.S. dollars Thousands of U.S. dollars <td <="" colspan="6" td=""><td>Intra group</td><td>4,548</td><td>1,619</td><td>3,090</td><td>21,293</td><td>58,251</td><td>(88,801)</td><td></td></td>	<td>Intra group</td> <td>4,548</td> <td>1,619</td> <td>3,090</td> <td>21,293</td> <td>58,251</td> <td>(88,801)</td> <td></td>						Intra group	4,548	1,619	3,090	21,293	58,251	(88,801)	
Operating income ¥ 189,366 ¥ 7,904 ¥ 4,456 ¥ 7,883 ¥ 11,270 ¥ (68,592) ¥ 152,2 Identifiable assets ¥1,027,776 ¥ 45,445 ¥23,137 ¥208,213 ¥184,816 ¥177,441 ¥1,666,6 Depreciation 117,150 506 136 13,370 13,516 (1,549) 143,1 Losses on impairment of fixed assets 1,652 — — 1,667 3 — 3,3 Capital expenditures 85,873 550 303 2,833 18,066 (2,287) 105,3 Thousands of U.S. dollars Thou	Total	831,115	133,873	68,034	35,444	172,160	(88,801)	1,151,825						
Identifiable assets	Costs and expenses	641,749	125,969	63,578	27,561	160,890	(20,209)	999,538						
Depreciation	Operating income	¥ 189,366	¥ 7,904	¥ 4,456	¥ 7,883	¥ 11,270	¥ (68,592)	¥ 152,287						
Losses on impairment of fixed assets	Identifiable assets	¥1,027,776	¥ 45,445	¥23,137	¥208,213	¥184,816	¥177,441	¥1,666,828						
Thousands of U.S. dollars Thousands of	Depreciation	117,150	506	136	13,370	13,516	(1,549)	143,129						
Thousands of U.S. dollars	Losses on impairment of fixed assets	1,652	_	_	1,667	3	_	3,322						
Gas sales Gas appliance sales Related construction Real estate rental Other business Elimination or corporate Consolidate For 2005 Sales: Outside customers \$7,725,079 \$1,237,138 \$568,511 \$130,881 \$1,467,205 \$— \$11,128,800 Intra group 75,466 25,559 37,049 193,429 726,446 (1,057,949) 11,128,800 Costs and expenses 6,093,207 1,196,775 572,152 263,532 2,068,276 (423,533) 9,770,400 Operating income \$1,707,338 \$65,922 \$33,408 \$60,778 \$125,375 \$(634,416) \$1,358,400 Identifiable assets \$9,408,159 \$398,889 \$200,240 \$1,916,626 \$2,077,018 \$1,594,714 \$15,595,600 Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,900 Losses on impairment of fixed assets — — — — — 11,200 — 11,200	Capital expenditures	85,873	550	303	2,833	18,066	(2,287)	105,338						
For 2005 Sales: Outside customers \$7,725,079 \$1,237,138 \$568,511 \$130,881 \$1,467,205 \$ — \$11,128,8 Intra group 75,466 25,559 37,049 193,429 726,446 (1,057,949) Total 7,800,545 1,262,697 605,560 324,310 2,193,651 (1,057,949) 11,128,8 Costs and expenses 6,093,207 1,196,775 572,152 263,532 2,068,276 (423,533) 9,770,4 Operating income \$1,707,338 \$65,922 \$33,408 \$60,778 \$125,375 \$(634,416) \$1,358,4 Identifiable assets \$9,408,159 \$398,889 \$200,240 \$1,916,626 \$2,077,018 \$1,594,714 \$15,595,6 Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,9 Losses on impairment of fixed assets — — — — — — — — — — — — — — 11,200 — — — — — — — — — — — — — — — — — —				Th	nousands of U.S. do	ollars								
Sales: Outside customers \$7,725,079 \$1,237,138 \$568,511 \$130,881 \$1,467,205 \$— \$11,128,83 Intra group 75,466 25,559 37,049 193,429 726,446 (1,057,949) 11,128,83 Total 7,800,545 1,262,697 605,560 324,310 2,193,651 (1,057,949) 11,128,83 Costs and expenses 6,093,207 1,196,775 572,152 263,532 2,068,276 (423,533) 9,770,4 Operating income \$1,707,338 \$65,922 \$33,408 \$60,778 \$125,375 \$(634,416) \$1,358,4 Identifiable assets \$9,408,159 \$398,889 \$200,240 \$1,916,626 \$2,077,018 \$1,594,714 \$15,595,60 Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,9 Losses on impairment of fixed assets — — — — — 11,200 — 11,20		Gas sales						Consolidation						
Outside customers \$7,725,079 \$1,237,138 \$568,511 \$130,881 \$1,467,205 \$ — \$11,128,8 Intra group 75,466 25,559 37,049 193,429 726,446 (1,057,949) 11,128,8 Total 7,800,545 1,262,697 605,560 324,310 2,193,651 (1,057,949) 11,128,8 Costs and expenses 6,093,207 1,196,775 572,152 263,532 2,068,276 (423,533) 9,770,4 Operating income \$1,707,338 \$65,922 \$33,408 \$60,778 \$125,375 \$(634,416) \$1,358,4 Identifiable assets \$9,408,159 \$398,889 \$200,240 \$1,916,626 \$2,077,018 \$1,594,714 \$15,595,6 Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,9 Losses on impairment of fixed assets — — — — — 11,200 — 11,2	For 2005													
Intra group 75,466 25,559 37,049 193,429 726,446 (1,057,949) Total 7,800,545 1,262,697 605,560 324,310 2,193,651 (1,057,949) 11,128,8 Costs and expenses 6,093,207 1,196,775 572,152 263,532 2,068,276 (423,533) 9,770,4 Operating income \$1,707,338 \$65,922 \$33,408 \$60,778 \$125,375 \$(634,416) \$1,358,4 Identifiable assets \$9,408,159 \$398,889 \$200,240 \$1,916,626 \$2,077,018 \$1,594,714 \$15,595,6 Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,9 Losses on impairment of fixed assets — — — — — 11,200 — 11,2	Sales:													
Total 7,800,545 1,262,697 605,560 324,310 2,193,651 (1,057,949) 11,128,8 Costs and expenses 6,093,207 1,196,775 572,152 263,532 2,068,276 (423,533) 9,770,4 Operating income \$1,707,338 \$65,922 \$33,408 \$60,778 \$125,375 \$(634,416) \$1,358,4 Identifiable assets \$9,408,159 \$398,889 \$200,240 \$1,916,626 \$2,077,018 \$1,594,714 \$15,595,6 Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,9 Losses on impairment of fixed assets — — — — 11,200 — 11,2	Outside customers	\$7,725,079	\$1,237,138	\$568,511	\$ 130,881	\$1,467,205	\$ —	\$11,128,814						
Costs and expenses 6,093,207 1,196,775 572,152 263,532 2,068,276 (423,533) 9,770,4 Operating income \$1,707,338 \$65,922 \$33,408 \$60,778 \$125,375 \$(634,416) \$1,358,4 Identifiable assets \$9,408,159 \$398,889 \$200,240 \$1,916,626 \$2,077,018 \$1,594,714 \$15,595,6 Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,9 Losses on impairment of fixed assets — — — — 11,200 — 11,2	Intra group	75,466	25,559	37,049	193,429	726,446	(1,057,949)	_						
Operating income \$1,707,338 \$65,922 \$33,408 \$60,778 \$125,375 \$ (634,416) \$1,358,4 Identifiable assets \$9,408,159 \$398,889 \$200,240 \$1,916,626 \$2,077,018 \$1,594,714 \$15,595,6 Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,9 Losses on impairment of fixed assets — — — — 11,200 — 11,2	Total	7,800,545	1,262,697	605,560	324,310	2,193,651	(1,057,949)	11,128,814						
Identifiable assets \$9,408,159 \$ 398,889 \$200,240 \$1,916,626 \$2,077,018 \$ 1,594,714 \$15,595,6 Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,9 Losses on impairment of fixed assets — — — — 11,200 — 11,2	Costs and expenses	6,093,207	1,196,775	572,152	263,532	2,068,276	(423,533)	9,770,409						
Depreciation 1,000,766 4,811 1,726 115,498 169,552 (17,394) 1,274,9 Losses on impairment of fixed assets — — — — 11,200 — 11,20	Operating income	\$1,707,338	\$ 65,922	\$ 33,408	\$ 60,778	\$ 125,375	\$ (634,416)	\$ 1,358,405						
Losses on impairment of fixed assets — — — — — 11,200 — 11,200	Identifiable assets	\$9,408,159	\$ 398,889	\$200,240	\$1,916,626	\$2,077,018	\$ 1,594,714	\$15,595,646						
Losses on impairment of fixed assets — — — — — 11,200 — 11,200	Depreciation	1,000,766	4,811	1,726	115,498	169,552	(17,394)	1,274,959						
Capital expenditures 700,747 4,991 2,778 30,072 276.833 (32.267) 983.1	Losses on impairment of fixed assets	_	_	_	_	11,200	_	11,200						
, , , , , , , , , , , , , , , , , , , ,	Capital expenditures	700,747	4,991	2,778	30,072	276,833	(32,267)	983,154						

Costs and expenses under Elimination or corporate that cannot be allocated to business segments are related mainly to general administrative expenses of the Company, amounted to \$66,945 million (US\$625,651 thousand) and \$69,466 million at March 31, 2005 and 2004, respectively.

Assets under Elimination or corporate mainly comprise cash and cash equivalents, current and noncurrent securities and

deferred tax assets of the Company, amounted to \$218,385 million (US\$2,040,985 thousand) and \$225,856 million at March 31, 2005 and 2004, respectively.

Geographic segment information is not shown due to the Company having no overseas consolidated subsidiaries. Information for overseas sales is not disclosed due to overseas sales being immaterial compared to consolidated net sales.

13. Information for certain leases

Finance leases

Information as lessee

Lease payments in the years ended March 31, 2005 and 2004, and future minimum lease payments at March 31, 2005 and 2004 were as follows:

	Millions	of yen	Thousands of U.S. dollars
	2005	2004	2005
Lease payments	¥ 613	¥ 958	\$ 5,728
Future minimum lease pa	yments to be	received:	
Current	¥ 561	¥ 840	\$ 5,243
Noncurrent	1,324	1,683	12,374
	¥1,885	¥2,523	\$17,617

The Company and its consolidated subsidiaries use certain production facilities, distribution facilities, service and maintenance facilities and other assets under lease arrangements. Acquisition cost, accumulated depreciation and net book value for property held under finance leases which do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis for the years ended March 31, 2005 and 2004 were as follows:

	Millions of yen					
	Acquisition cost	Accumulated depreciation	Net book value			
For 2005						
Other	¥3,994	¥2,109	¥1,885			
	¥3,994	¥2,109	¥1,885			
For 2004						
Production facilities	¥ 115	¥ 49	¥ 66			
Distribution facilities	890	385	505			
Service and maintenance facilities	370	109	261			
Other	3,643	1,952	1,691			
	¥5,018	¥2,495	¥2,523			
	•					

	The	Thousands of U.S. dollars			
	Acquisition cost	Accumulated depreciation	Net book value		
For 2005					
Other	\$37,323	\$19,706	\$17,617		
	\$37,323	\$19,706	\$17,617		

Information as lessor

Lease income in the years ended March 31, 2005 and 2004, and future minimum lease payments to be received at March 31, 2005 and 2004 were as follows:

	Million	Millions of yen		
	2005	2004	2005	
Lease income	¥ 4,221	¥ 4,473	\$ 39,450	
Future minimum leas	se payments to be	received:		
Current	¥ 4,117	¥ 4,553	\$ 38,478	
Noncurrent	12,379	12,989	115,692	
	¥16,496	¥17,542	\$154,170	

Acquisition cost, accumulated depreciation and net book value for property held under finance leases which do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis for the years ended March 31, 2005 and 2004 were as follows:

	Millions of yen			
	Acquisition cost	Accumulated depreciation	Net book value	
For 2005				
Other	¥23,988	¥16,156	¥7,832	
For 2004				
Other	¥25,214	¥15,470	¥9,744	

	Thousands of U.S. dollars			
	Acquisition cost	Accumulated depreciation	Net book value	
For 2005				
Other	\$224,183	\$150,991	\$73,192	
				_

Operating leases

Information as lessor

Future minimum lease payments to be received at March 31, 2005 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars	
	2005	2004	2005	
Future minimum lease pa	ayments inclusi	ve of interest:		
Current	¥ 544	¥ —	\$ 5,082	
Noncurrent	1,049	_	9,806	
	¥1,593	¥ —	\$14,888	

14. Commitment and contingent liabilities

The Company and its consolidated subsidiaries were contingently liable (1) for debt guarantees in the amount of \$10,751 million (US\$100,481 thousand) at March 31, 2005 for financial institution loans to affiliated companies, other than consolidated subsidiaries (2) in the amount of \$242 million (US\$2,261 thousand) at March 31, 2005 with respect to joint and several liabilities upon default of other debtors and (3) as guarantors for domestic unsecured notes in the amount of \$38,700 million (US\$361,682 thousand) issued by

the Company, which were assigned to certain banks under the debt assumption agreements made in the years ended March 31, 2004, 2003 and 2002.

At March 31, 2005, the Company had several long-term purchase contracts for the supply of LNG. The purchase price determinable under such contracts is contingent upon fluctuations in the market price of crude oil.

15. Subsequent events

(1) Acquisitions of treasury stock

The Board of Directors held on May 23, 2005, and the general meeting of shareholders held on June 29, 2005 approved the acquisition of treasury stock based upon the approval of the general meeting of shareholders.

Kind of shares: Common stock

Number of shares: Limited to 50,000,000 shares Cost of shares acquisitions: Limited to \$20,000 million (\$186,916 thousand) (2) Appropriation of retained earnings

At the general meeting of shareholders held on June 29, 2005, the Company's shareholders approved (i) payment of year-end cash dividends of ¥3.5 (US\$0.03) per share aggregating ¥9,278 million (US\$86,706 thousand) to the shareholders of record as of March 31, 2005, and (ii) payment of bonuses to directors totaling ¥65 million (US\$607 thousand).

Independent Auditors' Report

To the Board of Directors of TOKYO GAS CO., LTD.

We have audited the accompanying consolidated balance sheets of TOKYO GAS CO., LTD. (a Japanese corporation) and subsidiaries as of March 31, 2005 and 2004, and the related consolidated statements of income, stockholders' equity and cash flows for the years then ended, expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to independently express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of TOKYO GAS CO., LTD. and subsidiaries as of March 31, 2005 and 2004, and the consolidated results of their operations and their cash flows for the years then ended, in conformity with accounting principles generally accepted in Japan.

Without qualifying our opinion, we draw attention to the following.

(1) As discussed in Note 2 to the consolidated financial statements, effective for the year ended March 31, 2004, TOKYO GAS CO., LTD. changed the method of accounting for actuarial differences of pension plans and, TOKYO GAS CO., LTD. and consolidated subsidiaries prospectively adopted new accounting standards for impairment of fixed assets.

(2) As discussed in Note 15 (1) to the consolidated financial statements, subsequent to March 31, 2005, TOKYO GAS CO., LTD. decided to acquire treasury stock.

The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2005 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note 1 to the consolidated financial statements.

KPMG AZSA & Co.

Tokyo, Japan June 29, 2005