

Actual Gas Sales volume in November 2016

Tokyo Gas Co., Ltd.

■ Gas Sales Volume for the month November 2016

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of November 2016 came to about 1,259.223 million m³, up by + 4.5% from previous year.

** Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	Nov. 2016	Nov. 2015	Change*		Factor of change
				Rate of change relative to fiscal 2015	
Residential	262,636	232,363	30,273	13.0	Due to lower average temperature ^{*1} , leading to the increased demand for water-heating.
Business	180,722	170,383	10,339	6.1	Due to increase of the number of customers including integrated companies ^{*2} .
Industrial	609,774	603,008	6,766	1.1	Leading to the higher operation rate of existing customers' facilities.
Total	1,053,132	1,005,753	47,379	4.7	
Wholesale					Due to the increased demand of the other companies, although there is the change of the volume counting method as the result of integrating the affiliated companies (the volumes of the affiliated companies are counted as the relevant volumes of Tokyo Gas)
	206,091	199,394	6,697	3.4	
Total	1,259,223	1,205,147	54,076	4.5	

Note: Due to rounding, totals may not equal the sums of their parts

*1 The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

*2 Affiliated companies (Chiba Gas, Tsukuba Gakuen Gas and Miho Gas) were integrated into Tokyo Gas on May 1st, 2016

(Cumulative Sales)

Unit: thousand m³/45MJ, %

Use (sector)	Fiscal 2016 (from April to Nov.)	Fiscal 2015 (from April to Nov.)	Change	
				Rate of change relative to fiscal 2015
Residential	1,683,018	1,653,421	29,597	1.8
Business	1,644,279	1,590,187	54,092	3.4
Industrial	4,754,211	4,646,160	108,051	2.3
Total	8,081,508	7,889,769	191,739	2.4
Wholesale	1,444,996	1,477,145	-32,149	- 2.2
Total	9,526,504	9,366,913	159,591	1.7

** Basic factors

(1) Temperature

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2016	12.6	18.3	21.1	24.4	26.4	26.0	21.5
FY 2015	12.2	18.6	21.9	23.4	28.3	24.0	21.4
Change	0.4	- 0.3	- 0.8	1.0	- 1.9	2.0	0.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2016	21.8	14.5	-	-	-	-	-	-
FY 2015	20.5	16.4	11.5	7.8	6.0	8.5	11.8	16.6
Change	1.3	- 1.9	-	-	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2016	13,816	14,980	16,413	16,045	16,514	20,273	98,041
FY 2015	14,015	15,685	17,013	17,545	16,295	17,558	98,111
Change	-199	-705	-600	-1,500	219	2,715	-70
Rate of change	-1.4	-4.5	-3.5	-8.5	1.3	15.5	-0.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2016	18,250	18,583	-	-	-	-	-	-
FY 2015	18,244	18,177	22,797	19,341	24,754	25,304	128,617	226,728
Change	6	406	-	-	-	-	-	-
Rate of change	0.0	2.2	-	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2016	11,096	11,264	11,271	11,280	11,289	11,302
FY 2015	10,963	10,971	10,980	10,990	10,999	11,009
Change	133	293	291	290	290	293
Rate of change	1.2	2.7	2.7	2.6	2.6	2.7

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2016	11,312	11,324	-	-	-	-
FY 2015	11,017	11,028	11,045	11,057	11,073	11,090
Change	295	296	-	-	-	-
Rate of change	2.7	2.7	-	-	-	-

<Reference>

Gas sales volume in FY2015 and FY2014

Unit: thousand m³/45MJ, %

Use(sector)	Nov. in 2015	Rate of Change relative to fiscal 2014	Nov. in 2014	Rate of Change relative to fiscal 2013	Cumulative sales for fiscal 2015 (from Apr. 2015 to Nov. 2015)	Rate of change relative to fiscal 2014	Cumulative sales for fiscal 2014 (from Apr. 2014 to Nov. 2014)	Rate of change relative to fiscal 2013
Residential	232,363	-7.1	250,244	-1.5	1,653,421	-1.3	1,674,511	2.8
Business	170,383	-2.7	175,057	-2.0	1,590,187	-1.0	1,605,855	-4.0
Industrial	603,008	8.9	553,506	13.9	4,646,160	0.9	4,606,503	15.2
Subtotal	1,005,753	2.8	978,806	6.5	7,889,769	0.0	7,886,869	8.0
Wholesale	199,394	0.1	199,237	0.4	1,477,145	1.6	1,454,116	3.1
Total	1,205,147	2.3	1,178,043	5.4	9,366,913	0.3	9,340,984	7.2

Rate of increase relative to the previous year by segment (single months, FY2016 and FY2015)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2016	-1.0	0.2	9.9	-6.6	5.9	-2.2	-4.5	13.0				
	FY 2015	3.1	-4.4	-6.2	-0.2	0.0	4.2	2.4	-7.1	-5.6	-10.4	-4.5	-0.2
Business	FY 2016	-2.2	2.9	-0.4	-2.2	-1.6	13.7	13.7	6.1				
	FY 2015	0.2	1.1	-1.9	-1.2	4.1	-5.4	-2.9	-2.7	-5.5	-10.7	-3.2	-2.4
Industrial	FY 2016	0.2	11.4	-1.2	-8.3	0.8	6.7	12.5	1.1				
	FY 2015	1.2	-15.3	-4.0	4.5	4.1	4.8	1.7	8.9	-0.5	-1.5	-7.6	3.0
Total	FY 2016	-0.6	6.5	1.1	-6.7	0.8	6.9	9.2	4.7				
	FY 2015	1.6	-9.4	-4.0	2.5	3.6	2.2	0.9	2.8	-2.8	-6.5	-5.7	0.9
Wholesale	FY 2016	3.1	3.3	-1.8	-9.2	-7.6	-3.5	-3.9	3.4				
	FY 2015	1.7	-7.2	3.6	5.6	6.4	3.9	-1.5	0.1	-3.4	5.8	13.6	14.6
Total	FY 2016	-0.1	6.0	0.6	-7.1	-0.4	5.2	6.9	4.5				
	FY 2015	1.6	-9.1	-2.8	3.0	4.0	2.5	0.5	2.3	-2.9	-4.9	-3.0	2.8