

August 15, 2016

Actual Gas Sales volume in July 2016

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month July 2016

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of July 2016 came to about 1,167.457 million m³, down 7.1% from July 2015.

In the residential sector, volume totaled 158.423 million m³, down 6.6% from July 2015, due to higher average temperature^{*1}, leading to the decreased demand for water-heating, although the number of customers is increased with integrating affiliated companies^{*2}.

In the business sector (consisting of commercial, public, and medical use), volume totaled 211.908 million m³, down 2.2% from July 2015, due to less metering days compared to that in the same period last year, although the number of customers is increased with integrating affiliated companies.

In the industrial sector, volume totaled 615.405 million m³, down 8.3% from July 2015, due to the decreased demand of the power generation.

Volume for wholesale supply to other gas companies totaled 181.722 million m³, down 9.2% from July 2015, due to the change of the volume counting method as the result of integrating the affiliated companies (the volumes of the affiliated companies are counted as the relevant volumes of Tokyo Gas)

*1 The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

*2 Affiliated companies (Chiba Gas, Tsukuba Gakuen Gas and Miho Gas) were integrated into Tokyo Gas on May 1st, 2016

1. Gas sales volume

Unit: million m³/45MJ, %

Use (sector)	July 2016	July 2015	Change		Cumulative sales for fiscal 2016 (from April to July)	Cumulative sales for fiscal 2015 (from April to July)	Change	
				Rate of change relative to fiscal 2015				Rate of change relative to fiscal 2015
Residential	158,423	169,569	- 11,146	- 6.6	967,645	964,538	3,107	0.3
Business	211,908	216,575	- 4,667	- 2.2	771,739	776,589	- 4,850	- 0.6
Industrial	615,405	670,822	- 55,417	- 8.3	2,276,415	2,284,734	- 8,319	- 0.4
Total	985,735	1,056,966	- 71,231	- 6.7	4,015,799	4,025,861	- 10,062	- 0.2
Wholesale	181,722	200,228	- 18,506	- 9.2	708,747	719,799	-11,052	- 1.5
Total	1,167,457	1,257,194	- 89,737	- 7.1	4,724,546	4,745,660	- 21,114	- 0.4

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature*

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2016	12.6	18.3	21.1	24.4	-	-	-
FY 2015	12.2	18.6	21.9	23.4	28.3	24.0	21.4
Change	0.4	-0.3	-0.8	1.0	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2016	-	-	-	-	-	-	-	-
FY 2015	20.5	16.4	11.5	7.8	6.0	8.5	11.8	16.6
Change	-	-	-	-	-	-	-	-

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2016	13,816	14,980	16,413	16,045	-	-	-
FY 2015	14,015	15,685	17,013	17,545	16,295	17,558	98,111
Change	-199	-705	-600	-1,500	-	-	-
Rate of change	-1.4	-4.5	-3.5	-8.5	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2016	-	-	-	-	-	-	-	-
FY 2015	18,244	18,177	22,797	19,341	24,754	25,304	128,617	226,728
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2016	11,096	11,264	11,271	11,280	-	-
FY 2015	10,963	10,971	10,980	10,990	10,999	11,009
Change	133	293	291	290	-	-
Rate of change	1.2	2.7	2.7	2.6	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2016	-	-	-	-	-	-
FY 2015	11,017	11,028	11,045	11,057	11,073	11,090
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

<Reference>

Gas sales volume in FY2015 and FY2014

Unit: thousand m³/45MJ, %

Use(sector)	July 2015		July 2014		Cumulative sales for fiscal 2015 (from Apr. 2015 to July 2015)	Rate of change relative to fiscal 2014	Cumulative sales for fiscal 2014 (from Apr. 2014 to July 2014)	Rate of change relative to fiscal 2013
		Rate of Change relative to fiscal 2014		Rate of Change relative to fiscal 2013				
Residential	169,569	-0.2	169,828	8.5	964,538	-1.4	977,780	1.2
Business	216,575	-1.2	219,256	-2.4	776,589	-0.5	780,558	-1.4
Industrial	670,822	4.5	642,047	16.3	2,284,734	-3.0	2,355,593	18.4
Subtotal	1,056,966	2.5	1,031,131	10.5	4,025,861	-2.1	4,113,931	9.8
Wholesale	200,228	5.6	189,580	5.1	719,799	1.1	712,138	1.8
Total	1,257,194	3.0	1,220,711	9.6	4,745,660	-1.7	4,826,069	8.5

Rate of increase relative to the previous year by segment (single months, FY2016 and FY2015)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2016	-1.0	0.2	9.9	-6.6						
	FY 2015	3.1	-4.4	-6.2	-0.2	0.0	4.2	2.4	-7.1	-5.6	-10.4	-4.5	-0.2
Business	FY 2016	-2.2	2.9	-0.4	-2.2								
	FY 2015	0.2	1.1	-1.9	-1.2	4.1	-5.4	-2.9	-2.7	-5.5	-10.7	-3.2	-2.4
Industrial	FY 2016	0.2	11.4	-1.2	-8.3								
	FY 2015	1.2	-15.3	-4.0	4.5	4.1	4.8	1.7	8.9	-0.5	-1.5	-7.6	3.0
Subtotal	FY 2016	-0.6	6.5	1.1	-6.7								
	FY 2015	1.6	-9.4	-4.0	2.5	3.6	2.2	0.9	2.8	-2.8	-6.5	-5.7	0.9
Wholesale	FY 2016	3.1	3.3	-1.8	-9.2								
	FY 2015	1.7	-7.2	3.6	5.6	6.4	3.9	-1.5	0.1	-3.4	5.8	13.6	14.6
Total	FY 2016	-0.1	6.0	0.6	-7.1								
	FY 2015	1.6	-9.1	-2.8	3.0	4.0	2.5	0.5	2.3	-2.9	-4.9	-3.0	2.8