

Actual Gas Sales volume in March 2016 and FY2015

Tokyo Gas Co., Ltd.

■ Gas Sales Volume for the month March 2016

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of March 2016 came to about 1,489.653 million m³, up 2.8% from March 2015.

In the residential sector, volume totaled 411.878 million m³, almost equal (down 0.2%) to that in March 2015.

In the business sector (consisting of commercial, public, and medical use), volume totaled 238.236 million m³, down 2.4% from March 2015, due to higher average temperature*, leading to the decreased demand for water-heating and air-conditioning.

In the industrial sector, volume totaled 615.302 million m³, up 3.0% from March 2015, due to the higher operation rate of existing customers' facilities.

Volume for wholesale supply to other gas companies totaled 224.236 million m³, up 14.6% from March 2015, due to the increased demand of the other companies.

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

■ Gas Sales Volume for fiscal 2015

Gas sales volume in fiscal 2015 (April 2015- March 2016) totaled about 15,231.956 million m³, down 0.7 % from fiscal 2014.

The residential sector amounted to 3,263.09 million m³, down 3.4% from fiscal 2014, due to the temperature effect.

Sales in the business sector (consisting of commercial, public, and medical use) amounted to 2,519.778 million m³, down 2.7% from fiscal 2014, due to the temperature effect.

In the industrial sector, the volume totaled about 7,052.266 million m³, almost the same as fiscal 2014 (down 0.815 million m³, -0.0%).

Volume for wholesale supply to gas companies totaled about 2,396.823 million m³, up 3.7% from fiscal 2014, due to the increased demand of the other companies.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	March 2016	March 2015	Change		Cumulative sales for fiscal 2015 (from April to March)	Cumulative sales for fiscal 2014 (from April to March)	Change	
				Rate of change relative to fiscal 2014				Rate of change relative to fiscal 2014
Residential	411,878	412,511	-633	-0.2	3,263,090	3,376,918	-113,828	-3.4
Business	238,236	244,126	-5,890	-2.4	2,519,778	2,590,910	-71,132	-2.7
Industrial	615,302	597,317	17,985	3.0	7,052,266	7,053,081	-815	-0.0
Total	1,265,417	1,253,953	11,464	0.9	12,835,133	13,020,909	-185,776	-1.4
Wholesale	224,236	195,619	28,617	14.6	2,396,823	2,311,446	85,377	3.7
Total	1,489,653	1,449,573	40,080	2.8	15,231,956	15,332,355	-100,399	-0.7

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature*

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2015	12.2	18.6	21.9	23.4	28.3	24.0	21.4
FY 2014	12.7	17.2	21.6	24.0	27.6	24.2	21.2
Change	-0.5	1.4	0.3	-0.6	0.7	-0.2	0.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2015	20.5	16.4	11.5	7.8	6.0	8.5	11.8	16.6
FY 2014	20.6	15.7	9.8	5.9	5.3	7.9	10.9	16.0
Change	-0.1	0.7	1.7	1.9	0.7	0.6	0.9	0.6

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month). As the monitoring site of temperature was changed from Otemachi to Kitanomaru-Garden on December 2, 2014, temperatures described above are those at Kitanomaru-Garden.

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2015	14,015	15,685	17,013	17,545	16,295	17,558	98,111
FY 2014	15,345	15,376	17,126	18,320	15,939	19,308	101,414
Change	-1,330	309	-113	-775	356	-1,750	-3,303
Rate of change	-8.7	2.0	-0.7	-4.2	2.2	-9.1	-3.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2015	18,244	18,177	22,797	19,341	24,754	25,304	128,617	226,728
FY 2014	20,723	17,897	21,094	22,479	24,920	26,777	133,890	235,304
Change	-2,479	280	1,703	-3,138	-166	-1,473	-5,273	-8,576
Rate of change	-12.0	1.6	8.1	-14.0	-0.7	-5.5	-3.9	-3.6

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2015	10,963	10,971	10,980	10,990	10,999	11,009
FY 2014	10,816	10,824	10,834	10,844	10,853	10,865
Change	147	147	146	146	146	144
Rate of change	1.4	1.4	1.3	1.3	1.3	1.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2015	11,017	11,028	11,045	11,057	11,073	11,090
FY 2014	10,878	10,889	10,906	10,920	10,938	10,958
Change	139	139	139	137	135	132
Rate of change	1.3	1.3	1.3	1.3	1.2	1.2

<Reference>

Gas sales volume in FY2014 and FY2013

Unit: thousand m³/45MJ, %

Use(sector)	March in 2015		March in 2014		Cumulative sales for fiscal 2014 (from Apr. 2014 to Mar. 2015)		Cumulative sales for fiscal 2013 (from Apr. 2013 to Mar. 2014)	
		Rate of Change relative to fiscal 2013		Rate of Change relative to fiscal 2012		Rate of change relative to fiscal 2013		Rate of change relative to fiscal 2012
Residential	412,511	-1.8	419,941	5.2	3,376,918	1.0	3,344,548	-2.4
Business	244,126	-2.6	250,553	6.4	2,590,910	-3.3	2,680,533	-0.3
Industrial	597,317	-1.4	605,511	23.5	7,053,081	13.1	6,238,675	5.9
Subtotal	1,253,953	-1.7	1,276,005	13.4	13,020,909	6.2	12,263,757	2.2
Wholesale	195,619	-3.9	203,506	9.4	2,311,446	2.5	2,254,883	2.7
Total	1,449,573	-2.0	1,479,511	12.8	15,332,355	5.6	14,518,640	2.2

Rate of increase relative to the previous year by segment (single months, FY2015 and FY2014)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2015	3.1	-4.4	-6.2	-0.2	0.0	4.2	2.4	-7.1	-5.6	-10.4	-4.5	-0.2
	FY 2014	4.5	-4.6	-1.7	8.5	3.2	16.0	9.6	-1.5	-1.8	1.2	-1.4	-1.8
Business	FY 2015	0.2	1.1	-1.9	-1.2	4.1	-5.4	-2.9	-2.7	-5.5	-10.7	-3.2	-2.4
	FY 2014	0.5	-5.0	1.1	-2.4	-4.8	-11.1	-6.4	-2.0	-5.2	0.3	-2.3	-2.6
Industrial	FY 2015	1.2	-15.3	-4.0	4.5	4.1	4.8	1.7	8.9	-0.5	-1.5	-7.6	3.0
	FY 2014	17.5	14.8	25.5	16.3	16.6	11.2	5.9	13.9	17.0	9.8	13.2	-1.4
Total	FY 2015	1.6	-9.4	-4.0	2.5	3.6	2.2	0.9	2.8	-2.8	-6.5	-5.7	0.9
	FY 2014	10.0	5.0	14.0	10.5	8.7	5.5	3.8	6.5	6.8	4.6	4.6	-1.7
Wholesale	FY 2015	1.7	-7.2	3.6	5.6	6.4	3.9	-1.5	0.1	-3.4	5.8	13.6	14.6
	FY 2014	-6.4	3.0	6.1	5.1	6.2	4.9	7.2	0.4	11.1	1.8	-3.0	-3.9
Total	FY 2015	1.6	-9.1	-2.8	3.0	4.0	2.5	0.5	2.3	-2.9	-4.9	-3.0	2.8
	FY 2014	7.4	4.7	12.7	9.6	8.3	5.4	4.4	5.4	7.5	4.2	3.5	-2.0