

## Actual Gas Sales volume in November 2015

### Tokyo Gas Co., Ltd.

#### ■ Gas Sales Volume for the month November 2015

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of November 2015 came to about 1,205.147 million m<sup>3</sup>, up 2.3% from November 2014.

In the residential sector, volume totaled 232.363 million m<sup>3</sup>, down 7.1% from November 2014, due to higher average temperature\*, leading to the decreased demand for water-heating and air-conditioning.

In the business sector (consisting of commercial, public, and medical use), volume totaled 170.383 million m<sup>3</sup>, down 2.7% from November 2014, due to higher average temperature\*, leading to the decreased demand for water-heating and air-conditioning.

In the industrial sector, volume totaled 603.008 million m<sup>3</sup>, up 8.9% from November 2014, leading to the increased demand for power generation.

Volume for wholesale supply to other gas companies totaled 199.394 million m<sup>3</sup>, almost equal to that in November 2014 (up 0.1% from November 2014).

\*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

#### 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	November 2015	November 2014	Change		Cumulative sales for fiscal 2015 (from April to November )	Cumulative sales for fiscal 2014 (from April to November )	Change	
				Rate of change relative to fiscal 2014				Rate of change relative to fiscal 2014
Residential	232,363	250,244	- 17,881	- 7.1	1,653,421	1,674,511	- 21,090	- 1.3
Business	170,383	175,057	- 4,674	- 2.7	1,590,187	1,605,855	- 15,668	- 1.0
Industrial	603,008	553,506	49,502	8.9	4,646,160	4,606,503	39,657	0.9
Total	1,005,753	978,806	26,947	2.8	7,889,769	7,886,869	2,900	0.0
Wholesale	199,394	199,237	157	0.1	1,477,145	1,454,116	23,029	1.6
Total	1,205,147	1,178,043	27,104	2.3	9,366,913	9,340,984	25,929	0.3

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature\*

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2015	12.2	18.6	21.9	23.4	28.3	24.0	21.4
FY 2014	12.7	17.2	21.6	24.0	27.6	24.2	21.2
Change	-0.5	1.4	0.3	-0.6	0.7	-0.2	0.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2015	20.5	16.4	-	-	-	-	-	-
FY 2014	20.6	15.7	9.8	5.9	5.3	7.9	10.9	16.0
Change	-0.1	0.7	-	-	-	-	-	-

\*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month). As the monitoring site of temperature was changed from Otemachi to Kitanomaru-Garden on December 2, 2014, temperatures described above are those at Kitanomaru-Garden.

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2015	14,015	15,685	17,013	17,545	16,295	17,558	98,111
FY 2014	15,345	15,376	17,126	18,320	15,939	19,308	101,414
Change	-1,330	309	-113	-775	356	-1,750	-3,303
Rate of change	-8.7	2.0	-0.7	-4.2	2.2	-9.1	-3.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2015	18,244	18,177	-	-	-	-	-	-
FY 2014	20,723	17,897	21,094	22,479	24,920	26,777	133,890	235,304
Change	-2,479	280	-	-	-	-	-	-
Rate of change	-12.0	1.6	-	-	-	-	-	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2015	10,963	10,971	10,980	10,990	10,999	11,009
FY 2014	10,816	10,824	10,834	10,844	10,853	10,865
Change	147	147	146	146	146	144
Rate of change	1.4	1.4	1.3	1.3	1.3	1.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2015	11,017	11,028	-	-	-	-
FY 2014	10,878	10,889	10,906	10,920	10,938	10,958
Change	139	139	-	-	-	-
Rate of change	1.3	1.3	-	-	-	-

<Reference>

### Gas sales volume in FY2014 and FY2013

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	November		November		Cumulative sales		Cumulative sales	
	in 2014	Rate of Change relative to fiscal 2013	in 2013	Rate of Change relative to fiscal 2012	for fiscal 2014 (from Apr. 2014 to Nov. 2014)	Rate of change relative to fiscal 2013	for fiscal 2013 (from Apr. 2013 to Nov. 2013)	Rate of change relative to fiscal 2012
Residential	250,244	-1.5	254,054	-0.4	1,674,511	2.8	1,628,325	-4.3
Business	175,057	-2.0	178,657	-1.0	1,605,855	-4.0	1,672,993	-0.8
Industrial	553,506	13.9	486,077	-6.3	4,606,503	15.2	3,999,775	4.5
Subtotal	978,806	6.5	918,788	-3.7	7,886,869	8.0	7,301,094	1.2
Wholesale	199,237	0.4	198,503	2.1	1,454,116	3.1	1,409,893	1.2
Total	1,178,043	5.4	1,117,291	-2.7	9,340,984	7.2	8,710,987	1.2

### Rate of increase relative to the previous year by segment (single months, FY2015 and FY2014)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2015	3.1	-4.4	-6.2	-0.2	0.0	4.2	2.4	-7.1		
	FY 2014	4.5	-4.6	-1.7	8.5	3.2	16.0	9.6	-1.5	-1.8	1.2	-1.4	-1.8
Business	FY 2015	0.2	1.1	-1.9	-1.2	4.1	-5.4	-2.9	-2.7				
	FY 2014	0.5	-5.0	1.1	-2.4	-4.8	-11.1	-6.4	-2.0	-5.2	0.3	-2.3	-2.6
Industrial	FY 2015	1.2	-15.3	-4.0	4.5	4.1	4.8	1.7	8.9				
	FY 2014	17.5	14.8	25.5	16.3	16.6	11.2	5.9	13.9	17.0	9.8	13.2	-1.4
Total	FY 2015	1.6	-9.4	-4.0	2.5	3.6	2.2	0.9	2.8				
	FY 2014	10.0	5.0	14.0	10.5	8.7	5.5	3.8	6.5	6.8	4.6	4.6	-1.7
Wholesale	FY 2015	1.7	-7.2	3.6	5.6	6.4	3.9	-1.5	0.1				
	FY 2014	-6.4	3.0	6.1	5.1	6.2	4.9	7.2	0.4	11.1	1.8	-3.0	-3.9
Total	FY 2015	1.6	-9.1	-2.8	3.0	4.0	2.5	0.5	2.3				
	FY 2014	7.4	4.7	12.7	9.6	8.3	5.4	4.4	5.4	7.5	4.2	3.5	-2.0