

Actual Gas Sales volume in March 2015 and FY2014

Tokyo Gas Co., Ltd.

■ Gas Sales Volume for the month March 2015

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of March 2015 came to about 1,449.573 million m³, down 2.0% from March 2014.

In the residential sector, volume totaled 412.511 million m³, down 1.8% from March 2014, due to higher average temperature* compared to that in the same period last year, leading to the decreased demand for water-heating and air-conditioning, although more metering days than those of last year.

In the business sector (consisting of commercial, public, and medical use), volume totaled 244.126 million m³, down 2.6% from March 2014, due to higher average temperature* compared to that in the same period last year, leading to the decreased demand for water-heating and air-conditioning.

In the industrial sector, volume totaled 597.317 million m³, down 1.4% from March 2014, due to the lower operation rate of existing customers' facilities.

Volume for wholesale supply to other gas companies totaled 195.619 million m³, down 3.9% from March 2014, due to the decreased demand of the other companies.

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

■ Gas Sales Volume for fiscal 2014

Gas sales volume in fiscal 2014 (April 2014- March 2015) totaled about 15,332.355 million m³, up 5.6 % from fiscal 2013.

The residential sector amounted to 3,376.918 million m³, up 1.0% from fiscal 2013, because the number of customers increased.

Sales in the business sector (consisting of commercial, public, and medical use) amounted to 2,590.91 million m³, down 3.3% from fiscal 2013, due to lower average temperature compared to that in the first half and higher average temperature compared to that in the second half last year, leading to the decreased demand for air-conditioning.

In the industrial sector, the volume totaled about 7,053.081 million m³, up 13.1% from fiscal 2013, due to the increased demand for power generation.

Volume for wholesale supply to gas companies totaled about 2,311.446 million m³, up 2.5% from fiscal 2013, due to the increased demand of the other companies.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	March 2015	March 2014	Change		Cumulative sales for fiscal 2014 (from April to March)	Cumulative sales for fiscal 2013 (from April to March)	Change	
				Rate of change relative to fiscal 2013				Rate of change relative to fiscal 2013
Residential	412,511	419,941	-7,430	-1.8	3,376,918	3,344,548	32,370	1.0
Business	244,126	250,553	-6,427	-2.6	2,590,910	2,680,533	-89,623	-3.3
Industrial	597,317	605,511	-8,194	-1.4	7,053,081	6,238,675	814,406	13.1
Total	1,253,953	1,276,005	-22,052	-1.7	13,020,909	12,263,757	757,152	6.2
Wholesale	195,619	203,506	-7,887	-3.9	2,311,446	2,254,883	56,563	2.5
Total	1,449,573	1,479,511	-29,938	-2.0	15,332,355	14,518,640	813,715	5.6

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2014	12.7	17.2	21.6	24.0	27.6	24.2	21.2
FY 2013	12.8	16.5	21.1	24.6	27.3	26.9	21.5
Change	-0.1	0.7	0.5	-0.6	0.3	-2.7	-0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2014	20.6	15.7	9.8	5.9	5.3	7.9	10.9	16.0
FY 2013	21.6	15.1	9.8	5.4	5.2	6.9	10.7	16.1
Change	-1.0	0.6	0.0	0.5	0.1	1.0	0.2	-0.1

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

As the monitoring site of temperature was changed from Otemachi to Kitanomaru-Garden on December 2, 2014, temperatures described above are those at Kitanomaru-Garden.

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2014	15,345	15,376	17,126	18,320	15,939	19,308	101,414
FY 2013	13,722	14,687	14,648	18,426	16,296	17,728	95,507
Change	1,623	689	2,478	-106	-357	1,580	5,907
Rate of change	11.8	4.7	16.9	-0.6	-2.2	8.9	6.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2014	20,723	17,897	21,094	22,479	24,920	26,777	133,890	235,304
FY 2013	17,767	17,205	19,382	22,133	23,190	28,854	128,531	224,038
Change	2,956	692	1,712	346	1,730	-2,077	5,359	11,266
Rate of change	16.6	4.0	8.8	1.6	7.5	-7.2	4.2	5.0

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2014	10,816	10,824	10,834	10,844	10,853	10,865
FY 2013	10,683	10,689	10,695	10,705	10,715	10,724
Change	133	135	139	139	138	141
Rate of change	1.2	1.3	1.3	1.3	1.3	1.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2014	10,878	10,889	10,906	10,920	10,938	10,958
FY 2013	10,734	10,743	10,756	10,771	10,787	10,809
Change	144	146	150	149	151	149
Rate of change	1.3	1.4	1.4	1.4	1.4	1.4

<Reference>

Gas sales volume in FY2013 and FY2012

Unit: thousand m³/45MJ, %

Use(sector)	March. in 2014		March. in 2013		Cumulative sales for fiscal 2013 (from Apr. 2013 to March 2014)		Cumulative sales for fiscal 2012 (from Apr. 2012 to March 2013)	
		Rate of Change relative to fiscal 2012		Rate of Change relative to fiscal 2011		Rate of change relative to fiscal 2012		Rate of change relative to fiscal 2011
Residential	419,941	5.2	399,345	-8.8	3,344,548	-2.4	3,426,801	-0.1
Business	250,553	6.4	235,486	-10.6	2,680,533	-0.3	2,689,444	0.7
Industrial	605,511	23.5	490,177	-2.2	6,238,675	5.9	5,888,807	8.1
Subtotal	1,276,005	13.4	1,125,008	-6.4	12,263,757	2.2	12,005,052	4.0
Wholesale	203,506	9.4	186,080	-9.2	2,254,883	2.7	2,196,088	-0.7
Total	1,479,511	12.8	1,311,088	-6.8	14,518,640	2.2	14,201,141	3.2

Rate of increase relative to the previous year by segment (single months, FY2014 and FY2013)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2014	4.5	-4.6	-1.7	8.5	3.2	16.0	9.6	-1.5	-1.8	1.2	-1.4	-1.8
	FY 2013	-11.5	1.0	-8.0	-11.3	-6.8	1.7	7.7	-0.4	-11.4	-3.0	6.7	5.2
Business	FY 2014	0.5	-5.0	1.1	-2.4	-4.8	-11.1	-6.4	-2.0	-5.2	0.3	-2.3	-2.6
	FY 2013	-7.5	-1.1	5.1	2.1	-0.3	-1.8	-0.8	-0.1	-7.5	-2.3	5.2	6.4
Industrial	FY 2014	17.5	14.8	25.5	16.3	16.6	11.2	5.9	13.9	17.0	9.8	13.2	-1.4
	FY 2013	10.0	18.1	8.6	6.5	5.1	2.4	-4.1	-6.3	-4.5	6.6	10.6	23.5
Total	FY 2014	10.0	5.0	14.0	10.5	8.7	5.5	3.8	6.5	6.8	4.6	4.6	-1.7
	FY 2013	-1.4	8.4	3.6	2.0	1.7	1.1	-1.2	-3.7	-7.3	1.0	8.0	13.4
Wholesale	FY 2014	-6.4	3.0	6.1	5.1	6.2	4.9	7.2	0.4	11.1	1.8	-3.0	-3.9
	FY 2013	1.2	-0.2	-0.6	2.4	-1.5	2.9	2.8	2.1	0.0	3.9	8.3	9.4
Total	FY 2014	7.4	4.7	12.7	9.6	8.3	5.4	4.4	5.4	7.5	4.2	3.5	-2.0
	FY 2013	-1.0	7.0	2.9	2.1	1.2	1.4	-0.6	-2.7	-6.2	1.4	8.1	12.8