

## Actual Gas Sales volume in October 2014

### Tokyo Gas Co., Ltd.

#### Gas Sales Volume for the month October 2014

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of October 2014 came to about 1,067.802 million m<sup>3</sup>, up 4.4% to that in October 2013.

In the residential sector, volume totaled 181.202 million m<sup>3</sup>, up 9.6% from October 2013, due to lower average temperature, leading to the increased demand for water-heating.

In the business sector (consisting of commercial, public, and medical use), volume totaled 181.989 million m<sup>3</sup>, down 6.4% from October 2013, due to lower average temperature, leading to the decreased demand for air-conditioning.

In the industrial sector, volume totaled 513.888 million m<sup>3</sup>, up 5.9% from October 2013, due to the increased demand for power generation.

Volume for wholesale supply to other gas companies totaled 190.723 million m<sup>3</sup>, up 7.2% from October 2013, due to the increased demand of the other companies.

#### 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	October 2014	October 2013	Change		Cumulative sales for fiscal 2014 (from April to October)	Cumulative sales for fiscal 2013 (from April to October)	Change	
				Rate of change relative to fiscal 2013				Rate of change relative to fiscal 2013
Residential	181,202	165,274	15,928	9.6	1,424,267	1,374,271	49,996	3.6
Business	181,989	194,365	-12,376	-6.4	1,430,798	1,494,336	-63,538	-4.3
Industrial	513,888	485,323	28,565	5.9	4,052,997	3,513,698	539,299	15.3
Total	877,079	844,962	32,117	3.8	6,908,062	6,382,306	525,756	8.2
Wholesale	190,723	177,897	12,826	7.2	1,254,878	1,211,390	43,488	3.6
Total	1,067,802	1,022,859	44,943	4.4	8,162,941	7,593,696	569,245	7.5

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature\*

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2014	13.3	17.8	22.3	24.7	28.4	25.1	21.9
FY 2013	13.5	17.2	21.8	25.4	28.2	27.9	22.3
Change	-0.2	0.6	0.5	-0.7	0.2	-2.8	-0.4

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2014	21.5	-	-	-	-	-	-	-
FY 2013	22.5	16.2	11.1	6.4	6.1	7.5	11.6	17.0
Change	-1.0	-	-	-	-	-	-	-

\*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2014	15,345	15,376	17,126	18,320	15,939	19,308	101,414
FY 2013	13,722	14,687	14,648	18,426	16,296	17,728	95,507
Change	1,623	689	2,478	-106	-357	1,580	5,907
Rate of change	11.8	4.7	16.9	-0.6	-2.2	8.9	6.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2014	20,723	-	-	-	-	-	-	-
FY 2013	17,767	17,205	19,382	22,133	23,190	28,854	128,531	224,038
Change	2,956	-	-	-	-	-	-	-
Rate of change	16.6	-	-	-	-	-	-	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2014	10,816	10,824	10,834	10,844	10,853	10,865
FY 2013	10,683	10,689	10,695	10,705	10,715	10,724
Change	133	135	139	139	138	141
Rate of change	1.2	1.3	1.3	1.3	1.3	1.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2014	10,878	-	-	-	-	-
FY 2013	10,734	10,743	10,756	10,771	10,787	10,809
Change	144	-	-	-	-	-
Rate of change	1.3	-	-	-	-	-

<Reference>

**Gas sales volume in FY2013 and FY2012**

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	October in 2013	Rate of Change relative to fiscal 2012	October in 2012	Rate of Change relative to fiscal 2011	Cumulative sales for fiscal 2013 (from Apr. 2013 to Oct. 2013)	Rate of change relative to fiscal 2012	Cumulative sales for fiscal 2012 (from Apr. 2012 to Oct. 2012)	Rate of change relative to fiscal 2011
Residential	165,274	7.7	153,475	-13.3	1,374,271	-5.0	1,446,525	-0.3
Business	194,365	-0.8	195,914	-2.1	1,494,336	-0.8	1,505,998	2.0
Industrial	485,323	-4.1	506,247	26.5	3,513,698	6.2	3,308,368	7.3
Subtotal	844,962	-1.2	855,636	10.1	6,382,306	1.9	6,260,890	4.2
Wholesale	177,897	2.8	173,100	6.9	1,211,390	1.0	1,199,243	1.3
Total	1,022,859	-0.6	1,028,736	9.5	7,593,696	1.8	7,460,134	3.7

**Rate of increase relative to the previous year by segment (single months, FY2014 and FY2013)**

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2014	4.5	-4.6	-1.7	8.5	3.2	16.0	9.6	-	-	-	-	-
	FY 2013	-11.5	1.0	-8.0	-11.3	-6.8	1.7	7.7	-0.4	-11.4	-3.0	6.7	5.2
Business	FY 2014	0.5	-5.0	1.1	-2.4	-4.8	-11.1	-6.4	-	-	-	-	-
	FY 2013	-7.5	-1.1	5.1	2.1	-0.3	-1.8	-0.8	-0.1	-7.5	-2.3	5.2	6.4
Industrial	FY 2014	17.5	14.8	25.5	16.3	16.6	11.2	5.9	-	-	-	-	-
	FY 2013	10.0	18.1	8.6	6.5	5.1	2.4	-4.1	-6.3	-4.5	6.6	10.6	23.5
Total	FY 2014	10.0	5.0	14.0	10.5	8.7	5.5	3.8	-	-	-	-	-
	FY 2013	-1.4	8.4	3.6	2.0	1.7	1.1	-1.2	-3.7	-7.3	1.0	8.0	13.4
Wholesale	FY 2014	-6.4	3.0	6.1	5.1	6.2	4.9	7.2	-	-	-	-	-
	FY 2013	1.2	-0.2	-0.6	2.4	-1.5	2.9	2.8	2.1	0.0	3.9	8.3	9.4
Total	FY 2014	7.4	4.7	12.7	9.6	8.3	5.4	4.4	-	-	-	-	-
	FY 2013	-1.0	7.0	2.9	2.1	1.2	1.4	-0.6	-2.7	-6.2	1.4	8.1	12.8