# Actual Gas Sales volume in September 2014 and the first half of FY2014 Tokyo Gas Co., Ltd.

#### **■** Gas Sales Volume for the month September 2014

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of September 2014 came to about 1,094.075 million m3, up 55.922 million m3 (+5.4%) from September 2013.

In the residential sector, volume totaled 134.651 million m3, up 16.0% from September 2013, due to lower average temperature\* compared to that in the same period last year, leading to the increased demand of water heating.

In the business sector (consisting of commercial, public, and medical use), volume totaled 219.701 million m3, down 11.1% from September 2013, due to lower average temperature\* compared to that in the same period last year, leading to the decreased demand of air conditioning.

In the industrial sector, volume totaled 560.174 million m3, up 11.2% from September 2013, leading to the increased demand for power generation.

Volume for wholesale supply to other gas companies totaled 179.549 million m3, up 4.9% from September 2013, due to the increased demand of the other companies.

#### ■ Gas Sales Volume for the first half of fiscal 2014

Gas sales volume in the first half of fiscal 2014 (April - September 2014) totaled about 7,095.138 million m3, up 524.301 million m3 (+8.0 %) from the same period in fiscal 2013.

Of this total, the residential sector accounted for 1,243.066 million m3, up by 2.8% from the first half of fiscal 2013. The increase was due to the increase of number of customers.

Sales in the business sector (consisting of commercial, public, and medical use) amounted to 1,248.809 million m3, down by 3.9%, due to the temperature effect, leading to the decreased demand of air conditioning.

In the industrial sector, the volume totaled about 3,539.109 million m3, 16.9% up from the first half of fiscal 2013, due to the increased demand for power generation.

Volume for wholesale supply to other gas companies totaled 1,064.155 million m3, up 3.0% from the first half of fiscal 2013.

# 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use	Sept.	Sept.	Chan	ge	Cumulative	ulative Cumulative		ge
(sector)	2014	2013		Rate of	sales for	sales for		Rate of
				change relative	fiscal 2014	fiscal 2013		change relative
				to fiscal	(from April to	(from April		to fiscal
				2013	Sept.)	to Sept.)		2013
Residential	134,651	116,091	18,560	16.0	1,243,066	1,208,997	34,069	2.8
Business	219,701	247,060	-27,359	-11.1	1,248,809	1,299,971	-51,162	-3.9
Industrial	560,174	503,814	56,360	11.2	3,539,109	3,028,375	510,734	16.9
Total	914,526	866,965	47,561	5.5	6,030,983	5,537,343	493,640	8.9
Wholesale	179,549	171,188	8,361	4.9	1,064,155	1,033,493	30,662	3.0
Total	1,094,075	1,038,153	55,922	5.4	7,095,138	6,570,837	524,301	8.0

Note: Due to rounding, totals may not equal the sums of their parts

# 2. Basic factors

# (1) Temperature

\*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for
							the first half
FY 2014	13.3	17.8	22.3	24.7	28.4	25.1	21.9
FY 2013	13.5	17.2	21.8	25.4	28.2	27.9	22.3
Change	-0.2	0.6	0.5	-0.7	0.2	-2.8	-0.4

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2014	-	-	-	-	-	-	-	-
FY 2013	22.5	16.2	11.1	6.4	6.1	7.5	11.6	17.0
Change	-	-	-	-	-	-	-	-

<sup>\*</sup>The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

#### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2014	15,345	15,376	17,126	18,320	15,939	19,308	101,414
FY 2013	13,722	14,687	14,648	18,426	16,296	17,728	95,507
Change	1,623	689	2,478	-106	-357	1,580	5,907
Rate of change	11.8	4.7	16.9	-0.6	-2.2	8.9	6.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second	Total for the
							half	fiscal year
								(April 1
								~March 31)
FY 2014	-	-	-	-	-	-	-	-
FY 2013	17,767	17,205	19,382	22,133	23,190	28,854	128,531	224,038
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	_	-	-

# (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2014	10,816	10,824	10,834	10,844	10,853	10,865
FY 2013	10,683	10,689	10,695	10,705	10,715	10,724
Change	133	135	139	139	138	141
Rate of change	1.2	1.3	1.3	1.3	1.3	1.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2014	-	-	-	-	-	-
FY 2013	10,734	10,743	10,756	10,771	10,787	10,809
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

# <Reference>

# Gas sales volume in FY2013 and FY2012

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	Sept. in 2013	Rate of Change relative to fiscal 2012	Sept. in 2012	Rate of Change relative to fiscal 2011	Cumulative sales for fiscal 2013 (from Apr. 2013 to Sept. 2013)	Rate of change relative to fiscal 2012	Cumulative sales for fiscal 2012 (from Apr. 2012 to Sept. 2012)	Rate of change relative to fiscal 2011
Residential	116,091	1.7	114,196	-16.3	1,208,997	-6.5	1,293,050	1.5
Business	247,060	-1.8	251,574	3.9	1,299,971	-0.8	1,310,083	2.6
Industrial	503,814	2.4	491,936	5.9	3,028,375	8.1	2,802,120	4.4
Subtotal	866,965	1.1	857,706	1.7	5,537,343	2.4	5,405,254	3.3
Wholesale	171,188	2.9	166,432	-1.4	1,033,493	0.7	1,026,144	0.4
Total	1,038,153	1.4	1,024,137	1.2	6,570,837	2.2	6,431,398	2.8

# Rate of increase relative to the previous year by segment (single months, FY2014 and FY2013)

Unit: %

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Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2014	4.5	-4.6	-1.7	8.5	3.2	16.0	ı	ı	-	1	-	1
	FY 2013	-11.5	1.0	-8.0	-11.3	-6.8	1.7	7.7	-0.4	-11.4	-3.0	6.7	5.2
Business	FY 2014	0.5	-5.0	1.1	-2.4	-4.8	-11.1	-	-	-	-	-	-
	FY 2013	-7.5	-1.1	5.1	2.1	-0.3	-1.8	-0.8	-0.1	-7.5	-2.3	5.2	6.4
Industrial	FY 2014	17.5	14.8	25.5	16.3	16.6	11.2	-	-	-	-	-	-
	FY 2013	10.0	18.1	8.6	6.5	5.1	2.4	-4.1	-6.3	-4.5	6.6	10.6	23.5
Total	FY 2014	10.0	5.0	14.0	10.5	8.7	5.5	-	-	-	-	-	-
	FY 2013	-1.4	8.4	3.6	2.0	1.7	1.1	-1.2	-3.7	-7.3	1.0	8.0	13.4
Wholesale	FY 2014	-6.4	3.0	6.1	5.1	6.2	4.9	-	-	-	-	-	-
	FY 2013	1.2	-0.2	-0.6	2.4	-1.5	2.9	2.8	2.1	0.0	3.9	8.3	9.4
Total	FY 2014	7.4	4.7	12.7	9.6	8.3	5.4	-	-	-	-	-	-
	FY 2013	-1.0	7.0	2.9	2.1	1.2	1.4	-0.6	-2.7	-6.2	1.4	8.1	12.8