

Actual Gas Sales volume in October 2013

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month October 2013

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of October 2013 came to about 1,022.859 million m³, down 0.6% from October 2012.

In the residential sector, volume totaled 165.274 million m³, up 7.7% from October 2012, due to lower average temperature* compared to that in the same period last year, leading to the increased demand for water-heating, and more metering days than those of last year.

In the business sector (consisting of commercial, public, and medical use), volume totaled 194.365 million m³, almost the same as October 2012 (down 0.8%).

In the industrial sector, volume totaled 485.323 million m³, down 4.1% from October 2012, leading to the decreased operation on existing facilities.

Volume for wholesale supply to other gas companies totaled 177.897 million m³, up 2.8% from October 2012, due to the increased demand of the other companies.

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	October 2013	October 2012	Change		Cumulative sales for fiscal 2013 (from April to October)	Cumulative sales for fiscal 2012 (from April to October)	Change	
				Rate of change relative to fiscal 2012				Rate of change relative to fiscal 2012
Residential	165,274	153,475	11,799	7.7	1,374,271	1,446,525	-72,254	-5.0
Business	194,365	195,914	-1,549	-0.8	1,494,336	1,505,998	-11,662	-0.8
Industrial	485,323	506,247	-20,924	-4.1	3,513,698	3,308,368	205,330	6.2
Total	844,962	855,636	-10,674	-1.2	6,382,306	6,260,890	121,416	1.9
Wholesale	177,897	173,100	4,797	2.8	1,211,390	1,199,243	12,147	1.0
Total	1,022,859	1,028,736	-5,877	-0.6	7,593,696	7,460,134	133,562	1.8

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2013	13.5	17.2	21.8	25.4	28.2	27.9	22.3
FY 2012	11.3	17.5	20.5	23.6	28.1	28.4	21.6
Change	2.2	-0.3	1.3	1.8	0.1	-0.5	0.8

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2013	22.5	-	-	-	-	-	-	-
FY 2012	22.8	16.0	9.5	6.0	6.3	8.9	11.6	16.6
Change	-0.3	-	-	-	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2013	13,722	14,678	14,648	18,426	16,296	17,728	95,507
FY 2012	12,928	13,833	15,124	15,732	14,892	16,475	88,984
Change	794	854	-476	2,694	1,404	1,253	6,523
Rate of change	6.1	6.2	-3.1	17.1	9.4	7.6	7.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2013	17,767	-	-	-	-	-	-	-
FY 2012	15,609	17,411	21,122	17,068	21,837	26,465	119,512	208,496
Change	2,158	-	-	-	-	-	-	-
Rate of change	13.8	-	-	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2013	10,683	10,689	10,695	10,705	10,715	10,724
FY 2012	10,563	10,570	10,576	10,584	10,592	10,602
Change	120	119	119	121	123	122
Rate of change	1.1	1.1	1.1	1.1	1.2	1.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2013	10,734	-	-	-	-	-
FY 2012	10,609	10,620	10,634	10,644	10,659	10,678
Change	125	-	-	-	-	-
Rate of change	1.2	-	-	-	-	-

<Reference>

Gas sales volume in FY2012 and FY2011

Unit: thousand m³/45MJ, %

Use(sector)	October in 2012		October in 2011		Cumulative sales for fiscal 2012 (from Apr. 2012 to Oct. 2012)		Cumulative sales for fiscal 2011 (from Apr. 2011 to Oct. 2011)	
		Rate of Change relative to fiscal 2011		Rate of Change relative to fiscal 2010		Rate of change relative to fiscal 2011		Rate of change relative to fiscal 2010
Residential	153,475	-13.3	177,085	3.7	1,446,525	-0.3	1,450,414	-2.4
Business	195,914	-2.1	200,053	-5.5	1,505,998	2.0	1,476,328	-13.1
Industrial	506,247	26.5	400,178	2.3	3,308,368	7.3	3,084,371	6.5
Subtotal	855,636	10.1	777,316	0.5	6,260,890	4.2	6,011,114	-1.1
Wholesale	173,100	6.9	161,941	-4.8	1,199,243	1.3	1,183,853	-1.6
Total	1,028,736	9.5	939,257	-0.5	7,460,134	3.7	7,194,866	-1.2

Rate of increase relative to the previous year by segment (single months, FY2013 and FY2012)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2013	-11.5	1.0	-8.0	-11.3	-6.8	1.7	7.7	-	-	-
	FY 2012	1.6	3.0	-2.8	17.0	6.3	-16.3	-13.3	13.7	12.7	2.1	-9.3	-8.8
Business	FY 2013	-7.5	-1.1	5.1	2.1	-0.3	-1.8	-0.8	-	-	-	-	-
	FY 2012	8.8	5.2	-0.1	-1.9	0.9	3.9	-2.1	8.0	11.2	0.8	-8.3	-10.6
Industrial	FY 2013	10.0	18.1	8.6	6.5	5.1	2.4	-4.1	-	-	-	-	-
	FY 2012	3.8	-4.0	1.8	11.8	5.9	5.9	26.5	25.4	21.4	7.8	-2.5	-2.2
Total	FY 2013	-1.4	8.4	3.6	2.0	1.7	1.1	-1.2	-	-	-	-	-
	FY 2012	4.0	0.1	0.2	9.1	4.5	1.7	10.1	18.5	16.4	4.0	-6.4	-6.4
Wholesale	FY 2013	1.2	-0.2	-0.6	2.4	-1.5	2.9	2.8	-	-	-	-	-
	FY 2012	5.0	0.7	-2.4	-0.2	0.6	-1.4	6.9	10.1	1.2	-5.5	-9.1	-9.2
Total	FY 2013	-1.0	7.0	2.9	2.1	1.2	1.4	-0.6	-	-	-	-	-
	FY 2012	4.1	0.2	-0.3	7.5	3.9	1.2	9.5	17.0	13.8	2.6	-6.8	-6.8