

## **Actual Gas Sales volume in September 2013 and the first half of FY2013**

### **Tokyo Gas Co., Ltd.**

#### **■ Gas Sales Volume for the month September 2013**

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of September 2013 came to about 1,038.153 million m<sup>3</sup>, up 1.4% from September 2012.

In the residential sector, volume totaled 116.091 million m<sup>3</sup>, up 1.7% from September 2012, due to the increased number of customers than those of last year.

In the business sector (consisting of commercial, public, and medical use), volume totaled 247.06 million m<sup>3</sup>, down 1.8% from September 2012, due to lower average temperature\* compared to that in the same period last year.

In the industrial sector, volume totaled 503.814 million m<sup>3</sup>, up 2.4% from September 2012, leading to the increased demand for power generation.

Volume for wholesale supply to other gas companies totaled 171.188 million m<sup>3</sup>, up 2.9% from September 2012, due to the increased demand of the other companies.

#### **■ Gas Sales Volume for the first half of fiscal 2013**

Gas sales volume in the first half of fiscal 2013 (April - September 2013) totaled about 6,570.837 million m<sup>3</sup>, up by 2.2 % from the same period in fiscal 2012.

Of this total, the residential sector accounted for 1,208.997 million m<sup>3</sup>, down by 6.5% from the first half of fiscal 2012. The decrease was due to higher average temperature\* compared to that in the same period last year, leading to the decreased demand for space heating and water-heating.

Sales in the business sector (consisting of commercial, public, and medical use) amounted to 1,299.971 million m<sup>3</sup>, almost the same as the first half of fiscal 2012 (down 0.8%).

In the industrial sector, the volume totaled about 3,028.375 million m<sup>3</sup>, 8.1% up from the first half of fiscal 2012, due to the development of new demands following the commencement of trunk lines and to the increased demand for power generation, etc.

Volume for wholesale supply to gas companies totaled about 1,033.493 million m<sup>3</sup>, almost equal to the first half of fiscal 2012 (+0.7%).

\*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

## 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	Sept. 2013	Sept. 2012	Change		Cumulative sales for fiscal 2013 (from April to Sept.)	Cumulative sales for fiscal 2012 (from April to Sept.)	Change	
				Rate of change relative to fiscal 2012				Rate of change relative to fiscal 2012
Residential	116,091	114,196	1,895	1.7	1,208,997	1,293,050	-84,053	-6.5
Business	247,060	251,574	-4,514	-1.8	1,299,971	1,310,083	-10,112	-0.8
Industrial	503,814	491,936	11,878	2.4	3,028,375	2,802,120	226,255	8.1
Total	866,965	857,706	9,259	1.1	5,537,343	5,405,254	132,089	2.4
Wholesale	171,188	166,432	4,756	2.9	1,033,493	1,026,144	7,349	0.7
Total	1,038,153	1,024,137	14,016	1.4	6,570,837	6,431,398	139,439	2.2

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

\*The weighted average of temperature through each customer's metering days (from previous metering day to that of this month)

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2013	13.5	17.2	21.8	25.4	28.2	27.9	22.3
FY 2012	11.3	17.5	20.5	23.6	28.1	28.4	21.6
Change	2.2	-0.3	1.3	1.8	0.1	-0.5	0.8

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2013	-	-	-	-	-	-	-	-
FY 2012	22.8	16.0	9.5	6.0	6.3	8.9	11.6	16.6
Change	-	-	-	-	-	-	-	-

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2013	13,722	14,678	14,648	18,426	16,296	17,728	95,507
FY 2012	12,928	13,833	15,124	15,732	14,892	16,475	88,984
Change	794	854	-476	2,694	1,404	1,253	6,523
Rate of change	6.1	6.2	-3.1	17.1	9.4	7.6	7.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2013	-	-	-	-	-	-	-	-
FY 2012	15,609	17,411	21,122	17,068	21,837	26,465	119,512	208,496
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

## (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2013	10,683	10,689	10,695	10,705	10,715	10,724
FY 2012	10,563	10,570	10,576	10,584	10,592	10,602
Change	120	119	119	121	123	122
Rate of change	1.1	1.1	1.1	1.1	1.2	1.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2013	-	-	-	-	-	-
FY 2012	10,609	10,620	10,634	10,644	10,659	10,678
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

&lt;Reference&gt;

**Gas sales volume in FY2012 and FY2011**Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	Sept. in 2012		Sept. in 2011		Cumulative sales for fiscal 2012 (from Apr. 2012 to Sept. 2012)	Rate of change relative to fiscal 2011	Cumulative sales for fiscal 2011 (from Apr. 2011 to Sept. 2011)		Rate of change relative to fiscal 2010
		Rate of Change relative to fiscal 2011		Rate of Change relative to fiscal 2010				Rate of change relative to fiscal 2010	
Residential	114,196	-16.3	136,476	20.0	1,293,050	1.5	1,273,329	-3.0	
Business	251,574	3.9	242,184	-12.1	1,310,083	2.6	1,276,275	-14.1	
Industrial	491,936	5.9	464,601	11.7	2,802,120	4.4	2,684,194	7.2	
Subtotal	857,706	1.7	843,261	4.7	5,405,254	3.3	5,233,797	-1.3	
Wholesale	166,432	-1.4	168,735	-2.9	1,026,144	0.4	1,021,912	-1.0	
Total	1,024,137	1.2	1,011,996	3.4	6,431,398	2.8	6,255,709	-1.3	

**Rate of increase relative to the previous year by segment (single months, FY2013 and FY2012)**

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2013	-11.5	1.0	-8.0	-11.3	-6.8	1.7	-	-	-	-
	FY 2012	1.6	3.0	-2.8	17.0	6.3	-16.3	-13.3	13.7	12.7	2.1	-9.3	-8.8
Business	FY 2013	-7.5	-1.1	5.1	2.1	-0.3	-1.8	-	-	-	-	-	-
	FY 2012	8.8	5.2	-0.1	-1.9	0.9	3.9	-2.1	8.0	11.2	0.8	-8.3	-10.6
Industrial	FY 2013	10.0	18.1	8.6	6.5	5.1	2.4	-	-	-	-	-	-
	FY 2012	3.8	-4.0	1.8	11.8	5.9	5.9	26.5	25.4	21.4	7.8	-2.5	-2.2
Total	FY 2013	-1.4	8.4	3.6	2.0	1.7	1.1	-	-	-	-	-	-
	FY 2012	4.0	0.1	0.2	9.1	4.5	1.7	10.1	18.5	16.4	4.0	-6.4	-6.4
Wholesale	FY 2013	1.2	-0.2	-0.6	2.4	-1.5	2.9	-	-	-	-	-	-
	FY 2012	5.0	0.7	-2.4	-0.2	0.6	-1.4	6.9	10.1	1.2	-5.5	-9.1	-9.2
Total	FY 2013	-1.0	7.0	2.9	2.1	1.2	1.4	-	-	-	-	-	-
	FY 2012	4.1	0.2	-0.3	7.5	3.9	1.2	9.5	17.0	13.8	2.6	-6.8	-6.8