

Actual Gas Sales volume in January 2013

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month January 2013

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of January 2013 was 1,565.712 million m³, increased by 39.812 million m³ (2.6 %) from that in January 2012.

In the residential sector, volume totaled 521.366 million m³, up 2.1% from January 2012, due to the increased number of customers more than offsetting the decreasing effect of higher two-month average temperature in December and January than a year earlier.*

In the business sector (consisting of commercial, public, and medical use), the volume was 292.100 million m³, up 0.8% from that in January 2012, due to the higher operation rate on the part of existing facilities in spite of the decreasing effect caused by higher two-month average temperature in December and January than a year earlier.*

In the industrial sector, volume totaled 540.293 million m³, up 7.8% from last year, due to the development of new demands following the commencement of new trunk lines and to the increased demand for power generation, etc.

Volume for wholesale supply to other gas companies totaled 211.953 million m³, down 5.5% from last year, due to the decreased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April 2012 to January 2013 was 11,533.483 million m³, up by 5.8%.

* Monthly gas sales volume is based on the volume consumed from the metering date of last month to the metering date of the corresponding month. Therefore, gas sales volume in January includes the volume consumed in December, depending on the metering date.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	January 2013	January 2012	Change		Cumulative sales for fiscal 2012 (from April 2012 to January 2013)	Cumulative sales for fiscal 2011 (from April 2011 to January 2012)	Change	
				Rate of change relative to fiscal 2011				Rate of change relative to fiscal 2011
Residential	521,366	510,601	10,765	2.1	2,598,590	2,518,632	79,958	3.2
Business	292,100	289,652	2,448	0.8	2,204,236	2,136,019	68,217	3.2
Industrial	540,293	501,335	38,958	7.8	4,920,046	4,454,813	465,233	10.4
Total	1,353,760	1,301,588	52,172	4.0	9,722,872	9,109,464	613,408	6.7
Wholesale	211,953	224,312	-12,359	-5.5	1,810,612	1,787,250	23,362	1.3
Total	1,565,712	1,525,900	39,812	2.6	11,533,483	10,896,714	636,769	5.8

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Mar. Previous FY	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2012	8.8	14.5	19.6	21.4	26.4	29.1	26.2	22.9
FY 2011	8.1	14.5	18.5	22.8	27.3	27.5	25.1	22.6
Change	0.7	0.0	1.1	-1.4	-0.9	1.6	1.1	0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2012	19.4	12.7	7.3	5.5	-	-	-	-
FY 2011	19.5	14.9	7.5	4.8	5.4	8.8	10.2	16.4
Change	-0.1	-2.2	-0.2	0.7	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2012	12,928	13,833	15,124	15,732	14,892	16,475	88,984
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
Change	4,295	5,337	2,670	3,335	726	355	16,718
Rate of change	49.8	62.8	21.4	26.9	5.1	2.2	23.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March.	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2012	15,609	17,411	21,122	17,068	-	-	-	-
FY 2011	15,034	17,298	19,769	18,789	22,993	25,630	119,513	191,779
Change	575	113	1,353	-1,721	-	-	-	-
Rate of change	3.8	0.7	6.8	-9.2	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2012	10,563	10,570	10,576	10,584	10,592	10,602
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
Change	109	115	116	120	121	123
Rate of change	1.0	1.1	1.1	1.1	1.2	1.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2012	10,609	10,620	10,634	10,644	-	-
FY 2011	10,488	10,497	10,511	10,523	10,539	10,557
Change	121	123	123	121	-	-
Rate of change	1.2	1.2	1.2	1.1	-	-

<Reference>

Gas sales volume in FY2011 and FY2010

Unit: thousand m³/45MJ, %

Use(sector)	January 2012	Rate of Change relative to fiscal 2010	January 2011	Rate of Change relative to fiscal 2009	Cumulative sales for fiscal 2011 (from Apr. 2011 to Jan. 2012)		Cumulative sales for fiscal 2010 (from Apr. 2010 to Jan. 2011)	
					Rate of change relative to fiscal 2010	Rate of change relative to fiscal 2009		
Residential	510,601	5.0	486,185	-1.1	2,518,632	-1.3	2,550,920	1.9
Business	289,652	4.4	277,329	0.2	2,136,019	-9.8	2,368,667	3.7
Industrial	501,335	12.8	444,268	-6.0	4,454,813	6.5	4,184,165	3.2
Subtotal	1,301,588	7.8	1,207,782	-2.7	9,109,464	0.1	9,103,752	2.9
Wholesale	224,312	3.4	216,931	8.6	1,787,250	-1.2	1,808,909	7.9
Total	1,525,900	7.1	1,424,714	-1.1	10,896,714	-0.1	10,912,661	3.7

Rate of increase relative to the previous year by segment (single months, FY2012 and FY2011)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2012	1.6	3.0	- 2.8	17.0	6.3	-16.3	-13.3	13.7	12.7	2.1
	FY 2011	- 5.5	- 12.8	4.4	- 8.1	1.6	20.0	3.7	- 10.8	1.7	5.0	7.1	4.4
Business	FY 2012	8.8	5.2	- 0.1	- 1.9	0.9	3.9	- 2.1	8.0	11.2	0.8	-	-
	FY 2011	- 12.8	- 17.0	- 9.9	- 15.4	- 16.7	- 12.1	- 5.5	- 12.3	0.2	4.4	5.9	5.6
Industrial	FY 2012	3.8	- 4.0	1.8	11.8	5.9	5.9	26.5	25.4	21.4	7.8	-	-
	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	- 4.0	9.9	12.8	37.5	18.6
Total	FY 2012	4.0	0.1	0.2	9.1	4.5	1.7	10.1	18.5	16.4	4.0	-	-
	FY 2011	- 3.1	- 4.9	- 0.6	- 3.8	0.7	4.7	0.5	- 7.8	5.0	7.8	17.1	10.2
Wholesale	FY 2012	5.0	0.7	- 2.4	- 0.2	0.6	- 1.4	6.9	10.1	1.2	- 5.5	-	-
	FY 2011	- 5.1	3.3	4.2	- 2.8	- 1.8	- 2.9	- 4.8	- 8.1	2.7	3.4	10.1	12.1
Total	FY 2012	4.1	0.2	- 0.3	7.5	3.9	1.2	9.5	17.0	13.8	2.6	-	-
	FY 2011	- 3.4	- 3.7	0.2	- 3.6	0.3	3.4	- 0.5	- 7.8	4.6	7.1	16.0	10.5