

Actual Gas Sales volume in December 2012

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month December 2012

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of December 2012 was 1,359.032 million m³, increased by 164.912 million m³ (13.8 %) from that in December 2011.

In the residential sector, volume totaled 375.698million m³, up 12.7% from December 2011, due to lower two-month average temperature in November and December 2012 than a year earlier, resulting in the increased demand for water heating and space heating.*

In the business sector (consisting of commercial, public, and medical use), the volume was 225.619 million m³, up 11.2% from that in December 2011, due to lower two-month average temperature in November and December 2012, leading to the increased demand for heating water and space.*

In the industrial sector, volume totaled 552.628 million m³, up 21.4% from last year, due to the development of new demands following the commencement of new trunk lines and to the increased demand for power generation, etc.

Volume for wholesale supply to other gas companies totaled 205.087 million m³, up 1.2% from last year, due to the increased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April to December 2012 was 9,967.771 million m³, up by 6.4%.

* Monthly gas sales volume is based on the volume consumed from the metering date of last month to the metering date of the corresponding month. Therefore, gas sales volume in December includes the volume consumed in November, depending on the metering date.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	December 2012	December 2011	Change		Cumulative sales for fiscal 2012 (from April 2012 to December 2012)	Cumulative sales for fiscal 2011 (from April 2011 to December 2011)	Change	
				Rate of change relative to fiscal 2011				Rate of change relative to fiscal 2011
Residential	375,698	333,273	42,425	12.7	2,077,224	2,008,031	69,193	3.4
Business	225,619	202,879	22,740	11.2	1,912,136	1,846,368	65,768	3.6
Industrial	552,628	455,359	97,269	21.4	4,379,753	3,953,478	426,275	10.8
Total	1,153,945	991,511	162,434	16.4	8,369,112	7,807,876	561,236	7.2
Wholesale	205,087	202,609	2,478	1.2	1,598,659	1,562,938	35,721	2.3
Total	1,359,032	1,194,120	164,912	13.8	9,967,771	9,370,814	596,957	6.4

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Mar. Previous FY	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2012	8.8	14.5	19.6	21.4	26.4	29.1	26.2	22.9
FY 2011	8.1	14.5	18.5	22.8	27.3	27.5	25.1	22.6
Change	0.7	0.0	1.1	-1.4	-0.9	1.6	1.1	0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2012	19.4	12.7	7.3	-	-	-	-	-
FY 2011	19.5	14.9	7.5	4.8	5.4	8.8	10.2	16.4
Change	-0.1	-2.2	-0.2	-	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2012	12,928	13,833	15,124	15,732	14,892	16,475	88,984
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
Change	4,295	5,337	2,670	3,335	726	355	16,718
Rate of change	49.8	62.8	21.4	26.9	5.1	2.2	23.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March.	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2012	15,609	17,411	21,122	-	-	-	-	-
FY 2011	15,034	17,298	19,769	18,789	22,993	25,630	119,513	191,779
Change	575	113	1,353	-	-	-	-	-
Rate of change	3.8	0.7	6.8	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2012	10,563	10,570	10,576	10,584	10,592	10,602
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
Change	109	115	116	120	121	123
Rate of change	1.0	1.1	1.1	1.1	1.2	1.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2012	10,609	10,620	10,634	-	-	-
FY 2011	10,488	10,497	10,511	10,523	10,539	10,557
Change	121	123	123	-	-	-
Rate of change	1.2	1.2	1.2	-	-	-

<Reference>

Gas sales volume in FY2011 and FY2010

Unit: thousand m³/45MJ, %

Use(sector)	December 2011		December 2010		Cumulative sales for fiscal 2011 (from Apr. 2011 to Dec. 2011)		Cumulative sales for fiscal 2010 (from Apr. 2010 to Dec. 2010)	
		Rate of Change relative to fiscal 2010		Rate of Change relative to fiscal 2009		Rate of change relative to fiscal 2010		Rate of change relative to fiscal 2009
Residential	333,273	1.7	327,747	2.0	2,008,031	-2.7	2,064,735	2.7
Business	202,879	0.2	202,435	-3.5	1,846,368	-11.7	2,091,337	4.2
Industrial	455,359	9.9	414,201	-7.6	3,953,478	5.7	3,739,897	4.4
Subtotal	991,511	5.0	944,383	-3.6	7,807,876	-1.1	7,895,970	3.9
Wholesale	202,609	2.7	197,363	1.2	1,562,938	-1.8	1,591,978	7.8
Total	1,194,120	4.6	1,141,746	-2.8	9,370,814	-1.2	9,487,948	4.5

Rate of increase relative to the previous year by segment (single months, FY2012 and FY2011)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2012	1.6	3.0	- 2.8	17.0	6.3	-16.3	-13.3	13.7	12.7	-
	FY 2011	- 5.5	- 12.8	4.4	- 8.1	1.6	20.0	3.7	- 10.8	1.7	5.0	7.1	4.4
Business	FY 2012	8.8	5.2	- 0.1	-1.9	0.9	3.9	-2.1	8.0	11.2	-	-	-
	FY 2011	- 12.8	- 17.0	- 9.9	- 15.4	- 16.7	- 12.1	- 5.5	- 12.3	0.2	4.4	5.9	5.6
Industrial	FY 2012	3.8	-4.0	1.8	11.8	5.9	5.9	26.5	25.4	21.4	-	-	-
	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	- 4.0	9.9	12.8	37.5	18.6
Total	FY 2012	4.0	0.1	0.2	9.1	4.5	1.7	10.1	18.5	16.4	-	-	-
	FY 2011	- 3.1	- 4.9	- 0.6	- 3.8	0.7	4.7	0.5	- 7.8	5.0	7.8	17.1	10.2
Wholesale	FY 2012	5.0	0.7	- 2.4	-0.2	0.6	-1.4	6.9	10.1	1.2	-	-	-
	FY 2011	- 5.1	3.3	4.2	- 2.8	- 1.8	- 2.9	- 4.8	- 8.1	2.7	3.4	10.1	12.1
Total	FY 2012	4.1	0.2	- 0.3	7.5	3.9	1.2	9.5	17.0	13.8	-	-	-
	FY 2011	- 3.4	- 3.7	0.2	- 3.6	0.3	3.4	- 0.5	- 7.8	4.6	7.1	16.0	10.5