

Actual Gas Sales volume in November 2012

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month November 2012

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of November 2012 was 1,148.604 million m³, increased by 166.877 million m³ (17.0 %) from that in November 2011.

In the residential sector, volume totaled 255 million m³, up 13.7% from November 2011, due to lower two-month average temperature in October and November 2012 than a year earlier, resulting in the increased demand for water heating, etc.*

In the business sector (consisting of commercial, public, and medical use), the volume was 180.519 million m³, up 8.0% from that in November 2011, due to more metering days compared to those last year, etc. *

In the industrial sector, volume totaled 518.757 million m³, up 25.4% from last year, due to the development of new demands following the commencement of new trunk lines and to the increased demand for power generation, etc.

Volume for wholesale supply to other gas companies totaled 194.328 million m³, up 10.1% from last year, due to the increased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April to November 2012 was 8,608.738 million m³, up by 5.3%.

* Monthly gas sales volume is based on the volume consumed from the metering date of last month to the metering date of the corresponding month. Therefore, gas sales volume in November includes the volume consumed in October, depending on the metering date.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	November 2012	November 2011	Change		Cumulative sales for fiscal 2012 (from April 2012 to November 2012)	Cumulative sales for fiscal 2011 (from April 2011 to November 2011)	Change	
				Rate of change relative to fiscal 2011				Rate of change relative to fiscal 2011
Residential	255,000	224,343	30,657	13.7	1,701,525	1,674,757	26,768	1.6
Business	180,519	167,160	13,359	8.0	1,686,516	1,643,488	43,028	2.6
Industrial	518,757	413,748	105,009	25.4	3,827,125	3,498,119	329,006	9.4
Total	954,276	805,251	149,025	18.5	7,215,167	6,816,365	398,802	5.9
Wholesale	194,328	176,476	17,852	10.1	1,393,572	1,360,329	33,243	2.4
Total	1,148,604	981,727	166,877	17.0	8,608,738	8,176,694	432,044	5.3

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Mar. Previous FY	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2012	8.8	14.5	19.6	21.4	26.4	29.1	26.2	22.9
FY 2011	8.1	14.5	18.5	22.8	27.3	27.5	25.1	22.6
Change	0.7	0.0	1.1	-1.4	-0.9	1.6	1.1	0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2012	19.4	12.7	-	-	-	-	-	-
FY 2011	19.5	14.9	7.5	4.8	5.4	8.8	10.2	16.4
Change	-0.1	-2.2	-	-	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2012	12,928	13,833	15,124	15,732	14,892	16,475	88,984
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
Change	4,295	5,337	2,670	3,335	726	355	16,718
Rate of change	49.8	62.8	21.4	26.9	5.1	2.2	23.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March.	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2012	15,609	17,411	-	-	-	-	-	-
FY 2011	15,034	17,298	19,769	18,789	22,993	25,630	119,513	191,779
Change	575	113	-	-	-	-	-	-
Rate of change	3.8	0.7	-	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2012	10,563	10,570	10,576	10,584	10,592	10,602
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
Change	109	115	116	120	121	123
Rate of change	1.0	1.1	1.1	1.1	1.2	1.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2012	10,609	10,620	-	-	-	-
FY 2011	10,488	10,497	10,511	10,523	10,539	10,557
Change	121	123	-	-	-	-
Rate of change	1.2	1.2	-	-	-	-

<Reference>

Gas sales volume in FY2011 and FY2010

Unit: thousand m³/45MJ, %

Use(sector)	November 2011		November 2010		Cumulative sales for fiscal 2011 (from Apr. 2011 to Nov. 2011)		Cumulative sales for fiscal 2010 (from Apr. 2010 to Nov. 2010)	
		Rate of Change relative to fiscal 2010		Rate of Change relative to fiscal 2009		Rate of change relative to fiscal 2010		Rate of change relative to fiscal 2009
Residential	224,343	-10.8	251,564	2.1	1,674,757	-3.6	1,736,988	2.8
Business	167,160	-12.3	190,542	-0.8	1,643,488	-13.0	1,888,902	5.0
Industrial	413,748	-4.0	430,902	2.8	3,498,119	5.2	3,325,696	6.1
Subtotal	805,251	-7.8	873,009	1.8	6,816,365	-1.9	6,951,587	5.0
Wholesale	176,476	-8.1	192,035	7.4	1,360,329	-2.5	1,394,615	8.8
Total	981,727	-7.8	1,065,044	2.8	8,176,694	-2.0	8,346,202	5.6

Rate of increase relative to the previous year by segment (single months, FY2012 and FY2011)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2012	1.6	3.0	- 2.8	17.0	6.3	-16.3	-13.3	13.7	-	-
	FY 2011	- 5.5	- 12.8	4.4	- 8.1	1.6	20.0	3.7	- 10.8	1.7	5.0	7.1	4.4
Business	FY 2012	8.8	5.2	- 0.1	-1.9	0.9	3.9	-2.1	8.0	-	-	-	-
	FY 2011	- 12.8	- 17.0	- 9.9	- 15.4	- 16.7	- 12.1	- 5.5	- 12.3	0.2	4.4	5.9	5.6
Industrial	FY 2012	3.8	-4.0	1.8	11.8	5.9	5.9	26.5	25.4	-	-	-	-
	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	- 4.0	9.9	12.8	37.5	18.6
Total	FY 2012	4.0	0.1	0.2	9.1	4.5	1.7	10.1	18.5	-	-	-	-
	FY 2011	- 3.1	- 4.9	- 0.6	- 3.8	0.7	4.7	0.5	- 7.8	5.0	7.8	17.1	10.2
Wholesale	FY 2012	5.0	0.7	- 2.4	-0.2	0.6	-1.4	6.9	10.1	-	-	-	-
	FY 2011	- 5.1	3.3	4.2	- 2.8	- 1.8	- 2.9	- 4.8	- 8.1	2.7	3.4	10.1	12.1
Total	FY 2012	4.1	0.2	- 0.3	7.5	3.9	1.2	9.5	17.0	-	-	-	-
	FY 2011	- 3.4	- 3.7	0.2	- 3.6	0.3	3.4	- 0.5	- 7.8	4.6	7.1	16.0	10.5