

November 14, 2012

Actual Gas Sales volume in October 2012

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month October 2012

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of October 2012 was 1,028.736 million m³, increased by 89.479 million m³ (9.5 %) from that in October 2011.

In the residential sector, volume totaled 153.475 million m³, down 13.3% from October 2011, due to higher two-month average temperature in September and October 2012 than a year earlier, resulting in the decreased demand for water heating, etc.*

In the business sector (consisting of commercial, public, and medical use), the volume was 195.914 million m³, down 2.1% from that in October 2011, due to fewer metering days compared to those last year, although higher two-month average temperature in September and October 2012 than a year earlier led to the increased demand for air-conditioning.*

In the industrial sector, volume totaled 506.247 million m³, up 26.5% from last year, due to the development of new demands following the commencement of new trunk lines and to the increased demand for power generation, etc.

Volume for wholesale supply to other gas companies totaled 173.100 million m³, up 6.9% from last year, due to the increased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April to October 2012 was 7,460.134 million m³, up by 3.7%.

* Monthly gas sales volume is based on the volume consumed from the metering date of last month to the metering date of the corresponding month. Therefore, gas sales volume in October includes the volume consumed in September, depending on the metering date.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	October 2012	October 2011	Change		Cumulative sales for fiscal 2012 (from April 2012 to October 2012)	Cumulative sales for fiscal 2011 (from April 2011 to October 2011)	Change	
				Rate of change relative to fiscal 2011				Rate of change relative to fiscal 2011
Residential	153,475	177,085	-23,610	-13.3	1,446,525	1,450,414	-3,889	-0.3
Business	195,914	200,053	-4,139	-2.1	1,505,998	1,476,328	29,670	2.0
Industrial	506,247	400,178	106,069	26.5	3,308,368	3,084,371	223,997	7.3
Total	855,636	777,316	78,320	10.1	6,260,890	6,011,114	249,776	4.2
Wholesale	173,100	161,941	11,159	6.9	1,199,243	1,183,853	15,390	1.3
Total	1,028,736	939,257	89,479	9.5	7,460,134	7,194,966	265,168	3.7

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Mar. Previous FY	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2012	8.8	14.5	19.6	21.4	26.4	29.1	26.2	22.9
FY 2011	8.1	14.5	18.5	22.8	27.3	27.5	25.1	22.6
Change	0.7	0.0	1.1	-1.4	-0.9	1.6	1.1	0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2012	19.4	-	-	-	-	-	-	-
FY 2011	19.5	14.9	7.5	4.8	5.4	8.8	10.2	16.4
Change	-0.1	-	-	-	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2012	12,928	13,833	15,124	15,732	14,892	16,475	88,984
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
Change	4,295	5,337	2,670	3,335	726	355	16,718
Rate of change	49.8	62.8	21.4	26.9	5.1	2.2	23.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March.	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2012	15,609	-	-	-	-	-	-	-
FY 2011	15,034	17,298	19,769	18,789	22,993	25,630	119,513	191,779
Change	575	-	-	-	-	-	-	-
Rate of change	3.8	-	-	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2012	10,563	10,570	10,576	10,584	10,592	10,602
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
Change	109	115	116	120	121	123
Rate of change	1.0	1.1	1.1	1.1	1.2	1.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2012	10,609	-	-	-	-	-
FY 2011	10,488	10,497	10,511	10,523	10,539	10,557
Change	121	-	-	-	-	-
Rate of change	1.2	-	-	-	-	-

<Reference>

Gas sales volume in FY2011 and FY2010

Unit: thousand m³/45MJ, %

Use(sector)	October in 2011		October in 2010		Cumulative sales for fiscal 2011 (from Apr. 2011 to Oct. 2011)		Cumulative sales for fiscal 2010 (from Apr. 2010 to Oct. 2010)	
		Rate of Change relative to fiscal 2010		Rate of Change relative to fiscal 2009		Rate of change relative to fiscal 2010		Rate of change relative to fiscal 2009
Residential	177,085	3.7	170,737	-6.7	1,450,414	-2.4	1,485,424	3.0
Business	200,053	-5.5	211,760	4.8	1,476,328	-13.1	1,698,360	5.7
Industrial	400,178	2.3	391,313	2.2	3,084,371	6.5	2,894,794	6.6
Subtotal	777,316	0.5	773,809	0.8	6,011,114	-1.1	6,078,578	5.4
Wholesale	161,941	-4.8	170,172	5.4	1,183,853	-1.6	1,202,580	9.1
Total	939,257	-0.5	943,982	1.6	7,194,966	-1.2	7,281,158	6.0

Rate of increase relative to the previous year by segment (single months, FY2012 and FY2011)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2012	1.6	3.0	-2.8	17.0	6.3	-16.3	-13.3	-	-	-
	FY 2011	-5.5	-12.8	4.4	-8.1	1.6	20.0	3.7	-10.8	1.7	5.0	7.1	4.4
Business	FY 2012	8.8	5.2	-0.1	-1.9	0.9	3.9	-2.1	-	-	-	-	-
	FY 2011	-12.8	-17.0	-9.9	-15.4	-16.7	-12.1	-5.5	-12.3	0.2	4.4	5.9	5.6
Industrial	FY 2012	3.8	-4.0	1.8	11.8	5.9	5.9	26.5	-	-	-	-	-
	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	-4.0	9.9	12.8	37.5	18.6
Total	FY 2012	4.0	0.1	0.2	9.1	4.5	1.7	10.1	-	-	-	-	-
	FY 2011	-3.1	-4.9	-0.6	-3.8	0.7	4.7	0.5	-7.8	5.0	7.8	17.1	10.2
Wholesale	FY 2012	5.0	0.7	-2.4	-0.2	0.6	-1.4	6.9	-	-	-	-	-
	FY 2011	-5.1	3.3	4.2	-2.8	-1.8	-2.9	-4.8	-8.1	2.7	3.4	10.1	12.1
Total	FY 2012	4.1	0.2	-0.3	7.5	3.9	1.2	9.5	-	-	-	-	-
	FY 2011	-3.4	-3.7	0.2	-3.6	0.3	3.4	-0.5	-7.8	4.6	7.1	16.0	10.5