

October 17, 2012

## **Actual Gas Sales volume in September 2012 and the first half of FY2012**

Tokyo Gas Co., Ltd.

### **Gas Sales Volume for the month September 2012**

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of September 2012 came to about 1,024.137 million m<sup>3</sup>, increased by 12.141 million m<sup>3</sup> (+1.2%) from September 2011.

In the residential sector, volume totaled 114.196 million m<sup>3</sup>, down 16.3% from September 2011, owing to the decreased demand for water-heating due to higher two-month average temperature in August and September, compared to the same months in 2011.\*

In the business sector (consisting of commercial, public, and medical use), due to the higher two-month average temperature in August and September leading to the increased demand for air-conditioning, etc., the volume increased by 3.9% to 251.574 million m<sup>3</sup>.\*

In the industrial sector, volume totaled about 491.936 million m<sup>3</sup>, up 5.9% from last year due to the development of new demands following the commencement of trunk lines and to the increased demand for power generation, etc.

Volume for wholesale supply to other gas companies totaled about 166.432 million m<sup>3</sup>, down 1.4% from September 2011 due to decreased demand of wholesale gas suppliers.

\*: Gas sales volume is calculated on the basis of the difference between the meter read last month and the meter read in the current month. Then, gas sales volume for September includes the volume used in August.

### **Gas Sales Volume for the first half of fiscal 2012**

Gas sales volume in the first half of fiscal 2012 (April - September 2012) totaled about 6,431.398 million m<sup>3</sup>, up by 2.8 % from the same period in fiscal 2011.

Of this total, the residential sector accounted for 1,293.050 million m<sup>3</sup>, up by 1.5% from the first half of fiscal 2011. The increase was due to the recovery from the effect of the Earthquake, and the increased number of customers, etc.

Sales in the business sector amounted to 1,310.083 million m<sup>3</sup>, up by 2.6% from the same period of previous year, owing to the higher operation rate on the part of existing facilities by the recovery from the effect of the Earthquake, etc.

In the industrial sector, the volume totaled about 2,802.120 million m<sup>3</sup>, 4.4% up from the first half of fiscal 2011, due to the development of new demands following the commencement of trunk lines and to the increased demand for power generation, etc.

Volume for wholesale supply to gas companies totaled about 1,026.144 million m<sup>3</sup>, almost equal to the first half of fiscal 2011 (+0.4%).

## 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	Sept. 2012	Sept. 2011	Change		Cumulative sales for fiscal 2012 (from April to Sept. 2012)	Cumulative sales for fiscal 2011 (from April to Sept. 2011)	Change	
				Rate of change relative to fiscal 2011				Rate of change relative to fiscal 2011
Residential	114,196	136,476	-22,280	-16.3	1,293,050	1,273,329	19,721	1.5
Business	251,574	242,184	9,390	3.9	1,310,083	1,276,275	33,808	2.6
Industrial	491,936	464,601	27,335	5.9	2,802,120	2,684,194	117,926	4.4
Total	857,706	843,261	14,445	1.7	5,405,254	5,233,797	171,457	3.3
Wholesale	166,432	168,735	-2,303	-1.4	1,026,144	1,021,912	4,232	0.4
Total	1,024,137	1,011,996	12,141	1.2	6,431,398	6,255,709	175,689	2.8

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	March 2012	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2012	8.8	14.5	19.6	21.4	26.4	29.1	26.2	22.9
FY 2011	8.1	14.5	18.5	22.8	27.3	27.5	25.1	22.6
Change	0.7	0.0	1.1	-1.4	-0.9	1.6	1.1	0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year
FY 2012	-	-	-	-	-	-	-	-
FY 2011	19.5	14.9	7.5	4.8	5.4	8.8	10.2	16.4
Change	-	-	-	-	-	-	-	-

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2012	12,928	13,833	15,124	15,732	14,892	16,475	88,984
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
Change	4,295	5,337	2,670	3,335	726	355	16,718
Rate of change	49.8	62.8	21.4	26.9	5.1	2.2	23.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year
FY 2012	-	-	-	-	-	-	-	-
FY 2011	15,034	17,298	19,769	18,789	22,993	25,630	119,513	191,779
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2012	10,563	10,570	10,576	10,584	10,592	10,602
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
Change	109	115	116	120	121	123
Rate of change	1.0	1.1	1.1	1.1	1.2	1.2

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2012	-	-	-	-	-	-
FY 2011	10,488	10,497	10,511	10,523	10,539	10,557
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

<Reference>

**Gas sales volume in FY2011 and FY2010**

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	Sept. in 2011	Rate of Change relative to fiscal 2010	Sept. in 2010	Rate of Change relative to fiscal 2009	Cumulative sales for fiscal 2011 (from Apr. 2011 to Sept. 2011)		Cumulative sales for fiscal 2010 (from Apr. 2010 to Sept. 2010)	
						Rate of change relative to fiscal 2010		Rate of change relative to fiscal 2009
Residential	136,476	20.0	113,753	-18.5	1,273,329	-3.1	1,314,987	4.4
Business	242,184	-12.1	275,610	15.3	1,276,275	-14.1	1,486,600	5.9
Industrial	464,601	11.7	415,836	5.4	2,684,194	7.2	2,503,481	7.3
Subtotal	843,261	4.7	805,199	4.2	5,233,797	-1.3	5,304,768	6.2
Wholesale	168,735	-2.9	173,748	9.3	1,021,912	-1.0	1,032,408	9.7
Total	1,011,996	3.4	978,947	5.0	6,255,709	-1.3	6,337,176	6.7

**Rate of increase relative to the previous year by sector (single months, FY2012 and FY2011)**

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2012	1.6	3.0	- 2.8	17.0	6.3	- 16.3	-	-	-	-
	FY 2011	- 5.5	- 12.8	4.4	- 8.1	1.6	20.0	3.7	- 10.8	1.7	5.0	7.1	4.4
Business	FY 2012	8.8	5.2	- 0.1	- 1.9	0.9	3.9	-	-	-	-	-	-
	FY 2011	- 12.8	- 17.0	- 9.9	- 15.4	- 16.7	- 12.1	- 5.5	- 12.3	0.2	4.4	5.9	5.6
Industrial	FY 2012	3.8	- 4.0	1.8	11.8	5.9	5.9	-	-	-	-	-	-
	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	- 4.0	9.9	12.8	37.5	18.6
Total	FY 2012	4.0	0.1	0.2	9.1	4.5	1.7	-	-	-	-	-	-
	FY 2011	- 3.1	- 4.9	- 0.6	- 3.8	0.7	4.7	0.5	- 7.8	5.0	7.8	17.1	10.2
Wholesale	FY 2012	5.0	0.7	- 2.4	- 0.2	0.6	- 1.4	-	-	-	-	-	-
	FY 2011	- 5.1	3.3	4.2	- 2.8	- 1.8	- 2.9	- 4.8	- 8.1	2.7	3.4	10.1	12.1
Total	FY 2012	4.1	0.2	- 0.3	7.5	3.9	1.2	-	-	-	-	-	-
	FY 2011	- 3.4	- 3.7	0.2	- 3.6	0.3	3.4	- 0.5	- 7.8	4.6	7.1	16.0	10.5