

## Actual Gas Sales volume in August 2012

### Tokyo Gas Co., Ltd.

#### Gas Sales Volume for the month August 2012

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of August 2012 was 1,071.570 million m<sup>3</sup>, increased by 39.832 million m<sup>3</sup> (3.9 %) from that in August 2011.

In the residential sector, volume totaled 135.912 million m<sup>3</sup>, up 6.3% from August 2011, due to the increased metering days in August 2012 than those in August 2011, covering the decreasing effect of higher average temperature in August 2012 compared to that in August 2011.

In the business sector (consisting of commercial, public, and medical use), the volume was 261.890 million m<sup>3</sup>, up 0.9% from that in August 2011, due to higher average temperature of August compared to that in last August, leading to the increased demand for air-conditioning.

In the industrial sector, volume totaled 508.748 million m<sup>3</sup>, up 5.9% from last year, due to the development of new demands, etc.

Volume for wholesale supply to other gas companies totaled 165.020 million m<sup>3</sup>, up 0.6% from last year.

The total gas sales volume for the cumulative period of April to August 2012 was 5,407.260 million m<sup>3</sup>, up by 3.1%.

#### 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	August 2012	August 2011	Change		Cumulative sales for fiscal 2012 (from April 2012 to August 2012)	Cumulative sales for fiscal 2011 (from April 2011 to August 2011)	Change	
				Rate of change relative to fiscal 2011				Rate of change relative to fiscal 2011
Residential	135,912	127,853	8,059	6.3	1,178,854	1,136,853	42,001	3.7
Business	261,890	259,677	2,213	0.9	1,058,509	1,034,090	24,419	2.4
Industrial	508,748	480,215	28,533	5.9	2,310,185	2,219,593	90,592	4.1
Total	906,550	867,745	38,805	4.5	4,547,548	4,390,536	157,012	3.6
Wholesale	165,020	163,992	1,028	0.6	859,712	853,177	6,535	0.8
Total	1,071,570	1,031,738	39,832	3.9	5,407,260	5,243,713	163,547	3.1

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Mar. Previous FY	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2012	8.8	14.5	19.6	21.4	26.4	29.1	-	-
FY 2011	8.1	14.5	18.5	22.8	27.3	27.5	25.1	22.6
Change	0.7	0.0	1.1	-1.4	-0.9	1.6	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2012	-	-	-	-	-	-	-	-
FY 2011	19.5	14.9	7.5	4.8	5.4	8.8	10.2	16.4
Change	-	-	-	-	-	-	-	-

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2012	12,928	13,833	15,124	15,705	14,892	-	-
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
Change	4,295	5,337	2,670	3,308	726	-	-
Rate of change	49.8	62.8	21.4	26.7	5.1	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2012	-	-	-	-	-	-	-	-
FY 2011	15,034	17,298	19,769	18,789	22,993	25,630	119,513	191,779
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2012	10,563	10,570	10,576	10,584	10,592	-
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
Change	109	115	116	120	121	-
Rate of change	1.0	1.1	1.1	1.1	1.2	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2012	-	-	-	-	-	-
FY 2011	10,488	10,497	10,511	10,523	10,539	10,557
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

<Reference>

**Gas sales volume in FY2011 and FY2010**

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	August in 2011		August in 2010		Cumulative sales for fiscal 2011 (from Apr. 2011 to Jul. 2011)		Cumulative sales for fiscal 2010 (from Apr. 2010 to Jul. 2010)	
		Rate of Change relative to fiscal 2010		Rate of Change relative to fiscal 2009		Rate of change relative to fiscal 2010		Rate of change relative to fiscal 2009
Residential	127,853	1.6	125,805	-12.4	1,136,853	-5.3	1,200,934	7.2
Business	259,677	-16.7	311,587	8.5	1,034,090	-14.6	1,210,990	3.9
Industrial	480,215	13.3	423,976	1.6	2,219,593	6.3	2,087,645	7.7
Subtotal	867,745	0.7	861,369	1.6	4,390,536	-2.4	4,499,569	6.5
Wholesale	163,992	-1.8	166,980	7.9	853,177	-0.6	858,660	9.8
Total	1,031,738	0.3	1,028,349	2.6	5,243,713	-2.1	5,358,230	7.0

**Rate of increase relative to the previous year by segment (single months, FY2012 and FY2011)**

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2012	1.6	3.0	- 2.8	17.0	6.3	-	-	-	-	-
	FY 2011	- 5.5	- 12.8	4.4	- 8.1	1.6	20.0	3.7	- 10.8	1.7	5.0	7.1	4.4
Business	FY 2012	8.8	5.2	- 0.1	- 1.9	0.9	-	-	-	-	-	-	-
	FY 2011	- 12.8	- 17.0	- 9.9	- 15.4	- 16.7	- 12.1	- 5.5	- 12.3	0.2	4.4	5.9	5.6
Industrial	FY 2012	3.8	- 4.0	1.8	11.8	5.9	-	-	-	-	-	-	-
	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	- 4.0	9.9	12.8	37.5	18.6
Total	FY 2012	4.0	0.1	0.2	9.1	4.5	-	-	-	-	-	-	-
	FY 2011	- 3.1	- 4.9	- 0.6	- 3.8	0.7	4.7	0.5	- 7.8	5.0	7.8	17.1	10.2
Wholesale	FY 2012	5.0	0.7	- 2.4	- 0.2	0.6	-	-	-	-	-	-	-
	FY 2011	- 5.1	3.3	4.2	- 2.8	- 1.8	- 2.9	- 4.8	- 8.1	2.7	3.4	10.1	12.1
Total	FY 2012	4.1	0.2	- 0.3	7.5	3.9	-	-	-	-	-	-	-
	FY 2011	- 3.4	- 3.7	0.2	- 3.6	0.3	3.4	- 0.5	- 7.8	4.6	7.1	16.0	10.5