

Actual Gas Sales volume in July 2012

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month July 2012

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of July 2012 was 1,090.957 million m³, increased by 75.804 million m³ (7.5 %) from that in July 2011.

In the residential sector, volume totaled 176.341 million m³, up 17.0% from July 2011, due to lower average temperature of June and July compared to that in the same period last year, leading to the increased demand for water-heating.

In the business sector (consisting of commercial, public, and medical use), the volume was 219.996 million m³, down 1.9% from that in July 2011, due to lower average temperature of June and July compared to that in the same period last year just like the residential sector, leading to the decreased demand for air-conditioning.

In the industrial sector, volume totaled 518.592 million m³, up 11.8% from last year, due to the development of new demands and increased operation rate on the part of existing facilities, etc.

Volume for wholesale supply to other gas companies totaled 176.028 million m³, almost equal (down 0.2%) to July 2011.

The total gas sales volume for the cumulative period of April to July 2012 was 4,335.69 million m³, up by 2.9%.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	July 2012	July 2011	Change		Cumulative sales for fiscal 2012 (from April 2012 to July 2012)	Cumulative sales for fiscal 2011 (from April 2011 to July 2011)	Change	
				Rate of change relative to fiscal 2011				Rate of change relative to fiscal 2011
Residential	176,341	150,725	25,616	17.0	1,042,942	1,009,000	33,942	3.4
Business	219,996	224,160	-4,164	-1.9	796,619	774,413	22,206	2.9
Industrial	518,592	463,822	54,770	11.8	1,801,436	1,739,378	62,058	3.6
Total	914,929	838,707	76,222	9.1	3,640,998	3,522,791	118,207	3.4
Wholesale	176,028	176,446	-418	-0.2	694,692	689,185	5,507	0.8
Total	1,090,957	1,015,153	75,804	7.5	4,335,690	4,211,975	123,715	2.9

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Mar. Previous FY	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2012	8.8	14.5	19.6	21.4	26.4	-	-	-
FY 2011	8.1	14.5	18.5	22.8	27.3	27.5	25.1	22.6
Change	0.7	0.0	1.1	-1.4	-0.9	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2012	-	-	-	-	-	-	-	-
FY 2011	19.5	14.9	7.5	4.8	5.4	8.8	10.2	16.4
Change	-	-	-	-	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2012	12,928	13,833	15,124	15,705	-	-	-
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
Change	4,295	5,337	2,670	3,308	-	-	-
Rate of change	49.8	62.8	21.4	26.7	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2012	-	-	-	-	-	-	-	-
FY 2011	15,034	17,298	19,769	18,789	22,993	25,630	119,513	191,779
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2012	10,563	10,570	10,576	10,584	-	-
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
Change	109	115	116	120	-	-
Rate of change	1.0	1.1	1.1	1.1	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2012	-	-	-	-	-	-
FY 2011	10,488	10,497	10,511	10,523	10,539	10,557
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

<Reference>

Gas sales volume in FY2011 and FY2010

Unit: thousand m³/45MJ, %

Use(sector)	July in 2011		July in 2010		Cumulative sales for fiscal 2011 (from Apr. 2011 to Jul. 2011)		Cumulative sales for fiscal 2010 (from Apr. 2010 to Jul. 2010)	
		Rate of Change relative to fiscal 2010		Rate of Change relative to fiscal 2009		Rate of change relative to fiscal 2010		Rate of change relative to fiscal 2009
Residential	150,725	-8.1	164,061	-5.2	1,009,000	-6.2	1,075,129	-5.8
Business	224,160	-15.4	264,813	3.2	774,413	-13.9	899,403	-13.3
Industrial	463,822	4.8	442,781	5.3	1,739,378	4.6	1,663,669	4.5
Subtotal	838,707	-3.8	871,655	2.6	3,522,791	-3.2	3,638,200	-3.0
Wholesale	176,446	-2.8	181,438	6.3	689,185	-0.4	691,680	0.5
Total	1,015,153	-3.6	1,053,093	3.2	4,211,975	-2.7	4,329,881	-2.4

Rate of increase relative to the previous year by segment (single months, FY2012 and FY2011)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2012	1.6	3.0	- 2.8	17.0	-	-	-	-	-	-
	FY 2011	- 5.5	- 12.8	4.4	- 8.1	1.6	20.0	3.7	- 10.8	1.7	5.0	7.1	4.4
Business	FY 2012	8.8	5.2	- 0.1	- 1.9	-	-	-	-	-	-	-	-
	FY 2011	- 12.8	- 17.0	- 9.9	- 15.4	- 16.7	- 12.1	- 5.5	- 12.3	0.2	4.4	5.9	5.6
Industrial	FY 2012	3.8	- 4.0	1.8	11.8	-	-	-	-	-	-	-	-
	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	- 4.0	9.9	12.8	37.5	18.6
Total	FY 2012	4.0	0.1	0.2	9.1	-	-	-	-	-	-	-	-
	FY 2011	- 3.1	- 4.9	- 0.6	- 3.8	0.7	4.7	0.5	- 7.8	5.0	7.8	17.1	10.2
Wholesale	FY 2012	5.0	0.7	- 2.4	- 0.2	-	-	-	-	-	-	-	-
	FY 2011	- 5.1	3.3	4.2	- 2.8	- 1.8	- 2.9	- 4.8	- 8.1	2.7	3.4	10.1	12.1
Total	FY 2012	4.1	0.2	- 0.3	7.5	-	-	-	-	-	-	-	-
	FY 2011	- 3.4	- 3.7	0.2	- 3.6	0.3	3.4	- 0.5	- 7.8	4.6	7.1	16.0	10.5