

## Actual Gas Sales volume in June 2012

### Tokyo Gas Co., Ltd.

#### Gas Sales Volume for the month June 2012

Total gas sales volume by Tokyo Gas Co., Ltd. for the month of June 2012 was 981.364 million m<sup>3</sup>, almost equal (down 0.3%) to that in June 2011.

In the residential sector, volume totaled 208.321 million m<sup>3</sup>, down 2.8% from June 2011, due to higher average temperature from the middle of May to the middle of June compared to that in the same period in 2011, leading to the decreased demand for water-heating. \*

In the business sector (consisting of commercial, public, and medical use), the volume was 176.247 million m<sup>3</sup>, almost equal (down 0.1%) to that in June 2011.

In the industrial sector, volume totaled 430.365 million m<sup>3</sup>, up 1.8% from last year, due to the increased operation rate on the part of existing facilities, etc.

Volume for wholesale supply to other gas companies totaled 166.431 million m<sup>3</sup>, down 2.4% from June 2011 due to the decreased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April to June 2012 was 3,244.734 million m<sup>3</sup>, up by 1.5%.

\* Monthly gas sales volume is based on the volume consumed from the metering date of last month to the metering date of the corresponding month. Therefore, gas sales volume in June includes the volume consumed in May, depending on the metering date.

#### 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	June 2012	June 2011	Change		Cumulative sales for fiscal 2012 (from April 2012 to June 2012)	Cumulative sales for fiscal 2011 (from April 2011 to June 2011)	Change	
				Rate of change relative to fiscal 2011				Rate of change relative to fiscal 2011
Residential	208,321	214,270	-5,949	-2.8	866,602	858,275	8,327	1.0
Business	176,247	176,502	-255	-0.1	576,623	550,253	26,370	4.8
Industrial	430,365	422,645	7,720	1.8	1,282,844	1,275,556	7,288	0.6
Total	814,934	813,417	1,517	0.2	2,726,069	2,684,084	41,985	1.6
Wholesale	166,431	170,528	-4,097	-2.4	518,664	512,739	5,925	1.2
Total	981,364	983,945	-2,581	-0.3	3,244,734	3,196,822	47,912	1.5

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Mar. Previous FY	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2012	8.8	14.5	19.6	21.4	-	-	-	-
FY 2011	8.1	14.5	18.5	22.8	27.3	27.5	25.1	22.6
Change	0.7	0.0	1.1	-1.4	-	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2012	-	-	-	-	-	-	-	-
FY 2011	19.5	14.9	7.5	4.8	5.4	8.8	10.2	16.4
Change	-	-	-	-	-	-	-	-

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2012	12,928	13,833	15,124	-	-	-	-
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
Change	4,295	5,337	2,670	-	-	-	-
Rate of change	49.8	62.8	21.4	-	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2012	-	-	-	-	-	-	-	-
FY 2011	15,034	17,298	19,769	18,789	22,993	25,630	119,513	191,779
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

### (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2012	10,563	10,570	10,576	-	-	-
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
Change	109	115	116	-	-	-
Rate of change	1.0	1.1	1.1	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2012	-	-	-	-	-	-
FY 2011	10,488	10,497	10,511	10,523	10,539	10,557
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

<Reference>

**Gas sales volume in FY2011 and FY2010**

Unit: thousand m<sup>3</sup>/45MJ, %

Use(sector)	June in 2011	Rate of Change relative to fiscal 2010	June in 2010	Rate of Change relative to fiscal 2009	Cumulative sales for fiscal 2011 (from Apr. 2011 to Jun. 2011)		Cumulative sales for fiscal 2010 (from Apr. 2010 to Jun. 2010)	
						Rate of change relative to fiscal 2010		Rate of change relative to fiscal 2009
Residential	214,270	4.4	205,304	6.1	858,275	-5.8	911,067	13.4
Business	176,502	-9.9	195,942	-7.1	550,253	-13.3	634,590	2.1
Industrial	422,645	1.4	416,967	13.6	1,275,556	4.5	1,220,888	10.9
Subtotal	813,417	-0.6	818,213	6.0	2,684,084	-3.0	2,766,545	9.5
Wholesale	170,528	4.2	163,665	3.2	512,739	0.5	510,242	11.7
Total	983,945	0.2	981,877	5.6	3,196,822	-2.4	3,276,787	9.8

**Rate of increase relative to the previous year by segment (single months, FY2012 and FY2011)**

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2012	1.6	3.0	- 2.8	-	-	-	-	-	-	-
	FY 2011	- 5.5	- 12.8	4.4	- 8.1	1.6	20.0	3.7	- 10.8	1.7	5.0	7.1	4.4
Business	FY 2012	8.8	5.2	- 0.1	-	-	-	-	-	-	-	-	-
	FY 2011	- 12.8	- 17.0	- 9.9	- 15.4	- 16.7	- 12.1	- 5.5	- 12.3	0.2	4.4	5.9	5.6
Industrial	FY 2012	3.8	-4.0	1.8	-	-	-	-	-	-	-	-	-
	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	- 4.0	9.9	12.8	37.5	18.6
Total	FY 2012	4.0	0.1	0.2	-	-	-	-	-	-	-	-	-
	FY 2011	- 3.1	- 4.9	- 0.6	- 3.8	0.7	4.7	0.5	- 7.8	5.0	7.8	17.1	10.2
Wholesale	FY 2012	5.0	0.7	- 2.4	-	-	-	-	-	-	-	-	-
	FY 2011	- 5.1	3.3	4.2	- 2.8	- 1.8	- 2.9	- 4.8	- 8.1	2.7	3.4	10.1	12.1
Total	FY 2012	4.1	0.2	- 0.3	-	-	-	-	-	-	-	-	-
	FY 2011	- 3.4	- 3.7	0.2	- 3.6	0.3	3.4	- 0.5	- 7.8	4.6	7.1	16.0	10.5