

Actual Gas Sales volume in November 2011

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month November 2011

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of November 2011 came to about 981.727 million m³, decreased by 83.317 million m³ (-7.8%) from November 2010.

In the residential sector, volume totaled 224.343 million m³, down 10.8% from November 2010, owing to the decreased demand for water heating due to higher average temperature than the year-earlier month.

In the business sector (consisting of commercial, public, and medical use), due to the lower operation rate on the part of existing facilities, the volume decreased by 12.3% to 167.160 million m³.

In the industrial sector, volume totaled about 413.748 million m³, down 4.0% from last year due to lower operation rate of existing customers' facilities, etc.

Volume for wholesale supply to other gas companies totaled about 176.476 million m³, down 8.1% from November 2010 due to decreased demand of wholesale gas suppliers.

The total gas sales volume for the cumulative period of April to November 2011 was 8,176.694 million m³, down by 2.0%.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	Nov. 2011	Nov. 2010	Change		Cumulative sales for fiscal 2011 (from April to Nov. 2011)	Cumulative sales for fiscal 2010 (from April to Nov. 2010)	Change	
				Rate of change relative to fiscal 2010				Rate of change relative to fiscal 2010
Residential	224,343	251,564	-27,221	-10.8	1,674,757	1,736,988	-62,231	-3.6
Business	167,160	190,542	-23,382	-12.3	1,643,488	1,888,902	-245,414	-13.0
Industrial	413,748	430,902	-17,154	-4.0	3,498,119	3,325,696	172,423	5.2
Total	805,251	873,009	-67,758	-7.8	6,816,365	6,951,587	-135,222	-1.9
Wholesale	176,476	192,035	-15,559	-8.1	1,360,329	1,394,615	-34,286	-2.5
Total	981,727	1,065,044	-83,317	-7.8	8,176,694	8,346,202	-169,508	-2.0

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2011	14.5	18.5	22.8	27.3	27.5	25.1	22.6
FY 2010	12.4	19.0	23.6	28.0	29.6	25.1	23.0
Change	2.1	-0.5	-0.8	-0.7	-2.1	0.0	-0.4

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2011	19.5	14.9	-	-	-	-	-	-
FY 2010	18.9	13.5	9.9	5.1	7.0	8.1	10.4	16.7
Change	0.6	1.4	-	-	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
FY 2010	10,592	11,629	12,843	14,132	12,221	15,522	76,939
Change	-1,959	-3,133	-389	-1,735	1,945	598	-4,673
Rate of change	-18.5	-26.9	-3.0	-12.3	15.9	3.9	-6.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2011	15,034	17,298	-	-	-	-	-	-
FY 2010	11,610	15,283	19,504	17,801	20,140	21,025	105,363	182,302
Change	3,424	2,015	-	-	-	-	-	-
Rate of change	29.5	13.2	-	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
FY 2010	10,344	10,349	10,354	10,361	10,367	10,376
Change	110	106	106	103	104	-
Rate of change	1.1	1.0	1.0	1.0	1.0	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2011	10,488	10,497	-	-	-	-
FY 2010	10,381	10,389	10,403	10,413	10,428	10,441
Change	107	108	-	-	-	-
Rate of change	1.1	1.0	-	-	-	-

<Reference>

Gas sales volume in FY2010 and FY2009

Unit: thousand m³/45MJ, %

Use(sector)	Nov. in 2010	Rate of Change relative to fiscal 2009	Nov. in 2009	Rate of Change relative to fiscal 2008	Cumulative sales for fiscal 2010 (from Apr. 2010 to Oct. 2010)		Cumulative sales for fiscal 2009 (from Apr. 2009 to Oct. 2009)	
						Rate of change relative to fiscal 2009		Rate of change relative to fiscal 2008
Residential	251,564	2.1	246,290	2.2	1,736,988	2.8	1,689,122	-2.2
Business	190,542	-0.8	191,986	-1.2	1,888,902	5.0	1,798,259	-3.3
Industrial	430,902	2.8	419,197	-4.0	3,325,696	6.1	3,135,402	-15.8
Subtotal	873,009	1.8	857,474	-1.7	6,951,587	5.0	6,622,782	-9.4
Wholesale	192,035	7.4	178,764	0.7	1,394,615	8.8	1,281,304	-3.5
Total	1,065,044	2.8	1,036,238	-1.3	8,346,202	5.6	7,904,086	-8.5

Rate of increase relative to the previous year by sector (single months, FY2011 and FY2010)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2011	-5.5	-12.8	4.4	-8.1	1.6	20.0	3.7	-10.8	-	-
	FY 2010	16.1	15.1	6.1	-5.2	-12.4	-18.5	-6.7	2.1	2.0	-1.1	4.2	3.2
Business	FY 2011	-12.8	-17.0	-9.9	-15.4	-16.7	-12.1	-5.5	-12.3	-	-	-	-
	FY 2010	4.4	9.5	-7.1	3.2	8.5	15.3	4.8	-0.8	-3.5	0.2	2.3	-2.7
Industrial	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	2.3	-4.0	-	-	-	-
	FY 2010	5.3	14.5	13.6	5.3	1.6	5.4	2.2	2.8	-7.6	-6.0	-14.3	-12.0
Total	FY 2011	-3.1	-4.9	-0.6	-3.8	0.7	4.7	0.5	-7.8	-	-	-	-
	FY 2010	8.9	13.5	6.0	2.6	1.6	4.2	0.8	1.8	-3.6	-2.7	-3.3	-4.5
Wholesale	FY 2011	-5.1	3.3	4.2	-2.8	-1.8	-2.9	-4.8	-8.1	-	-	-	-
	FY 2010	19.1	13.1	3.2	6.3	7.9	9.3	5.4	7.4	1.2	8.6	2.7	-9.8
Total	FY 2011	-3.4	-3.7	0.2	-3.6	0.3	3.4	-0.5	-7.8	-	-	-	-
	FY 2010	10.4	13.4	5.6	3.2	2.6	5.0	1.6	2.8	-2.8	-1.1	-2.4	-5.3