

Actual Gas Sales volume in September 2011 and the first half of FY2011

Tokyo Gas Co., Ltd.

Gas Sales Volume for the month September 2011

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of September 2011 came to about 1,011.996 million m³, increased by 33.049 million m³ (+3.4%) from September 2010.

In the residential sector, volume totaled 136.476 million m³, up 20.0% from September 2010, owing to the increased demand for water-heating due to lower average temperature in August and September, and more metering days according to the metering schedule, compared to last year.

In the business sector (consisting of commercial, public, and medical use), due to the lower average temperature in August and September leading to the decreased demand for air-conditioning as well as to lower operation rate on the part of existing facilities, the volume decreased by 12.1% to 242.184 million m³.

In the industrial sector, volume totaled about 464.601 million m³, up 11.7% from last year due to higher operation rate of existing customers' facilities, etc.

Volume for wholesale supply to other gas companies totaled about 168.735 million m³, down 2.9% from September 2010 due to decreased demand of wholesale gas suppliers.

Gas Sales Volume for the first half of fiscal 2011

Gas sales volume in the first half of fiscal 2011 (April - September 2011) totaled about 6,255.709million m³, down by 1.3 % from the same period in fiscal year 2010.

Of this total, the residential sector accounted for 1,273.329 million m³, down by 3.1% from the first half of fiscal year 2010. The decrease was due to the higher temperature in spring, which led to decreased demand for water-heating and space-heating.

Sales in the business sector amounted to 1,276.275 million m³, down by 14.1% from the same period of previous year, owing to lower operation rate on the part of existing facilities.

In the industrial sector, the volume totaled about 2,684.194 million m³, 7.2% up from the first half of fiscal 2010, due to the increased demand of existing customers.

Volume for wholesale supply to gas companies totaled about 1,021.912 million m³, down by 1.0% from the first half of fiscal 2010, due to decreased demand of wholesale gas suppliers.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	Sept. 2011	Sept. 2010	Change		Cumulative sales for fiscal 2011 (from April to Sept. 2011)	Cumulative sales for fiscal 2010 (from April to Sept. 2010)	Change	
				Rate of change relative to fiscal 2010				Rate of change relative to fiscal 2010
Residential	136,476	113,753	22,723	20.0	1,273,329	1,314,687	-41,358	-3.1
Business	242,184	275,610	-33,426	-12.1	1,276,275	1,486,600	-210,325	-14.1
Industrial	464,601	415,836	48,765	11.7	2,684,194	2,503,481	180,713	7.2
Total	843,261	805,199	38,062	4.7	5,233,797	5,304,768	-70,971	-1.3
Wholesale	168,735	173,748	-5,013	-2.9	1,021,912	1,032,408	-10,496	-1.0
Total	1,011,996	978,947	33,049	3.4	6,255,709	6,337,176	-81,467	-1.3

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2011	14.5	18.5	22.8	27.3	27.5	25.1	22.6
FY 2010	12.4	19.0	23.6	28.0	29.6	25.1	23.0
Change	2.1	-0.5	-0.8	-0.7	-2.1	0.0	-0.4

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2011	-	-	-	-	-	-	-	-
FY 2010	18.9	13.5	9.9	5.1	7.0	8.1	10.4	16.7
Change	-	-	-	-	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2011	8,633	8,496	12,454	12,397	14,166	16,120	72,266
FY 2010	10,592	11,629	12,843	14,132	12,221	15,522	76,939
Change	-1,959	-3,133	-389	-1,735	1,945	598	-4,673
Rate of change	-18.5	-26.9	-3.0	-12.3	15.9	3.9	-6.1

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2011	-	-	-	-	-	-	-	-
FY 2010	11,610	15,283	19,504	17,801	20,140	21,025	105,363	182,302
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2011	10,454	10,455	10,460	10,464	10,471	10,479
FY 2010	10,344	10,349	10,354	10,361	10,367	10,376
Change	110	106	106	103	104	-
Rate of change	1.1	1.0	1.0	1.0	1.0	-

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2011	-	-	-	-	-	-
FY 2010	10,381	10,389	10,403	10,413	10,428	10,441
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

<Reference>

Gas sales volume in FY2010 and FY2009

Unit: thousand m³/45MJ, %

Use(sector)	Sept. in 2010	Rate of Change relative to fiscal 2009	Sept. in 2009	Rate of Change relative to fiscal 2008	Cumulative sales for fiscal 2010 (from Apr. 2010 to Sept. 2010)		Cumulative sales for fiscal 2009 (from Apr. 2009 to Sept. 2009)	
						Rate of change relative to fiscal 2009		Rate of change relative to fiscal 2008
Residential	113,753	-18.5	139,498	0.4	1,314,687	4.4	1,259,864	-3.1
Business	275,610	15.3	238,972	-13.3	1,486,600	5.9	1,404,305	-2.8
Industrial	415,836	5.4	394,563	-14.5	2,503,481	7.3	2,333,150	-17.8
Subtotal	805,199	4.2	773,034	-11.8	5,304,768	6.2	4,997,319	-10.5
Wholesale	173,748	9.3	158,929	-4.0	1,032,408	9.7	941,105	-4.7
Total	978,947	5.0	931,962	-10.5	6,337,176	6.7	5,938,424	-9.6

Rate of increase relative to the previous year by sector (single months, FY2011 and FY2010)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2011	-5.5	-12.8	4.4	-8.1	1.6	20.0	-	-	-	-
	FY 2010	16.1	15.1	6.1	-5.2	-12.4	-18.5	-6.7	2.1	2.0	-1.1	4.2	3.2
Business	FY 2011	-12.8	-17.0	-9.9	-15.4	-16.7	-12.1	-	-	-	-	-	-
	FY 2010	4.4	9.5	-7.1	3.2	8.5	15.3	4.8	-0.8	-3.5	0.2	2.3	-2.7
Industrial	FY 2011	4.3	8.0	1.4	4.8	13.3	11.7	-	-	-	-	-	-
	FY 2010	5.3	14.5	13.6	5.3	1.6	5.4	2.2	2.8	-7.6	-6.0	-14.3	-12.0
Total	FY 2011	-3.1	-4.9	-0.6	-3.8	0.7	4.7	-	-	-	-	-	-
	FY 2010	8.9	13.5	6.0	2.6	1.6	4.2	0.8	1.8	-3.6	-2.7	-3.3	-4.5
Wholesale	FY 2011	-5.1	3.3	4.2	-2.8	-1.8	-2.9	-	-	-	-	-	-
	FY 2010	19.1	13.1	3.2	6.3	7.9	9.3	5.4	7.4	1.2	8.6	2.7	-9.8
Total	FY 2011	-3.4	-3.7	0.2	-3.6	0.3	3.4	-	-	-	-	-	-
	FY 2010	10.4	13.4	5.6	3.2	2.6	5.0	1.6	2.8	-2.8	-1.1	-2.4	-5.3