

August 2, 2011

## **Conclusion of an agreement with Hokkaido Gas regarding the Sale and Purchase of Liquefied Natural Gas (LNG)**

Tokyo Gas, Co., Ltd.

Tokyo Gas Co., Ltd. (President: Tsuyoshi Okamoto; headquarters: Minato-ku, Tokyo; "Tokyo Gas" hereinafter) is pleased to announce today the signing of an agreement regarding the sale and purchase of liquefied natural gas (LNG) with Hokkaido Gas Co., Ltd. (President: Hiroshi Ohtsuki; headquarters: Chuo-ku, Sapporo; "Hokkaido Gas" hereinafter).

Since the conclusion of a heads of agreement with Hokkaido Gas in December 2010, Tokyo Gas continued to discuss conditions and eventually resulted in the conclusion of an agreement to supply LNG to Hokkaido Gas. Tokyo Gas will supply LNG to Hokkaido Gas mainly from the LNG projects in Australia and Russia where Tokyo Gas has long-term contracts for LNG procurement. This is the first project for Tokyo Gas to supply LNG to domestic gas supplier on a long-term contract basis from the LNG projects with which Tokyo Gas has a long-term procurement contract, making use of the ocean-going vessel\*.

\*: an LNG vessel in service on a foreign route

### **<Outline of an agreement>**

Seller:	Tokyo Gas Co., Ltd.
Purchaser:	Hokkaido Gas Co., Ltd.
Contract term:	FY2012 to FY2022 (11 years)
Contract volume:	Approx. 300 thousand to 400 thousand tons/year (First fiscal year: Approx. 90 thousand tons/year)
Delivery format:	Ex-Ship *
Supply source:	Supplies come from multiple LNG projects with which Tokyo Gas has entered into contracts

\*: Delivery condition in which the seller arranges for LNG ships and transports the LNG to the purchaser's receiving terminal

### **<Profile of purchaser>**

Name of company:	Hokkaido Gas Co., Ltd.
President:	Hiroshi Ohtsuki
Employees:	664 (as of March 31, 2011)
Head office address:	3-1 Odori Nishi 7-choume, Chuo-ku, Sapporo
Established:	July 12, 1911
Capital:	5,039 million yen (as of March 31, 2011)
Business:	Gas services, heat supply services, electricity supply services, gas byproduct refining and sale, gas equipment fabrication and sale, related construction services and all ancillary businesses
No. of Customers	Approx. 560 thousand (as of March 31, 2011)