

## **Actual Gas Sales volume in March 2010 and FY2009**

### **Tokyo Gas Co., Ltd.**

#### **Gas Sales Volume for the month March 2010**

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of March 2010 came to about 1,345.59 million m<sup>3</sup>, increased by 134.835 million m<sup>3</sup> (+11.1%) from March 2009.

In the residential sector, volume totaled 406.639 million m<sup>3</sup>, down 1.8% from March 2009 due to fewer metering days.

The gas sales volume for the business sector (consisting of commercial, public, and medical use), was 256.483 million m<sup>3</sup> which was almost the same as that of March 2009, down by 0.5%.

In the industrial sector, volume totaled about 479.843 million m<sup>3</sup>, up 34.9% from last year due to existing customers' demand increase, etc.

Volume for wholesale supply to other gas companies totaled about 202.624 million m<sup>3</sup>, up 10.6% from March 2009 due to increased demand of wholesale gas suppliers.

#### **FY2009 Gas Sales Volume**

On a cumulative basis, the volume from April 2009 up to and including March 2010 totaled 13,149.578 m<sup>3</sup>, a decrease of 3.2% from the same period of FY 2008. The gas sales volume was lower from that of the previous year for two consecutive years.

As for the residential sector, due to factors such as penetration of highly-efficient gas appliances and condominiums with increased air tightness and insulation, annual sales volume decreased by 1.1% to 3,332.332 million m<sup>3</sup>.

As for the business sector, reduced demand of the existing customers resulted in decreased volume by 2.6% to 2,792.474 million m<sup>3</sup>.

In the industrial sector, because of reduced demand in the existing customers, the volume dropped by 6.2% to 4,952.184 million m<sup>3</sup>.

The wholesale sector was 2,072.588 million m<sup>3</sup> which remained almost unchanged from the previous year.

## 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	March 2010	March 2009	Change		Cumulative sales for fiscal 2009 (from April 2009 to March 2010)	Cumulative sales for fiscal 2008 (from April 2008 to March 2009)	Change	
				Rate of change relative to fiscal 2008				Rate of change relative to fiscal 2008
Residential	406,639	414,085	-7,446	-1.8	3,332,332	3,368,046	-35,714	-1.1
Business	256,483	257,795	-1,312	-0.5	2,792,474	2,868,108	-75,634	-2.6
Industrial	479,843	355,595	124,248	34.9	4,952,184	5,279,640	-327,456	-6.2
Total	1,142,966	1,027,474	115,492	11.2	11,076,990	11,515,793	-438,803	-3.8
Wholesale	202,624	183,281	19,343	10.6	2,072,588	2,072,819	-231	-0.0
Grand total	1,345,590	1,210,755	134,835	11.1	13,149,578	13,588,612	-439,034	-3.2

## 2. Basic factors

### (1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2009	15.7	20.1	22.5	26.3	26.6	23.0	22.4
FY 2008	14.7	18.5	21.3	27.0	26.8	24.4	22.1
Change	1.0	1.6	1.2	-0.7	-0.2	-1.4	0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2009	19.0	13.5	9.0	7.0	6.5	9.1	10.7	16.5
FY 2008	19.3	13.1	9.8	6.8	7.8	10.0	11.1	16.6
Change	-0.3	0.4	-0.8	0.2	-1.3	-0.9	-0.4	-0.1

### (2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2009	12,581	11,058	14,357	14,506	12,267	15,828	80,597
FY 2008	12,500	15,199	15,194	16,574	13,112	16,615	89,194
Change	81	-4,141	-837	-2,068	-845	-787	-8,597
Rate of change	0.6	-27.2	-5.5	-12.5	-6.4	-4.7	-9.6

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2009	14,424	13,141	19,424	16,483	19,106	23,706	106,284	186,881
FY 2008	14,987	16,949	18,526	18,699	26,106	27,225	122,492	211,686
Change	-563	-3,808	898	-2,216	-7,000	-3,519	-16,208	-24,805
Rate of change	-3.8	-22.5	4.8	-11.9	-26.8	-12.9	-13.2	-11.7

## (3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2009	10,261	10,266	10,274	10,282	10,288	10,298
FY 2008	10,127	10,134	10,141	10,150	10,157	10,166
Change	134	132	133	132	131	132
Rate of change	1.3	1.3	1.3	1.3	1.3	1.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2009	10,276	10,283	10,297	10,309	10,322	10,340
FY 2008	10,175	10,186	10,199	10,212	10,233	10,256
Change	101	97	98	97	89	84
Rate of change	1.0	1.0	1.0	0.9	0.9	0.8

Note: Decrease in no. of customers for October is due to business spin off of Tokyo Gas Kofu Branch (-30,156).

## Gas sales volume in FY2008 and FY2007

Unit: thousand m<sup>3</sup>/45MJ, %

	March 2009		March 2008		Cumulative sales for fiscal 2008 (from April 2008 to March 2009)		Cumulative sales for fiscal 2007 (from April 2007 to March 2008)	
		Rate of change relative to March 2008		Rate of change relative to March 2007		Rate of change relative to fiscal 2007		Rate of change relative to fiscal 2006
Residential	414,085	0.4	412,554	6.0	3,368,046	-1.7	3,427,309	2.1
Business	257,795	-3.6	267,556	11.3	2,868,108	-3.6	2,975,036	5.1
Industrial	355,595	-31.3	517,562	10.2	5,279,640	-5.6	5,592,433	6.9
Total	1,027,474	-14.2	1,197,672	9.0	11,515,793	-4.0	11,994,778	5.0
Wholesale	183,281	-2.0	187,116	10.0	2,072,819	0.7	2,058,290	16.3
Grand total	1,210,755	-12.6	1,384,788	9.1	13,588,612	-3.3	14,053,068	6.6

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2009 and FY2008)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2009	-0.6	-6.2	-11.0	-3.7	7.8	0.4	-1.3	2.2	-1.7	0.9	2.4	-1.8
	FY 2008	-2.3	-2.5	12.6	3.4	-8.9	7.5	8.0	-0.8	-8.7	-0.9	-10.5	0.4
Business	FY 2009	4.4	-3.3	0.6	-0.4	-2.2	-13.3	-8.9	-1.2	-0.3	-1.5	-2.8	-0.5
	FY 2008	-4.2	-5.9	-1.1	-2.1	-0.3	-5.7	-3.9	-0.8	-7.4	-0.7	-7.5	-3.6
Industrial	FY 2009	-21.2	-27.0	-19.6	-15.2	-8.9	-14.5	-14.5	-4.0	1.2	13.2	21.8	34.9
	FY 2008	11.6	11.1	9.3	3.7	-6.3	3.0	-3.6	-12.2	-11.5	-12.9	-21.3	-31.3
Total	FY 2009	-9.5	-15.7	-12.7	-8.9	-4.1	-11.8	-10.2	-1.7	-0.1	4.7	7.6	11.2
	FY 2008	3.4	2.9	7.4	2.0	-4.8	0.7	-1.4	-6.8	-9.7	-5.4	-13.8	-14.2
Wholesale	FY 2009	-8.8	-11.8	-1.7	-1.4	-0.3	-4.0	-1.3	0.7	3.1	2.7	9.2	10.6
	FY 2008	8.3	11.2	8.2	11.3	2.9	8.2	2.3	-0.9	-3.5	-8.1	-16.8	-2.0
Grand total	FY 2009	-9.4	-15.1	-11.0	-7.8	-3.6	-10.5	-8.8	-1.3	0.4	4.4	7.8	11.1
	FY 2008	4.1	4.0	7.5	3.3	-3.7	1.9	-0.8	-5.9	-8.7	-5.8	-14.2	-12.6

The figures darkened are revised from those figures announced on October 19th and November 16th, 2009 respectively.