

## **Actual Gas Sales volume in September 2009 and First Half 2009**

### **Tokyo Gas Co., Ltd.**

#### **Gas Sales Volume for the month September 2009**

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of September 2009 came to about 931.962 million m<sup>3</sup>, down about 109.521 million m<sup>3</sup> (or 10.5%) from September 2008.

In the residential sector, volume totaled about 139.498 million m<sup>3</sup>, up 0.4% from September 2008.

In the business sector (consisting of commercial, public, and medical use), volume totaled about 238.972 million m<sup>3</sup>, down about 13.3%, due to lower average temperature in September compared to 2008, leading to decrease in air-conditioning demand as well as fewer number of metering days.

In the industrial sector, volume totaled about 390.469 million m<sup>3</sup>, down 15.4% from last year due to existing customers' demand decrease.

Volume for wholesale supply to other gas companies totaled about 163.023 million m<sup>3</sup>, down 1.5% from September 2008.

#### **Gas Sales Volume for the first half of fiscal 2009**

Gas sales volume in the first half of fiscal 2009 (April - September 2009) totaled about 5,938.424million m<sup>3</sup>, down by 9.6 % from the same period in fiscal year 2008. This was the first time in 32 years since 1977 for the gas sales volume to fall short of that of the previous year.

Of this total, the residential sector accounted for 1,259.864 million m<sup>3</sup>, down by 3.1% from the first half of fiscal year 2008. The decrease was due to the higher temperature during this period, which caused less demand in hot water.

Sales in the business sector amounted to 1,404.305 million m<sup>3</sup>, down by 2.8% from the same period of previous year, owing to higher temperature in spring which resulted in lower demand for hot water, and lower temperature in summer which caused less demand for air conditioning.

In the industrial sector, the volume totaled about 2,329.056 million m<sup>3</sup>, 17.9% down from the first half of fiscal 2008, due to production reduction in the existing customers.

Volume for wholesale supply to gas companies totaled about 945.199 million m<sup>3</sup>, down by 4.3% from the first half of fiscal 2008, due to a decreased off-take volume by contracted gas companies.

## 1. Gas sales volume

Unit: thousand m<sup>3</sup>/45MJ, %

Use (sector)	September 2009	September 2008	Change	Rate of change relative to fiscal 2008	Cumulative sales for fiscal 2009 (from April 2009 to September 2009)	Cumulative sales for fiscal 2008 (from April 2008 to September 2008)	Change	
								Rate of change relative to fiscal 2008
Residential	139,498	138,926	572	0.4	1,259,864	1,299,861	-39,997	-3.1
Business	238,972	275,478	-36,506	-13.3	1,404,305	1,444,493	-40,188	-2.8
Industrial	390,469	461,603	-71,134	-15.4	2,329,056	2,837,083	-508,027	-17.9
Total	768,940	876,008	-107,068	-12.2	4,993,225	5,581,437	-588,212	-10.5
Wholesale	163,023	165,476	-2,453	-1.5	945,199	987,239	-42,040	-4.3
Grand total	931,962	1,041,483	-109,521	-10.5	5,938,424	6,568,676	-630,252	-9.6

Note: Due to rounding, totals may not equal the sums of their parts.

2. Basic factors

(1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2009	15.7	20.1	22.5	26.3	26.6	23.0	22.4
FY 2008	14.7	18.5	21.3	27.0	26.8	24.4	22.1
Change	1.0	1.6	1.2	-0.7	-0.2	-1.4	0.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Average for the second half	Average for the fiscal year (April 1 ~March 31)
FY 2009	-	-	-	-	-	-	-	-
FY 2008	19.3	13.1	9.8	6.8	7.8	10.0	11.1	16.6
Change	-	-	-	-	-	-	-	-

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2009	12,581	11,058	14,357	14,506	12,267	15,828	80,597
FY 2008	12,500	15,199	15,194	16,574	13,112	16,615	89,194
Change	81	-4,141	-837	-2,068	-845	-787	-8,597
Rate of change	0.6	-27.2	-5.5	-12.5	-6.4	-4.7	-9.6

	Oct.	Nov.	Dec.	Jan.	Feb.	March	Second half	Total for the fiscal year (April 1 ~March 31)
FY 2009	-	-	-	-	-	-	-	-
FY 2008	14,987	16,949	18,526	18,699	26,106	27,225	122,492	211,686
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

(3) Number of customers

Unit: thousand of customers, %

	April	May	June	July	Aug.	Sept.
FY 2009	10,261	10,266	10,274	10,282	10,288	10,298
FY 2008	10,127	10,134	10,141	10,150	10,157	10,166
Change	134	132	133	132	131	131
Rate of change	1.3	1.3	1.3	1.3	1.3	1.3

	Oct.	Nov.	Dec.	Jan.	Feb.	March
FY 2009	-	-	-	-	-	-
FY 2008	10,175	10,186	10,199	10,212	10,233	10,256
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

Gas sales volume in FY2008 and FY2007

Unit: thousand m<sup>3</sup>/45MJ, %

	September 2008		September 2007		Cumulative sales for fiscal 2008 (from April 2008 to March 2009)		Cumulative sales for fiscal 2007 (from April 2007 to March 2008)	
		Rate of change relative to September 2007		Rate of change relative to September 2006		Rate of change relative to fiscal 2007		Rate of change relative to fiscal 2006
Residential	138,926	7.5	129,197	-10.2	1,299,861	0.9	1,288,300	-3.6
Business	275,478	-5.7	292,033	8.9	1,444,493	-3.2	1,491,479	3.0
Industrial	461,603	3.0	448,334	3.9	2,837,083	5.1	2,699,442	6.8
Total	876,008	0.7	869,564	3.1	5,581,437	1.9	5,479,221	3.2
Wholesale	165,476	8.2	152,931	15.6	987,239	8.3	911,261	13.3
Grand total	1,041,483	1.9	1,022,495	4.8	6,568,676	2.8	6,390,483	4.5

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2009 and FY2008)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	March
		Residential	FY 2009	- 0.6	- 6.2	- 11.0	- 3.7	7.8	0.4	-	-	-	-
	FY 2008	- 2.3	- 2.5	12.6	3.4	- 8.9	7.5	8.0	- 0.8	- 8.7	- 0.9	- 10.5	0.4
Business	FY 2009	4.4	- 3.3	0.6	- 0.4	-2.2	-13.3	-	-	-	-	-	-
	FY 2008	- 4.2	- 5.9	- 1.1	- 2.1	- 0.3	- 5.7	- 3.9	- 0.8	- 7.4	- 0.7	- 7.5	- 3.6
Industrial	FY 2009	- 21.2	- 27.0	- 19.6	- 15.2	-8.9	-15.4	-	-	-	-	-	-
	FY 2008	11.6	11.1	9.3	3.7	- 6.3	3.0	- 3.6	- 12.2	- 11.5	- 12.9	- 21.3	- 31.3
Total	FY 2009	- 9.5	- 15.7	- 12.7	- 8.9	-4.1	-12.2	-	-	-	-	-	-
	FY 2008	3.4	2.9	7.4	2.0	- 4.8	0.7	- 1.4	- 6.8	- 9.7	- 5.4	- 13.8	- 14.2
Wholesale	FY 2009	- 8.8	- 11.8	- 1.7	- 1.4	-0.3	-1.5	-	-	-	-	-	-
	FY 2008	8.3	11.2	8.2	11.3	2.9	8.2	2.3	- 0.9	- 3.5	- 8.1	- 16.8	- 2.0
Grand total	FY 2009	- 9.4	- 15.1	- 11.0	- 7.8	-3.6	-10.5	-	-	-	-	-	-
	FY 2008	4.1	4.0	7.5	3.3	- 3.7	1.9	- 0.8	- 5.9	- 8.7	- 5.8	- 14.2	- 12.6