

## Actual Gas Sales volume in June 2009

### Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of June 2009 came to 930.155 million m<sup>3</sup>, down 114.954 million m<sup>3</sup> (or 11.0%) from June 2008.

In the residential sector, volume totaled 193.51 million m<sup>3</sup>, down 11.0% from June 2008. This is because of fewer counted days and higher average temperature than June 2008, which resulted in decrease in demand for hot water.

In the business sector (consisting of commercial, public, and medical use), volume totaled 210.917 million m<sup>3</sup>, up 0.6% from previous June. The air-conditioning demand increased because of higher average temperature than June 2008.

In the industrial sector, volume totaled 367.115 million m<sup>3</sup>, down 19.6% from June 2008 owing to existing customers' demand decrease.

Volume for wholesale supply to other gas companies totaled 158.613 million m<sup>3</sup>, down 1.7% from June 2008, due to a decreased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2009 up to and including June 2009 totaled 2,983.155 million m<sup>3</sup>, a decrease of 11.8% from the same period of 2008.

#### 1. Gas sales volume

Unit: million m<sup>3</sup>/45MJ, %

Use (sector)	June 2009	June 2008	Change	Rate of change relative to fiscal 2008	Cumulative sales for fiscal 2009 (from April 2009 to June2009)	Cumulative sales for fiscal 2008 (from April 2008 to June2008)	Change	Rate of change relative to fiscal 2008
Residential	193.510	217.468	- 23.958	- 11.0	803.709	848.048	-44.339	-5.2
Business	210.917	209.569	1.348	0.6	621.685	617.756	3.929	0.6
Industrial	367.115	456.635	- 89.520	- 19.6	1,101.093	1,421.806	-320.713	-22.6
Total	771.542	883.672	- 112.130	- 12.7	2,526.487	2,887.610	-361.123	-12.5
Wholesale	158.613	161.437	- 2.824	- 1.7	456.668	493.370	-36.702	-7.4
Grand total	930.155	1,045.109	- 114.954	- 11.0	2,983.155	3,380.981	-397.826	-11.8

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2009	15.7	20.1	22.5	-	-	-	-
FY 2008	14.7	18.5	21.3	27.0	26.8	24.4	22.1
Change	1.0	1.6	1.2	-	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2009	-	-	-	-	-	-	-	-
FY 2008	19.3	13.1	9.8	6.8	7.8	10.0	11.1	16.6
Change	-	-	-	-	-	-	-	-

### (2) Number of new customers

Unit: customers, %

	April	May	June	July	Aug.	Sept.	First half
FY 2009	12,581	11,058	14,357	-	-	-	-
FY 2008	12,500	15,199	15,194	16,574	13,112	16,615	89,194
Change	81	-4,141	-837	-	-	-	-
Rate of change	0.6	-27.2	-5.5	-	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2009	-	-	-	-	-	-	-	-
FY 2008	14,987	16,949	18,526	18,699	26,106	27,225	122,492	211,686
Change	-	-	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-	-	-

### (3) Number of customers

Unit: million of customers, %

	April	May	June	July	Aug.	Sept.
FY 2009	10.261	10.266	10.274	-	-	-
FY 2008	10.127	10.134	10.141	10.150	10.157	10.166
Change	134	132	133	-	-	-
Rate of change	1.3	1.3	1.3	-	-	-

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2009	-	-	-	-	-	-
FY 2008	10.175	10.186	10.199	10.212	10.233	10.256
Change	-	-	-	-	-	-
Rate of change	-	-	-	-	-	-

## Gas sales volume in FY2008 and FY2007

Unit: million m<sup>3</sup>/45MJ, %

	June 2008		June 2007		Cumulative sales for fiscal 2008 (from Apr. 2008 to June 2008)		Cumulative sales for fiscal 2007 (from Apr. 2007 to June 2007)	
		Rate of change relative to June 2007		Rate of change relative to June 2005		Rate of change relative to fiscal 2007		Rate of change relative to fiscal 2005
Residential	217.468	12.6	193.129	▲9.8	848.048	1.1	839.029	▲3.9
Business	209.569	▲1.1	211.812	1.0	617.756	▲3.7	641.761	1.2
Industrial	456.635	9.3	417.801	2.0	1,421.806	10.7	1,284.534	5.2
Total	883.672	7.4	822.741	▲1.3	2,887.610	4.4	2,765.324	1.3
Wholesale	161.437	8.2	149.196	14.6	493.370	9.2	451.916	11.9
Grand total	1,045.109	7.5	971.937	0.9	3,380.981	5.1	3,217.239	2.7

Note: Due to rounding, totals may not equal the sums of their parts.

### Rate of increase relative to the previous year by segment (single months, FY2009 and FY2008)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2009	- 0.6	- 6.2	- 11.0	-	-	-	-	-	-	-	-	-
	FY 2008	- 2.3	- 2.5	12.6	3.4	- 8.9	7.5	8.0	- 0.8	- 8.7	- 0.9	- 10.5	0.4
Business	FY 2009	4.4	- 3.3	0.6	-	-	-	-	-	-	-	-	-
	FY 2008	- 4.2	- 5.9	- 1.1	- 2.1	- 0.3	- 5.7	- 3.9	- 0.8	- 7.4	- 0.7	- 7.5	- 3.6
Industrial	FY 2009	- 21.2	- 27.0	- 19.6	-	-	-	-	-	-	-	-	-
	FY 2008	11.6	11.1	9.3	3.7	- 6.3	3.0	- 3.6	- 12.2	- 11.5	- 12.9	- 21.3	- 31.3
Total	FY 2009	- 9.5	- 15.7	- 12.7	-	-	-	-	-	-	-	-	-
	FY 2008	3.4	2.9	7.4	2.0	- 4.8	0.7	- 1.4	- 6.8	- 9.7	- 5.4	- 13.8	- 14.2
Wholesale	FY 2009	- 8.8	- 11.8	- 1.7	-	-	-	-	-	-	-	-	-
	FY 2008	8.3	11.2	8.2	11.3	2.9	8.2	2.3	- 0.9	- 3.5	- 8.1	- 16.8	- 2.0
Grand total	FY 2009	- 9.4	- 15.1	- 11.0	-	-	-	-	-	-	-	-	-
	FY 2008	4.1	4.0	7.5	3.3	- 3.7	1.9	- 0.8	- 5.9	- 8.7	- 5.8	- 14.2	- 12.6

**Total no. of residential fuel cells to reach 500 units  
-Raising annual sales target from 1,500 to 2,100 systems -**

In May 2009, Tokyo Gas Co., Ltd. became one of the first companies to launch sales of a residential fuel cell under the brand name “ENE-FARM” on a commercial basis. For diffusion of “ENE –FARM”, the Japanese government has set up subsidies under the provisions for support for installation of consumer-use fuel cells. Since its launch, the sales were going on strongly and recently reached the 500-system mark\*<sup>1</sup> on contracted basis.

In the newly built housing market, ENE FARM is being incorporated into environment-friendly housing as standard equipment, chiefly by major housing manufacturers. In the old house market, Tokyo Gas and its supporting companies, including Tokyo Gas LIFEVAL and Enesta, are joining effort in proliferating “ENE-FARM” to customers who appreciate its environmental merit.

For further promotion of “ENE-FARM” 's early diffusion, Tokyo Gas is revising its annual sales target for fiscal 2009, which was initially set at 1,500 systems, to 2,100.

\* 1: Including contracts at the procedural stage

**\* Big benefits for energy conservation and environmental preservation**

As compared to the conventional system\*<sup>2</sup>, “ENE-FARM” enables reductions of about 33 percent in primary energy consumption and 45 percent in CO<sub>2</sub> emissions\*<sup>3</sup>. In the standard home, it delivers an annual CO<sub>2</sub> emission reduction of about 1.5 tons, which is equivalent to the amount of CO<sub>2</sub> absorbed in a year by about 3,300 square meters of beech forest.

\*2: A system premised on supply of electrical power from a thermal power plant and heat from a conventional water heater fueled with city gas from Tokyo Gas

\*3: Comparison based on levels per kilowatt-hour of generated output

**\* Lease with maintenance services to hold down the initial cost burden**

Leases including maintenance services allow customers to enjoy a home life with “ENE-FARM” without having to pay the entire initial cost at once. The monthly leasing fees begin at about JPY20,000, and the term is ten years. Throughout the leasing term, customers can use the system without any limits on generation hours or cycles.

**\*Special gas rate for “ENE-FARM”**

Featuring a rate schedule that is even lower than the ordinary one, the plan offers the lowest fee standard in the existing residential optional contracts. Customers in a standard home who install “ENE-FARM” can get an annual savings in the range of JPY50,000 - 60,000\*<sup>4</sup> per year in gas and power charges taken together as compared to before installation.

\*4: Based on a calculation using the rate schedule in the Tokyo district

“ENE-FARM” is anticipated to experience wider diffusion in the future. Tokyo Gas has announced a plan targeting cumulative sales of 42,000 systems by the end of fiscal 2013. In its long-term energy supply and demand outlook, the Ministry of Economy, Trade and Industry has posted the target of 2.5 million\*<sup>5</sup> for cumulative number of residential fuel cells and other types of home-use cogeneration systems installed by 2030.

\*5: The figure in the maximum diffusion case in the aforementioned outlook

Tokyo Gas is committed to the spread of “ENE-FARM” as the key tool for mitigation of global warming in the consumer division, and to continued proposal of ideas for economical and comfortable living with full concern for the global environment.