

April 16, 2009

Actual Gas Sales volume in March 2009 and FY2008

Tokyo Gas Co., Ltd.

March 2009 Gas Sales Volume

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of March 2009 came to about 1,210.755 million m³, down 174.033million m³ (or -12.6%) from the same period last year.

In the residential sector, volume totaled about 414.085 million m³, up 0.4% which was almost the same from March 2008.

In the business sector (consisting of commercial, public, and medical use), volume totaled about 257.795million m³, down 3.6% from last year due to higher temperature in February and March from that of the previous year, which caused decrease in heating demand. The number of billing (meter reading) days were also fewer of that of the previous year.

In the industrial sector, volume totaled about 355.595 million m³, down 31.3% from last year because of the reduction in usage by existing customers.

Volume for wholesale supply to other gas companies totaled about 183.281 million m³, down 2.0% from last year due to decrease in the demand by those companies.

FY2008 Gas Sales Volume

On a cumulative basis, the volume from April 2008 up to and including March 2009 totaled 13,588.612million m³, a decrease of -3.3% from the same period of FY 2007. This is the first time in 31 years that the annual gas sales volume to drop from that of the previous year.

As for the residential sector, the temperature in the first half was lower than that of the previous fiscal year which resulted in increases in volume. However, in the second half, when the gas demand is bigger, because of the higher temperature, the demand for heating and hot water decreased. These factors lead to an decrease in annual sales volume by 1.7% to 3,368.046 million m³.

As for the business sector, the air conditioning and heating demand decreased due to lower temperature in the first half and higher temperature in the second half. The resulted volume was 2,868.108 million m³.

In the industrial sector, because of reduced demand in the existing customers, the volume dropped by 5.6% to 5,279.64 million m³.

The wholesale sector increased by 0.7%, 2,072.819 millionm³, due to new demand cultivation by the whole sale gas suppliers.

1. Gas sales volume

Unit: thousand m³/45MJ, %

Use (sector)	March 2009	March 2008	Change		Cumulative sales for fiscal 2008 (from April to March)	Cumulative sales for fiscal 2007 (from April to March)	Change	
				Rate of change relative to fiscal 2007				Rate of change relative to fiscal 2007
Residential	414,085	412,554	1,531	0.4	3,368,048	3,427,309	-59,263	-2.0
Business	257,795	267,556	-9,761	-3.6	2,868,108	2,975,036	-106,928	-3.6
Industrial	355,595	517,562	-161,967	-31.3	5,279,640	5,592,433	-312,793	-5.6
Total	1,027,474	1,197,672	-170,198	-14.2	11,515,793	11,994,778	-478,985	-4.0
Wholesale	183,281	187,116	-3,835	-2.0	2,072,819	2,058,290	14,529	0.7
Grand total	1,210,755	1,384,788	-174,033	-12.6	13,588,612	14,053,068	-464,456	-3.3

Note: Due to rounding, totals may not equal the sums of their parts.

2. Basic factors

(1) Temperature

Unit: °C

	April	May	June	July	Aug.	Sept.	Average for the first half
FY 2008	14.7	18.5	21.3	27.0	26.8	24.4	22.1
FY 2007	13.7	19.8	23.2	24.4	29.0	25.2	22.6
Change	1.0	-1.3	-1.9	2.6	-2.2	-0.8	-0.5

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2008	19.3	13.1	9.8	6.8	7.8	10.0	11.1	16.6
FY 2007	19.0	13.3	9.0	5.9	5.5	10.7	10.6	16.6
Change	0.3	-0.2	0.8	0.9	2.3	-0.7	0.5	0

(2) Number of new customers

Unit: customers. %

	April	May	June	July	Aug.	Sept.	First half
FY 2008	12,500	15,199	15,194	16,574	13,112	16,615	89,194
FY 2007	14,820	14,651	16,901	18,596	18,026	19,988	102,982
Change	-2,320	548	-1,707	-2,022	-4,914	-3,373	-13,788
Rate of change	-15.7	3.7	-10.1	-10.9	-27.3	-16.9	-13.4

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2008	14,987	16,949	18,526	18,699	26,106	27,225	122,492	211,686
FY 2007	19,887	21,043	21,941	22,594	35,621	32,671	153,757	256,739
Change	-4,900	-4,094	-3,415	-3,895	-9,515	-5,446	-31,265	-45,053
Rate of change	-24.6	-19.5	-15.6	-17.2	-26.7	-16.7	-20.3	-17.5

(3) Number of customers

Unit: million of customers, %

	April	May	June	July	Aug.	Sept.
FY 2008	10.127	10.134	10.141	10.150	10.157	10.166
FY 2007	9.960	9.966	9.975	9.986	9.997	10.010
Change	0.167	0.168	0.166	0.164	0.160	0.156
Rate of change	1.7	1.7	1.7	1.6	1.6	1.6

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2008	10.175	10.186	10.199	10.212	10.233	10.256
FY 2007	10.023	10.036	10.052	10.068	10.098	10.124
Change	0.152	0.150	0.147	0.144	0.135	0.132
Rate of change	1.5	1.5	1.5	1.4	1.3	1.3

Gas sales volume in FY2007 and FY2006

Unit: thousand m³/45MJ, %

	March 2008		March 2007		Cumulative sales for fiscal 2007 (from Apr. 2007 to March 2008)		Cumulative sales for fiscal 2006 (from Apr. 2006 to March 2007)	
		Rate of change relative to March. 2007		Rate of change relative to March 2006		Rate of change relative to FY2006		Rate of change relative to fiscal 2005
Residential	412, 554	6. 0	389, 264	-9. 0	3, 427, 309	2. 1	3, 356, 250	-3. 2
Business	267, 556	11. 3	240, 292	-8. 5	2, 975, 036	5. 1	2, 831, 017	-4. 5
Industrial	517, 562	10. 2	469, 495	1. 7	5, 592, 433	6. 9	5, 231, 604	5. 4
Total	1, 197, 672	9. 0	1, 099, 050	-4. 6	11, 994, 778	5. 0	11, 418, 871	0. 2
Wholesale	187, 116	10. 0	170, 176	10. 1	2, 058, 290	16. 3	1, 769, 618	8. 7
Grand total	1, 384, 788	9. 1	1, 269, 226	-2. 9	14, 053, 068	6. 6	13, 188, 489	1. 3

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months. FY2008 and FY2007)

Unit: %

Use(sector)		April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2008	- 2.3	- 2.5	12.6	3.4	-8.9	7.5	8.0	-0.8	- 8.7	-0.9	-10.5	0. 4
	FY 2007	- 3.6	- 0.0	-9.8	1.6	-1.1	-10.2	-4.7	0.6	6.9	3.3	16.0	6. 0
Business	FY 2008	- 4.2	- 5.9	- 1.1	- 2.1	-0.3	-5.7	-3.9	-0.8	- 7.4	-0.7	-7.5	-3. 6
	FY 2007	- 2.3	5.4	1.0	0.1	4.1	8.9	4.5	2.1	7.0	2.7	15.3	11. 3
Industrial	FY 2008	11.6	11.1	9.3	3.7	-6.3	3.0	-3.6	-12.2	- 11.5	-12.9	-21.3	-31. 3
	FY 2007	11.0	2.5	2.0	10.0	11.2	3.9	0.1	7.9	7.9	5.5	10.6	10. 2
Total	FY 2008	3.4	2.9	7.4	2.0	-4.8	0.7	-1.4	-6.8	- 9.7	-5.4	-13.8	-14. 2
	FY 2007	2.7	2.3	- 1.3	5.4	6.8	3.1	0.2	4.7	7.4	4.0	13.8	9. 0
Wholesale	FY 2008	8.3	11.2	8.2	11.3	2.9	8.2	2.3	-0.9	- 3.5	-8.1	-16.8	-2. 0
	FY 2007	9.3	12.1	14.6	14.2	14.6	15.6	15.9	22.9	16.8	20.4	26.9	10. 0
Grand total	FY 2008	4.1	4.0	7.5	3.3	-3.7	1.9	-0.8	-5.9	- 8.7	-5.8	-14.2	-12. 6
	FY 2007	3.5	3.5	0.9	6.6	7.8	4.8	2.4	7.2	8.7	6.1	15.6	9. 1