

Actual Gas Sales Volume in March 2008 and FY2007

Tokyo Gas Co., Ltd.

Actual Gas sales volume in March 2008

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of March 2008 came to about 1,384.788 million m³, increased about 115.562 million m³ or 9.1% from March 2007.

In the residential sector, volume totaled about 412.554 million m³, up by 6.0% from March 2007 because the demand for heating and hot water was increased due to low average temperature compared with the average of February and March in 2007.

In the business sector (consisting of commercial, public, and medical use), volume totaled about 267.556 million m³, up by 11.3% from previous March because the demand for air-conditioning was increased due to low average temperature of February and March in 2007.

In the industrial sector, volume totaled about 517.562 million m³, up by 10.2% from March 2007, due to increase in demand for existing customers, thanks to the acquisition of new customers.

Volume for wholesale supply to other gas companies totaled about 187.116 million m³, up by 10.0% from March 2007, due to an increased off-take volume by contracted gas companies.

Gas sales volume in FY2007

In FY2007 (from 1 April 2007 to 31 March 2008), gas sales totaled 14,053.068 million m³, up by 6.6% from FY2006. The gas sales volume has been increased for 30 years since 1978.

In the residential sector, sales volume came to about 3,427.309 million m³, up by 2.1% from FY2006. This increase caused by strong demand in hot water and space heating due to lower temperature than the second half in FY2007 when gas demand is strong.

In the business sector, sales came to about 2,975.036 million m³, up by 5.1% from FY2006, because the demand for air-conditioning was increased due to high temperature in summer and low temperature in winter.

In the industrial sector, the volume reached about 5,592.433 million m³, up by 6.9% from FY2006, due to the increased consumption by new and existing customers.

Wholesale supply to other gas companies came to 2,058.29 million m³, up by 16.3% from FY2006, due to an increased off-take volume by contracted gas companies.

1. Gas sales volume

Unit: million m³/45MJ, %

Sector	Mar. 2008	Mar. 2007	Change	Rate of change relative to Mar. 2007	Cumulative sales for fiscal 2007 (from April 2007 to Mar.2008)	Cumulative sales for fiscal 2006 (from April 2006 to Mar.2007)	Change	Rate of change relative to fiscal 2006
Business	267.556	240.292	27.264	11.3	2,975.036	2,831.017	144.019	5.1
Industrial	517.562	469.495	48.067	10.2	5,592.433	5,231.604	360.829	6.9
Total	1,197.672	1,099.050	98.622	9.0	11,994.778	11,418.871	575.907	5.0
Wholesale	187.116	170.176	16.940	10.0	2,058.290	1,769.618	288.672	16.3
Grand total	1,384.788	1,269.226	115.562	9.1	14,053.068	13,188.489	864.579	6.6

Note: Due to rounding, totals may not equal the sums of their parts.

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY2007	13.7	19.8	23.2	24.4	29.0	25.2	22.6
FY2006	13.6	19.0	22.5	25.6	27.5	23.5	22.0
Change	0.1	0.8	0.7	-1.2	1.5	1.7	0.6

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY2007	19.0	13.3	9.0	5.9	5.5	10.7	10.6	16.6
FY2006	19.5	14.4	9.5	7.6	8.6	10.8	11.7	16.8
Change	-0.5	-1.1	-0.5	-1.7	-3.1	-0.1	-1.1	-0.2

(2) Number of new customers

Unit: customers, %

	Apr.	May.	June	July	Aug.	Sept.	First half
FY2007	14,820	14,651	16,901	18,596	18,026	19,988	102,982
FY2006	13,923	12,858	19,065	16,212	21,027	20,585	103,670
Change	897	1,793	-2,164	2,384	-3,001	-597	-688
Rate of change(%)	6.4	13.9	-11.4	14.7	-14.3	-2.9	-0.7

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY2007	19,887	21,043	21,941	22,594	35,621	32,671	153,757	256,739
FY2006	20,149	23,674	24,625	22,732	33,318	40,435	164,933	268,603
Change	-262	-2,631	-2,684	-138	2,303	-7,764	-11,176	-11,864
Rate of change(%)	-1.3	-11.1	-10.9	-0.6	6.9	-19.2	-6.8	-4.4

(3) Number of customers

Unit: thousands of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY2007	9,960	9,966	9,975	9,986	9,997	10,010
FY2006	9,822	9,826	9,838	9,803	9,817	9,830
Change	138	140	137	183	180	180
Rate of change (%)	1.4	1.4	1.4	1.9	1.8	1.8

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY2007	10,023	10,036	10,052	10,068	10,098	10,124
FY2006	9,843	9,860	9,879	9,894	9,921	9,955
Change	180	176	173	174	177	169
Rate of change (%)	1.8	1.8	1.8	1.8	1.8	1.7

Note: The number of customers decreased in July 2006 because Nagano area (43.715 thousand customers) was transferred to Nagano Toshi Gas Co.,Ltd.

Gas sales volume in FY2006 and FY2005

Unit: million m³/45MJ, %

	Mar.2007		Mar. 2006		Cumulative sales for fiscal 2006 (from Apr. 2006 to Mar. 2007)		Cumulative sales for fiscal 2005 (from Apr. 2005 to Mar. 2006)	
		Rate of change relative to Mar. 2006		Rate of change relative to Mar. 2005		Rate of change relative to fiscal 2005		Rate of change relative to fiscal 2004
Residential	389.264	-9.0	427.940	0.3	3,356.250	-3.2	3,467.899	6.4
Business	240.292	-8.5	262.539	0.1	2,831.017	-4.5	2,963.114	3.4
Industrial	469.495	1.7	461.538	10.3	5,231.604	5.4	4,964.651	5.7
Total	1,099.050	-4.6	1,152.017	4.0	11,418.871	0.2	11,395.663	5.3
Wholesale	170.176	10.1	154.516	12.1	1,769.618	8.7	1,628.048	17.1
Grand total	1,269.226	-2.9	1,306.534	4.9	13,188.489	1.3	13,023.712	6.6

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2007 and FY2006)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY2007	- 3.6	0.0	- 9.8	1.6	-1.1	-10.2	-4.7	0.6	6.9	3.3	16.0	6.0
	FY2006	-0.9	8.0	-1.0	7.0	7.8	2.5	2.9	-0.3	-6.2	-11.2	-8.7	-9.0
Business	FY2007	-2.3	5.4	1.0	0.1	4.1	8.9	4.5	2.1	7.0	2.7	15.3	11.3
	FY2006	0.5	1.7	-0.4	4.5	-6.1	-6.3	-5.2	1.7	-6.9	-11.4	-10.4	-8.5
Industrial	FY2007	11.0	2.5	2.0	10.0	11.2	3.9	0.1	7.9	7.9	5.5	10.6	10.2
	FY2006	-2.2	18.5	9.4	1.5	3.3	4.3	19.2	14.7	2.8	1.4	-5.1	1.7
Total	FY2007	2.7	2.3	-1.3	5.4	6.8	3.1	0.2	4.7	7.4	4.0	13.8	9.0
	FY2006	-1.1	10.9	4.0	3.5	0.7	0.4	8.5	7.4	-2.4	-6.9	-7.8	-4.6
Wholesale	FY2007	9.3	12.1	14.6	14.2	14.6	15.6	15.9	22.9	16.8	20.4	26.9	10.0
	FY2006	16.1	11.6	11.9	13.8	13.4	10.2	14.6	3.4	-0.3	1.7	-5.9	10.1
Grand total	FY2007	3.5	3.5	0.9	6.6	7.8	4.8	2.4	7.2	8.7	6.1	15.6	9.1
	FY2006	0.8	11.0	5.0	4.7	2.2	1.6	9.3	6.8	-2.1	-5.9	-6.1	-2.9