

## Gas Sales volume in September 2007 and the first half of fiscal Year 2007

Tokyo Gas Co., Ltd.

### ◆ Gas sales volume in September 2007

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of September 2007 came to about 1,022.495 million m<sup>3</sup> up by 46.421 million m<sup>3</sup> (or 4.8%) compared with September 2006.

In the residential sector, volume totaled about 129.197 million m<sup>3</sup>, down by 10.2% from September 2006. Demand for hot water is decreased due to high temperature.

In the business sector (consisted of commercial, public, and medical use), volume amounted to about 292.033million m<sup>3</sup>, up by 8.9% from September 2006. Demand for air conditioning was increased due to high temperature compared with previous year.

In the industrial sector, factors such as increased consumption by new & existing customers brought volume to about 448.334million m<sup>3</sup>, up by 3.9 % from the previous September.

Volume for wholesale supply to other gas companies totaled about 152.931 million m<sup>3</sup>, up by 15.6 % from September 2006, due to an increased off-take volume by contracted gas companies.

### ◆ Gas sales volume in the first half of fiscal year 2007

Gas sales volume in the first half of fiscal 2007 (April - September 2007) totaled about 6,390.483million m<sup>3</sup>, up by 4.5 % from the same period in fiscal year 2006. The first half of Gas sales volume is for 30th consecutive year-on-year increase from 1978.

Of this total, the residential sector accounted for 1,288.30 million m<sup>3</sup>, down by 3.6% from the first half of fiscal year 2006. The increase was due to the higher temperature during this period, which caused less demand in hot water.

Sales in the business sector amounted to 1,491.479 million m<sup>3</sup>, up by 3.0 % from the same period of previous year, owing to higher temperature, which caused more demand for air conditioning.

In the industrial sector, the volume totaled about 2,699.442. million m<sup>3</sup>, 6.8% up from the first half of fiscal 2006.

Volume for wholesale supply to gas companies hit totaled about 911.261 million m<sup>3</sup>, up by 13.3% from the first half of fiscal 2006, due to an increased off-take volume by contracted gas companies.

## 1. Gas sales volume

Unit: million m<sup>3</sup>/45MJ. %

Sector	Sep. 2007	Sep. 2006	Change		1 <sup>st</sup> half of FY2007 (from April to Sep.2007)	1 <sup>st</sup> half of FY2006 (from April to Sep.2006)	Change	
				% (2007/2006)				% (2007/2006)
Residential	129.197	143.945	-14.748	-10.2	1,288.300	1,335.999	-47.699	-3.6
Business	292.033	268.245	23.788	8.9	1,491.479	1,448.193	43.286	3.0
Industrial	448.334	431.632	16.702	3.9	2,699.442	2,526.813	172.629	6.8
Total	869.564	843.821	25.743	3.1	5,479.221	5,311.005	168.216	3.2
Wholesale	152.931	132.252	20.679	15.6	911.261	804.064	107.197	13.3
Grand total	1,022.495	976.074	46.421	4.8	6,390.483	6,115.069	275.414	4.5

Note: Due to rounding, total may not equal to the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY 2007	13.7	19.8	23.2	24.4	29.0	25.2	22.6
FY 2006	13.6	19.0	22.5	25.6	27.5	23.5	22.0
Change	0.1	0.8	0.7	-1.2	1.5	1.7	0.6

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2007	-	-	-	-	-	-	-	-
FY 2006	19.5	14.4	9.5	7.6	8.6	10.8	11.7	16.8
Change	-	-	-	-	-	-	-	-

### (2) Number of new customers

Unit: customers. %

	Apr.	May	June	July	Aug.	Sept.	First half
FY 2007	14,820	14,651	16,901	18,596	18,026	19,988	102,982
FY 2006	13,923	12,858	19,065	16,212	21,027	20,585	103,670
Change	897	1,793	-2,164	2,384	-3,001	-597	-688
Rate of change (%)	6.4	13.9	-11.4	14.7	-14.3	-2.9	-0.7

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1 to March 31)
FY 2007	-	-	-	-	-	-	-	-
FY 2006	20,149	23,674	24,625	22,732	33,318	40,435	164,933	268,603
Change	-	-	-	-	-	-	-	-
Rate of change(%)	-	-	-	-	-	-	-	-

### (3) Number of customers

Unit: millions of customers. %

	Apr.	May	June	July	Aug.	Sept.
FY 2007	9,960	9,966	9,975	9,986	9,997	10,010
FY 2006	9,822	9,826	9,838	9,803	9,817	9,830
Change	138	140	137	183	180	180
Rate of change (%)	1.4	1.4	1.4	1.9	1.8	1.8

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2007	-	-	-	-	-	-
FY 2006	9,843	9,860	9,879	9,894	9,921	9,955
Change	-	-	-	-	-	-
Rate of change (%)	-	-	-	-	-	-

Note: Because Nagano area (43,715 thousand customers) was transferred to Nagano Toshi Gas Co.,Ltd, the number of July 2006 decreased from previous month.

## Gas sales volume in FY 2006 and FY2005

Unit: million m<sup>3</sup> / 45MJ. %

	Sep. 2006		Sep. 2005		Cumulative sales for FY 2006 (from Apr. to Sep. 2006)		Cumulative sales for FY 2005 (from Apr. to Sep. 2005)	
		Rate of change relative to Sep. 2005		Rate of change relative to Sep 2004		Rate of change relative to FY 2005		Rate of change relative to FY 2004
Residential	143.945	2.5	140.381	4.7	1,335.999	3.3	1,293.702	6.7
Business	268.245	-6.3	286.328	7.6	1,448.193	-1.5	1,469.808	0.5
Industrial	431.632	4.3	413.870	4.8	2,526.813	5.3	2,398.916	5.3
Total	843.821	0.4	840.579	5.7	5,311.005	2.9	5,162.426	4.2
Wholesale	132.252	10.2	120.020	14.2	804.064	12.9	712.362	14.3
Grand total	976.074	1.6	960.599	6.7	6,115.069	4.1	5,874.788	5.4

Note: Due to rounding, total may not equal to the sums of their parts.

## Rate of change in monthly gas sales by sector compared with the same month in the previous year (FY2007 and FY2006)

Unit: %

Sector		Apr.	May	June	July	Aug.	Sept	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2007	- 3.6	- 0.0	- 9.8	1.6	- 1.1	-10.2	-	-	-	-	-	-
	FY 2006	- 0.9	8.0	- 1.0	7.0	7.8	2.5	2.9	- 0.3	- 6.2	11.2	- 8.7	- 9.0
Business	FY 2007	- 2.3	5.4	1.0	0.1	4.1	8.9	-	-	-	-	-	-
	FY 2006	0.5	1.7	- 0.4	4.5	- 6.1	- 6.3	- 5.2	1.7	- 6.9	-11.4	-10.4	- 8.5
Industrial	FY 2007	11.0	2.5	2.0	10.0	11.2	3.9	-	-	-	-	-	-
	FY 2006	- 2.2	18.5	9.4	1.5	3.3	4.3	19.2	14.7	2.8	1.4	- 5.1	1.7
Total	FY 2007	2.7	2.3	- 1.3	5.4	6.8	3.1	-	-	-	-	-	-
	FY 2006	- 1.1	10.9	4.0	3.5	0.7	0.4	8.5	7.4	- 2.4	- 6.9	- 7.8	- 4.6
Wholesale	FY 2007	9.3	12.1	14.6	14.2	14.6	15.6	-	-	-	-	-	-
	FY 2006	16.1	11.6	11.9	13.8	13.4	10.2	14.6	3.4	- 0.3	1.7	5.9	10.1
Grand total	FY 2007	3.5	3.5	0.9	6.6	7.8	4.8	-	-	-	-	-	-
	FY 2006	0.8	11.0	5.0	4.7	2.2	1.6	9.3	6.8	- 2.1	- 5.9	- 6.1	- 2.9