

September 14, 2007

## Actual Gas Sales volume in August 2007

### Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of August 2007 came to about 1,079.965 million m<sup>3</sup>, up about 78.476 million m<sup>3</sup> (or 7.8%) from August 2006.

In the residential sector, volume totaled about 146.236 million m<sup>3</sup>, down 1.1% from August 2006. It is because of higher temperatures than last year in the average of August, which caused less demand in hot water.

In the business sector (consisting of commercial, public, and medical use), volume totaled about 294.616 million m<sup>3</sup>, up 4.1% from last year. It is because of higher temperatures than last year in the average of August, which caused more demand in air-conditioning.

In the industrial sector, volume totaled about 488.271 million m<sup>3</sup>, up 11.2% from last year due to increase in demand for existing customers, thanks to the acquisition of new customers.

Volume for wholesale supply to other gas companies totaled about 150.843 million m<sup>3</sup>, up 14.6% from August 2006, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2007 up to and including August 2007 totaled 5,367.987 million m<sup>3</sup>, an increase of 4.5% from the same period of 2006.

### 1. Gas sales volume

Unit: million m<sup>3</sup>/45MJ, %

| Use (sector) | August 2007 | August 2006 | Change | Rate of change relative to fiscal 2006 | Cumulative sales for fiscal 2007 (from April 2007 to August 2007) | Cumulative sales for fiscal 2006 (from April 2006 to August 2006) | Change  | Rate of change relative to fiscal 2006 |
|--------------|-------------|-------------|--------|--|---|---|---------|--|
|              |             |             |        |  |   |   |         |  |
| Residential  | 146.236     | 147.839     | -1.603 | -1.1                                   | 1,159.104   | 1,192.054   | -32.950 | -2.8                                   |
| Business     | 294.616     | 283.069     | 11.547 | 4.1                                    | 1,199.445   | 1,179.949   | 19.496  | 1.7                                    |
| Industrial   | 488.271     | 438.952     | 49.319 | 11.2                                   | 2,251.108   | 2,095.181   | 155.927 | 7.4                                    |
| Total        | 929.122     | 869.860     | 59.262 | 6.8                                    | 4,609.657   | 4,467.183   | 142.474 | 3.2                                    |
| Wholesale    | 150.843     | 131.629     | 19.214 | 14.6                                   | 758.330   | 671.812   | 86.518  | 12.9                                   |
| Grand total  | 1,079.965   | 1,001.489   | 78.476 | 7.8                                    | 5,367.987   | 5,138.995   | 228.992 | 4.5                                    |

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

|         | April | May  | June | July | Aug. | Sept. | Average for the first half |
|---------|-------|------|------|------|------|-------|----------------------------|
| FY 2007 | 13.7  | 19.8 | 23.2 | 24.4 | 29.0 | -     | -                          |
| FY 2006 | 13.6  | 19.0 | 22.5 | 25.6 | 27.5 | 23.5  | 22.0                       |
| Change  | 0.1   | 0.8  | 0.7  | -1.2 | 1.5  | -     | -                          |

|         | Oct. | Nov. | Dec. | Jan. | Feb. | Mar. | Average for the second half | Average for the fiscal year (April 1~March 31) |
|---------|------|------|------|------|------|------|-----------------------------|--|
| FY 2007 | -    | -    | -    | -    | -    | -    | -                           | -  |
| FY 2006 | 19.5 | 14.4 | 9.5  | 7.6  | 8.6  | 10.8 | 11.7                        | 16.8   |
| Change  | -    | -    | -    | -    | -    | -    | -                           | -  |

### (2) Number of new customers

Unit: customers. %

|                | April  | May    | June   | July   | Aug.   | Sept.  | First half |
|----------------|--------|--------|--------|--------|--------|--------|------------|
| FY 2007        | 14,820 | 14,651 | 16,901 | 18,596 | 18,026 | -      | -          |
| FY 2006        | 13,923 | 12,858 | 19,065 | 16,212 | 21,027 | 20,585 | 103,670    |
| Change         | 897    | 1,793  | -2,164 | 2,384  | -3,001 | -      | -          |
| Rate of change | 6.4    | 13.9   | -11.4  | 14.7   | -14.3  | -      | -          |

|                | Oct,   | Nov,   | Dec,   | Jan,   | Feb,   | Mar,   | Second half | Total for the fiscal year (April 1~March 31) |
|----------------|--------|--------|--------|--------|--------|--------|-------------|--|
| FY 2007        | -      | -      | -      | -      | -      | -      | -           | -  |
| FY 2006        | 20,149 | 23,674 | 24,625 | 22,732 | 33,318 | 40,435 | 164,933     | 268,603                                      |
| Change         | -      | -      | -      | -      | -      | -      | -           | -  |
| Rate of change | -      | -      | -      | -      | -      | -      | -           | -  |

### (3) Number of customers

Unit: million of customers, %

|                | April | May   | June  | July  | Aug,  | Sept, |
|----------------|-------|-------|-------|-------|-------|-------|
| FY 2007        | 9.960 | 9.966 | 9.975 | 9.986 | 9.997 | -     |
| FY 2006        | 9.822 | 9.826 | 9.838 | 9.803 | 9.817 | 9.830 |
| Change         | 0.138 | 0.140 | 0.137 | 0.183 | 0.180 | -     |
| Rate of change | 1.4   | 1.4   | 1.4   | 1.9   | 1.8   | -     |

|                | Oct,  | Nov,  | Dec,  | Jan,  | Feb,  | Mar,  |
|----------------|-------|-------|-------|-------|-------|-------|
| FY 2007        | -     | -     | -     | -     | -     | -     |
| FY 2006        | 9.843 | 9.860 | 9.879 | 9.894 | 9.921 | 9.955 |
| Change         | -     | -     | -     | -     | -     | -     |
| Rate of change | -     | -     | -     | -     | -     | -     |

Note: Because Nagano area (43,715 thousand customers) was transferred to Nagano Toshi Gas Co.,Ltd, the number of July 2006 decreased from previous month,

## Gas sales volume in FY2006 and FY2005

Unit: million m<sup>3</sup>/45MJ, %

|             | August, 2006 |  | August, 2005 |  | Cumulative sales for fiscal 2006<br>(from Apr, 2006 to May, 2007) |  | Cumulative sales for fiscal 2005<br>(from Apr, 2005 to May, 2006) |  |
|-------------|--------------|--|--------------|--|---|--|---|--|
|             |              | Rate of change relative to August 2005 |              | Rate of change relative to August 2004 |   | Rate of change relative to fiscal 2005 |   | Rate of change relative to fiscal 2004 |
| Residential | 147.839      | 7.8                                    | 137.182      | 11.4                                   | 1,192.054   | 3.4                                    | 1,153.321   | 7.0                                    |
| Business    | 283.069      | -6.1                                   | 301.594      | -1.1                                   | 1,179.949   | -0.3                                   | 1,183.480   | -1.1                                   |
| Industrial  | 438.952      | 3.3                                    | 424.909      | 5.3                                    | 2,095.181   | 5.5                                    | 1,985.047   | 5.4                                    |
| Total       | 869.860      | 0.7                                    | 863.685      | 3.9                                    | 4,467.183   | 3.4                                    | 4,321.848   | 4.0                                    |
| Wholesale   | 131.629      | 13.4                                   | 116.030      | 18.3                                   | 671.812   | 13.4                                   | 592.341   | 14.4                                   |
| Grand total | 1,001.489    | 2.2                                    | 979.715      | 5.4                                    | 5,138.995   | 4.6                                    | 4,914.189   | 5.1                                    |

Note: Due to rounding, totals may not equal the sums of their parts,

### Rate of increase relative to the previous year by segment (single months, FY2007 and FY2006)

Unit: %

| Use(sector) |         | April | May  | June | July | Aug,  | Sept, | Oct, | Nov, | Dec, | Jan,  | Feb,  | Mar, |
|-------------|---------|-------|------|------|------|-------|-------|------|------|------|-------|-------|------|
| Residential | FY 2007 | -3,6  | -0,0 | -9.8 | 1.6  | - 1.1 | -     | -    | -    | -    | -     | -     | -    |
|             | FY 2006 | -0,9  | 8,0  | -1,0 | 7.0  | 7.8   | 2,5   | 2,9  | -0,3 | -6,2 | -11,2 | -8,7  | -9,0 |
| Business    | FY 2007 | -2,3  | 5,4  | 1.0  | 0.1  | 4.1   | -     | -    | -    | -    | -     | -     | -    |
|             | FY 2006 | 0,5   | 1,7  | -0,4 | 4.5  | - 6.1 | -6,3  | -5,2 | 1,7  | -6,9 | -11,4 | -10,4 | -8,5 |
| Industrial  | FY 2007 | 11,0  | 2,5  | 2.0  | 10.0 | 11.2  | -     | -    | -    | -    | -     | -     | -    |
|             | FY 2006 | -2,2  | 18,5 | 9,4  | 1.5  | 3.3   | 4,3   | 19,2 | 14,7 | 2,8  | 1,4   | -5,1  | 1,7  |
| Total       | FY 2007 | 2,7   | 2,3  | -1.3 | 5.4  | 6.8   | -     | -    | -    | -    | -     | -     | -    |
|             | FY 2006 | -1,1  | 10,9 | 4,0  | 3.5  | 0.7   | 0,4   | 8,5  | 7,4  | -2,4 | -6,9  | -7,8  | -4,6 |
| Wholesale   | FY 2007 | 9,3   | 12,1 | 14.6 | 14.2 | 14.6  | -     | -    | -    | -    | -     | -     | -    |
|             | FY 2006 | 16,1  | 11,6 | 11,9 | 13.8 | 13.4  | 10,2  | 14,6 | 3,4  | -0,3 | 1,7   | 5,9   | 10,1 |
| Grand total | FY 2007 | 3,5   | 3,5  | 0.9  | 6.6  | 7.8   | -     | -    | -    | -    | -     | -     | -    |
|             | FY 2006 | 0,8   | 11,0 | 5,0  | 4.7  | 2.2   | 1,6   | 9,3  | 6,8  | -2,1 | -5,9  | -6,1  | -2,9 |