

## Actual Gas Sales Volume in March 2007 and FY2006

**Tokyo Gas Co., Ltd.**

### Actual Gas sales volume in March 2007

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of March 2007 came to about 1,269.2 million m<sup>3</sup>, down 37.3 million m<sup>3</sup> (or 2.9%) from March 2006.

In the residential sector, volume totaled about 389.3 million m<sup>3</sup>, down 9.0% from March 2006. It is because of higher temperatures than last year in the average of February and March, which caused less demand in hot water and space heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 240.3 million m<sup>3</sup>, down 8.5% from March 2006 because the demand for air-conditioning was decreased due to high temperature.

In the industrial sector, factors such as increased consumption by new and existing customers brought volume to about 469.5 million m<sup>3</sup>, up 1.7% from the previous March.

Volume for wholesale supply to other gas companies totaled about 170.2 million m<sup>3</sup>, up 10.1% from March 2006, due to developing new demand for those utilities.

### Gas sales volume in FY2006

In FY2006 (from 1 April 2006 to 31 March 2007), gas sales totaled 13,188.5 million m<sup>3</sup>, up 1.3% from FY2005.

In the residential sector, sales volume came to about 3,356.3 million m<sup>3</sup>, down 3.2% from FY2005. It is because of higher temperatures than last year in the second half when gas demand is strong, which caused less demand in hot water and space heating.

In the business sector, sales came to about 2831.0 million m<sup>3</sup>, down 4.5% from FY2005, because the demand for air-conditioning was decreased due to lower temperature in summer and high temperature in winter.

In the industrial sector, the volume reached about 5,231.6 million m<sup>3</sup>, up about 5.4% from FY2005, due to the increased consumption by new and existing customers.

Wholesale supply to other gas companies came to 1,769.6 million m<sup>3</sup>, up 8.7% from FY2005, due to due to developing new demand for those utilities.

### 1. Gas sales volume

Unit: million m<sup>3</sup>/45MJ, %

Sector	Mar. 2007	Mar. 2006	Change		Cumulative sales for fiscal 2006 (from April 2006 to Mar.2007)	Cumulative sales for fiscal 2005 (from April 2005 to Mar.2006)	Change	
				Rate of change relative to Mar. 2006				Rate of change relative to fiscal 2005
Residential	389.264	427.940	-38.676	-9.0	3,356.250	3,467.899	-111.649	-3.2
Business	240.292	262.539	-22.247	-8.5	2,831.017	2,963.114	-132.097	-4.5
Industrial	469.495	461.538	7.957	1.7	5,231.604	4,964.651	266.953	5.4
Total	1,099.050	1,152.017	-52.967	-4.6	11,418.871	11,395.663	23.208	0.2
Wholesale	170.176	154.516	15.660	10.1	1,769.618	1,628.048	141.570	8.7
Grand total	1,269.226	1,306.534	-37.308	-2.9	13,188.489	13,023.712	164.777	1.3

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY2006	13.6	19.0	22.5	25.6	27.5	23.5	22.0
FY2005	15.1	17.7	23.2	25.6	28.1	24.7	22.4
Change	-1.5	1.3	-0.7	0.0	-0.6	-1.2	-0.4

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY2006	19.5	14.4	9.5	7.6	8.6	10.8	11.7	16.8
FY2005	19.2	13.3	6.4	5.1	6.7	9.8	10.1	16.2
Change	0.3	1.1	3.1	2.5	1.9	1.0	1.6	0.6

### (2) Number of new customers

Unit: customers, %

	Apr.	May.	June	July	Aug.	Sept.	First half
FY2006	13,923	12,858	19,065	16,212	21,027	20,585	103,670
FY2005	14,817	14,386	18,175	20,156	20,241	21,719	109,494
Change	-894	-1,528	890	-3,944	786	-1,134	-5,824
Rate of change(%)	-6.0	-10.6	4.9	-19.6	3.9	-5.2	-5.3

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY2006	20,149	23,674	24,625	22,732	33,318	40,435	164,933	268,603
FY2005	19,529	21,876	25,766	23,032	35,950	39,251	165,404	274,898
Change	620	1,798	-1,141	-300	-2,632	1,184	-471	-6,295
Rate of change(%)	3.2	8.2	-4.4	-1.3	-7.3	3.0	-0.3	-2.3

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY2006	9.822	9.826	9.838	9.803	9.817	9.830
FY2005	9.644	9.650	9.660	9.672	9.684	9.698
Change	0.178	0.176	0.178	0.131	0.133	0.132
Rate of change (%)	1.8	1.8	1.8	1.4	1.4	1.4

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY2006	9.843	9.860	9.879	9.894	9.921	9.955
FY2005	9.709	9.723	9.743	9.758	9.788	9.818
Change	0.134	0.137	0.136	0.136	0.133	0.137
Rate of change (%)	1.4	1.4	1.4	1.4	1.4	1.4

Note: Because Nagano area (43.715 thousand customers) was transferred to Nagano Toshi Gas Co.,Ltd, the number of July 2006 decreased from previous month.

## Gas sales volume in FY2005 and FY2004

Unit: million m<sup>3</sup>/45MJ, %

	Mar.2006		Mar. 2005		Cumulative sales for fiscal 2005 (from Apr. 2005 to Mar. 2006)		Cumulative sales for fiscal 2004 (from Apr. 2004 to Mar. 2005)	
		Rate of change relative to Mar. 2005		Rate of change relative to Mar. 2004		Rate of change relative to fiscal 2004		Rate of change relative to fiscal 2003
Residential	427.940	0.3	426.764	10.0	3,467.899	6.4	3,260.705	-1.8
Business	262.539	0.1	262.401	8.7	2,963.114	3.4	2,865.742	7.5
Industrial	461.538	10.3	418.379	7.2	4,964.651	5.7	4,695.520	10.2
Total	1,152.017	4.0	1,107.543	8.6	11,395.663	5.3	10,821.967	5.6
Wholesale	154.516	12.1	137.851	15.4	1,628.048	17.1	1,389.843	13.5
Grand total	1,306.534	4.9	1,245.395	9.3	13,023.712	6.6	12,211.809	6.5

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2006 and FY2005)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY2006	- 0.9	8.0	- 1.0	7.0	7.8	2.5	2.9	- 0.3	- 6.2	- 11.2
	FY2005	3.2	8.4	12.0	3.2	11.4	4.7	- 2.6	0.4	18.8	12.9	2.4	0.3
Business	FY2006	0.5	1.7	- 0.4	4.5	- 6.1	- 6.3	- 5.2	1.7	- 6.9	- 11.4	- 10.4	- 8.5
	FY2005	2.5	- 0.1	2.5	- 7.5	- 1.1	7.6	4.2	0.5	15.9	13.8	4.3	0.1
Industrial	FY2006	- 2.2	18.5	9.4	1.5	3.3	4.3	19.2	14.7	2.8	1.4	- 5.1	1.7
	FY2005	16.5	- 4.8	2.5	7.7	5.3	4.8	3.2	- 2.8	12.0	4.5	9.6	10.3
Total	FY2006	- 1.1	10.9	4.0	3.5	0.7	0.4	8.5	7.4	- 2.4	- 6.9	- 7.8	4.6
	FY2005	8.2	0.5	4.9	1.9	3.9	5.7	2.2	- 1.1	15.1	10.1	5.4	4.0
Wholesale	FY2006	16.1	11.6	11.9	13.8	13.4	10.2	14.6	3.4	- 0.3	1.7	5.9	10.1
	FY2005	17.0	10.3	14.3	12.2	18.3	14.2	9.9	24.0	32.7	20.4	17.2	12.1
Grand total	FY2006	0.8	11.0	5.0	4.7	2.2	1.6	9.3	6.8	- 2.1	- 5.9	- 6.1	2.9
	FY2005	9.1	1.6	6.0	3.0	5.4	6.7	3.1	1.9	17.3	11.2	6.8	4.9