

April 13, 2005

Actual Gas Sales Volume in March 2005 and FY2004

Tokyo Gas Co., Ltd.

Actual Gas sales volume in March 2005

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of March 2005 came to about 1,217.1 million m³, up 103.8 million m³ (or 9.3%) from March 2004.

In the residential sector, volume totaled about 417.1 million m³, up 10.0% from March 2004. The increase was due to the lower temperature than last year, which caused more demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 256.4 million m³, up 8.7% from March 2004. This increase was due to the added consumption by new customers, although the higher temperature caused more demand in hot water supply and air conditioning systems.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 408.9 million m³, up 7.2% from the previous March.

Volume for wholesale supply to other gas companies totaled about 134.7 million m³, up 15.4% from March 2004, due to an increased off-take volume by contracted gas companies.

Gas sales volume in FY 2004

In FY 2004 (from 1 April 2004 to 31 March 2005), gas sales totaled 11,934.3 million m³, up 6.5% from FY 2003.

In the residential sector, sales volume came to about 3,186.6 million m³, down 1.8% from FY 2003. It is because of the higher temperatures than last year in summer, which caused less demand in hot water and heating, and the lower temperature in winter caused more demand.

In the business sector, sales hit about 2,800.6 million m³, up 7.5% from FY 2003, due to the added consumption by new customers, and the lower temperature in summer and the lower temperature in winter caused more demand in air conditioning systems.

In the industrial sector, the volume reached about 4,588.8 million m³, up about 10.2% from FY 2003, due to the increased consumption by existing customers.

Wholesale supply to other gas companies came to 1358.3 million m³, up 13.5% from FY 2003, due to an

increased off-take volume by contracted gas companies.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

Sector	Mar. 2005	Mar. 2004	Change	Rate of change relative to Mar. 2004	Cumulative sales for fiscal 2004 (from April 2004 to Mar.2005)	Cumulative sales for fiscal 2003 (from April 2003 to Mar.2004)	Change	
								Rate of change relative to fiscal 2003
Residential	417.064	379.078	37.986	10.0	3,186.596	3,244.016	-57.420	-1.8
Business	256.437	235.908	20.529	8.7	2,800.614	2,604.473	196.141	7.5
Industrial	408.870	381.550	27.320	7.2	4,588.801	4,165.845	422.956	10.2
Total	1,082.371	996.536	85.835	8.6	10,576.011	10,014.334	561.677	5.6
Wholesale	134.718	116.790	17.928	15.4	1,358.254	1,196.302	161.952	13.5
Grand total	1,217.090	1,113.326	103.764	9.3	11,934.265	11,210.636	723.629	6.5

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY 2004	16.4	19.6	23.7	28.4	27.2	25.1	23.4
FY 2003	15.1	18.8	23.2	22.8	26.0	24.2	21.7
Change	1.3	0.8	0.5	5.6	1.2	0.9	1.7

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2004	17.5	15.6	9.9	6.1	6.2	9.0	10.7	17.1
FY 2003	17.8	14.4	9.2	6.3	8.5	9.8	11.0	16.3
Change	-0.3	1.2	0.7	-0.2	-2.3	-0.8	-0.3	0.8

(2) Number of new customers

Unit: customers, %

	Apr.	May.	June	July	Aug.	Sept.	First half
FY 2004	15,378	15,767	18,196	21,277	22,428	22,823	115,869
FY 2003	15,342	16,899	18,736	21,697	22,452	21,930	117,056
Change	36	-1,132	-540	-420	-24	893	-1,187
Rate of change(%)	0.2	-6.7	-2.9	-1.9	-0.1	4.1	-1.0

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2004	19,147	22,439	29,121	25,888	38,279	38,786	173,660	289,529
FY 2003	23,224	21,593	28,128	28,105	38,704	35,876	175,630	292,686
Change	-4,077	846	993	-2,217	-425	2,910	-1,970	-3,157
Rate of change(%)	-17.6	3.9	3.5	-7.9	-1.1	8.1	-1.1	-1.1

(3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2004	9.448	9.456	9.466	9.478	9.494	9.509
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
Change	0.198	0.198	0.198	0.195	0.195	0.196
Rate of change (%)	2.1	2.1	2.1	2.1	2.1	2.1

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2004	9.520	9.535	9.557	9.576	9.608	9.639
FY 2003	9.328	9.343	9.366	9.386	9.418	9.445
Change	0.192	0.192	0.191	0.190	0.190	0.194
Rate of change (%)	2.1	2.1	2.0	2.0	2.0	2.1

Gas sales volume in FY2003 and FY2002

Unit: million m³/46.04655MJ, %

	Mar.2003		Mar. 2002		Cumulative sales for fiscal 2003 (from Apr. 2003 to Mar. 2004)		Cumulative sales for fiscal 2002 (from Apr. 2002 to Mar. 2003)	
		Rate of change relative to Mar. 2002		Rate of change relative to Mar. 2001		Rate of change relative to fiscal 2002		Rate of change relative to fiscal 2001
Residential	379.078	-4.0	394.910	19.1	3,244.016	-0.3	3,254.196	5.9
Business	235.908	0.7	234.284	24.9	2,604.473	4.0	2,503.453	9.6
Industrial	381.550	7.0	356.431	35.2	4,165.845	15.8	3,598.676	23.6
Total	996.536	1.1	985.624	25.9	10,014.334	7.0	9,356.325	13.2
Wholesale	116.790	11.5	104.758	23.6	1,196.302	8.0	1,107.503	16.5
Grand total	1,113.326	2.1	1,090.382	25.7	11,210.636	7.1	10,463.828	13.5

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2004	-0.0	-6.0	-4.3	-11.5	-23.0	-9.3	-6.7	-0.7	-1.5	-0.3
	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-11.2	-5.5	-1.4	-4.0
Business	FY 2004	3.9	5.4	3.0	19.6	26.5	3.1	3.6	3.6	3.1	2.4	4.9	8.7
	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-6.5	0.2	2.4	0.7
Industrial	FY 2004	10.4	28.3	17.9	1.9	12.3	8.2	7.0	18.4	2.3	4.3	11.6	7.2
	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	18.0	20.6	1.9	7.0
Total	FY 2004	4.7	9.9	7.4	4.0	9.4	3.1	2.6	8.9	1.2	2.0	7.0	8.6
	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	1.0	3.8	0.6	1.1
Wholesale	FY 2004	7.0	15.7	16.2	16.5	11.3	15.6	14.5	8.5	9.8	13.4	19.0	15.4
	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	6.1	11.0	8.4	11.5
Grand total	FY 2004	5.0	10.5	8.4	5.3	9.6	4.5	3.9	8.9	2.2	3.1	8.3	9.3
	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	1.5	4.5	1.4	2.1