

November 15, 2004

Actual Gas Sales volume in October 2004

Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of October 2004 came to about 870.0 million m³, up about 32.8 million m³ (or 3.9%) from October 2003.

In the residential sector, volume totaled about 175.7 million m³, down by 6.7% from October 2003. The decrease was due to the higher temperature than last year, which caused less demand in hot water.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 218.5 million m³, up 3.6% from October 2003. This increase was due to the higher temperatures that caused more demand in air conditioning.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 368.8 million m³, up 7.0% from the previous October.

Volume for wholesale supply to other gas companies totaled about 107.1 million m³, up 14.5% from October 2003, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2004 up to and including October 2004 totaled 6,319.1 million m³, an increase of 6.7% from the same period of 2003.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

Use (sector)	October 2004	October 2003	Change	Cumulative sales for fiscal		Change	Rate of change	
				2004 (from April 2004 to October 2004)	2003 (from April 2003 to October 2003)		relative to October 2003	relative to fiscal 2003
Residential	175.667	188.191	-12.524	1,360.219	1,466.277	-106.058	-6.7	-7.2
Business	218.534	210.920	7.614	1,648.316	1,503.038	145.278	3.6	9.7
Industrial	368.772	344.683	24.089	2,594.591	2,326.177	268.414	7.0	11.5
Total	762.973	743.794	19.179	5,603.125	5,295.492	307.633	2.6	5.8
Wholesale	107.054	93.467	13.587	715.966	629.433	86.533	14.5	13.7
Grand total	870.027	837.260	32.767	6,319.091	5,924.925	394.166	3.9	6.7

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Sept.	Average for the first half	Oct.
FY 2004	16.4	19.6	23.7	28.4	27.2	25.1	23.4	17.5
FY 2003	15.1	18.8	23.2	22.8	26.0	24.2	21.7	17.8
Change	1.3	0.8	0.5	5.6	1.2	0.9	1.7	-0.3

	Average for Apr.-October	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2004	22.6	--	--	--	--	--	--	--
FY 2003	21.1	14.4	9.2	6.3	8.5	9.8	11.0	16.3
Change	1.5	--	--	--	--	--	--	--

(2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half	Oct.
FY 2004	15,378	15,767	18,196	21,277	22,428	22,823	115,869	19,147
FY 2003	15,342	16,899	18,736	21,697	22,452	21,930	117,056	23,224
Change	36	-1,132	-540	-420	-24	893	-1,187	-4,077
Rate of change	0.2	-6.7	-2.9	-1.9	-0.1	4.1	-1.0	-17.6

	Total for Apr.-October	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2004	135,016							
FY 2003	140,280	21,593	28,128	28,105	38,704	35,876	175,630	292,686
Change	-5,264							
Rate of change	-3.8							

(3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2004	9.448	9.456	9.466	9.478	9.494	9.509
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
Change	0.198	0.198	0.198	0.195	0.195	0.196
Rate of change	2.1	2.1	2.1	2.1	2.1	2.1

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2004	9.520					
FY 2003	9.328	9.343	9.366	9.386	9.418	9.445
Change	0.192					
Rate of change	2.1					

Gas sales volume in FY2003 and FY2002

Unit: million m³/46.04655MJ, %

	October 2003		October 2002		Cumulative sales for fiscal 2003 (from Apr. 2003 to October2003)		Cumulative sales for fiscal 2002 (from Apr. 2002 to October2002)	
		Rate of change relative to October2002		Rate of change relative to October 2001		Rate of change relative to fiscal 2002		Rate of change relative to fiscal 2001
Residential	188.191	3.0	182.769	1.1	1,466.277	7.9	1,358.679	1.8
Business	210.920	9.9	191.919	9.0	1,503.038	7.3	1,400.401	4.8
Industrial	344.683	21.2	284.493	3.4	2,326.177	18.5	1,962,274	20.5
Total	743.794	12.8	659.181	4.3	5,295.492	12.2	4,721.534	9.8
Wholesale	93.467	8.8	85.903	11.0	629.433	8.8	578,515	12.7
Grand total	837.260	12.4	745.084	5.0	5,924.925	11.8	5,299.869	10.1

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

		Apr.	May	June	June	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2004	-0.0	-6.0	-4.3	-11.5	-23.0	-9.3	-6.7	-	-	-
	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-11.2	-5.5	-1.4	-4.0
Business	FY 2004	3.9	5.4	3.0	19.6	26.5	3.1	3.6	-	-	-	-	-
	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-6.5	0.2	2.4	0.7
Industrial	FY 2004	10.4	28.3	17.9	1.9	12.3	8.2	7.7	-	-	-	-	-
	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	18.0	20.6	1.9	7.0
Total	FY 2004	4.7	9.9	7.4	4.0	9.4	3.1	2.6	-	-	-	-	-
	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	1.0	3.8	0.6	1.1
Wholesale	FY 2004	7.0	15.7	16.2	16.5	11.3	15.6	14.5	-	-	-	-	-
	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	6.1	11.0	8.4	11.5
Grand total	FY 2004	5.0	10.5	8.4	5.3	9.6	4.5	3.9	-	-	-	-	-
	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	1.5	4.5	1.4	2.1