

September 14, 2004

Actual Gas Sales volume in August 2004

Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of August 2004 came to about 908.5million m³, up about 79.4 million m³ (or 9.6%) from August 2003.

In the residential sector, volume totaled about 120.3 million m³, down by 23.0% from August 2003. The decrease was due to the higher temperature than last year, which caused less demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 298.0 million m³, up 26.5% from August 2003. This increase was due to the higher temperatures that caused more demand in air conditioning.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 394.4 million m³, up 12.3% from the previous August.

Volume for wholesale supply to other gas companies totaled about 95.8 million m³, up 11.3% from August 2003, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2004 up to and including August 2004 totaled 4,569.2 million m³, an increase of 7.6% from the same period of 2003.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

Use (sector)	August 2004	August 2003	Change		Cumulative sales for fiscal 2004 (from April 2004 to August 2004)	Cumulative sales for fiscal 2003 (from April 2003 to August 2003)	Change	
				Rate of change relative to August 2003				Rate of change relative to fiscal 2003
Residential	120.333	156.238	-35.905	-23.0	1,053.552	1,133.596	-80.044	-7.1
Business	297.953	235.457	62.496	26.5	1,169.609	1,039.867	129.742	12.5
Industrial	394.376	351.303	43.073	12.3	1,839.880	1,624.734	215.146	13.2
Total	812.661	742.997	69.664	9.4	4,063.041	3,798.197	264.844	7.0
Wholesale	95.842	86.127	9.715	11.3	506.195	447.126	59.069	13.2
Grand total	908.503	829.124	79.379	9.6	4,569.236	4,245.324	323.912	7.6

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Aug.	Average for Apr.-August	Sept.	Average for the first half
FY 2004	16.4	19.6	23.7	28.4	27.2	23.1	--	--
FY 2003	15.1	18.8	23.2	22.8	26.0	21.2	24.2	21.7
Change	1.3	0.8	0.5	5.6	1.2	1.9	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2004	--	--	--	--	--	--	--	--
FY 2003	17.8	14.4	9.2	6.3	8.5	9.8	11.0	16.3
Change	--	--	--	--	--	--	--	--

(2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Total for Apr.-August	Sept.	First half
FY 2004	15,378	15,767	18,196	21,277	22,428	93,046		
FY 2003	15,342	16,899	18,736	21,697	22,452	95,126	21,930	117,056
Change	36	-1,132	-540	-420	-24	-2,080		
Rate of change	0.2	-6.7	-2.9	-1.9	-0.1	-2.2		

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2004								
FY 2003	23,224	21,593	28,128	28,105	38,704	35,876	175,630	292,686
Change								
Rate of change								

(3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2004	9.448	9.456	9.466	9.478	9.494	
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
Change	0.198	0.198	0.198	195	195	
Rate of change	2.1	2.1	2.1	2.1	2.1	

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2004						
FY 2003	9.328	9.343	9.366	9.386	9.418	9.445
Change						
Rate of change						

Gas sales volume in FY2003 and FY2002

Unit: million m³/46.04655MJ, %

	August 2003		August 2002		Cumulative sales for fiscal 2003 (from Apr. 2003 to August 2003)		Cumulative sales for fiscal 2002 (from Apr. 2002 to August 2002)	
		Rate of change relative to August 2002		Rate of change relative to August 2001		Rate of change relative to fiscal 2002		Rate of change relative to fiscal 2001
Residential	156.238	15.6	135.149	9.1	1,133.596	7.8	1,051.093	3.0
Business	235.457	-13.1	271.015	13.0	1,039.867	7.2	969.651	2.3
Industrial	351.303	24.1	283.025	16.4	1,624.734	17.7	1,380.281	24.2
Total	742.997	7.8	689.190	13.6	3,798.197	11.7	3,401.025	10.4
Wholesale	86.127	8.6	79.274	16.4	447.126	8.6	441.893	13.3
Grand total	829.124	7.9	768.464	13.8	4,245.324	11.3	3,812.918	10.7

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

		Apr.	May	June	June	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2004	-0.0	-6.0	-4.3	-11.5	-23.0	-	-	-	-	-	-	-
	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-11.2	-5.5	-1.4	-4.0
Business	FY 2004	3.9	5.4	3.0	19.6	26.5	-	-	-	-	-	-	-
	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-6.5	0.2	2.4	0.7
Industrial	FY 2004	10.4	28.3	17.9	1.9	12.3	-	-	-	-	-	-	-
	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	18.0	20.6	1.9	7.0
Total	FY 2004	4.7	9.9	7.4	4.0	9.4	-	-	-	-	-	-	-
	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	1.0	3.8	0.6	1.1
Wholesale	FY 2004	7.0	15.7	16.2	16.5	11.3	-	-	-	-	-	-	-
	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	6.1	11.0	8.4	11.5
Grand total	FY 2004	5.0	10.5	8.4	5.3	9.6	-	-	-	-	-	-	-
	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	1.5	4.5	1.4	2.1