

August 16, 2004

Actual Gas Sales volume in July 2004

Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of July 2004 came to about 909.8million m³, up about 46.1 million m³ (or 5.3%) from July 2003.

In the residential sector, volume totaled about 151.3 million m³, down by 11.5% from July 2003. The decrease was due to the higher temperature than last year, which caused less demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 265.5 million m³, up 19.6% from July 2003. This increase was due to the higher temperatures that caused more demand in air conditioning.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 388.6 million m³, up 1.9% from the previous July.

Volume for wholesale supply to other gas companies totaled about 104.3 million m³, up 16.5% from July 2003, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2004 up to and including July 2004 totaled 3,660.7 million m³, an increase of 7.2% from the same period of 2003.

1. Gas sales volume

Unit: million m³/46.04655MJ, %

Use (sector)	July 2004	July 2003	Change	Cumulative sales for fiscal		Change		
				Rate of change relative to July 2003	2004 (from April 2004 to July 2004)	2003 (from April 2003 to July 2003)	Rate of change relative to fiscal 2003	
Residential	151.345	170.965	-19.620	-11.5	933.219	977.358	-44.139	-4.5
Business	265.453	221.965	43.488	19.6	871.657	804.411	67.246	8.4
Industrial	388.625	381.195	7.430	1.9	1,445.504	1,273.432	172.072	13.5
Total	805.423	774.124	31.299	4.0	3,250.379	3,055.201	195.178	6.4
Wholesale	104.346	89.567	14.779	16.5	410.353	360.999	49.354	13.7
Grand total	909.768	863.691	46.077	5.3	3,660.732	3,416.199	244.533	7.2

Note: Due to rounding, totals may not equal the sums of their parts

2. Basic factors

(1) Temperature

Unit: °C

	Apr.	May	June	July	Average for Apr.-July	Aug.	Sept.	Average for the first half
FY 2004	16.4	19.6	23.7	28.4	22.0	--	--	--
FY 2003	15.1	18.8	23.2	22.8	20.0	26.0	24.2	21.7
Change	1.3	0.8	0.5	5.6	2.0	--	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2004	--	--	--	--	--	--	--	--
FY 2003	17.8	14.4	9.2	6.3	8.5	9.8	11.0	16.3
Change	--	--	--	--	--	--	--	--

(2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Total for Apr.-July	Aug.	Sept.	First half
FY 2004	15,378	15,767	18,196	21,277	70,618			
FY 2003	15,342	16,899	18,736	21,697	72,674	22,452	21,930	117,056
Change	36	-1,132	-540	-420	-2,056			
Rate of change	0.2	-6.7	-2.9	-1.9	-2.8			

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2004								
FY 2003	23,224	21,593	28,128	28,105	38,704	35,876	175,630	292,686
Change								
Rate of change								

(3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2004	9.448	9.456	9.466	9.478		
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
Change	0.198	0.198	0.198	195		
Rate of change	2.1	2.1	2.1	2.1		

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2004						
FY 2003	9.328	9.343	9.366	9.386	9.418	9.445
Change						
Rate of change						

Gas sales volume in FY2003 and FY2002

Unit: million m³/46.04655MJ, %

	July 2003		July 2002		Cumulative sales for fiscal 2003 (from Apr. 2003 to July 2003)		Cumulative sales for fiscal 2002 (from Apr. 2002 to July 2002)	
		Rate of change relative to July 2002		Rate of change relative to July 2001		Rate of change relative to fiscal 2002		Rate of change relative to fiscal 2001
Residential	170.965	-0.3	171.436	16.0	977.358	6.7	915.944	2.2
Business	221.965	2.8	215.842	0.5	804.411	15.1	698.636	-1.4
Industrial	381.195	24.9	305.288	19.9	1,273.432	16.1	1,097.256	26.3
Total	774.124	11.8	692.566	12.2	3,055.201	12.7	2,711.835	9.6
Wholesale	89.567	1.0	88.658	19.5	360.999	8.5	332.619	12.5
Grand total	863.691	10.6	781.224	13.0	3,416.199	12.2	3,044.454	9.9

Note: Due to rounding, totals may not equal the sums of their parts.

Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2004	-0.0	-6.0	-4.3	-11.5	-	-	-	-	-	-
	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-11.2	-5.5	-1.4	-4.0
Business	FY 2004	3.9	5.4	3.0	19.6	-	-	-	-	-	-	-	-
	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-6.5	0.2	2.4	0.7
Industrial	FY 2004	10.4	28.3	17.9	1.9	-	-	-	-	-	-	-	-
	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	18.0	20.6	1.9	7.0
Total	FY 2004	4.7	9.9	7.4	4.0	-	-	-	-	-	-	-	-
	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	1.0	3.8	0.6	1.1
Wholesale	FY 2004	7.0	15.7	16.2	16.5	-	-	-	-	-	-	-	-
	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	6.1	11.0	8.4	11.5
Grand total	FY 2004	5.0	10.5	8.4	5.3	-	-	-	-	-	-	-	-
	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	1.5	4.5	1.4	2.1