

## Actual Gas Sales volume in May 2004

### Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of May 2004 came to about 899.7 million m<sup>3</sup>, up about 85.6 million m<sup>3</sup> (or 10.5%) from May 2003.

In the residential sector, volume totaled about 252.4 million m<sup>3</sup>, down by 6.0% from May 2003. The decrease was due to the higher temperature than last year, which caused less demand in hot water and heating.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 192.4 million m<sup>3</sup>, up 5.4% from May 2003. This increase was due to the added consumption by new customers.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 353.0 million m<sup>3</sup>, up 28.3% from the previous May.

Volume for wholesale supply to other gas companies totaled about 101.8 million m<sup>3</sup>, up 15.7% from May 2003, due to an increased off-take volume by contracted gas companies.

On a cumulative basis, the volume from April 2004 up to and including May 2004 totaled 1,904.9million m<sup>3</sup>, an increase of 7.5% from the same period of 2003.

#### 1. Gas sales volume

Unit: million m<sup>3</sup>/46.04655MJ, %

Use (sector)	May. 2004	May. 2003	Change	Cumulative sales for fiscal		Change	Rate of change relative to	
				2004 (from April 2004 to May2004)	2003 (from April 2003 to May 2003)		relative to May 2003	relative to fiscal 2003
Residential	252.458	268.454	-15.996	593.107	609.173	-16.066	-6.0	-2.6
Business	192.458	182.575	9.883	405.330	387.419	17.911	5.4	4.6
Industrial	353.049	275.096	77.953	700.133	589.553	110.580	28.3	18.8
Total	797.965	726.124	71.841	1,698.570	1,586.145	112.425	9.9	7.1
Wholesale	101.817	87.975	13.842	206.365	185.675	20.690	15.7	11.1
Grand total	899.783	814.099	85.684	1,904.934	1,771.819	133.115	10.5	7.5

Note: Due to rounding, totals may not equal the sums of their parts

## 2. Basic factors

### (1) Temperature

Unit: °C

	Apr.	May	Average for Apr.-May.	June	July	Aug.	Sept.	Average for the first half
FY 2004	16.4	19.6	18.0	--	--	--	--	--
FY 2003	15.1	18.8	17.0	23.2	22.8	26.0	24.2	21.7
Change	1.3	0.8	1.0	--	--	--	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2004	--	--	--	--	--	--	--	--
FY 2003	17.8	14.4	9.2	6.3	8.5	9.8	11.0	16.3
Change	--	--	--	--	--	--	--	--

### (2) Number of new customers

Unit: customers, %

	Apr.	May	Total for Apr.-May	June	July	Aug.	Sept.	First half
FY 2004	15,378	15,767	31,145					
FY 2003	15,342	16,899	32,241	18,736	21,697	22,452	21,930	117,056
Change	36	-1,132	-1,096					
Rate of change	0.2	-6.7	-3.4					

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2004								
FY 2003	23,224	21,593	28,128	28,105	38,704	35,876	175,630	292,686
Change								
Rate of change								

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2004	9.448	9.456				
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
Change	0.198	0.198				
Rate of change	2.1	2.1				

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2004						
FY 2003	9.328	9.343	9.366	9.386	9.418	9.445
Change						
Rate of change						

## Gas sales volume in FY2003 and FY2002

Unit: million m<sup>3</sup>/46.04655MJ, %

	May.2003		May.2002		Cumulative sales for fiscal 2003 (from Apr. 2003 to May. 2003)		Cumulative sales for fiscal 2002 (from Apr. 2002 to May. 2002)	
		Rate of change relative to May 2002		Rate of change relative to May 2001		Rate of change relative to fiscal 2002		Rate of change relative to fiscal 2001
Residential	268.454	-0.3	269.219	4.3	609.173	9.0	558.900	-1.0
Business	182.575	16.3	157.002	0.6	387.419	20.0	322.812	-1.5
Industrial	275.096	2.9	267.429	34.3	589.553	12.5	523.972	32.1
Total	726.124	4.7	693.650	13.1	1,586.145	12.8	1,405.684	9.1
Wholesale	87.975	7.0	82.205	12.4	185.675	12.8	164.618	9.2
Grand total	814.099	4.9	775.855	13.0	1,771.819	12.8	1,570.303	9.1

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
		Residential	FY 2004	-0.0	-6.0	-	-	-	-	-	-	-	-
	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-11.2	-5.5	-1.4	-4.0
Business	FY 2004	3.9	5.4	-	-	-	-	-	-	-	-	-	-
	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-6.5	0.2	2.4	0.7
Industrial	FY 2004	10.4	28.3	-	-	-	-	-	-	-	-	-	-
	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	18.0	20.6	1.9	7.0
Total	FY 2004	4.7	9.9	-	-	-	-	-	-	-	-	-	-
	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	1.0	3.8	0.6	1.1
Wholesale	FY 2004	7.0	15.7	-	-	-	-	-	-	-	-	-	-
	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	6.1	11.0	8.4	11.5
Grand total	FY 2004	5.0	10.5	-	-	-	-	-	-	-	-	-	-
	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	1.5	4.5	1.4	2.1