

## Actual Gas Sales volume in April 2004

### Tokyo Gas Co., Ltd.

Total gas sales volume by Tokyo Gas Co., Ltd., for the month of April 2004 came to about 1,005.1 million m<sup>3</sup>, up about 47.4 million m<sup>3</sup> (or 5.0 %) from April 2003.

In the residential sector, volume totaled about 340.6 million m<sup>3</sup>. Which is approximately same as the April 2003. This was due to additional demand by new customers although demand for hot water was sluggish because of higher temperature than last year.

In the business sector (consisting of commercial, public, and medical use), volume amounted to about 212.8 million m<sup>3</sup>, up 3.9% from April 2003. This increase was due to the added consumption by new customers, although the higher temperature caused less demand in hot water supply and air conditioning systems.

In the industrial sector, factors such as increased consumption by existing customers brought volume to about 351.3 million m<sup>3</sup>, up 11.7% from the previous April.

Volume for wholesale supply to other gas companies totaled about 100.2 million m<sup>3</sup>, up 2.6% from April 2003, due to an increased off-take volume by contracted gas companies.

#### 1. Gas sales volume

Unit: million m<sup>3</sup>/46.04655MJ, %

Use (sector)	Apr. 2004	Apr. 2003	Change	Rate of change
				relative to April 2003
Residential	340.650	340.719	-0.069	-0.0
Business	212.871	204.844	8.027	3.9
Industrial	351.365	314.457	36.908	11.7
Total	904.886	860.020	44.866	5.2
Wholesale	100.266	97.700	2.566	2.6
Grand total	1,005.152	957.720	47.432	5.0

Note: Due to rounding, totals may not equal the sums of their parts.

## 2. Basic factors

### (1) Temperature

Unit: °C

	Mar. 2003	Apr.	May	June	July	Aug.	Sept.	Average for the first half
FY 2004	9.8	16.4	--	--	--	--	--	--
FY 2003	8.7	15.1	18.8	23.2	22.8	26.0	24.2	21.7
Change	1.1	1.3	--	--	--	--	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Average for the second half	Average for the fiscal year (April 1~March 31)
FY 2004	--	--	--	--	--	--	--	--
FY 2003	17.8	14.4	9.2	6.3	8.5	9.8	11.0	16.3
Change	--	--	--	--	--	--	--	--

### (2) Number of new customers

Unit: customers, %

	Apr.	May	June	July	Aug.	Sept.	First half
FY 2004	15,378	--	--	--	--	--	--
FY 2003	15,342	16,899	18,736	21,697	22,452	21,930	117,056
Change	36	--	--	--	--	--	--
Rate of change	0.2	--	--	--	--	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Second half	Total for the fiscal year (April 1~March 31)
FY 2004	--	--	--	--	--	--	--	--
FY 2003	23,224	21,593	28,128	28,105	38,704	35,876	175,630	292,686
Change	--	--	--	--	--	--	--	--
Rate of change	--	--	--	--	--	--	--	--

### (3) Number of customers

Unit: million of customers, %

	Apr.	May	June	July	Aug.	Sept.
FY 2004	9.448	--	--	--	--	--
FY 2003	9.250	9.258	9.268	9.283	9.299	9.313
Change	198	--	--	--	--	--
Rate of change	2.1	--	--	--	--	--

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY 2004	--	--	--	--	--	--
FY 2003	9.328	9.343	9.366	9.386	9.418	9.455
Change	--	--	--	--	--	--
Rate of change	--	--	--	--	--	--

## Gas sales volume in FY2003 and FY2002

Unit: million m<sup>3</sup>/46.04655MJ, %

	April 2003	April 2002	Change	Rate of change
Residential	340.719	289.681	51.038	17.6
Business	204.844	165.810	39.034	23.5
Industrial	314.457	256.543	57.914	22.6
Subtotal	860.020	712.034	147.986	20.8
Wholesale	97.700	82.414	15.286	18.5
Total	957.720	794.448	163.272	20.6

Note: Due to rounding, totals may not equal the sums of their parts.

## Rate of increase relative to the previous year by segment (single months, FY2004 and FY2003)

Unit: %

		Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Residential	FY 2004	-0.0	-	-	-	-	-	-	-	-	-	-	-
	FY 2003	17.6	-0.3	6.3	-0.3	15.6	15.8	3.0	-11.7	-11.2	-5.5	-1.4	-4.0
Business	FY 2004	3.9	-	-	-	-	-	-	-	-	-	-	-
	FY 2003	23.5	16.3	21.9	2.8	-13.1	5.6	9.9	2.2	-6.5	0.2	2.4	0.7
Industrial	FY 2004	11.7	-	-	-	-	-	-	-	-	-	-	-
	FY 2003	22.6	2.9	12.9	24.9	24.1	19.9	21.2	15.1	18.0	20.6	1.9	7.0
Total	FY 2004	5.2	-	-	-	-	-	-	-	-	-	-	-
	FY 2003	20.8	4.7	13.3	11.8	7.8	14.0	12.8	2.3	1.0	3.8	0.6	1.1
Wholesale	FY 2004	2.6	-	-	-	-	-	-	-	-	-	-	-
	FY 2003	18.5	7.0	8.1	1.0	8.6	10.1	8.8	-1.5	6.1	11.0	8.4	11.5
Grand total	FY 2004	5.0	-	-	-	-	-	-	-	-	-	-	-
	FY 2003	20.6	4.9	12.7	10.6	7.9	13.5	12.4	1.8	1.5	4.5	1.4	2.1