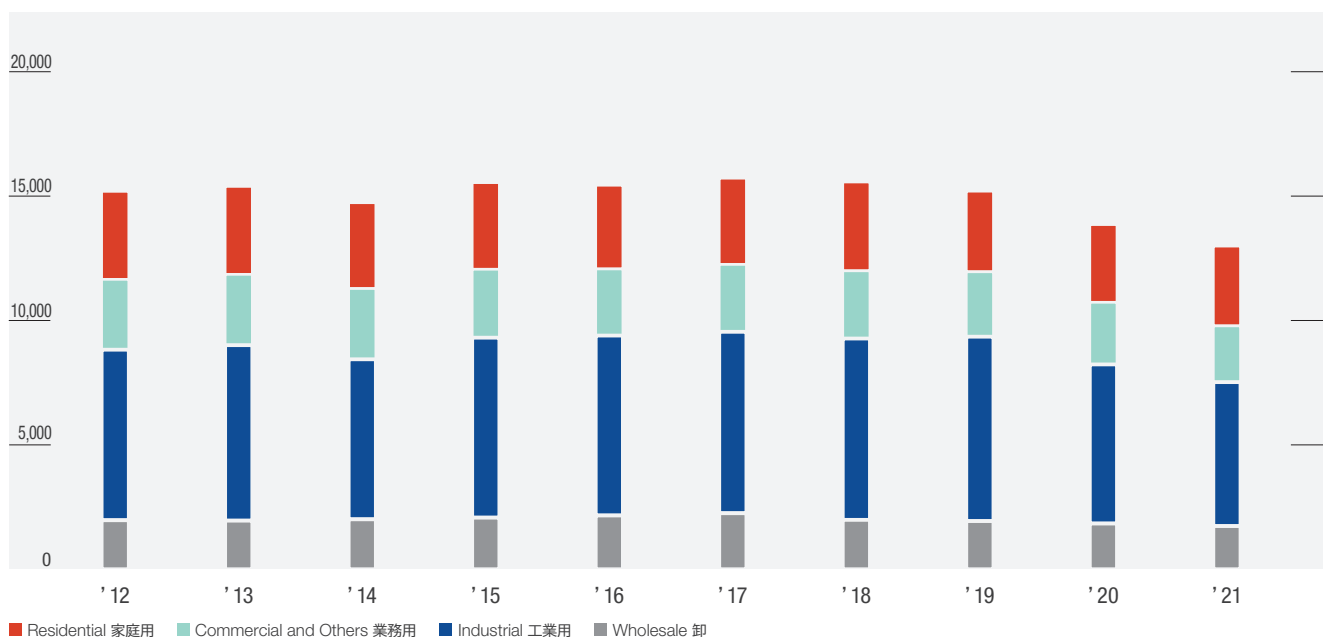


# Gas Sales Volume / Sales Data ガス販売量 / 営業関連データ

## Gas Sales Volume (Results and Forecasts) (Consolidated) (million m<sup>3</sup>) ガス販売量(実績)(連結)(百万m<sup>3</sup>)



| For the years ended March 31                                                      | 3月31日に終了した1年間                  | 2012          | 2013          |
|-----------------------------------------------------------------------------------|--------------------------------|---------------|---------------|
| <b>CONSOLIDATED</b>                                                               | <b>連結</b>                      |               |               |
| <b>Gas Sales Volume (million m<sup>3</sup>)</b>                                   | <b>ガス販売量 (百万m<sup>3</sup>)</b> |               |               |
| Residential                                                                       | 家庭用                            | 3,538         | 3,535         |
| Commercial                                                                        | 業務用                            | 2,827         | 2,847         |
| Industrial                                                                        | 工業用                            | 6,856         | 7,055         |
| Wholesale                                                                         | 卸                              | 1,970         | 1,953         |
| <b>Total</b>                                                                      | <b>合計</b>                      | <b>15,190</b> | <b>15,390</b> |
| Gas volume used in-house under tolling arrangement                                | トーリングによるガス使用量                  | 98            | 596           |
| LNG sales volume (m <sup>3</sup> basis)                                           | LNG販売量 (m <sup>3</sup> 換算)     | 545           | 755           |
| Gas Sales Volume, Gas Volume used in-house*1                                      | 販売・自家使用量*1                     | 15,833        | 16,741        |
| <b>Number of Customers (meters) (Thousands) (Consolidated)*2</b>                  | <b>取付メーター件数 (連結・千件) *2</b>     | <b>10,855</b> | <b>10,978</b> |
| <b>Number of Customers for City Gas Retail Sales (Thousands) (Consolidated)*3</b> | <b>小売お客さま件数 (連結・千件) *3</b>     | <b>9,615</b>  | <b>9,721</b>  |

Megajoules (MJ) are used as the caloric unit, calculated on the basis of 45 MJ/m<sup>3</sup>.

\*1 Gas Sales Volume, Gas Volume used in-house...It is the amount that added self-consuming volume and LNG sales volume (excluded volume for Nijio )to a Consolidated gas sales volume.

\*2 Including inactive meters and meters for gas supply from other retail companies

\*3 Number of billed customers for city gas retail sales

熱量の単位として、メガジュール(MJ)を用いており、次ページ以降も含め1m<sup>3</sup>=45MJで換算

\*1 販売・自家使用量...連結ガス販売量に自家使用分、LNG販売量(ニジオ向け除く)を加算したもの

\*2 休止中・閉鎖中・他社小売分を含む導管事業者としてのメーター取付数

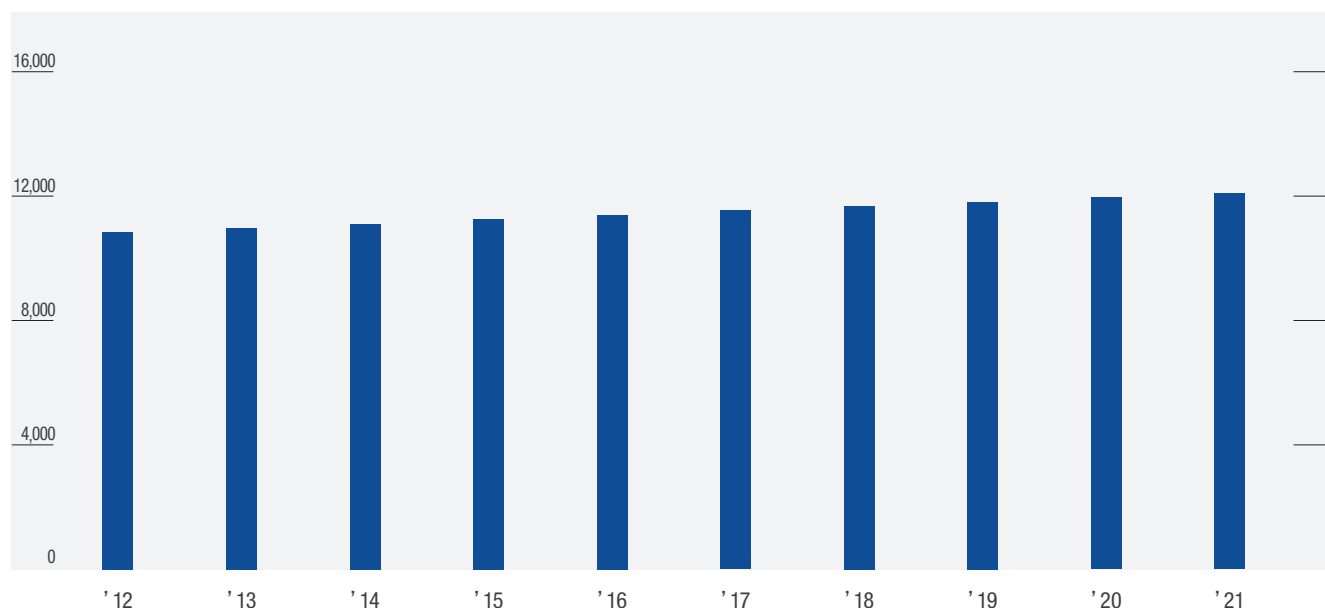
\*3 ガス小売事業者としてのガス料金請求対象件数

|                                                                        | 2019.4~6                                 | 2019.7~9 |
|------------------------------------------------------------------------|------------------------------------------|----------|
| <b>Gas Sales Volume (Quarterly performance)(million m<sup>3</sup>)</b> | <b>ガス販売量 (四半期推移実績) (百万m<sup>3</sup>)</b> |          |
|                                                                        | 3,372                                    | 3,335    |

| For the years ended March 31       | 3月31日に終了した1年間               |
|------------------------------------|-----------------------------|
| <b>Residential Fuel Cell Sales</b> | <b>家庭用燃料電池の販売実績フロー (個別)</b> |
| (Non-Consolidated)(Annual Basis)   |                             |

## Number of Customers (meters) (Thousands) (Consolidated)

取付メーター件数(連結・千件)



| 2014          | 2015          | 2016          | 2017          | 2018          | 2019          | 2020          | 2021          |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| 3,450         | 3,482         | 3,365         | 3,466         | 3,570         | 3,240         | 3,124         | 3,207         |
| 2,844         | 2,750         | 2,678         | 2,709         | 2,722         | 2,609         | 2,497         | 2,261         |
| 6,433         | 7,235         | 7,233         | 7,293         | 7,290         | 7,413         | 6,397         | 5,787         |
| 2,007         | 2,074         | 2,161         | 2,252         | 1,985         | 1,936         | 1,837         | 1,735         |
| <b>14,735</b> | <b>15,541</b> | <b>15,436</b> | <b>15,720</b> | <b>15,568</b> | <b>15,198</b> | <b>13,855</b> | <b>12,990</b> |
| 1,510         | 1,669         | 1,717         | 1,996         | 2,047         | 1,830         | 2,333         | 3,208         |
| 980           | 1,150         | 1,434         | 1,337         | 1,437         | 1,369         | 1,479         | 1,379         |
| 17,225        | 18,360        | 18,587        | 19,053        | 19,052        | 18,397        | 17,666        | 17,577        |
| <b>11,111</b> | <b>11,263</b> | <b>11,398</b> | <b>11,536</b> | <b>11,678</b> | <b>11,818</b> | <b>11,954</b> | <b>12,083</b> |
| <b>9,844</b>  | <b>9,982</b>  | <b>10,125</b> | <b>10,269</b> | <b>10,209</b> | <b>9,821</b>  | <b>9,129</b>  | <b>8,863</b>  |

The gas volume for Kawasaki Natural Gas Power Generation is changed from gas sales volume by Nijio to self-consumption volume since FY2012.  
The gas volume for Ohgishima Power is changed from gas sales volume by Nijio to self-consumption volume since FY2013.

川崎天然ガス発電への販売分を自家使用に変更(2012年度より)  
扇島パワーへの販売分を自家使用に変更(2013年度より)

| 2019.10~12 | 2020.1~3 | 2020.4~6 | 2020.7~9 | 2020.10~12 | 2021.1~3 |
|------------|----------|----------|----------|------------|----------|
| 3,216      | 3,932    | 2,656    | 2,913    | 3,343      | 4,078    |

| 2012  | 2013  | 2014   | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   |
|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|
| 5,700 | 7,600 | 12,200 | 13,957 | 17,973 | 18,114 | 18,606 | 17,713 | 15,254 | 12,268 |