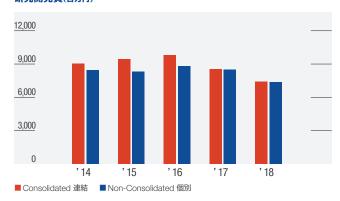
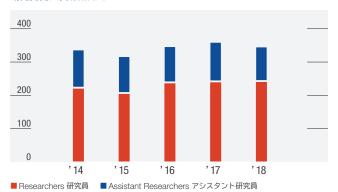
#### R&D Expense (¥ million) 研究開発費(百万円)



# Number of Researchers (Non-Consolidated) (persons) 研究開発人員(個別)(人)



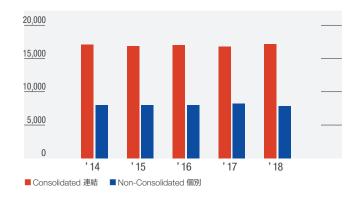


| For the years ended March 31                                  | 3月31日に終了した1年間         | 2009  | 2010  | 2011  | 2012   | 2013  | 2014  | 2015  | 2016  | 2017  | 2018  |
|---|-----------------------|-------|-------|-------|--------|-------|-------|-------|-------|-------|-------|
| R&D Expense<br>(Consolidated) (¥ million)                     | 研究開発費<br>(連結)(百万円)    | 9,164 | 9,232 | 9,913 | 10,242 | 9,809 | 9,056 | 9,432 | 9,809 | 8,554 | 7,436 |
| R&D Expense<br>(Non-Consolidated) (¥ million)                 | 研究開発費<br>(個別)(百万円)    | 8,306 | 8,926 | 9,635 | 9,605  | 9,204 | 8,474 | 8,303 | 8,794 | 8,489 | 7,385 |
| As Percentage of Net Sales<br>(Non-Consolidated) (%)          | 対売上高比率<br>(個別)(%)     | 0.57  | 0.74  | 0.72  | 0.62   | 0.54  | 0.44  | 0.40  | 0.52  | 0.60  | 0.46  |
| Number of Researchers*<br>(Non-Consolidated) (persons)        | 研究員*<br>(個別)(人)       | 287   | 257   | 238   | 266    | 272   | 225   | 209   | 241   | 244   | 245   |
| Number of Assistant Researchers* (Non-Consolidated) (persons) | アシスタント*<br>研究員(個別)(人) | 56    | 67    | 68    | 71     | 68    | 115   | 111   | 109   | 119   | 104   |

<sup>\*</sup> The way of counting persons have been changed since the fiscal year ended March 31, 2017.

## Personnel Data ABF-9

### Number of Employees (persons) 従業員数(人)



### Composition by Age and Sex (Non-Consolidated) 年代·男女別構成(個別)

As of March 31,2018 2018年3月31日現在

| Age 年齢(才) | Male 男性(人)     | Female 女性(人)   | Total 合計(人)    |  |  |  |
|-----------|----------------|----------------|----------------|--|--|--|
| ~29       | 1,683 (26.3%)  | 277 (18.9%)    | 1,960 (24.9%)  |  |  |  |
| 30~39     | 759 (11.9%)    | 200 (13.6%)    | 959 (12.2%)    |  |  |  |
| 40~49     | 1,446 (22.6%)  | 545 (37.2%)    | 1,991 (25.3%)  |  |  |  |
| 50~59     | 1,468 (23.0%)  | 392 (26.7%)    | 1,860 (23.7%)  |  |  |  |
| 60~       | 1,039 (16.2%)  | 53 (3.6%)      | 1,092 (13.9%)  |  |  |  |
| Total 合計  | 6,395 (100.0%) | 1,467 (100.0%) | 7,862 (100.0%) |  |  |  |
|           | <81.3%>        | <18.7%>        | <100.0%>       |  |  |  |



| As of March 31                       | 3月31日時点              | 2009   | 2010   | 2011   | 2012   | 2013   | 2014   | 2015   | 2016   | 2017   | 2018   |
|--------------------------------------|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Consolidated<br>Number of Employees  | <b>連結</b><br>従業員数(人) | 15,510 | 15,539 | 16,134 | 16,528 | 16,832 | 17,076 | 16,835 | 16,998 | 16,823 | 17,138 |
| Non-Consolidated Number of Employees | 個別<br>従業員数(人)        | 7,579  | 7,540  | 7,700  | 7,774  | 7,926  | 8,002  | 7,979  | 7,973  | 8,219  | 7,862  |

<sup>&</sup>quot;Employees" refers to full-time staff and does not include part-time workers. 従業員数は常勤の就業人員数を記載しており、出向者および臨時従業員を含みません。

<sup>\* 2017</sup>年3月期の開示より集計方法を見直しています